THE 2018 MAYORS’ LEGISLATIVE BREAKFAST IS PROUDLY BROUGHT TO YOU BY:

Edwardsville I Glen Carbon Chamber of Commerce

IMPACT STRATEGIES

CONTEGRACONSTRUCTION

PFUND CONSTRUCTION

PLOCHER CONSTRUCTION
2017 Business of the Year

Matt and Kristen Pfund

Photo courtesy of Cody King, Intelligencer
Public Safety Facility Grand Opening
Invest in the Future. Invest in Fun!
New “Cubbies” at Leon Corlew Park

We are collecting artwork from children which will be printed on plastic to cover the framework on the back of the cubbies.
Ursch Pavilion At Leon Corlew Park

Partially funded with a private donation.
Plummer Family Park

- Multi-sport complex near I-55 corridor
- Will offer multiple soccer, baseball and softball fields, including an accessible field meeting ADA standards
- Pickleball Courts
- Concessions and Restrooms
- Playgrounds, Trails, and Shelters
Plummer Family Park

Working on Phase 1 Design
Plummer Family Park Site
Dog Park on Schwarz
<table>
<thead>
<tr>
<th>Daily Entry</th>
<th>Memberships</th>
<th>SIUE Students</th>
<th>Swim Lessons</th>
<th>Rentals</th>
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</thead>
<tbody>
<tr>
<td>5,270</td>
<td>36</td>
<td>632</td>
<td>48</td>
<td>23</td>
</tr>
</tbody>
</table>
New Restrooms at City Park
Reconstruction of Sand Volleyball Court at Winston Brown Park
Participation Increase In Youth Sports

<table>
<thead>
<tr>
<th>Year</th>
<th>Softball</th>
<th>Basketball</th>
<th>Sand Volleyball</th>
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</thead>
<tbody>
<tr>
<td>2016</td>
<td>224</td>
<td>118</td>
<td>112</td>
</tr>
<tr>
<td>2017</td>
<td>235</td>
<td>103</td>
<td></td>
</tr>
<tr>
<td>2018</td>
<td>253</td>
<td>187</td>
<td></td>
</tr>
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</table>
Downtown Development Activity

2017: Downtown Edwardsville granted 72 commercial building permits valued at $3M.

2016: 67 building permits were issued in Downtown Edwardsville valued at $3.8M.
TownePlace Suites
Town Center – Site Plan

**Physical Features**

- 3 Proposed Lots
- 6 Proposed Buildings
  - Building 1 - 11,000 sf Retail
  - Building 2 - 5,000 sf Retail
  - Building 3 - 38,000 sf Retail
  - Building 4 - Residential
  - Building 5 – Mixed Use
  - Building 6 – Mixed Use
Town Center - Architect’s Rendering
Timberlake village
441 South State Rt. 157

Kyoto Steakhouse of Japan
Gori Julian
Whispering Heights
Proposed Parking Garage
Assessed Valuation History

Millions

<table>
<thead>
<tr>
<th>Year</th>
<th>Value (Millions)</th>
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<tbody>
<tr>
<td>2006</td>
<td>494</td>
</tr>
<tr>
<td>2007</td>
<td>533</td>
</tr>
<tr>
<td>2008</td>
<td>567</td>
</tr>
<tr>
<td>2009</td>
<td>576</td>
</tr>
<tr>
<td>2010</td>
<td>578</td>
</tr>
<tr>
<td>2011</td>
<td>576</td>
</tr>
<tr>
<td>2012</td>
<td>581</td>
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<td>2013</td>
<td>588</td>
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<td>2014</td>
<td>611</td>
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<td>2015</td>
<td>645</td>
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<tr>
<td>2016</td>
<td>704</td>
</tr>
<tr>
<td>2017</td>
<td>740</td>
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</table>
Tax Rate History

Tax Rate per $100 of Assessed Valuation

<table>
<thead>
<tr>
<th>Year</th>
<th>Tax Rate per $100</th>
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<tbody>
<tr>
<td>2007</td>
<td>1.45</td>
</tr>
<tr>
<td>2008</td>
<td>1.38</td>
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<tr>
<td>2009</td>
<td>1.41</td>
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<tr>
<td>2010</td>
<td>1.46</td>
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<tr>
<td>2011</td>
<td>1.47</td>
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<tr>
<td>2012</td>
<td>1.48</td>
</tr>
<tr>
<td>2013</td>
<td>1.54</td>
</tr>
<tr>
<td>2014</td>
<td>1.54</td>
</tr>
<tr>
<td>2015</td>
<td>1.50</td>
</tr>
<tr>
<td>2016</td>
<td>1.42</td>
</tr>
<tr>
<td>2017</td>
<td>1.40</td>
</tr>
</tbody>
</table>
Sales Tax History

Millions

FY 07: 3.8
FY 08: 4.1
FY 09: 4.1
FY 10: 4.0
FY 11: 4.2
FY 12: 4.3
FY 13: 4.5
FY 14: 4.7
FY 15: 5.3
FY 16: 5.7
FY 17: 6.3
<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>General Fund Balance (Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 06</td>
<td>3.40</td>
</tr>
<tr>
<td>FY 07</td>
<td>4.37</td>
</tr>
<tr>
<td>FY 08</td>
<td>5.86</td>
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<tr>
<td>FY 09</td>
<td>7.32</td>
</tr>
<tr>
<td>FY 10</td>
<td>7.87</td>
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<tr>
<td>FY 11</td>
<td>7.41</td>
</tr>
<tr>
<td>FY 12</td>
<td>7.77</td>
</tr>
<tr>
<td>FY 13</td>
<td>9.51</td>
</tr>
<tr>
<td>FY 14</td>
<td>8.59</td>
</tr>
<tr>
<td>FY 15</td>
<td>9.04</td>
</tr>
<tr>
<td>FY 16</td>
<td>9.49</td>
</tr>
<tr>
<td>FY 17</td>
<td>10.08</td>
</tr>
</tbody>
</table>

As of March 31, 2018

2014 - Transferred $1.6M to other funds
2015 – Transferred $0.2M to other funds
# Comparison – New Building Permit Fees

<table>
<thead>
<tr>
<th></th>
<th>Missouri</th>
<th>Illinois</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Webster Groves</td>
<td>Maplewood</td>
</tr>
<tr>
<td>Water Tap On</td>
<td>$155</td>
<td>$155</td>
</tr>
<tr>
<td>Sewer Tap On</td>
<td>$270</td>
<td>$270</td>
</tr>
<tr>
<td>Building Permit</td>
<td>$2,430</td>
<td>$1,500</td>
</tr>
<tr>
<td>School Impact</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>Totals</td>
<td>$2,855</td>
<td>$1,925</td>
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</table>
### School District Tax Rates 2017/18

<table>
<thead>
<tr>
<th>School District</th>
<th>Rate</th>
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<tbody>
<tr>
<td>Edwardsville CUSD #7</td>
<td>$4.0604</td>
</tr>
<tr>
<td>Roxana CUSD #1</td>
<td>$4.1168</td>
</tr>
<tr>
<td>Collinsville CUSD #10</td>
<td>$4.5585</td>
</tr>
<tr>
<td>Alton CUSD #11</td>
<td>$4.8260</td>
</tr>
<tr>
<td>Highland CUSD #5</td>
<td>$4.8699</td>
</tr>
<tr>
<td>Granite City CUSD #9</td>
<td>$5.0045</td>
</tr>
<tr>
<td>Triad CUSD #2</td>
<td>$5.2582</td>
</tr>
<tr>
<td>Bethalto CUSD #8</td>
<td>$5.3060</td>
</tr>
<tr>
<td>O’Fallon Dist. #90 and #203</td>
<td>$5.4776</td>
</tr>
<tr>
<td>Belleville Dist. #118 and #201</td>
<td>$6.0877</td>
</tr>
</tbody>
</table>

**Tax Year 2018/19**

$4.6842
## Comparison – Water, Sewer & Trash

<table>
<thead>
<tr>
<th></th>
<th>Missouri</th>
<th>Illinois</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Webster Groves</td>
<td>Maplewood</td>
</tr>
<tr>
<td><strong>10 Years of Water</strong></td>
<td>$5,036</td>
<td>$5,036</td>
</tr>
<tr>
<td><strong>10 Years of Sewer</strong></td>
<td>$5,130</td>
<td>$5,130</td>
</tr>
<tr>
<td><strong>10 years of Trash</strong></td>
<td>$2,266</td>
<td>$1,672</td>
</tr>
<tr>
<td><strong>Total at 10 years</strong></td>
<td>$12,432</td>
<td>$11,838</td>
</tr>
</tbody>
</table>
## Comparison – Property Taxes

<table>
<thead>
<tr>
<th></th>
<th>Missouri</th>
<th>Illinois</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Webster Groves</td>
<td>Maplewood</td>
<td>Creve Coeur</td>
</tr>
<tr>
<td>Overall Property Tax Rate per $100</td>
<td>8.77%</td>
<td>9.15%</td>
<td>7.90%</td>
</tr>
<tr>
<td>10 Years of Taxes</td>
<td>$50,494</td>
<td>$52,682</td>
<td>$45,485</td>
</tr>
<tr>
<td>10 Years of Personal Property Tax</td>
<td>$25,000</td>
<td>$25,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>10 Year Total of Taxes and Fees</td>
<td>$90,781</td>
<td>$91,444</td>
<td>$82,876</td>
</tr>
<tr>
<td>Difference</td>
<td>-$2,601</td>
<td>-$1,937</td>
<td>-$10,505</td>
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</tbody>
</table>
St. Louis Metro Area:

Property Tax Myth Busters
Illinois is 11th highest out of 51 (50 states + D.C.)
Missouri is 17th highest out of 51
IL income tax is at 4.95%
MO income tax is a progressive tax up to 6%
  • $60,000 income MO tax $2,577
  IL tax $2,862
  • $150,000 income MO tax $7,971
  IL tax $7,307
Calculating Missouri Property Taxes

Common Assessment Rates

Residential Real Estate  = 19% vs. IL 33.3%
Commercial Real Estate  = 32% vs. IL 33.3%
Personal Property Tax   = 33.3% vs. IL 0%
Edwardsville vs. St. Louis
Property Taxes

$300,000 Edwardsville home
  $7,606 Taxes

$300,000 Edwardsville business
  $7,606 Taxes

$300,000 St. Louis home
  $5,652 taxes plus $1,658 in personal property
  $7,310 total

$300,000 St. Louis business
  $9,519 taxes
Example of Missouri Personal Property Tax

2017 Subaru Outback
2400 block of Harbor Landing Circle, Bellefontaine Neighbors: $1,180

1900 block of Karlin Drive, Town and Country: $620

2015 Toyota Highlander
6600 block of Kenwood Drive, Northwoods: $962
800 block of Minarca Drive, Des Peres: $517

2016 Honda Odyssey
10300 block of Quaker Drive, Dellwood: $837
14300 block of Cedar Springs Drive, Town and Country, $500

2017 Mini Cooper
2900 block of Clearview Drive, Bel-Nor: $839
2200 block of Divot Drive, Crystal Lake Park: $496

2016 Chrysler 200
2300 block of Gardner Drive, Moline Acres: $510
400 block of Edgewood Drive, Clayton: $298

2016 Audi A5
9900 block of Martingale Road, Bellefontaine Neighbors: $1,230
# Comparison – Sales Taxes

<table>
<thead>
<tr>
<th></th>
<th>Missouri</th>
<th>Illinois</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Webster Groves</td>
<td>Maplewood</td>
</tr>
<tr>
<td>Total Sales Tax</td>
<td>9.12%</td>
<td>9.12%</td>
</tr>
<tr>
<td>Food &amp; Beverage Tax</td>
<td>1.23%</td>
<td>1.23%</td>
</tr>
<tr>
<td>Total % Sales Taxes</td>
<td>10.35%</td>
<td>10.35%</td>
</tr>
</tbody>
</table>
2017 Capital Improvements
Olive Street Culvert Replacement
SCHWARZ STREET RESURFACING
LECLAIRE LAKE RETAINING WALL
BUCHANAN STREET RECONSTRUCTION
Quince Street Shared Use Path
Any good business person can do a one time cut of expenses by 10-15%, but a pro-growth management philosophy is to grow the revenue side by more than 15% annually.

~ Mike Towerman
World Wide Technology to Add 500 Jobs

World Wide Technology is planning an expansion of its Metro East industrial facilities that could bring as many as 500 new jobs to Edwardsville.

Maryland Heights-based World Wide Technology, which is one of the region’s largest private companies, currently occupies 1.6 million square feet of industrial space in two buildings in Edwardsville. The company's lease on those facilities expires in 2020, and upon the lease's expiration, the company plans to move into two new 1-million-square-foot buildings to be developed by TriStar.

TriStar will break ground on the new buildings in the Gateway Commerce Center, just a few miles from World Wide Technology's current facilities, in the coming weeks.

With the move, World Wide Technology plans to increase its number of employees at the facilities from the current 1,200 to up to 1,700 over the next five years. The new jobs will focus on technical engineering and warehouse logistics.

“This investment will further expand our capacity and ability to serve our customers domestically and around the world,” CEO Jim Kavanaugh said in a statement.

The company plans to begin the first phase of moving into the new facilities in May.

St. Louis Business Journal
March 19, 2018
Employment at Gateway/Lakeview Commerce Center

- Gateway Commerce Center: 5,300
- Lakeview Commerce Center: 2,503
2016 Gateway/Lakeview Commerce Center Property tax distribution = $5,121,156.44
New City Website
WARDS AND ALDERMEN

- Ward 1 Chris Farrar
- Ward 2 Jack Burns
- Ward 3 Janet Stack
- Ward 4 SJ Morrison
- Ward 5 Will Krause
- Ward 6 Craig Louer
- Ward 7 Art Risavy
Edwardsville/Glen Carbon Chamber of Commerce
Mayors’ Legislative Breakfast
Thursday, April 26, 2018
Village of Glen Carbon
The Edwardsville/Glen Carbon Chamber of Commerce Mayors' Legislative Breakfast is hosted each spring. Edwardsville Mayor Hal Patton and Glen Carbon Mayor Robert Jackstadt each present 'state of the city/village' addresses, including updates on current economic development projects within their respective municipalities, and a recap of projects, permits and sales tax data.
Chamber Mission and Guiding Principles

**Mission**
The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private-sector regional economy.

**Guiding Principles**
Chambers of commerce honor and respect capitalism and well-informed private sector job creators as a central and foundational element of regional and national prosperity.

Chambers of commerce actively facilitate collaboration and open discussion between business and public officials through education, business advocacy and leadership.
New Businesses

Coal Miners BBQ
Tricked Out Leather Works
First Community
Ann's Printing & Copying Company
Elite Hair Gallery
San Gabriel Memory Care
by Grace Boutique
Apollo Granite
All Building Permits

![Bar Chart](chart.png)

- 10/11: 1340
- 11/12: 490
- 12/13: 257
- 13/14: 232
- 14/15: 380
- 15/16: 407
- 16/17: 684
- 17/18: 1481
Building Permits New Construction

![Building Permits Chart]

- **Commercial**
  - 10/11: 1
  - 11/12: 0
  - 12/13: 2
  - 13/14: 7
  - 14/15: 3
  - 15/16: 5
  - 16/17: 2
  - 17/18: 2

- **Residential**
  - 10/11: 30
  - 11/12: 24
  - 12/13: 38
  - 13/14: 33
  - 14/15: 39
  - 15/16: 30
  - 16/17: 32
  - 17/18: 28
Foucek Property

52 Acres

72 Acres
New Development

• West Main Retail
New Development

- Benes Commons
EAV (10 Yr. History)

<table>
<thead>
<tr>
<th>Year</th>
<th>Millions</th>
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</thead>
<tbody>
<tr>
<td>2008</td>
<td>$316</td>
</tr>
<tr>
<td>2009</td>
<td>$300</td>
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<tr>
<td>2010</td>
<td>$316</td>
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<tr>
<td>2011</td>
<td>$300</td>
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<td>2012</td>
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<tr>
<td>2013</td>
<td>$300</td>
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<td>2014</td>
<td>$300</td>
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<td>2015</td>
<td>$300</td>
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<tr>
<td>2016</td>
<td>$300</td>
</tr>
<tr>
<td>2017</td>
<td>$359</td>
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Property Tax Levy History

Village of Glen Carbon

Years: 2008 to 2017

Amounts: $2.59 to $3.00

Years:
- 2008: $2.59
- 2009: $2.60
- 2010: $2.50
- 2011: $2.70
- 2012: $2.82
- 2013: $2.80
- 2014: $2.70
- 2015: $2.60
- 2016: $2.60
- 2017: $2.82

Millions

10 Yr. Tax Rate History

<table>
<thead>
<tr>
<th>Tax Year</th>
<th>Tax Rate</th>
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</tr>
<tr>
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<td>0.8000</td>
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<tr>
<td>2010</td>
<td>0.8168</td>
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<tr>
<td>2011</td>
<td>0.8500</td>
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<tr>
<td>2012</td>
<td>0.9000</td>
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<tr>
<td>2013</td>
<td>0.9500</td>
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<tr>
<td>2014</td>
<td>1.0000</td>
</tr>
<tr>
<td>2015</td>
<td>0.9000</td>
</tr>
<tr>
<td>2016</td>
<td>0.7845</td>
</tr>
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</table>
| 2017     |          | (est)
Sales Tax History

Cash Basis by Fiscal Year

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<tr>
<th>Year</th>
<th>Amount (Millions)</th>
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<tbody>
<tr>
<td>2009</td>
<td>$2.3</td>
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<td>2010</td>
<td>$2.3</td>
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<td>$2.3</td>
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<td>2014</td>
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<td>2016</td>
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</tr>
<tr>
<td>2017</td>
<td>$3.8</td>
</tr>
<tr>
<td>2018</td>
<td>$3.8</td>
</tr>
</tbody>
</table>
New Fire Station – Glen Carbon Fire Protection District
STREET AND ROADWAY PROJECTS

- Old Troy Road Improvements
- 2018 Street Re-Surfacing Project
Old Troy Road

Legend
- Green: Two Lane Road
- Red: Three Land Road

Old Troy Road Improvements Project
Village of Glen Carbon, Illinois
STREET RE-SURFACING
MULTI-YEAR PROGRAM

2018
2019
2020
2021
2022
2023
VARIOUS
SCHON PARK

- COMPLETED PHASE I DAM RE-CONSTRUCTION
- BEGAN THE “MAKE SCHON SHINE” FUNDING CAMPAIGN
- COMPLETED PHASE II RE-DESIGN
- PHASE II CONSTRUCTION TO BID APRIL 24, 2018
Schon Park Phase II
Schon Park Phase II

SITE CALCULATIONS:
BUILDING (RESTROOM) - 660 SF
PARKING PROVIDED - 110 SPACES (INCLUDING 4 ADA)

REV. DESCRIPTION
PROJECT NO:
DATE DRAWN:
CHECKED BY:
TITLE:
PROJECT:
ISSUED FOR BIDDING
04/06/2018

APPROVED BY:
RSD JJV
DESIGNED BY:
JJV PDH THOUVENOT, WADE & MOERCHEN, INC.
EDWARDSVILLE OFFICE
600 COUNTRY CLUB VIEW, STE 1
EDWARDSVILLE, ILLINOIS 62025
TEL (618) 656-4040
WWW.TWM-INC.COM

PROF. LICENSE NUMBER
IL. PROF. DESIGN FIRM 184-001220
IL. PROF. ENGR. CORP. 62-035370
IL. PROF. STR. ENGR. CORP. 81-005202
IL. PROF. LAND SURV. CORP. 048-000029
MO. PROF. ENGR. CORP. 001528
MO. LAND SURVEYING CORP. 000346

SEAL SIGNATURE:
DATE SIGNED:
04/06/2018
LICENSE EXPIRATION:
11/30/2019

NOTE:
AN EXISTING 10" HIGH PRESSURE GAS TRANSMISSION MAIN IS LOCATED WITHIN THE PROJECT LIMITS. CONTRACTOR SHALL HAVE A REPRESENTATIVE FROM AMEREN ON-SITE WHEN WORK IS BEING CONDUCTED WITHIN 50 FEET OF THIS GAS TRANSMISSION LINE.

PAVING LEGEND:
HMA PAVEMENT (SEE DETAILS)
PCC SIDEWALK, 6" (SEE DETAILS)
PCC ENTRANCE PAVEMENT, 8" (SEE DETAILS)
PCC SIDEWALK, 4" (SEE DETAILS)
HMA SHARED USE TRAIL (SEE DETAILS)

HMA PAVEMENT (SEE DETAILS)
PCC SIDEWALK, 6" (SEE DETAILS)
PCC ENTRANCE PAVEMENT, 8" (SEE DETAILS)
PCC SIDEWALK, 4" (SEE DETAILS)
HMA SHARED USE TRAIL (SEE DETAILS)

NOTE: AN EXISTING 10" HIGH PRESSURE GAS TRANSMISSION MAIN IS LOCATED WITHIN THE PROJECT LIMITS. CONTRACTOR SHALL HAVE A REPRESENTATIVE FROM AMEREN ON-SITE WHEN WORK IS BEING CONDUCTED WITHIN 50 FEET OF THIS GAS TRANSMISSION LINE.
Schon Park Phase 2 Playground
TIF #1 Project Area
Sign Ordinance Update
VILLAGE OF GLEN CARBON