August 2017





Edwardsville I Glen Carbon Chamber of Commerce **Business Builds: Economies. Leaders. Communities.** 

## 2017 HALLOWEEN PARADE

6:30pm Tuesday, October 31, 2017 in Downtown Edwardsville





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# connect

## 2017 Executive Committee/Officers

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VICE CHAIRMAN **Sam Guarino**, Partner Bella Milano Restaurants

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LEGAL COUNSEL **Philip Lading**, Shareholder

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CORPORATE SECRETARY **Desirée Bennyhoff, IOM, ACE**, President & CEO
Edwardsville/Glen Carbon Chamber of Commerce

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**Eric Gowin**, President Contegra Construction Company, LLC

**Elizabeth Heil, CPA**, Manager Scheffel Boyle

**Bruce Riedle, CPA**, Treasurer R.P. Lumber Co., Inc. & Plummer Companies

**Dave Viox**, Owner AAdvantage Insurance Group, Inc.

### **Chamber Staff**

Desirée Bennyhoff, IOM, ACE President & CEO ceo@edglenchamber.com

#### Katie Haas

Membership Director membership@edglenchamber.com

**Kathy Hentz** Administrative Assistant office@edglenchamber.com

#### **Vision**

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

#### **Mission**

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

## on the cover

### Halloween Parade: Tuesday, October 31

The 2017 Edwardsville/Glen Carbon Chamber of Commerce Halloween Parade theme is: **Fairy Tales**. The parade will begin promptly at **6:30pm Tuesday, October 31**. Download registration, rules and regulations forms, along with sponsorship information at **www.edglenchamber.com**.

**Sponsorship deadline is Monday, October 16.** This high-visibility event is an excellent opportunity to promote your business to an estimated 20,000+ spectators at one of the region's largest parades.

Registration deadline is Tuesday, October 10. Entries postmarked after October 11 will be assessed a \$25 late fee and will be positioned at the end of the parade. Halloween parade packets, which include line-up numbers and maps, will be available for pick-up at the Ed/Glen Chamber office from 9am-4pm October 17 through 20; remaining packets will be mailed to entrants Monday, October 24. All entry fees are non-refundable.

The parade will leave Lincoln Middle School parking lot at Schwarz & West Streets, then travel east on St. Louis Street to Vandalia Street, then north on North Main Street and will disband at High Street.

The Ed/Glen Chamber works closely with the Edwardsville Police Department to assess any public safety concerns due to inclement weather; the parade will occur rain or shine, provided public safety is not at risk. In the case of parade cancellation due to weather/safety concerns, **the event will not be rescheduled**; refunds will not be issued.

### **Guiding Principles**

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

### 2017 Ambassadors

Lisa Allen, Allen Insurance Group
Brendan Barone, Kunkel Commercial Group
Jeremy Colton, Big Frog CustomT-Shirts & More
James DeMoulin, FCB Edwardsville Bank
Angie Lange, Express Employment Professionals
Tim Mahnesmith, Edward Jones Investments
Justin Miner, Commerce Bank
Breck Newman, HireLevel

Rob Pickerell, Midwest Regional Bank\*
Kai Redmon, Redmon Insurance Agency
John Schuelke, Merrill Lynch
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Sivia Business & Legal Services
Walter Williams, City of Edwardsville
\* denotes committee chair



## special investors

#### **Gold Level**

Anderson Hospital Gateway Regional Medical Center

#### **Silver Level**

Amazon.com
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AT&T Mobility Edwardsville
Hortica Insurance & Employee Benefits
Meridian Village
Sam's Club 4878
Sandberg Phoenix & von Gontard, PC
Scott Credit Union
TheBANK of Edwardsville
Walgreens
Walmart of Glen Carbon

#### **Bronze Level**

1st MidAmerica Credit Union Associated Bank Breakthru Beverage Illinois Bull & Bear Grill & Bar Cassens & Sons Cassens Transport Castelli's Moonlight Restaurant at 255 City of Edwardsville CTS Technology Solutions, Inc. DoubleTree by Hilton Eden Village Retirement Community Edwardsville CUSD #7 Edwardsville Intelligencer First Clover Leaf Bank Gori Julian & Associates, PC Holland Construction Services, Inc. Homefield Energy, A Dynegy Company Juneau Associates Inc., P.C. Korte & Luitjohan Contractors, Inc. Love's Travel Stops Madison Mutual Insurance Company Mathis, Marifian & Richter, LTD Mike Shannon's Grill Edwardsville, LLC R. P. Lumber Company, Inc. Robert 'Chick' Fritz, Inc. Southern Illinois University Edwardsville Spectrum Business Village of Glen Carbon Volkert, Inc. West & Company, LLC

### **Premier Level**

1818 Chophouse A Julian Felix Beautique ABRA Auto Body & Glass Abstracts & Titles Inc. Allison's Comfort Shoes & Boots American Family Insurance Annie's Frozen Custard Assurance Brokers, Ltd. Banfield Pet Hospital BARBERVoss Home Care Bard & Didriksen Pediatrics, PC Bauer Hite Orthodontic Specialists Bella Milano Edwardsville Best Western Plus Pontoon Beach Bia Daddy's Edwardsville Brain Balance Achievement Centers **Brickman Orthodontics** Chava's Mexican Restaurant Chef's Shoppe Cleveland-Heath Club Z! In-Home Tutoring Services Cold Stone Creamery Comfort Inn Commerce Bank CompuType, Inc. Contegra Construction Company, LLC Cornerstone Insurance Group Country Club Lawn & Tree Specialists, Inc. Crawford, Murphy & Tilly, Inc. Culver's of Edwardsville Days Inn

Dimond Bros. Insurance, LLC Doc's Smokehouse & Catering Donnewald Distributing
Edison's Entertainment Complex Edwardsville Ambulatory Surgery Center Edwardsville Pet Hospital Egyptian Business Furniture Envisioning Green Express Employment Professionals Farmers Insurance FCB Edwardsville Bank First Community Credit Union First Mid-Illinois Bank & Trust First National Bank - Maryville Ford Hotel Supply Foundry Public House Gateway Center Gateway Grizzlies Gerold Moving & Warehousing Company Glik's Department Store Goddard School Greensfelder, Hemker & Gale, P.C. Hampton Inn & Suites Harvey H. Breckner, DMD, MS Hawkins Law Office, P.C. Hawthorne Animal Hospital, LTD HeplerBroom, LLC Highland Recycling & Shredding Hirel evel Hotshots Sports Bar & Grill HSHS Medical Group IMPACT Strategies, Inc. J.F. Electric, Inc. J.T. McDermott Remodeling Contractors Jackson Lewis, P.C. Jan's Hallmark Shop Jones Air & Water, LLC KinderCare Learning Center Kitchenland La Quinta Inn & Suites Lindenwood University Louer Facility Planning, Inc. Magnuson Camelot Hotel Market Basket Midwest Occupational Medicine Minuteman Press National Bank Network Specialists, LLC Northwestern Mutual ONEWAY Construction **Phone Masters** Plocher Construction Company, Inc. RE/MAX Alliance Red Robin Gourmet Burgers Reed, Armstrong, Mudge & Morrissey, P.C. Regions Bank Richards Brick Company RiverBender.com/EdGlenToday.com Royal Office Products, Inc. Royal Solutions, LLC San Gabriel Memory Care Scheffel Boyle Sivia Business & Legal Services, PC South Side's All-Star Collision Center Southern IL Underwriters Agency, Inc. Springfield Electric Supply Company State Farm Insurance - Rick Marteeny Sugo's Spaghetteria Sunset Hills Country Club Sunset Hills Family Dental Super 8 Motel The Wooden Nickel Pub & Grill
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Tzinberg & Associates, P.C.
University Nursing & Rehab Center US Bank Vision For Life Visionary Wealth Advisors Viviano Heating & Air Conditioning, Inc. Wang Gang Asian

## save the date

### 9/5 Tuesday 8-9am ACCELERATE w/ Merrill Ottwein: Management by Metaphor

Holiday Inn Express & Suites 1000 Plummer Drive Edwardsville, IL 62025

#### 9/5 Tuesday 11am-12pm Spirit of Enterprise Award Presentation to Congressmen Shimkus, Davis & Bost

w/ the Illinois Chamber of Commerce & the U.S. Chamber of Commerce Anderson Hospital Warren Billhartz Cancer Center 2227 Vadalabene Drive Maryville, IL 62062

#### 9/6 Wednesday 8-9pm Chamber Q&A: Maximize Your Membership

Ed/Glen Chamber Office 1 North Research Drive Edwardsville, IL 62025 RSVP at edglenchamber.com

## **9/6 Thursday 12pm** Ribbon Cutting

Edison's Entertainment Complex NEW Laser Tag Course 2477 South IL Route 157 Edwardsville, IL 62025

## **9/7 Thursday 5-7pm** ChamberNET

Anderson Hospital William Billhartz Cancer Center 2133 Vadalabene Drive Maryville, IL 62062

#### 9/12 Tuesday 12-1pm nexus@noon

Edison's Entertainment Complex 2477 South IL Route 157 Edwardsville, IL 62025 RSVP at edglenchamber.com

## **9/18 Monday 4pm Ribbon Cutting**Sylvan Learning Center

110 A Rottingham Court Edwardsville, IL 62025

## **9/21 Thursday 5-7pm** Business After 5

Hortica 1 Horticultural Lane Edwardsville, IL 62025

### 9/22-30

SAVOR: Edwardsvile/Glen Carbon Restaurant Week Various Restaurants

#### **10/4 Wednesday 8-9pm** Chamber Q&A: Maximize Your Membership

Ed/Glen Chamber Office 1 North Research Drive Edwardsville, IL 62025 RSVP at edglenchamber.com

## **10/10 Tuesday 7:15-8am** Morning B2B Connections

Source Juicery 220 North Main Street Edwardsville, IL 62025

## **10/19 Thursday 4pm** Ribbon Cutting

1st MidAmerica Credit Union 1702 Troy Road Edwardsville, IL 62025

#### 10/19 Thursday 5-7pm Business After 5

1st MidAmerica Credit Union 1702 Troy Road Edwardsville, IL 62025

#### 10/31 Tuesday 6:30pm Annual Ed/Glen Chamber Halloween Parade

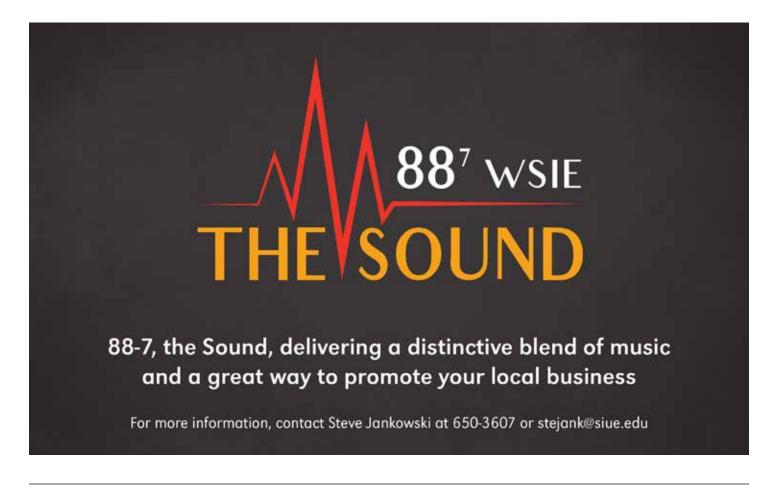
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# connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of August. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

# 40+ YEARS Oak Brook Golf Club

## **30-39 YEARS**

Travel Express
Kettle River Furniture
YMCA Edwardsville

## **20–29 YEARS**

Elliott Fine Jewelers, Inc.
Wooff Realtors
Allergy & Asthma Care Center
Home Buyers AdvantEDGE Realty
Edwardsville Nursing & Rehab
Mark's Appliance

## 10-19 YEARS

Metro East Montessori School Sivia Business & Legal Services, PC ABRA Auto Body & Glass

## **5-9 YEARS**

PNC Bank
Dimond Bros. Insurance, LLC
Fr. McGivney Catholic High School
What to Wear
Lindenwood University
Castelli's Moonlight Restaurant at 255
Gateway Center
Kunkel Commercial Group, Inc.
Phone Masters
Strano & Associates
Thompson Flaherty CPA & Tax Consultants

### 1-4 YEARS

RE/MAX Alliance
The Wooden Nickel Pub & Grill
Joe Kinsella & Son, Inc.
Sones Family Dental, LLC
Eclipse Car Wash
Korte & Luitjohan Contractors
Goshen Theatre Project
Illinois Title & Escrow
NAMI Southwestern Illinois
Better Business Bureau
Caritas Family Solutions
AT&T Mobility Edwardsville

CR Office Technologies, Inc.
Source Juicery
Farmers Insurance
San Gabriel Memory Care
Viviano Heating & Air Conditioning
Jones Air & Water, LLC
Alton Regional Convention &
Visitors Bureau
Legacy Realty & Auction, LLC
Prosper Advising
St. Mary's Parish & School





Maryville

Warren Billhartz Cancer Center

2133 Vadalabene Drive Adjacent to the Hospital Food, Fun & Networking

5-7 p.m.

Come meet the doctors and staff of the new AndersonMercy Cancer Care!



### **PARTICIPATING RESTAURANTS**































### **MEDIA & MARKETING PARTNERS**











### facebook.com/EdGlenRestaurantWeek

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# schmooze

## business after 5 & ribbon cuttings



Stillwater Senior Living, July 20



Stillwater Senior Living, July 20



Stillwater Senior Living, July 20



Stillwater Senior Living, July 20



Stillwater Senior Living, July 20



South Maple Design by R.P. Lumber, July 25

## business after 5



Bella Milano, First Mid-Illinois Bank & Trust, Gori Julian, Korte & Luitjohan, and Robert 'Chick' Fritz, June 15



Bella Milano, First Mid-Illinois Bank & Trust, Gori Julian, Korte & Luitjohan, and Robert 'Chick' Fritz, June 15



Bella Milano, First Mid-Illinois Bank & Trust, Gori Julian, Korte & Luitjohan, and Robert 'Chick' Fritz, June 15



Bella Milano, First Mid-Illinois Bank & Trust, Gori Julian, Korte & Luitjohan, and Robert 'Chick' Fritz, June 15



BA5, June 15



BA5, June 15



Email, come by or call us today to get your project started!

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Associates Natalie T. Lorenz Rebecca K. Wohltman Colin C. Clark Joseph R. Harvath Melissa C. Meirink Katharine A. Keefe

Of Counsel Charles M. Lock Barry D. Dix

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# your business

## **Greater Gateway Association of REALTORS** Names Kyle Anderson Chief Executive Officer

The Greater Gateway Association of REALTORS recently announced that Kyle Anderson will serve as its chief executive officer. The association of more than 1,000 members includes REALTOR and affiliate business partners serving Madison, Bond, Jersey, Calhoun, Montgomery, Fayette, and Macoupin counties.

"We are very excited to have Kyle continue to serve our association in his new role as CEO," association President Sandy Michel-Stempinski said. "He will bring a source of energy and leadership to our organization along with a desire to grow the organization in size and service. The board wants to increase its role in the community, and to have a stronger civic presence. Kyle will bring this and much more to the role of CEO."

Anderson understands the association's future needs, having served as its local government affairs director for the last six years. He helped grow their political advocacy on local issues and participation in the REALTORs Political Action Committee. He also has helped grow local government partnerships through grants for local and regional projects.

"I am very honored to serve in this role," Anderson said. "GGAR is a great organization, with outstanding members and a long history of professionalism and service. Having served as their government affairs director, I know how hard they work in their professional and association roles."



Anderson was selected as a result

of a search of association professionals. A lifelong resident of Madison County, Anderson graduated from SIUE with a bachelor's degree in political science. He is attending the Institute for Organizational Management, nonprofit management training provided by the U.S. Chamber of Commerce Foundation. Anderson served as a member of the Wood River City Council and as Madison County recorder in 2010.

"I would like to thank the board of directors for all of their work and dedication during the search," Michel-Stempinski said. "Their time and commitment to the association is truly appreciated. GGAR is a volunteer-based association where our members take an active role in leadership and pushing our industry forward."

"REALTORS are area leaders serving as community spokespeople promoting our area to everyone," Anderson said. "Area leaders should work with us to ensure REALTORS are aware of all the great things they are doing and to allow us the opportunity to provide input when making changes that potentially affect residential and commercial real estate. The association serves its members in helping them do what REALTORS do, and that is helping families achieve the American dream of homeownership."



### AN ADDED MEMBER BENEFIT

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**Chamber of Commerce** 

# your business

# Cedarhurst Opens Ruth's House After \$1 Million Renovation By IMPACT Strategies

Construction-management firm IMPACT Strategies today announced it has completed work on a \$1 million renovation project that transformed the former Relais Bonne Eau Hospice Home in Edwardsville into a new memory care community for Cedarhurst Living. Ruth's House, a 20,600-square-foot community named in honor of the grandmother of Cedarhurst founder and owner Joshua Jennings, celebrated its grand opening on July 24.

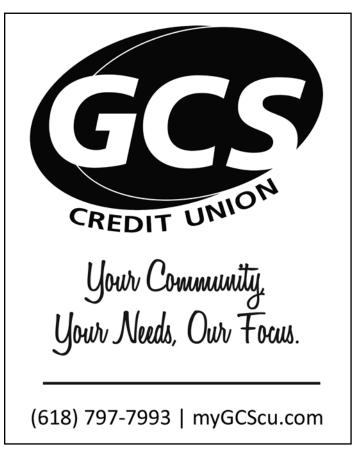
The project's scope of work involved a reconfiguration of the building's footprint to make room for additional residential units. The building now accommodates up to 24 residents with Alzheimer's- or dementia-related illness.

Construction crews also removed doors, windows, and walls around the central corridor to create a more open, inviting area for residents and guests. Some of the building's amenities include an on-site chapel, a large great room for gathering with friends and family, as well as private bathrooms in every apartment.

"IMPACT once again surpassed our expectations by providing outstanding results, on time, and within budget," said Josh Stevens, president/CEO of Cedarhurst Living. "We appreciate their reliability, their understanding our business model, and their knowledge of what we need to achieve with our projects."







## Edison's Opening New 'Pharaoh's Quest' Laser Tag

Edison's Entertainment Complex recently embarked on a \$250,000 renovation of its new laser tag arena, Pharaoh's Quest. "We had been shopping for the best arena developer for a few years now, and we selected Creative Works out of Indianapolis to design and install this exciting new arena. Creative Works is an award-winning company in our field that has designed more arenas worldwide than any other manufacturer," stated Edison's owner Matt McSparin. "Since opening in 2012, our laser tag arena has featured an Avatar-inspired space-jungle theme. As a fifth anniversary gift to ourselves and our guests, we wanted to do something extraordinary, and Pharaoh's Quest is just that."

The opening of the new laser tag arena is a part of Edison's 'Reinvention Weekend.' From September 8-10, Edison's is unveiling its new menu, new specials, new restaurant décor, and hosting a bowling tournament and other events for both kids and adults. Ribbon cutting ceremonies with both the Edwardsville/Glen Carbon Chamber of Commerce and Troy/Maryville/St. Jacob/Marine Chamber of Commerce, along with a press conference, have been scheduled for Wednesday, September 6.

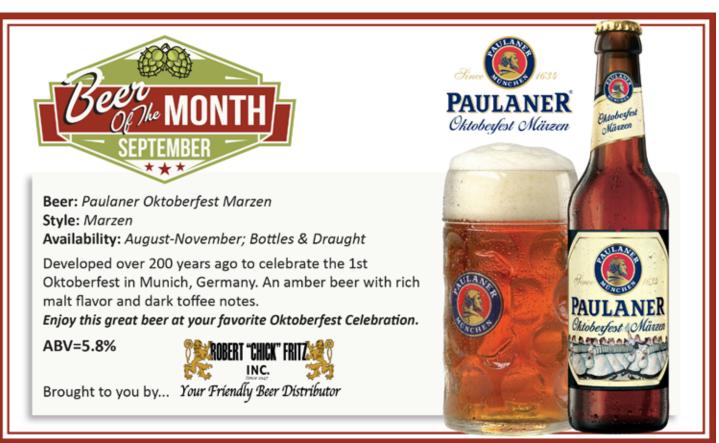
# Fischer Named Principal in BARBERMurphy Group

Collin Fischer, CCIM, has been named a principal in Southern Illinois commercial real estate firm BARBERMurphy Group. "Collin has been a broker associate for 11 years and has demonstrated his ability to help lead and grow our firm," said Wayne Barber, Jr., SIOR, co-founder and principal. "Paul Murphy, co-founder and managing principal and I are



delighted to recognize the important role that Collin plays in our company."

Collin, who recently achieved his CCIM Designation in 2016, has been exposed to various business facets enabling him to bring fresh insight and work ethic to his transactions. His career in commercial real estate with the BARBERMurphy Group focuses on commercial leasing, sales and special projects in the metro-east. Collin has also helped various clients acquire investment property outside of Illinois. The BARBERMurphy Group is a full-service real estate brokerage firm specializing in commercial and industrial properties exclusively in Southern Illinois.



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# gov. affairs

## Illinois Chamber Seeks Business Community Input On NAFTA

This was published by the Illinois Chamber of Commerce in an August 2017 'Message from the President' email

SEEKING NAFTA INPUT: Upon taking office, President Trump has made renegotiating the North American Free Trade Agreement NAFTA) a cornerstone of his presidential agenda.

As you may already know, the first round of negotiations to re-do the three-nation trade pact concluded last week in Washington. And round two of talks are set to take place September 1-5 in Mexico City.



Given the 23-year-old trade deal could be enhanced, the Illinois Chamber of Commerce is seeking comments and information on the areas of NAFTA that have been most beneficial to Illinois businesses and exporters.

We are also interested in comments about potential proposals that may have an adverse or unintended consequence to your business or industry.

Roughly 14 million American jobs depend on trade with Canada and Mexico and \$1.3 trillion in trade crosses our border annually. We want the voice of Illinois business to be heard during these negotiations.

To better fulfill our promise, we want to provide the Illinois congressional delegation and the administration with a document summarizing the Illinois business community's top issues pertaining to NAFTA.

Email comments to Tyler Diers at tdiers@ilchamber.org.

**AMICUS BRIEF SUCCESS, WIN FOR BUSINESS:** Thanks for your membership and thank you for your time. Oral arguments were held before the Illinois Supreme Court on September 20. The court ruled in favor of Enterprise and Hertz on January 20. The Illinois Chamber is gratified that the Illinois Supreme Court adopted the reasoning of the Chamber's amicus brief that the City violated the Home Rule article of the Illinois constitution. Keith Staats, executive director of the Chamber's Tax Institute, led the way in constructing the amicus brief.

**2017 Illinois Chamber Annual Meeting & Luncheon:** This year's event will start out with a pre-event networking reception presented by the Illinois Chamber of Commerce policy councils beginning at 10am Thursday, September 28. At 11:30am, the annual luncheon will begin with a plated lunch and our keynote speaker. Attendees will honor the recipients of the Edie Awards, presented in partnership with the Illinois Economic Development Association. These awards are given annually to recognize outstanding development projects that were completed during 2016 in Illinois.

One Edie Award recipient is Amazon North American Fulfillment in Edwardsville, which was nominated for this honor by the Edwardsville/Glen Carbon Chamber of Commerce and Intersect Illinois.

This year's keynote speaker will be Al Monaco, CEO of Enbridge Inc. Monaco's presentation is, The Future of U.S. & Canada Relations: Working Together Is The Key To Success.

The annual luncheon will be hosted at The Drake Hotel in Chicago. Tickets are \$149 per person. For more information or assistance registering, contact Kelli Jessup at 217.522-5512 Ext. 227 or kjessup@ilchamber.org.

Todd Maisch, President & CEO
Illinois Chamber of Commerce



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