

February 2020

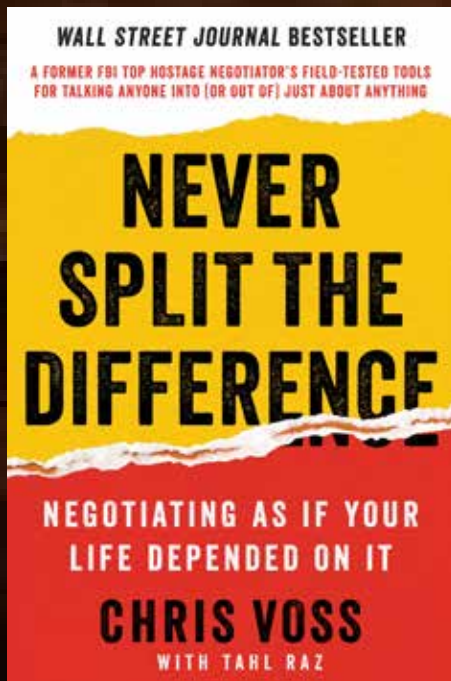


Edwardsville | Glen Carbon Chamber of Commerce

Business Builds. Economies. Leaders. Communities.

Common Ground

nexus@noon 2020 SERIES



NOON-1PM

MAR 17
APR 21
MAY 19

AUG 18
SEP 15
OCT 20

BRING YOUR OWN LUNCH



★ ★ ★ ★ ★
Edwardsville | Glen Carbon
Chamber of Commerce

Greater Gateway Association of REALTORS® Conference Room
10 Ginger Creek Parkway – Glen Carbon, IL 62034

Call 618.656.7600 to learn more.

PRST STD
U.S. POSTAGE
PAID
EDWARDSVILLE, IL
PERMIT # 29

connect

2020 Officers

CHAIRMAN OF THE BOARD
Sam Guarino, Partner
Bella Milano Restaurants

PAST CHAIRMAN
Cathy Hamilton, Broker
BARBERMurphy Group

TREASURER
Josh Lowe, CPA, CFP, Partner
West & Company, LLC

LEGAL COUNSEL
Mike Schag, Shareholder
Heyl Royster

CORPORATE SECRETARY
Desirée Bennyhoff, IOM, ACE, President & CEO
Edwardsville/Glen Carbon Chamber of Commerce

2020 Directors

Jonathan Fowler, Vice President
J.F. Electric

Eric Gowin, President
Congrega Construction Company, LLC

Lisa Klaustermeier, Chief Nursing Officer
Anderson Hospital

Matt Pfund, Owner
Pfund Construction

Bruce Riedle, CPA, Treasurer
R.P. Lumber Co., Inc. & Plummer Companies

Chamber Staff

Desirée Bennyhoff, IOM, ACE
President & CEO
ceo@edglenchamber.com

Katie Haas
Membership Director
membership@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

on the cover

2020 nexus@noon: Never Split The Difference

During six one-hour lunch sessions, participants will be introduced to tested and approved negotiating tactics with real workplace application based on the popular book *Never Split the Difference* by former FBI hostage negotiator Chris Voss. Each session includes a facilitated guide of the ten "how-to" concepts, resources to take back to the office, and the opportunity to engage with fellow business people. Attendees are welcome to bring a lunch.



RSVPs ARE REQUIRED for each session and must be made no later than 24 hours in advance. Materials will only be prepared for those who RSVP in advance. Sessions will be held in the conference room of the Greater Gateway Association of REALTORS office located at 10 Ginger Creek Parkway in Glen Carbon.

Life is a series of negotiations: whether buying a car, getting a raise or deliberating with your partner, *Never Split the Difference* gives you the competitive edge in any discussion.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2020 Ambassadors

Duston Bahorich, Associated Bank
Brendan Barone, Kunkel Whittenauer Group
Jeremy Colton, Big Frog Custom T-Shirts & More
Alissa Fuhrmann, American Cancer Society
Paul Guse, Edwardsville Gun Club
Jasmine Kumar, TownePlace Suites
Kristen Pfund, Pfund Construction Company

Tina Kassing Meurer, West & Company
Rob Pickerell, Edwardsville Bank
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Express Employment Professionals
Angela Warren, Town and Country Bank
Walter Williams, City of Edwardsville
Lisa Ybarra, Chava's Mexican Restaurant



the newly connected

Amazon North American Fulfilment

Steve Gilbertson
Fulfilment Center
Edwardsville, IL 62025
www.amazon.com

Edward Jones Investments - Jeff Crehan

Jeff Crehan
Financial Services &
Wealth Management
441 South IL Route 157, Suite 101
Edwardsville, IL 62025
618-307-4441
www.edwardjones.com

Lion's Choice

Jessica Crouch
Quick-Serve Restaurant
2384 Troy Road
Edwardsville, IL 62025
618-208-3777
www.lionschoice.com

Sunflower Dental

Dani Cszaszar
General Dentistry, Invisalign,
Family & Emergency Care
6108 Shoger Drive, Suite A
Edwardsville, IL 62025
618-202-4820
www.sunflowerdental.com

Wittenauer Properties

David Wittenauer
Commerce Real Estate
1177 North Green Mount Road
Suite 201
O'Fallon, IL 62269
618-632-5850
www.wittenauerproperties.com

Zeal Marketing & Consulting

Kate Allaria
Marketing Strategy & Consulting
618-580-7114
www.zealconsulting.com

save the date

3/17 Tue 12-1pm

**nexus@noon: Leaders
Never Split the Difference
by Chris Voss**
Greater Gateway Association of
REALTORS Conference Room
10 Ginger Creek Parkway
Glen Carbon, IL 62034
RSVP at edglenchamber.com

3/18 Wed 4pm

Ribbon Cutting
Bank of Hillsboro
2496 Troy Road
Edwardsville, IL 62025

3/19 Thu 5-7pm

Business After 5
FCB Bank
6659 Center Grove Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

3/25 Wed 8-9am

**ACCELERATE
Executive-Led Presentation
w/ Amazon Fulfillment Center
GM Steve Gilbertson**
TownePlace Suites
6101 Center Grove Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

4/1 Wed 4:30pm

Ribbon Cutting
Edwardsville Bank
209 East Schwarz Street
Edwardsville, IL 62025

4/16 Thu 7:30-9am

Mayors' Legislative Breakfast
N.O. Nelson LeClaire Room
600 Troy Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

4/16 Thu 5-7pm

Business After 5
The Autism Clinic at Hope
115 Nottingham Court
Edwardsville, IL 62025
RSVP at edglenchamber.com

4/21 Tue 12-1pm

**nexus@noon: Leaders
Never Split the Difference
by Chris Voss**
Greater Gateway Association of
REALTORS Conference Room
10 Ginger Creek Parkway
Glen Carbon, IL 62034
RSVP at edglenchamber.com

4/29 Wed 8-9am

**ACCELERATE
Executive-Led Presentation
w/ Pfund Construction
Owners Matt & Kristen Pfund**
TownePlace Suites
6101 Center Grove Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

5/19 Tue 12-1pm

**nexus@noon: Leaders
Never Split the Difference
by Chris Voss**
Greater Gateway Association of
REALTORS Conference Room
10 Ginger Creek Parkway
Glen Carbon, IL 62034
RSVP at edglenchamber.com

5/21 Thu 5-7pm

Business After 5
Carrollton Bank
222 East Park Street, Suite 400
Edwardsville, IL 62025
RSVP at edglenchamber.com

5/19 Wed 8-9am

**ACCELERATE
Executive-Led Presentation
w/ BAM Marketing Agency
President Bonni Burns**
TownePlace Suites
6101 Center Grove Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

6/18 Thu 5-7pm

Business After 5
Whispering Heights
1010 Enclave Boulevard
Edwardsville, IL 62025
RSVP at edglenchamber.com

5/27 Thu 5-7pm

ChamberNET
Anderson Healthcare Goshen
Campus Surgery Center
Edwardsville, IL 62025
RSVP at edglenchamber.com

"As a small business owner, I rely heavily on the Ed/Glen Chamber to be my advocate. I appreciate the business alerts the chamber sends out, so I know when there is an issue circulating that could impact my business. Without the chamber, I'd miss the opportunity to contribute to those important conversations. The economic impact of my business is supported by my chamber membership."



LISA YBARRA
Chava's Mexican Restaurant

Growing to serve you.



Now Open!

Featuring:

- OB/GYN
- Pediatrics
- Family Medicine
- Audiology/Lab/Xray

Anderson
Wellness Center
BETHALTO

610 Texas Blvd./Bethalto/(618) 205-8710

 **Anderson Healthcare**


Community
Hospital
OF STAUNTON


Anderson
Hospital

ANDERSON MEDICAL
GROUP

 Anderson | Mercy
Cancer Care

ANDERSON
SURGERY CENTER

 Maryville
Imaging

Spring Into Business After 5

You're Invited – Thursday, March 19, 2020

edoglen
★ ★ ★ ★ ★
Edwardsville | Glen Carbon
Chamber of Commerce

**FCB
BANKS**

the CUP



We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of February. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

50+ YEARS

Madison County Farm Bureau

40-49 YEARS

Guaranty Title Company

20-29 YEARS

**Girl Scouts of Southern Illinois
Heyl, Royster, Voelker & Allen, PC
Fitness Designs
Grogan's Academy of Martial Arts
Irwin Chapel of Glen Carbon**

10-19 YEARS

**Mojo's Music
FCB Banks
Tiger Plumbing
Madison County Record
Benjamin Stephenson House
HireLevel**

**Grime Stoppers, Inc.
Sandberg Phoenix
AAdvantage Insurance Group
Simply Smiles
Ooh La La Spa, Anti-Aging & Wellness**

5-9 YEARS

**Olive Oils & More
CJD E-Cycling
Cambridge Capital Management, LLC
1818 Chophouse
HeplerBroom, LLC**

**Chava's Mexican Restaurant
Sugo's Spaghetteria
Homefield Energy, A Dynegy Company
IMPACT Strategies, Inc.**

1-4 YEARS

**Home Builders & Remodelers Metro East Assoc.
Goldenberg Heller & Antognoli, P.C.
Renewal by Andersen**

**ChiroPro of Glen Ed
E'Ville Fitness
Phoenix Physical Therapy**

**TownePlace Suites St. Louis Edwardsville
World Finance Corporation
Revive Chiropractic**

2020 ACCELERATE Speaker Schedule

WEDNESDAY, MARCH 25

The Logistics Of Leadership

As general manager for the Amazon Fulfillment Center in Edwardsville and a U.S. Army veteran, Steve Gilbertson understands strategy, systems and the logistics of great leadership. Learn how to recognize pivotal points in your professional journey as he shares insights, lessons and tactics that have been successful along the way.



WEDNESDAY, APRIL 29

The Power Of Community Investment

A key component to building customer loyalty in any industry is community investment. Matt and Kristen Pfund choose to contribute to the Edwardsville community in a variety of ways. From volunteer service to restoration projects, learn how the commitment to give back can bring new life to your local economy.



WEDNESDAY, MAY 27

The Impact Of Branding

With more than 35 years in the marketing industry, BAM Marketing Agent President Bonni Burns realizes the keys to successful branding – creating a powerful connection between you and those you serve. Learn about corporate and personal brands, components of a solid brand identity, and when it's time to re-brand.



WEDNESDAY, SEPTEMBER 30

Building Successful Community Collaborations

Workplace projects of all shapes and sizes often require collaboration. A key to successful collaborative outcomes is effective management. Chancellor Randy Pembroke will highlight some necessary components of building successful collaborations, including examples of how SIUE has achieved this by working with community partners.



WEDNESDAY, OCTOBER 28

Exploring Growth & Expansion

While growth and expansion are common business goals, the path can be challenging to navigate. Anderson Healthcare President & CEO Keith Page will share insights on selecting projects based on community need, targeting growth areas using data analytics and maintaining service quality for the duration of the expansion process.



WEDNESDAY, NOVEMBER 18

The Journey Of A Small Business Owner

As Chef's Shoppe Gourmet Candy Store owner for nearly two decades, Nancy Schneider has myriad experience to inspire the entrepreneurial spirit in all. From acquiring a budding concept to navigating multiple expansions, Nancy knows how to manage a dedicated team and foster the spirit needed to face the challenges of today's economy.



Each Session Held From 8-9AM
TownePlace Suites by Marriott
6101 Center Grove Road in Edwardsville

For more information on ACCELERATE, contact the
Ed/Glen Chamber at 618.656.7600 or go to
edglenchamber.com/accelerate.

edglen



Edwardsville | Glen Carbon
Chamber of Commerce

April 16, 2020 7:30am

Legislative Breakfast *with the* Mayors



City of
Edwardsville



Join the Edwardsville/Glen Carbon Chamber of Commerce's government affairs committee for breakfast as they host the mayors of Edwardsville & Glen Carbon.

7:30am Full Breakfast Buffet
8-9am Introductions, Welcome & Program

In the Leclaire Room at Lewis and Clark Community College's N.O. Nelson Campus

Breakfast *with the* Mayors

Please reserve _____ tickets at \$29 each (\$39 non-members)

Business Name _____

Business Address & Phone _____

Names of Attendees _____

Contact Email Address _____

Please Bill Me _____ I am enclosing a check for \$ _____

Fax RSVP Form to: 618.656.7611

Mail to: Edwardsville/Glen Carbon Chamber of Commerce 1 North Research Drive Edwardsville, IL 62025

Questions? Call 618.656.7600 or email office@edglenchamber.com.

TOP 10

STEPS TO MAXIMIZE YOUR MEMBERSHIP

Welcome to the Edwardsville/Glen Carbon Chamber of Commerce.

We are thrilled to be your partner in success and confident you will be impressed by the services and opportunities we offer to support your business growth. This is your guide to maximizing your Ed/Glen Chamber membership investment.

PERKS WHILE YOU WORK

No need to show up – you receive these benefits simply by being a member.

1

As a member, your business is included in the online directory and visible to more than 2.5 million visitors and potential customers each year. Members may also add events, press releases and job postings to our website for additional exposure.

VISIBILITY

2

Research shows that when consumers know that a business is a chamber member, they are 49% more likely to think favorably of it and 80% more likely to purchase goods or services from that company in the future.

CREDIBILITY

3

The Ed/Glen Chamber is fiercely committed to engaging with and holding accountable local, state and federal lawmakers. We actively advocate for pro-business legislation and offer our members a collective voice at the government table.

ADVOCACY

4

Chamber staff provide countless B2B and B2C referrals on behalf of member businesses. We also specialize in facilitating mutually beneficial relationships. If you have a need, we're likely to have an idea, connection or resource to help.

EXCLUSIVE REFERRALS

5

We actively promote members to our extensive network through social platforms. Members are encouraged to share information, engage with potential customers and cross-promote their business by connecting with us.

EXPOSURE

WAYS TO ENGAGE

If you're looking to plug in, you can enhance your membership with these benefits.

6

The chamber provides regular updates about advocacy efforts, member events and timely business news via email and our printed newsletter, *Common Ground*. Watch your inbox and your mailbox for these key modes of consistent communication.

GET IN THE LOOP

7

Choose a monthly Business After 5 or nexus@noon event to attend. The Ed/Glen Chamber offers nearly 70 opportunities each year to engage with members and build long-lasting relationships.

JOIN US

8

Sponsoring a chamber event provides exceptional promotional and branding value for your business. Specific benefits vary by program, so contact our office and request a sponsorship menu to learn more.

LEAD THE WAY

9

Word-of-mouth referrals are a powerful tool that helps the Ed/Glen Chamber grow and serve more businesses. Don't be shy about sharing how membership has benefitted your business. Published testimonials also add promotional value for your business.

SHARE THE WEALTH

10

The Ed/Glen Chamber team has a wealth of resources and knowledge that we love to share! If you have a question or business challenge, reach out with a call, email or visit. We'll do our best to help you problem-solve and get connected to a solution.

GET PROBLEMS SOLVED

business of the month

COMPANY HISTORY: In 2001 at the age of twelve, Steven Johns started a small lawn mowing business to earn a little extra money. At the time, his territory extended a few houses down from his own. With a push mower by his side, Steven would sometimes sit in the trunk of his mother's red van as she drove him to the first house on his 'route.' Steven's meticulous nature created fame throughout his neighborhood and his territory soon began to branch out beyond his family's subdivision. Throughout high school, Steven negotiated his way out of school earlier in the day to go complete his daily route. He would do so until late into the evening, then start over the next day. With faith in Steven's entrepreneurship, his mother and her friend Terry bought him his first magnetic business sign for his truck door. Upon graduating from high school, Steven continued to work and do all other aspects of his business in addition to night school at SWIC. This is where he studied horticulture, landscape design, turf management, and plants. In 2008 the company was officially incorporated, and in 2009 the home-operated business outgrew its location and a warehouse was rented on Humbert Road in Alton. 2011 was a big year for changes at Envisioning Green as the 10 acres now know as the company's home were acquired and the building was started. Erika Johns joined the team in 2013. The owners' and employees' passion for our customers and community is paramount. With the help of family, friends, and amazing employees, Envisioning Green has become one of the leading landscape construction and maintenance companies in the St. Louis area.

ECONOMIC IMPACT: Envisioning Green contributes to the region through the creation of jobs with great benefits. Steven and Erika make sure their staff are well compensated so that they can, in turn, spend money in the community. They also employ local subcontractors, use local banks, and host our employee events in the area (e.g., holding their company Christmas party at Edison's Entertainment Complex).

COMMUNITY ENHANCEMENT: The company's charitable focus is local animal rescues. They host adoption events at the office in conjunction with open houses, sponsor fundraising events, and donate when there's a need. Envisioning Green is also an Edwardsville Neighbors member and contribute to their annual at Taste of Edwardsville auction. Erika and Steven share their knowledge with future business owners through local CEO programs.

WORKFORCE COMMITMENT: The Johns are always seeking new ways to engage their employees. They've brought in a *New York Times* bestselling author to speak with our whole team, hold monthly team breakfasts, and try to teach staff whenever we can—they firmly believe that if you're not learning every day then something is wrong. They are members of the National Association of Landscape Professionals and encourage staff to take any relevant courses. Envisioning Green is also a member of the Ultimate Business Summit and through that program offer employees training on customer experience, processes, and personal accountability. Steven and Erika frequently invite personal development experts such as insurance agents and mortgage brokers to help improve our employees' personal lives.



LEADERSHIP: Envisioning Green is represented on the leadership committee at Enjoy Church and serves as the event manager for the church's Global Leadership Summit. They are also committed as mentors for CEO programs in Edwardsville and Collinsville/Triad.

INNOVATION: The Johns are always looking for ways to improve and do business better. They accomplish this through studying how other companys – within and outside of the landscaping industry – conduct business. Envisioning Green provides a top-notch customer experience on par with luxury car dealerships and hotels, and offer top-level services and installations to match. The entire team knows that everything is built on relationships, which is how approach sales and marketing.

EXCELLENCE: Most of our Envisioning Green staff members are CPR/First Aid certified through a course the Johns provided last year. Erika registered nurse and maintains her professional license through continuing education to help employees navigate healthcare needs.

CHARACTER: Steven and Erika very strongly believe in their four core values and what they mean for the entire team. The core values of quality, communication, relationships and profitability are the filter through which every company decision is made. Envisioning Green offers employees a fun and friendly environment where everyone knows how to work hard, do great work, and have fun while doing it. The company's mission is to provide top-notch design and installation services and make its clients' outdoor living dreams come true. Employees are treated as assets rather than expenses through the firm's offerings of personal professional development programs, great benefits and employee appreciation events.

FUTURE FOCUS: The Envisioning Green team is currently evaluating their work to ensure each job goes smoothly and maximizes profitability. While they are open to controlled growth in revenues, the Johnses are more focused on doing business better. They are also working to grow Envisioning Green's sibling companies (Lawn Dog and Bulldog Pest Control) to provide top-notch service to clients in several aspects of the lawn, landscape, and pest control industries.

engage

business after 5



January 16: Regions Bank



January 16: Regions Bank



January 16: Regions Bank



January 16: Regions Bank



January 16: Regions Bank



January 16: Regions Bank

ribbon cuttings & more



1/17: EXO Lounge



1/17: EXO Nail Bar



January 31: Annual Membership Meeting



January 31: Annual Membership Meeting



January 31: Annual Membership Meeting



January 31: Annual Membership Meeting



One Stop Sign Solution!

Indoor/Outdoor Displays•Designing/Branding•
Banners/Flags•LED Signs•Window Graphics•
Magnets/Parking Signs•And More!

Belleville: 618-234-7446
Edwardsville: 618-692-0300

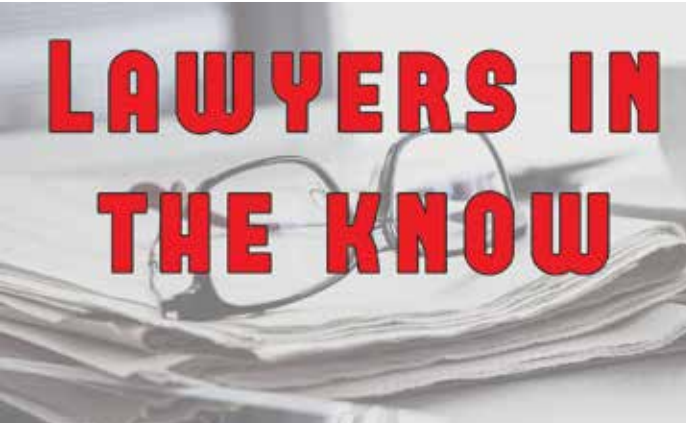
**Metro East
Signarama**
The way to grow your business.



SIUE
Credit Union

SERVING THE
EDWARDSVILLE / GLEN CARBON
EDUCATION COMMUNITY
SINCE 1959

www.SIUECU.org | 618.650.3760




**LAWYERS IN
THE KNOW**

The Madison County-St. Clair Record
can be delivered to your home
for as low as \$4.58 per edition

Subscribe online today at
www.madisonrecord.com/subscriptions

**THE READ
RECORD**




Go from Ouch...
to Ahhhhh!

Come and let our knowledgeable staff turn Ouch to Ahhhhhh!



Allison's Comfort Shoes
10th ANNIVERSARY
2007 - 2017

"Family Owned,
Operated &
Giving Back To
Our Community
Since 2007"

*Your Headquarters For
Comfort Shoes!*

ALLISON'S
Comfort Shoes
& Boots

Mon. - Fri. 9:30 AM - 5:30 PM
Sat. 9:00 AM - 4:00 PM
Sun. Closed

4225 S St. Rt. 159 Suite 1
Glen Carbon, IL 62034
618-288-9297

**Custom
Orthotics**
Made in House!



your business

Obar Expands Menu & Grows Into Additional Markets

Obar Café celebrated six months in business with an enhanced, international menu of healthy juices, coffees and meals. Owner Chelsea Coughlin and her business partner, Next Level fitness and sports company owner EJ Jones, say the past six months have brought a growing number of health-conscious patrons to the café, which opened in Edwardsville's Montclair Shopping Center in August 2019.

As Coughlin celebrated six months of success, she also announced expansion into other markets. Coughlin says franchise contract locations are in the works in: St. Louis' Delmar Loop, South Chicago (New Lenox, IL), South Charlotte, NC; Durham, NC; Tampa Bay, FL; and Long Island, NY.

"We're excited about the opportunity to open more Obars, but we're even more excited that Edwardsville is our home, and home to the 'O-riginal' Obar," said Coughlin.

The restaurant's newest offerings include: fruit-stuffed protein corn bread muffins, maple bacon bourbon wheat waffles with grilled chicken, potato

bowls, rice bowls, a Half-Signature Menu/Half Create Your Own menu, Create your own O Mojitos, O Mimosas and O Sangria with any fruit or juice desired, and a host of Keto, vegan and vegetarian options. Freshly made Greek, Asian, Caribbean, Mexican and Indian dishes utilizing special herbs and spices are also recent menu additions. Coughlin has been working with respected local restaurateur Ryan O'Day, owner of Edwardsville-based Wang Gang Asian Eats, on the latest menu offerings.

"Our new menus make ordering even simpler," said Coughlin, a Carlinville native. "We're the most convenient, delicious and fresh 'eggceptional' omelet in town. Our signature citrus-infused coffees, teas and juices offer healthy choices and a haven from the hectic pace of daily life."

Guests are able to bring their laptops and enjoy complimentary Wi-Fi, relaxing music and functional soft seating, tables and workstations with power outlets to literally rest and recharge. Obar Café frequently hosts women's groups, youth gatherings and other professional and social meet-ups, and offers catering, too.



Beer: Guinness

Style: Irish Dry Stout

Availability: Year-Round; Draught, bottles & Cans

Rich and creamy. Distinctively black. Velvety in its finish. Sip after sip, sweet counters bitter as the malt arrives on cue to compliment a base of roasted barley. Just as the unmistakable white head sits flush atop the dark beer, so do the flavors counter and combine perfectly. This is our greatest innovation. Truly unique. Perfectly balanced. Made of More™.

ABV= 4.2%



Brought to you by... *Your Friendly Beer Distributor*

Your Hometown Financial Institution

2 LOCATIONS IN GLEN CARBON!

2120 S. State Rte. 157
(at the corner of Rte. 157 and Meridian)

400 Junction Dr.
(Inside Walmart)



636-728-3333 • 800-767-8880 • www.firstcommunity.com

**First
Community**
For all your Savings and all your Loans

8 ILLINOIS LOCATIONS

Belleville Walmart • Collinsville Walmart
Fairview Heights • Glen Carbon • Glen Carbon Walmart
Godfrey Walmart • Granite City Walmart • Waterloo



*\$1 share deposit required. Must qualify for membership. Federally insured by NCUA.

Proud supporter
of SIUE Athletics



your business

Anderson Achieves Four-Star Quality Rating

Anderson Hospital recently achieved a 4-star quality rating from the Centers for Medicare Medicaid (CMS). These ratings are based on the most recent CMS Hospital Compare data, which are based on a hospital's overall quality indicators. The overall rating shows how well each hospital performed, on average, compared to other hospitals in the United States.

The CMS rating system is publicly reported and helps guide patients as they select where to receive their healthcare. CMS calculates the rating by including information on mortality, safety of care, re-admissions, patient satisfaction, quality measures, claims data and timeliness of care. Those metrics are then calculated to assign the star rating. Anderson Hospital is proudly the only 4-star rated acute care hospital in Madison County.



IL Senate Bill 75 Impacts Employers


In July 2019, Illinois Governor Pritzker signed Senate Bill 75 in to law, with the majority of its requirements effective January 1, 2020. The bill addresses gender violence accommodations, union representation of members with a conflict of interest in sexual harassment allegations, non-disparagement and non-disclosure provisions in separation agreements, and extension of sexual harassment prohibitions to contract workers and consultants.

The widest-sweeping change affected by SB75 is the new requirement that every Illinois employer must have annual sexual harassment training. While the bill requires the Illinois Department of Human Rights to make a sexual harassment training program available for employers (with a separate program specifically for restaurants and bars), employers are free to provide policy-specific training that incorporates education as to their own policies, while also meeting the minimum requirements of the statute.

To learn more about customized training opportunities that fulfill employers' legal requirements and ensure adequate policies are in place, contact the Sandberg Phoenix employment law team. Additional information is available at www.sandbergphoenix.com.

Do you run a local business?
So do we.

Your Auto-Owners Insurance policy comes with a local agent – someone who understands you and the protection you need.



SOUTHERN ILLINOIS UNDERWRITER'S AGENCY
SIUA INC.
P.O. Box 463 • 3 Club Centre Ct., Ste C
Edwardsville, IL 62052
(618)656-0120

Auto-Owners
INSURANCE
LIFE • HOME • CAR • BUSINESS

C. William Schmidt
Matt Rogier, CIC

www.siuia.com



Extraordinary client service is often talked about, even promised, but rarely delivered. That's exactly why we guarantee it.

SERVICE UNCOMMON

BUSINESS BUSINESS LITIGATION

HEALTH LAW PRODUCTS LIABILITY

SANDBERG PHOENIX

www.sandbergphoenix.com
618.659.9861

ST. LOUIS, MO
CLAYTON, MO
KANSAS CITY, MO
CARBONDALE, IL
EDWARDSVILLE, IL
O'FALLON, IL

The choice of a lawyer is an important decision and should not be based solely on advertising.

your business

Illinois Department of Human Services Launches LetsTalkCannabisIL.com Resource Website

The Illinois Department of Human Services (IDHS) has launched a statewide public awareness campaign and website that provides go-to resources for health and safety information about legal cannabis use in Illinois.

LetsTalkCannabisIL.com includes key information and resources about legal cannabis use. Downloadable fact sheets can be found on the site and can be shared by community partners and anyone interested in learning about safe and legal use.

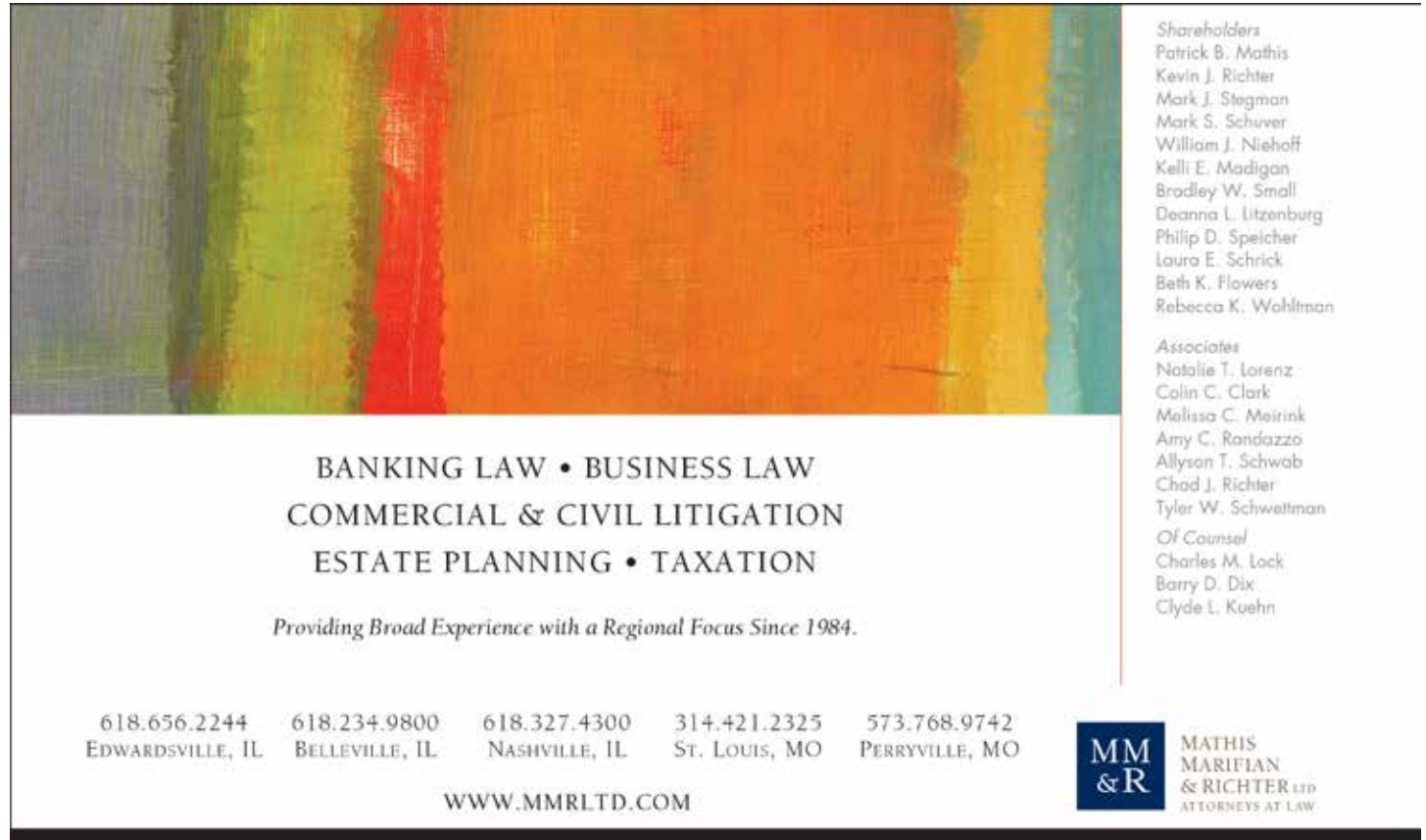
"Bringing regulation and safety to a previously unsafe and illegal market was one of the most important things we wanted to accomplish when legalizing adult-use cannabis," said Governor JB Pritzker. "Our focus of the 'Let's Talk Cannabis Illinois' campaign and website is to provide a trusted source for safety and health information where all residents can go to get their questions answered on safer cannabis use."

The news of the website launch comes in conjunction with the recent legalization of non-medical cannabis for residents of Illinois who are 21 years

and older. Illinois is the first state to pass legislation around non-medical use of cannabis and has joined 10 other states in legalization. The new law outlines specific guidelines regarding the possession and consumption of non-medical cannabis use.

"It is extremely important that everyone knows the health implications of using cannabis," said IDHS Secretary Grace Hou. "Our goal with the campaign is to provide clear and objective information to as many Illinois residents as we can. Because the Cannabis Regulation & Tax Act built in funding for prevention and recovery services, IDHS will be able to expand awareness about safer use of cannabis and expand services for those with substance use disorders."

IDHS Division of Substance Use Prevention & Recovery partnered with Prevention First, an Illinois-based non-profit that provides substance use prevention services, and Rescue, an award-winning agency that has developed similar campaigns in other states and is well known for developing public awareness campaigns, to launch LetsTalkCannabisIL.com.



**BANKING LAW • BUSINESS LAW
COMMERCIAL & CIVIL LITIGATION
ESTATE PLANNING • TAXATION**

Providing Broad Experience with a Regional Focus Since 1984.

618.656.2244 618.234.9800 618.327.4300 314.421.2325 573.768.9742
EDWARDSVILLE, IL BELLEVILLE, IL NASHVILLE, IL ST. LOUIS, MO PERRYVILLE, MO

WWW.MMRLTD.COM

Shareholders
Patrick B. Mathis
Kevin J. Richter
Mark J. Stegman
Mark S. Schuver
William J. Niehoff
Kelli E. Madigan
Bradley W. Small
Deanna L. Litzenburg
Philip D. Speicher
Laura E. Schrick
Beth K. Flowers
Rebecca K. Wahlman

Associates
Natalie T. Lorenz
Colin C. Clark
Melissa C. Meirink
Amy C. Rondazzo
Allyson T. Schwab
Chad J. Richter
Tyler W. Schweltman

Of Counsel
Charles M. Lock
Barry D. Dix
Clyde L. Kuehn

MM & R MATHIS MARIFIAN & RICHTER LLP
ATTORNEYS AT LAW

Express Employment Professionals Team Recognized For Outstanding Service To Clients

Express Employment Professionals was recently honored by ClearlyRated with the 'Best of Staffing Client & Talent Award' for providing superior service to its clients and employees. Award recipients are proven industry leaders in service quality, based entirely on ratings provided by their clients and employees.

"It's an honor to be recognized as industry leaders," said franchisee Marc Voegelé. "We strive for you to be successful, whether it's your company or your career. I'm proud of both the Edwardsville and Fairview Heights teams' dedication to the clients and communities they serve."

Express received satisfaction scores of 9 or 10 out of 10 from 63.4 percent of their clients, significantly higher than the industry's average of 24 percent. Nearly 68 percent of employees also gave Express a satisfaction score of 9 or 10 out of 10 compared to the industry average of 45%.

"Now more than ever, it is important for staffing firms to deliver consistently remarkable experiences to the clients and talent they work with," said




ClearlyRated's CEO Eric Gregg. "This year's 'Best of Staffing' recipients have shown their commitment to exceptional service, committing to not only measuring satisfaction, but taking action on the feedback. I love to showcase these industry leaders alongside feedback from their actual clients and employees on ClearlyRated.com and applaud them for their commitment to making improvements at their respective firms."

Express is committed to the vision of helping as many people as possible find good jobs by helping as many clients as possible find good people. With its international headquarters based in Oklahoma City, Express has more than 825 franchises in the U.S., Canada and South Africa.

The Edwardsville Express Employment Professionals franchise began operation in 2006, opening a second location in Fairview Heights in 2014 to better serve its clients and the community. The locations cover the staffing and employment needs of Madison County, Saint Clair County and several surrounding areas in a variety of fields, including administrative, industrial, technical, skilled trades, sales and marketing.





*Your Community.
Your Needs, Our Focus.*

(618) 797-7993 | myGCScu.com

your business

College Factual Ranks SIUE Computer Science Program 4th Nationally For Best Value

College Factual's '2020 Best Value Computer Science Programs' ranks Southern Illinois University Edwardsville's School of Engineering fourth nationally and No. 1 in Illinois as "Best Value for the Money." Additionally, SIUE's civil engineering and mechanical engineering programs are among the top 15 percent nationally as 'Best Value for the Money.'

Among 278 Computer Science programs, SIUE ranked behind only Brigham Young University, University of Wyoming and Iowa State University for affordability. View the entire rankings at collegefactual.com/majors.

SIUE's civil engineering program is 30th among 203 schools, and the mechanical engineering program is 40th among 268 schools.

Factors in College Factual's 'Best Value' methodology include the average yearly cost of the school, the average time students take to graduate and the quality of education the school provides to students.



Call Stephanie Lewis at 618-650-2228
or email stlewis@siue.edu

SOUTHERN ILLINOIS UNIVERSITY
EDWARDSVILLE

**88.7, The Sound, is a
non-commercial station
delivering jazz, smooth
jazz, blues and R&B.**

Reaching greater St. Louis and the Metro East
with a powerful 50,000 watt signal, as well as
streaming worldwide from wsie.com

We are in your community, located at SIUE in
Edwardsville, Ill. Let us show you a cost effective
way to get your business' information to our
unique audience.



**ILLINOIS
CHAMBER**

edoglen

★ ★ ★ ★ ★
Edwardsville | Glen Carbon
Chamber of Commerce

CHAMBER DAY 2020

**STRONGER BUSINESS
STRONGER ILLINOIS**

MARCH 18

**PRESIDENT ABRAHAM LINCOLN SPRINGFIELD
107 E. ADAMS | SPRINGFIELD, IL**

**A DOUBLE TREE
BY HILTON HOTEL**

TOPICS INCLUDE:

**Minimum Wage Progressive Income Tax Energy Legislation
Paid Sick Leave Federal Affairs Property Tax Reform**

RSVP TO: Callie Brenden

Phone: 217-522-5512 ext. 224 Email: cbrenden@ilchamber.org

Special Note: Governor Pritzker & Legislative Leaders Have Been Invited

Need to see a doctor?

Now accepting new patients.

Same-day appointments often available.

If you're looking for convenient, accessible healthcare for your family, you'll find it with Gateway Medical Group. With same- and next-day appointments often available, seeing a doctor is so much easier. And be sure to ask about preventive care services your health insurance may cover at no cost to you, including flu shots, immunizations, annual checkups, and colon and breast cancer screenings. Medicare, Medicaid and most insurance plans are welcome.

Dr. Wendy Frazier, Family Practice Provider
To schedule an appointment, call 618-288-1580.



**GATEWAY
MEDICAL GROUP**

GatewayMedicalGroup.net

4230 S. State Rt. 159
Glen Carbon, IL 62034
618.288.1580

