

January 2015



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground

THE **ART** OF DOING BUSINESS

Annual Community Awards Gala & Auction

March 14, 2015



Edwardsville | Glen Carbon
Chamber of Commerce

Morris University Center Meridian Ballroom
Southern Illinois University Edwardsville



5:30pm

Social Hour &
Silent Auction

6:00pm

Dinner Buffet

8:00pm

Awards Program

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connect

2015 Executive Committee

Cathy Hamilton, Chair
BARBERMurphy Group
Sam Guarino, Vice Chair
Bella Milano Restaurants
Emily Gates, Immediate Past Chair
Individual Member
Josh Lowe, Treasurer
West & Company, LLC
Philip Lading, Legal Counsel
Sandberg, Phoenix & von Gontard, P.C.

2015 Directors

Danelle Brown
Marcel Brown Technology Services
Christine Craine
Horica Insurance & Employee Benefits
Elizabeth Heil
Scheffel Boyle
Gary Hoggatt, Jr.
1st MidAmerica Credit Union
Lisa Klaustermeier
Anderson Hospital
Nicole Kline
Extra Help, Inc.
Skip Sponegan
Walmart of Glen Carbon
David Toby
FCB Edwardsville Bank
Dave Viox
AAdvantage Insurance Group, Inc.

Chamber Staff

Desirée Bennyhoff
President & CEO
ceo@edglenchamber.com
Kathy Hentz
Administrative Assistant
office@edglenchamber.com
Kerry Smith
Membership Director
membership@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2015 Ambassadors

Breck Ahlers, Extra Help, Inc.
Lisa Allen, AAdvantage Insurance Group
Candice Arana, Hospice of Southern IL
Tina Barnard, Individual Member
Dr. Eric Dixon, SPORTCHIRO+
Jacob Funk, Better Health & Performance Chiropractic
Natalie Head, Anderson Hospital
Adam Hughes, Reliance Bank*
Carol Johnson, Visions by Carol Photography
Marc Kamp, First Clover Leaf Bank
Natalie Head, Anderson Hospital

Erin Karnes, Brickman Orthodontics
Magnum the Facility Dog, Hospice of Southern IL
Carol Mestemacher, Hospice of Southern IL
Rebecca Obermark, West & Company, LLC
Rob Pickereil, Regions Bank*
Sara Sanderson, Dimond Bros. Insurance
Lauren Smith, TheBANK of Edwardsville
Heather Whitten, Walgreens
Carol Wylie, Scott Credit Union
* denotes committee co-chair

on the cover

2015 Annual Community Awards Gala & Auction: Saturday, March 14

The Edwardsville/Glen Carbon Chamber of Commerce's Annual Community Awards Gala & Auction will take place **Saturday, March 14 in SIUE's Meridian Ballroom** with the theme '**The Art of Doing Business.**'

This annual gala truly is the highlight of the Ed/Glen Chamber's year. It is an opportunity to celebrate the chamber's achievements and our vibrant business community. The gala/auction is one of the two major fundraisers and social events sponsored by the Ed/Glen Chamber.

The Ed/Glen Chamber will present awards to members of our community at the dinner: the **Albert Cassens Award for Outstanding Community Achievement**, the **Lifetime Achievement Award**, and the **Tallerico Leadership Award**. The Business of the Year award will also be presented.

Sponsorship & auction item donation forms have been mailed and are also available online at www.edglenchamber.com. **All sponsorships and silent auction donations are due by March 2, 2015** in order to be included in event print materials.

West & Company, LLC
CERTIFIED PUBLIC ACCOUNTANTS
(618) 656-4949
3 SUNSET HILLS PROFESSIONAL CENTER
EDWARDSVILLE, IL 62025
WWW.WESTCPA.COM

special investors

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Anderson Hospital
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Silver Level

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Scott Credit Union
TheBANK of Edwardsville
Walgreens

Bronze Level

1st MidAmerica Credit Union
Bull & Bear Grill & Bar
Cassens & Sons
Castelli's Moonlight Restaurant at 255
Charter Business
Doubletree Hotel Collinsville
Eden Village Retirement Community
Edwardsville Intelligencer
First Clover Leaf Bank
Gori Julian Associates, PC
Homefield Energy, A Dynegy Company
Juneau Associates Inc., P.C.
Korte & Luitjohan Contractors, Inc.
Madison Mutual Insurance Company
Mathis, Marifian & Richter, LTD
Mike Shannon's Grill Edwardsville, LLC
R. P. Lumber Company, Inc.
Robert 'Chick' Fritz, Inc.
Stur Restaurant
USA Mortgage Financial Group
Visionary Wealth Advisors
Volkert, Inc.
West & Company, LLC

Premier Level

1818 Chophouse
ABRA Auto Body & Glass
Abstracts & Titles Inc.
Allison's Comfort Shoes & Boots
American Family Insurance
Answer Direct
APG Pain Management/Physical Therapy
Ashley Furniture Home Store
Associated Pediatric Dentistry, LTD
Assurance Brokers, Ltd.
Bard & Dierksen Pediatrics, PC
Bauer Hite Orthodontic Specialists
Baughner Financial & Associates, Inc.
Bella Milano Edwardsville
Big Daddy's Edwardsville
Brain Balance Achievement Centers
Brickman Orthodontics
Bruckert, Gruenke & Long PC
Cassens Transport
Caulk's Collision & Towing
Chava's Mexican Restaurant
Chef's Shoppe
Cleveland-Heath
Comfort Inn
Commerce Bank
CompuType, Inc.
Country Club Lawn & Tree Specialists, Inc.
Crawford, Murphy & Tilly, Inc.
Culver's of Edwardsville
Days Inn

Denny's
Dimond Bros. Insurance Agency, Inc.
Donnewald Distributing
Edison's Entertainment Complex
Edwardsville Pet Hospital
Extra Help, Inc.
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Gateway Center
Gateway Grizzlies
Gerold Moving & Warehousing Company
Gliik's Department Store
Goddard School
Granny 8 Mortgage
Greensfelder, Hemker & Gale, P.C.
Hampton Inn & Suites
Harvey H. Breckner, DMD, MS
Hawkins Law Office, P.C.
Hawthorne Animal Hospital, LTD
Highland Recycling & Shredding
Holiday Inn Alton
Holiday Inn Express
Imo's Pizza
Incredible Events by '62 Sports Group
J.F. Electric, Inc.
Jan's Hallmark Shop
Jani King of St. Louis
Kitchenland
Lindenwood University
M. Thompson & Company PC
Magnuson Camelot Hotel
Market Basket
Mattea Construction, LLC
Midwest Occupational Medicine
Minuteman Press
National Bank
Network Specialists, LLC
Northwestern Mutual
Office Depot
ONEWAY Construction
Papa Murphy's Take 'N' Bake Pizza
Phone Masters
RE/MAX Alliance
Red Robin Gourmet Burgers
Reed, Armstrong, Gorman, Mudge, Morrissey, PC
Regions Bank
Richards Brick Company
Robust Edwardsville
Royal Office Products, Inc.
Royal Solutions, LLC
Scheffel Boyle
Schnucks Market, Inc.
Sivia Business & Legal Services, PC
Sleep Inn & Suites
South Side's All-Star Collision Center
Southern IL Underwriters Agency, Inc.
Sugo's Spaghetteria
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Motel
TheEDGEBANK
Tiger Plumbing, Heating & Air
Conditioning Services
US Bank
Vision For Life
Wells Fargo Home Mortgage
The Wooden Nickel Pub & Grill

events

1/27 Tuesday 4pm

Ribbon Cutting
Love's Travel Stops
9191 IL Route 140
Hamel, IL 62046

1/30 Friday 11:30am-1pm

Annual Membership
Meeting & Luncheon
Leclair Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025

save the date

2/3 Tuesday 8-9am

YPG Learn From A Leader
Breakfast w/ Patrick Mathis
Hospice of Southern Illinois
Relais Bonne Eau Home
7325 Marine Road
Edwardsville, IL 62025
RSVP Online

2/26 Thursday 4pm

Ribbon Cutting
Accelerate Health & Fitness
1409 Troy Road
Edwardsville, IL 62025

2/4 Wednesday 4pm

Ribbon Cutting
Livé Tanning Salon Spa, Inc.
4 Club Centre Court
Suites C & D
Edwardsville, IL 62025

3/4 Wednesday 8-9am

Chamber 101:
Member Orientation
Ed/Glen Chamber Office
200 University Park Drive
Edwardsville, IL 62025
RSVP Online

2/10 Tuesday 7:15-8am

Morning B2B Networking
Market Basket
Brevan's Patisserie
1009 Century Drive
Edwardsville, IL 62025
RSVP Online

3/10 Tuesday 12-1pm

networking@noon
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online

2/11 Wednesday 4pm

Ribbon Cutting
Recess Brewing
307 North Main Street
Edwardsville, IL 62025

3/14 Saturday 5:30pm

Annual Community
Awards Gala & Auction
SIUE Morris University Center
Meridian Ballroom
Edwardsville, IL 62026
RSVP Online
*Call 618.656.7600 to Sponsor
& Donate an Auction Item*

2/12 Thursday 4pm

Ribbon Cutting
T-Mobile Operated by
Wireless Vision
2324 Troy Road
Edwardsville, IL 62025

3/19 Thursday 5-7pm

Business After Hours
Ooh La La Spa,
Anti-Aging & Wellness
110 Cottonwood Road
Glen Carbon, IL 62034

2/19 Thursday 5-7pm

Business After Hours
Stillwater Senior Living
1121 University Drive
Suite B
Edwardsville, IL 62026

End-of-Year Tax Planning...



...Gets Late Early.

It's not too late to start your 2014 tax planning! Our team can work with you to prepare a tax planning strategy for 2014, maneuvering through new IRS rulings, capital gains and losses, and upcoming Affordable Care Act regulations. End 2014 strong and start 2015 on the right foot!

For a free consultation, please contact Sandy Dowdy, CPA, at 618.307.9290, info@smallbusiness.com, or visit bswsmallbusiness.com.



QuickBooks & Accounting Software
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Payroll Services
Tax Preparation

St. Louis
St. Charles
Glen Carbon, IL

business of the month

Coldwell Banker Brown Realtors, led by President Gerry Schuetzenhofer, is the Edwardsville/Glen Carbon Chamber of Commerce January 2015 Business of the Month.



Established in 1978, Coldwell Banker Brown Realtors serves as a residential and commercial real estate brokerage sales and leasing firm, and the company is well known for the outstanding support provided to its customers and sales associates.

Schuetzenhofer has been involved with real estate for many years. "I purchased a number of real estate rental properties and thought I should know more about the business, so I became a real estate agent in 1981," he shared. "I believe real estate is not only a lifestyle dream, but is also a great long term investment that helps people obtain financial security. It's fun to help people live their dreams!"

Coldwell Banker Brown Realtors is headquartered in Edwardsville, but also has offices in Troy, Highland, Belleville and O'Fallon. The firm's 190 agents are well trained help buyers and sellers handle their real estate needs. The full service real estate company also offers mortgage and title insurance services through its subsidiaries, Mortgage Makers and Gateway Title.

Schuetzenhofer noted that the business has seen a great deal of change over the years. "Real estate professionals used to have housing information and buyers came to us for that information. Now the information is available to everyone on the Internet and we help them make sense of it. Today we primarily counsel, negotiate and handle all details to make sure the property closes," he explained.

2015 is set to be a busy and exciting year for Coldwell Banker Brown Realtors. "In 2015, we are rolling out a new comprehensive marketing campaign to showcase our sales staff and attract buyers and sellers. The real estate business has changed and people get their information in different ways. We plan to reach many more buyers and substantially increase sales with our new campaign," said Schuetzenhofer.



BROWN REALTORS®

Schuetzenhofer serves as chairman of the Madison Bond County Workforce Investment Board, military affairs chairman of the Leadership Council Southwestern Illinois, is a past president and member of the Edwardsville Rotary Club and is a member of EGHM Foundation.

Schuetzenhofer has been an Edwardsville/Glen Carbon Chamber of Commerce member since January of 1973, at that time joining as Brown Realtors. With more than four decades as a chamber member, Schuetzenhofer said, "Being a chamber member makes it very easy to meet other business people, and the chamber brings them together to advocate good policy to local officials."

A favorite mantra of Schuetzenhofer's is, "Always do the best job possible and you'll never be disappointed in yourself."

To learn more about Coldwell Banker Brown Realtors, visit the office at 2205 South State Route 157 in Edwardsville, call 618.692.7290, or go to www.brownrealtors.com.



connect

the newly connected

ABC Mobi Telecom

Johnnie Brown
*Essential Products & Services
for Home, Wellness & Business*
4019 B Jennings Station Road
St. Louis, MO 63121
314.651.8910
www.abcmobi.org

Batteries Plus Bulbs

Jimmy Shepard
*Retail & Commercial Sales
of Batteries & Light Bulbs*
3755 South IL Route 159
Glen Carbon, IL 62034
618.205.8395
www.batteriesplus.com

Trinity Services, Inc.

Nick Pashia
*Adult Learning Program for
Individuals With Disabilities*
102 Rottingham Court
Edwardsville, IL 62025
618.972.4619
www.trinity-services.org

We would like to recognize the many Ed/Glen Chamber members who are celebrating membership anniversaries in the month of January. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

40+ YEARS

Coldwell Banker Brown Realtors

30-39 YEARS

**Richards Brick Company
Village of Glen Carbon**

20-29 YEARS

**Jan's Hallmark Shop
Ameren Illinois Utilities
The Telegraph**

10-19 YEARS

**Sunset Hills Country Club
Meridian Village
Individual Member
GCS Credit Union
Accent Home Services
Bank of Springfield**

**First National Bank - Maryville Center
St. Louis Regional Chamber of Commerce
Walmart of Glen Carbon
Royal Office Products, Inc.
Days Inn
Casual Tees**

5-9 YEARS

**Annie's Frozen Custard
Baha'i Faith
Salvation Army**

**Patriot Sunrooms
Wang Gang Asian**

1-4 YEARS

**EdwardsvilleOnline
Mattress Source
Network Specialists, LLC
Papa Murphy's Take 'N' Bake Pizza
M. Thompson & Company PC
Robert 'Chick' Fritz, Inc.
Mattea Construction, LLC**

**Anytime Fitness
Integrated Technology Associates
MassageLuXe
Cleveland-Heath
Brevan's Patisserie
CASA of Southwestern Illinois
ChrisLands, Inc.**

**Stillwater Senior Living
ASAP Coalition
AAA Swing City Music
Cedarhurst Assisted Living &
Memory Care
Partners For Pets
Volkert, Inc.**

ALBERT CASSENS AWARD

PREVIOUS RECIPIENTS

Albert Cassens
Mary Kane
Robert Wetzel
Robert Plummer
Robert McClellan
Jamie Henderson
Jeff Lantz
Joe Gugger
Dr. David Werner
Jean Hughes
Don Metzger
Dr. Dale Chapman
Dennis Terry
Tom Allen
Chuck Tosovsky
Mark Shashek
John Motley
Mark Mestemacher
Herman Shaw
SJ Morrison
Gordon Broom
Rod Vaught

Mail or fax this completed form, along with attachments and supporting documents, to:

Edwardsville/Glen Carbon Chamber of Commerce
200 University Park Drive
Suite 260
Edwardsville, IL 62025

fax: 618.656.7611
phone: 618.656.7600

**NOMINATION
DEADLINE:
FEBRUARY 16, 2015**



Edwardsville | Glen Carbon
Chamber of Commerce

Nomination Form

The **Albert Cassens Award for Outstanding Community Achievement** is presented to an individual who made a significant impact on the community during the two previous calendar years.

Nominee's Name: _____

Title: _____

Company: _____

Business Address: _____

City, State, Zip: _____

Business Phone: _____ **Home/Cell Phone:** _____

Nominator's Name: _____ **Title:** _____

Company: _____

Phone: _____ **Alternate Phone:** _____

On a separate piece of paper, please provide specific examples of how the nominee has met following criteria (nominee need not be an Ed/Glen Chamber member).

A NOMINEE MUST:

- have primary involvement in a private sector, profit motivated business with facilities or contributions affecting organizations within the boundaries of Edwardsville CUSD #7;
- have made a significant impact on the community during the two previous calendar years (2013 & 2014);
- have earned a reputation for his/her exemplary integrity;
- given freely of their time to the community;
- have demonstrated support for the guiding principles* of chambers of commerce;
- have demonstrated a personal commitment to social (which may include environmental) responsibility.

*GUIDING PRINCIPLES:

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

SELECTION PROCESS:

The selection committee shall be comprised of all past award recipients who choose to participate. The committee shall review all nominees for suitability, and shall determine whether or not an award will be presented. The committee shall vote by show of hands (one vote per committee member) for the nominees determined to have met the criteria stated above.

A committee member who cannot be present and who chooses to participate may name an attending committee member as their proxy. The proxy form must be completed, in advance, either in hard copy or electronic form sent to the Ed/Glen Chamber office.

The nominee receiving the highest number of votes shall then be presented to the entire committee for a final selection vote. This time, a **majority** must vote in favor of the nominee in order to have completed the selection process.

TALLERICO LEADERSHIP AWARD

PREVIOUS RECIPIENTS

Edna Wolfe
Delores Gooch
Nina Baird
Rosemary Bratten
Evelyn Bowles
Barbara Crowder
Stephanie Robbins
Jill Dufner
Sue Pedersen
Janet Foehrkolb
Evelyn Wiechman
Joan Foster
Meta Minton
Susan Donnelly
Bobby Ragan
Joyce Williams
Dr. Almeda Lahr-Well
Carol Wetzel
Suzanne Dietrich
Kay Werner
Donna Bardon
Barbara Jurgena-Stamer
Elizabeth Levy
Patricia Peverly
Joan Lebkuecher
Dr. Carol Keene
Teresa Katubig
Ann Tosovsky
Nancy Schneider

Mail or fax this
completed form, along
with attachments and
supporting documents, to:

Edwardsville/Glen Carbon
Chamber of Commerce
200 University Park Drive
Suite 260
Edwardsville, IL 62025

fax: 618.656.7611
phone: 618.656.7600



Edwardsville | Glen Carbon
Chamber of Commerce

Nomination Form

The **Tallerico Leadership Award** (formerly ATHENA) is presented to an outstanding individual who has achieved excellence in his/her business or profession, has served the community in a meaningful way, and has assisted women in reaching their full leadership potential.

Nominee's Name: _____

Title: _____

Company: _____

Business Address: _____

City, State, Zip: _____

Business Phone: _____ **Home/Cell Phone:** _____

Nominator's Name: _____ **Title:** _____

Company: _____

Phone: _____ **Alternate Phone:** _____

IMPORTANT – A NOMINEE MUST:

- be an exceptional individual who has achieved excellence in his/her profession.
- have given freely of his/her time to the community.
- have assisted women in reaching their full leadership potential.
- reside/have primary involvement in a business organization located within Edwardsville Community Unit School District #7.
- The nominee does not have to be a member of the Ed/Glen Chamber.

ON A SEPARATE SHEET OF PAPER, DESCRIBE HOW THE NOMINEE HAS ACHIEVED THE FOLLOWING:

- **Assists Women in Reaching their Full Leadership Potential**
Provide specific examples of how the nominee has demonstrated support for the advancement and leadership development of business and professional women.
- **Business Accomplishments**
List special recognition, projects and achievements. Include business related affiliations, directorships, trusteeships or other designations.
- **Community Service**
Describe local, county and state level participation, length of service and offices held in civic and service organizations, charitable activities, political pursuits, religious groups, chambers of commerce, or associations.
- **Other Memberships, Achievements, Awards, Publications**
Nominees may already have been honored for service to their profession, industry or community. They also may have publications to their credit or articles published supporting their service to their profession, industry or community. Please list awards and honors received which support this nomination.

NOMINATION DEADLINE:
FEBRUARY 16, 2015

LIFETIME ACHIEVEMENT AWARD

PREVIOUS RECIPIENTS

Gary Coffey

Dr. Robert Koepke

Edward McCarthy

Robert Wetzel

Gary Niebur

Joe Glik

Mail or fax this completed form, along with attachments and supporting documents, to:

Edwardsville/Glen Carbon
Chamber of Commerce
200 University Park Drive
Suite 260
Edwardsville, IL 62025

fax: 618.656.7611
phone: 618.656.7600

**NOMINATION
DEADLINE:
FEBRUARY 16, 2015**



Edwardsville | Glen Carbon
Chamber of Commerce

Nomination Form

The **Lifetime Achievement Award** is presented to an exceptional individual who has made a significant positive impact on the Edwardsville/Glen Carbon community through his or her past achievements during a long period of time and has enhanced the quality of life for Edwardsville/Glen Carbon residents.

Nominee's Name: _____

Title: _____

Company: _____

Business Address: _____

City, State, Zip: _____

Business Phone: _____ Home/Cell Phone: _____

Nominator's Name: _____ Title: _____

Company: _____

Phone: _____ Alternate Phone: _____

CRITERIA:

- Nominee must live or work in our community or geographic area.
- Nominee must be a member of the Ed/Glen Chamber.
- Nominee must have demonstrated an ongoing commitment to community involvement. A one-time project will be considered, but those individuals demonstrating an ongoing commitment to the business community will be given higher priority.
- Activities of a business-oriented nature will have priority over non-business-related activities.
- Volunteer activities will be considered more favorably than performance of activities required by the nominee's job.

SELECTION PROCEDURE:

- Selection committee will award one recipient from those nominated. The selection committee and/or the chamber's board of directors reserves the right to nominate additional individuals and/or expand the nomination process in the event that an adequate pool of nominations has not been received. Nominations shall be confidential; only the recipient will be announced and publicized.
- Nominations are accepted from anyone.
- Self-nominations accepted and encouraged.

SUPPORTING DOCUMENTATION:

On as many pages as necessary, please include the following documentation:

- Business-related activities
- Community involvement
- Statement of qualifications

schmooze

business after hours



SIUE School of Business & SIUE Athletics, December 18



SIUE School of Business & SIUE Athletics, December 18



SIUE School of Business & SIUE Athletics, December 18



SIUE School of Business & SIUE Athletics, December 18



SIUE School of Business & SIUE Athletics, December 18



SIUE School of Business & SIUE Athletics, December 18

ribbon cuttings



Doc's Smokehouse & Catering, December 1

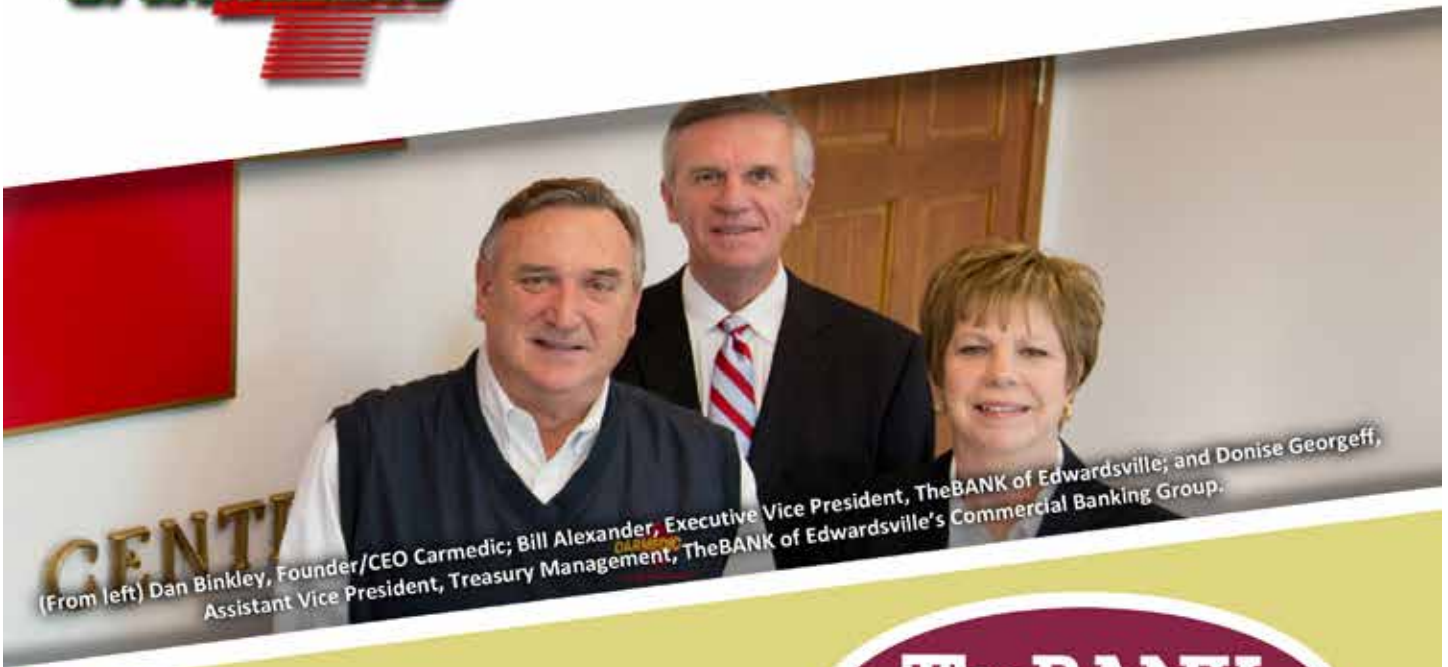


Franklin & Vaughn, LLC, December 15

5 Ways to See Your Business in *Common Ground*

- 1 Purchase Advertising
- 2 Write an "Ask the Expert" Column
- 3 Submit an Announcement
- 4 Win Our Business of the Month Award
- 5 Come to Chamber Events!

edoglen
Chamber of Commerce



(From left) Dan Binkley, Founder/CEO Carmedic; Bill Alexander, Executive Vice President, TheBANK of Edwardsville; and Donise Georgeff, Assistant Vice President, Treasury Management, TheBANK of Edwardsville's Commercial Banking Group.



Dan Binkley: About TheBANK of Edwardsville's Commercial Banking Group

At the time I was just starting out my business, and Bill Alexander and TheBANK really worked with me and showed a genuine interest in my success. **As my business has grown throughout the years, TheBANK has helped me out every step of the way.** I'm so appreciative of how creative the people at TheBANK have been in helping me build my business.

To be honest, the Commercial Banking Group, with Donise Georgeff and the rest of them, **has made my life easier** in the complex world we do business in today. What I really look for in my banker is a person who can solve problems, and the people at TheBANK have been doing that for me for 20 years.

Every bank has to be competitive and offer quality products to survive. To really thrive, however, it's all about relationships. Building a strong relationship is what it takes to get a business owner like me in the door. It's the little things – the personal touches – that make TheBANK great, like when the person in the drive-thru window knows your name. That's why I've been with TheBANK all these years It's been a long-term relationship that's not only been satisfying professionally, but leaves me with a friendly feeling every time I do business there.



Contact us today to find out how we can help you with all your business banking, lending, and investment needs:

618-659-4590
www.4thebank.com



MEMBER FDIC

your business

Illinois Based Extra Help, Inc. Moves & Expands in Columbia, MO

Extra Help, Inc., a Marion, Illinois based employment, payroll, and workforce services company, announced that their Columbia, MO office has moved to a new location, and will now be offering additional services to their clients. The new location opened its doors on Monday, October 13, 2014 and will provide payroll services along with the addition of Extra Help TeamSource, the comprehensive workforce management solution that allows for outsourced employee management. The Columbia expansion will mark the sixth full service location for Extra Help, Inc.

Prior to the relocation of their office, the Columbia location provided payroll services and timekeeping solutions to their clients. In addition, the office will now provide payroll services along with, full service staffing and recruiting, direct hire recruitment services, and benefits management. James Sterrett, who currently develops business in Columbia, looks forward to the growth that will come with this transition.

"Moving to a bigger office and growing our team is a great opportunity for our company. This move will help us utilize not only our payroll services, but

our new addition of staffing as well. I'm excited to see how this transition will continue to serve the Columbia market and its surrounding areas," said Sterrett.

Sterrett, who helped maintain and operate the original office, has spent much of his time servicing clients and developing business in the Columbia market. Now with the addition of staffing services, Extra Help, Inc. has been working to find new team members that will strive for great client relationships, and add to the promising future of the company.

"I'm excited about the growth of our company and team," said Teresa Katubig, CPA, CEO of Extra Help, Inc. "This expansion will allow us to provide more services to our clients and allow us to offer more employment opportunities to the mid-Missouri market."

Extra Help's, Inc.'s Columbia office is located at 1301 Vandiver Drive, Suite B, Columbia, MO 65202. Learn more about the firm at www.extrahelpinc.com.



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www.waox.com

your business

Scheffel Boyle Welcomes 16 New Accounting Professionals for 2015

Scheffel Boyle is pleased to announce the addition of 16 new accounting professionals to its staff. From September 2014 through January 2015, the CPA firm has expanded its workforce throughout its 10 offices to now include eight new part-time accounting interns and eight new full-time accounting professionals.



"We are always excited to see new faces join our team. The environment at Scheffel Boyle promotes teamwork, education, and growth, which is perfect for young professionals in our industry," said Managing Principal Dennis Ulrich. "Scheffel Boyle is what it is today because of the people we have working for us. I look forward to working with all our new staff members and seeing the things we can accomplish together."

Scheffel Boyle is recognized as the largest locally-owned accounting firm in Southwestern Illinois, and as one of the largest accounting firms in the entire St. Louis region. Their offices are currently located in Alton, Edwardsville, Belleville, Highland, Jerseyville, Columbia, Carrollton, Bartleso, and Bethalto. Established in 1924, their services include corporate, personal, and governmental tax, auditing, and accounting.

For more information about Scheffel Boyle, go to www.scheffelboyle.com.

Expanded Hours!

**Anderson ExpressCare
Glen Carbon Location
Open 8am to 8pm**
(Starting September 7th)

- See a **PHYSICIAN** at *ExpressCare*
- *ExpressCare* "Electronic Scripting"
- your Rx ready for you at your pharmacy
- *ExpressCare* patients can access their records through the new Anderson Hospital *MyHealth Patient Portal*

**Anderson Hospital
ExpressCare - Glen Carbon**
17 Ginger Creek Meadows
Glen Carbon Illinois 62034

(618) 656-9777
www.andersonhospital.org

A photograph of the Anderson Hospital ExpressCare Glen Carbon location. The building is a modern, single-story structure with a brick and stone facade. A large sign in the foreground reads "Anderson Hospital ExpressCare Quest Diagnostics". The building is surrounded by a well-maintained lawn and landscaping.

Gori Julian & Associates Adds Mike Burnworth as Attorney

The Edwardsville based law firm, Gori Julian & Associates, Inc., P.C., recently announced the addition of Mike Burnworth to the growing firm's roster of attorneys.



Burnworth joins Gori Julian with more than 25 years of legal experience and several verdicts of more than one million dollars for his clients. Throughout his career, he has focused his practice on Illinois worker's compensation and personal injury litigation representing injured railroad workers. At Gori Julian, he will focus on asbestos litigation.

Burnworth graduated from the University of Illinois with a degree in accounting in 1981. He attended St. Louis University School of Law and graduated in

1984. He is licensed to practice law in Illinois, Missouri, U.S. District Court for the Southern District of Illinois and the U.S. Supreme Court. Burnworth is a member of the American Bar Association, Illinois State Bar Association, St. Clair County Bar Association, Madison County Bar Association and the Bar Association of St. Louis.

Burnworth joins Gori Julian & Associates' team of highly skilled attorneys that concentrate on complex asbestos cases and personal injury litigation. While the firm is headquartered in Illinois, Gori Julian & Associates is truly a nationwide firm as it has represented victims of asbestos exposure from throughout the country. The firm also handles cases in occupational disease, pharmaceutical litigation, products liability litigation, personal injury and more.

Gori Julian & Associates, located at 156 North Main Street in downtown Edwardsville, was formed in the summer of 2008 by Randy Gori and Barry Julian. Gori Julian & Associates also has an office in St. Peters, MO. Call 877.456.5419 for more information.

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TheBANK of Edwardsville Announces Four Recent Employee Promotions

TheBANK of Edwardsville President and CEO Thomas Holloway announced the promotion of four employees following a recent board of directors meeting.



Lauren Smith has been promoted to assistant vice president/commercial banking. Smith began her career with TheBANK as a part-time relief teller in 2007. In 2009, she was promoted to bank services consultant and then promoted again in 2011 to assistant commercial lender. She served as a commercial lender in TheBANK's Commercial Banking Group, and most recently as a commercial banking officer. Smith lives in Glen Carbon with her husband Mark and their daughter. Smith serves as an ambassador with the Edwardsville/Glen Carbon Chamber of Commerce and has served as the organization's young professionals group committee chair.

Justin Chapman has been promoted to assistant vice president/commercial banking. Chapman began his career with TheBANK as a bank services consultant in 2008. He was promoted to assistant commercial lender in TheBANK's Commercial Banking Group in January, 2012, and most recently as a Commercial Banking Officer. Chapman lives in Swansea.

Kyle David has been promoted to assistant vice president/commercial banking. David began his career with TheBANK as a teller in 2007 and was quickly promoted to bank services consultant. In 2011, he was promoted to assistant commercial lender in TheBANK's Commercial Banking Group, and most recently as a commercial banking officer. David lives in Holiday Shores with his wife, Adrienne, and their four children.

Adam Saltgaver has been promoted to assistant vice president/commercial banking. Saltgaver began his career with TheBANK as a bank services consultant in 2009 and most recently served as commercial banking officer. Saltgaver lives in Granite City with his wife, Erica, and their daughter.

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Girl Scouts Launch Cookie Sales

Girl Scouts of Southern Illinois (GSSI) kicked off the cookie program in January during the first 'Cookie Booth Weekend' of the season. At cookie booths, customers can purchase cookies directly from girls at locations throughout southern Illinois. Additional 'Cookie Booth Weekends' will be held February 27 through March 15. Find Girl Scout cookie booths in your area using the Girl Scout Cookie app or Little Brownie Baker's Cookie Locator at cookielocator.littlebrownie.com

The Girl Scout Cookie Program is the largest girl-led business in the country and generates immeasurable benefits for girls and their communities. Girls who participate in the 2015 Girl Scout Cookie Program benefit from "learning by earning" and develop five valuable life skills – goal setting, decision making, money management, people skills and business ethics. Girls then use their proceeds to support their chosen activities for the year, to fund community service and leadership projects, to attend summer camp or to travel to destinations near and far.

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Cork Tree Creative Welcomes New Schuette

Cork Tree Creative, Inc. recently welcomed Carmen Schuette. With a strong background as an experienced designer, she will assist Cork Tree with graphic design, photography and videography. Schuette received her bachelor's degree in communications from DePaul University, and an extension of her bachelor's degree in fine arts in photography from Columbia College. Before coming to Cork Tree Creative, she was a designer with different businesses like Lou Beres & Associates Advertising and J. Crew. She has owned and operated her own photography studio, Carmen Schuette Photography, since 2009. With nearly 10 years of experience in the fields of design and photography, Schuette will help clients improve their design portfolios. "I love what I do, so it's hard to actually call it a job," she said. "While at Cork Tree Creative I hope to provide a creative touch to Cork Tree Creative's growing portfolio."



To learn more, call 618.656.7333 or go to www.corktreecreative.com.



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Mathis, Marifian & Richter Names Tatoian Shareholder, Announces Award-Winning New Associate

The law firm of Mathis, Marifian & Richter, Ltd. (MM&R) recently announced that Sandra J. Tatoian has been named a shareholder effective Jan. 1, 2015. Tatoian joined MM&R as an associate in 2011 following a merger with Coffey & McCracken, where she had practiced since 2002. Tatoian practices civil litigation, real estate law and commercial litigation. She has a background in providing legal counsel for a myriad of issues including foreclosures, mechanics liens, adult guardianships, real estate law, creditors' rights, civil litigation, and probate litigation. She is licensed in Illinois and Missouri and is admitted to practice before the Illinois and Missouri state courts, as well as the United States District Courts for both the Southern and Central Districts of Illinois. Tatoian is a member of the Missouri Bar Association and the Madison County and Illinois State Bar Associations. She regularly serves as arbitrator for the Madison County Mandatory Arbitration program.

As an active member of the Junior Service Club of Edwardsville/Glen Carbon, Tatoian helped to build the JSC Boundless Playground at Township Park, where children of all abilities can play. She resides in Glen Carbon with her husband and two sons.

MM&R also announced that Rebecca K. Wohltman has joined the law firm as an associate. Wohltman plans to focus her practice in transactional work. Wohltman graduated in May 2012 from St. Louis University School of Law in the top 13% of her class, where she received academic awards for highest grades in both Criminal Law and Banking Regulation. She was admitted to the Missouri Bar in September of 2012.

Prior to her employment at MM&R, Wohltman worked in the Missouri Attorney General's office as Assistant Attorney General in the Financial Services Division. There, she received an AGO 'Best Brief' award for her appellant/cross respondent's brief in *Cooling v. State of Missouri*, Family Support Division, an appellate review of a request for attorney's fees. She also prosecuted and obtained judgments of more than \$50,000 against employers who failed to comply with income withholding orders, and served as first-chair in several trials, including prosecuting non-compliant employers, dissolutions, and defending agency actions.

To learn more, go to www.mmrltd.com.

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