

January 2017



Edwardsville | Glen Carbon Chamber of Commerce

It's everyone's business.

Common Ground

Annual Community Awards Gala & Auction



5:30pm

Mingling &
Silent Auction

6:00pm

Dinner
Buffet

8:00pm

Awards
Program

MARCH 4, 2017

SIUE Morris University Center Meridian Ballroom

[MAKE A NAME FOR YOUR BUSINESS]

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2017 Executive Committee/Officers

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BARBERMurphy Group

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Bella Milano Restaurants

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Edwardsville/Glen Carbon Chamber of Commerce

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Fowler Management Services
& Donco Electrical Construction

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Contegra Construction Company, LLC

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Scheffel Boyle

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Dave Viox, Owner
AAAdvantage Insurance Group, Inc.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2017 Ambassadors

Breck Newman, HireLevel

Lisa Allen, Allen Insurance Group

Jeremy Colton, Big Frog Custom T-Shirts & More

James DeMoulin, First Clover Leaf Bank

David Janes, Scott Credit Union

Angie Lange, Express Employment Professionals

Tim Mahnesmith, Edward Jones Investments

Chamber Staff

Desirée Bennyhoff, IOM, ACE
President & CEO
ceo@edglenchamber.com

Kerry Smith
Membership Director
membership@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

on the cover

2017 Annual Community Awards Gala & Auction: Saturday, March 4

The Edwardsville/Glen Carbon Chamber of Commerce's Annual Community Awards Gala & Auction will take place **Saturday, March 4 in SIUE's Meridian Ballroom** with the theme '**Make A Name For Your Business**'. This gala is the highlight of the chamber's year – an opportunity to celebrate our achievements and our vibrant business community. The gala/auction is one of two major fundraisers and social events sponsored by the chamber.

The Ed/Glen Chamber will present awards to members of our community at the dinner: the **Albert Cassens Award for Outstanding Community Achievement**, the **Tallerico Leadership Award** and the **Lifetime Achievement Award**. The **Business of the Year** award will also be presented.

Sponsorship, auction item donation and award nomination forms have been mailed to all Ed/Glen Chamber members and are also available online at www.edglenchamber.com. **All sponsorships and silent auction donations are due by February 21, 2017** in order to be included in event print materials.



special investors

Gold Level

Anderson Hospital
Gateway Regional Medical Center

Silver Level

Amazon.com
Ameren Illinois Utilities
AT&T Mobility Edwardsville
Hortica Insurance & Employee Benefits
Meridian Village
Sam's Club 4878
Sandberg Phoenix & von Gontard, PC
Scott Credit Union
TheBANK of Edwardsville
Walgreens
Walmart of Glen Carbon

Bronze Level

1st MidAmerica Credit Union
Associated Bank
Breakthru Beverage Illinois
Bull & Bear Grill & Bar
Cassens & Sons
Cassens Transport
Castelli's Moonlight Restaurant at 255
City of Edwardsville
CTS Technology Solutions, Inc.
DoubleTree by Hilton
Eden Village Retirement Community
Edwardsville CUSD #7
Edwardsville Intelligencer
First Clover Leaf Bank
Gori Julian & Associates, PC
Holland Construction Services, Inc.
Homefield Energy, A Dynegy Company
Juno Associates Inc., P.C.
Korte & Luitjohan Contractors, Inc.
Love's Travel Stops
Madison Mutual Insurance Company
Mathis, Marifian & Richter, LTD
Mike Shannon's Grill Edwardsville, LLC
R. P. Lumber Company, Inc.
Robert "Chick" Fritz, Inc.
Southern Illinois University Edwardsville
Spectrum Business
Village of Glen Carbon
Volkert, Inc.
West & Company, LLC

Premier Level

1818 Chophouse
A Julian Felix Beattique
AAIC, Inc.
ABRA Auto Body & Glass
Abstracts & Titles Inc.
Allison's Comfort Shoes & Boots
American Family Insurance
Annie's Frozen Custard
Assurance Brokers, Ltd.
Banfield Pet Hospital
BARBERVoss Home Care
Bard & Didriksen Pediatrics, PC
Bauer Hite Orthodontic Specialists
Bella Milano Edwardsville
Best Western Plus Pontoon Beach
Big Daddy's Edwardsville
Brain Balance Achievement Centers
Brickman Orthodontics
Chava's Mexican Restaurant
Chef's Shoppe
Cleveland-Heath
Club Z! In-Home Tutoring Services
Cold Stone Creamery
Comfort Inn
Commerce Bank
CompuType, Inc.
Confegra Construction Company, LLC
Cornerstone Insurance Group
Country Club Lawn & Tree Specialists, Inc.
Crawford, Murphy & Tilly, Inc.
Culver's of Edwardsville
Days Inn

Dimond Bros. Insurance, LLC
Doc's Smokehouse & Catering
Donnewald Distributing
Edison's Entertainment Complex
Edwardsville Ambulatory Surgery Center
Edwardsville Pet Hospital
Egyptian Business Furniture
Envisioning Green
Express Employment Professionals
Farmers Insurance
FCB Edwardsville Bank
First Community Credit Union
First Mid-Illinois Bank & Trust
First National Bank - Maryville
Ford Hotel Supply
Foundry Public House
Gateway Center
Gateway Grizzlies
Gerold Moving & Warehousing Company
Glik's Department Store
Goddard School
Greensfelder, Hemker & Gale, P.C.
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Harvey H. Breckner, DMD, MS
Hawkins Law Office, P.C.
Hawthorne Animal Hospital, LTD
HeplerBroom, LLC
Highland Recycling & Shredding
HireLevel
Hotshots Sports Bar & Grill
HSMS Medical Group
IMPACT Strategies, Inc.
J.F. Electric, Inc.
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Jackson Lewis, P.C.
Jan's Hallmark Shop
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KinderCare Learning Center
Kitchenland
La Quinta Inn & Suites
Lindenwood University
Louer Facility Planning, Inc.
Magnuson Camelot Hotel
Market Basket
Midwest Occupational Medicine
Minuteman Press
National Bank
Network Specialists, LLC
Northwestern Mutual
ONEWAY Construction
Phone Masters
Plocher Construction Company, Inc.
RE/MAX Alliance
Red Robin Gourmet Burgers
Reed, Armstrong, Mudge & Morrissey, P.C.
Regions Bank
Richards Brick Company
RiverBender.com/EdGlenToday.com
Royal Office Products, Inc.
Royal Solutions, LLC
San Gabriel Memory Care
Scheffel Boyle
Sivia Business & Legal Services, PC
South Side's All-Star Collision Center
Southern IL Underwriters Agency, Inc.
Springfield Electric Supply Company
State Farm Insurance - Rick Marteeny
Sugo's Spaghetteria
Sunset Hills Country Club
Sunset Hills Family Dental
Super 8 Motel
The Wooden Nickel Pub & Grill
Thompson & Lengacher, P.C.
Tiger Plumbing, Heating, A/C, & Electrical
Town and Country Bank
Tzinberg & Associates, P.C.
University Nursing & Rehab Center
US Bank
Vision For Life
Visionary Wealth Advisors
Viviano Heating & Air Conditioning, Inc.
Wang Gang Asian

save the date

2/14 Tuesday 7:15-8am

Morning B2B Connections
Source Juicery
220 West Main Street
Edwardsville, IL 62025
RSVP Online

2/15 Wednesday 9am-4pm

HR Laws Seminar
Holiday Inn Express & Suites
2011 Formosa Road
Troy, IL 62294
SEE PAGE 12

2/15 Wednesday 4pm

Ribbon Cutting
Gucciardo CPAs
226 South Main Street
Edwardsville, IL 62025

2/16 Thursday 5-7pm

Business After 5
Vision For Life
2220 South IL Route 157, Suite 350
Glen Carbon, IL 62034

3/1 Wednesday 8-9am

Chamber Q&A: Maximize
Your Membership
Ed/Glen Chamber Office
1 North Research Drive
Edwardsville, IL 62025
RSVP Online

3/4 Saturday 5:30pm

Annual Community Awards
Gala & Auction
SIUE Morris University Center
Meridian Ballroom
Edwardsville, IL 62026
SEE PAGES 8 & 9

3/7 Tuesday 8-9am

ACCELERATE Executive-Led TED
Talk Facilitation w/ Dr. James
Brooks of First Christian Church
Holiday Inn Express & Suites
1000 Plummer Drive
Edwardsville, IL 62025
RSVP Online

3/14 Tuesday 12-1pm

nexus&noon
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online

3/16 Thursday 5-7pm

Business After 5
Metro Eye Care, PC
6620 Center Grove Road
Glen Carbon, IL 62034

4/4 Tuesday 8-9am

ACCELERATE Executive-Led TED
Talk Facilitation w/ David Toby
of FCB Edwardsville Bank
Holiday Inn Express & Suites
1000 Plummer Drive
Edwardsville, IL 62025
RSVP Online

4/5 Wednesday 8-9am

Chamber Q&A: Maximize
Your Membership
Ed/Glen Chamber Office
1 North Research Drive
Edwardsville, IL 62025
RSVP Online

4/11 Tuesday 7:15-8am

Morning B2B Connections
Source Juicery
220 West Main Street
Edwardsville, IL 62025
RSVP Online

4/18 Tuesday 4pm

Ribbon Cutting
Metro East Humane Society
8495 IL Route 143
Edwardsville, IL 62025

4/20 Thursday 5-7pm

Business After 5
Location TBD

4/27 Thursday 7:30-9am

Mayors' Legislative Breakfast
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP Online

5/2 Tuesday 8-9am

ACCELERATE Executive-Led TED
Talk Facilitation w/ Edwardsville
Police Chief Jay Keeven
Holiday Inn Express & Suites
1000 Plummer Drive
Edwardsville, IL 62025
RSVP Online

5/3 Wednesday 8-9am

Chamber Q&A: Maximize
Your Membership
Ed/Glen Chamber Office
1 North Research Drive
Edwardsville, IL 62025
RSVP Online

5/9 Tuesday 12-1pm

nexus&noon
Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP Online



Email, come by or call us today
to get your project started!

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business of the month

COMPANY HISTORY: Scott Credit Union was founded by a group of visionaries at Scott Field who decided to create a local credit union where the average person could save and borrow money. Membership in the new credit union was limited to any civil service employee of the Technical School and the Army Air Force Technical Training Command at Scott Field. The credit union, led by board president Lawrence Donna, consisted of 27 charter members and \$145.60 in share deposits. The first two loans on the books totaled \$45. Today, Scott Credit Union membership is open to anyone living or working in Monroe, Madison, St. Clair, Randolph, Perry, Franklin, Jefferson, Washington, Clinton, Marion, Bond, Macoupin, Montgomery, Fayette, Effingham, Williamson, or Jackson counties in Illinois or St. Louis County, Missouri. Just as in 1943, the credit union is a member owned, member operated, not-for-profit cooperative. However, the credit union now features 15 branches and a variety of products and services including checking and savings accounts; auto and home loans; credit cards; and investment, mobile and online services. Scott Credit Union currently has more than 130,000 members and more than \$1 billion in assets, and employs more than 200 people.

ECONOMIC IMPACT: In 2012, SCU opened its home office in Edwardsville. The 50,000-square-foot building provided construction jobs and moved more than 100 employees to the Edwardsville area to work, eat and shop. Scott Credit Union has a lunch program by which employees can have lunch delivered by a different local restaurant each day of the week. The credit union has more than 4,000 members in the Edwardsville/Glen Carbon community.

COMMUNITY ENHANCEMENT: Scott Credit Union has a three-person community relations department which focuses solely on the betterment of the credit union's local communities. The department oversees an employee volunteer incentive program (VIP) which produced more than 2,700 hours of community involvement and financial education in 2014. The credit union contributed more than \$330,000 in 2014 through charitable and civic support in its local communities. Major partnerships in the Edwardsville/Glen Carbon market include the Edwardsville YMCA; Edwardsville Rotary Criterium; Edwardsville Rotary Playground; Route 66 Festival; Edwardsville High School Tennis; Edwardsville Little Tigers Football; Edwardsville Art Fair; Edwardsville Orchestra Boosters and Edwardsville Children's Museum.

WORKFORCE COMMITMENT: Scott Credit Union has remained committed to its strategy of being the best place to work. That commitment paid off again in 2015 when named a *St. Louis Post-Dispatch* Top Workplace for the fourth straight year. SCU surveys its employees each year to measure satisfaction and makes improvements based on the results of the surveys. The credit union implemented an ideas program that allows employees to give their ideas on how to help the organization meet its mission of 'Banking Simplified.' And SCU offers a competitive employee benefits package including education reimbursement.



INNOVATION: One of Scott Credit Union's major value propositions is that as a non-profit cooperative, it is able to offer better rates and lower fees than other financial institutions. Any would-be profits that remain after operating expenses and reserves are returned straight back to its members. Scott Credit Union has given \$7.7 million back to its members over the last seven years in the form of a year-end bonus dividend and loan rebate. As members themselves, Scott Credit Union's volunteer board of directors make each decision with the best interest of the credit union's entire membership in mind.

EXCELLENCE: Scott Credit Union consistently wins marketing awards at the state and national level for its marketing campaigns, community projects and financial education programs. Scott Credit Union's home office was LEED (Leadership in Energy and Environmental Design) certified in 2013. Scott Credit Union exceeds industry best practices through its unyielding commitment to the credit union philosophy of 'People Helping People.' Of the other credit unions in its asset size, Scott Credit Union's community volunteer and financial education hours rank among the highest in the state.

CHARACTER: Scott Credit Union's mission is 'Banking Simplified.' The credit union strives to be the financial institution of choice by helping members and employees succeed. Scott Credit Union is dedicated to its community of members by maintaining the highest ethical standards and promoting personal and professional growth of its employees.

FUTURE FOCUS: Scott Credit Union's plans are to continue providing its members with the services they need. More of the business continues to focus on delivering online and mobile solutions that offer convenience to members. Scott Credit Union also plans to continue to support its communities with both monetary and volunteer support. The credit union provides financial support to civic organizations, fund-raisers, schools and community events. Its employees also are encouraged to volunteer in the community. This will continue to be an important priority for Scott Credit Union.

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 **Anderson Hospital**
Maryville, IL / andersonhospital.org

connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of January. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

40+ YEARS

**Coldwell Banker Brown Realtors
Richards Brick Company**

30-39 YEARS

Village of Glen Carbon

20-29 YEARS

**Jan's Hallmark Shop
Ameren Illinois Utilities**

10-19 YEARS

**Sunset Hills Country Club
Meridian Village
GCS Credit Union
Bank of Springfield
First National Bank - Maryville
St. Louis Regional Chamber**

**Walmart of Glen Carbon
Royal Office Products, Inc.
Days Inn
Casual Tees
Annie's Frozen Custard
Baha'i Faith**

5-9 YEARS

**Salvation Army
Patriot Sunrooms
EdwardsvilleOnline
Network Specialists, LLC**

**Papa Murphy's Take 'N' Bake Pizza
Thompson & Lengacher, P.C.
Robert 'Chick' Fritz, Inc.**

1-4 YEARS

**Anytime Fitness
Integrated Technology Associates
MassageLuXe
CASA of Southwestern Illinois
Country Club
ASAP Coalition
Swing City Music
Cedarhurst Assisted Living & Memory Care
Partners For Pets**

**Volkert, Inc.
BARBERVoss Home Care
Club Centre, Inc.
Recess Brewing
Rickey Brothers, Inc.
Associated Bank
Big Frog Custom T-Shirts & More of Edwardsville
JK Companies
Allen Insurance Group, LLC**

**Cabinet Solutions
Midwest Regional Bank
Security Finance
Orion Commercial Properties, LLC
Gordon Food Service
Enterprise Car Sales
Alliance Technologies, LLC
Catrinas
J.S. Excavating & Hauling, LLC**

RSVP by February 21



Annual Community Awards
Gala & Auction

MARCH 4, 2017

edoglen

Edwardsville | Glen Carbon
Chamber of Commerce

[MAKE A NAME FOR YOUR BUSINESS]

Please reserve _____ chamber member seats at \$65 each.

Please reserve _____ guest seats at \$75 each.

BUSINESS/ORGANIZATION _____

CONTACT PERSON _____

MAILING ADDRESS _____

PHONE NUMBER _____ EMAIL ADDRESS _____

ATTENDEE NAMES _____

I am enclosing a check for \$ _____

Please invoice me in the amount of \$ _____

**Please return response card with your payment
to the chamber office by Tuesday, February 21.**

CATALYST Sponsor: \$2,000

Premium seating for eight (8)
Company provided with copy of attendee list
High visibility 2'x3' branded signage provided by chamber (NEW)
Branded tabletop signage (NEW)
Company recognized from the podium & in PowerPoint presentation
Full page color ad in event program & Ed/Glen Chamber newsletter
Social media promotion & recognition on website

PARTNER Sponsor: \$1,500

Premium seating for six (6)
Company provided with copy of attendee list
Branded tabletop signage (NEW)
Company recognized from the podium & in PowerPoint presentation
Half page color ad in event program & Ed/Glen Chamber newsletter
Social media promotion & recognition on website

INVESTOR Sponsor: \$1,000

Four (4) complimentary tickets to attend event
Company provided with copy of attendee list
Recognition in PowerPoint presentation & event program
Quarter page color ad in event program & Ed/Glen Chamber newsletter
Social media promotion & recognition on website

COLLABORATOR Sponsor: \$500

Two (2) complimentary tickets to attend event
Recognition in event program
Eighth page color ad in event program & Ed/Glen Chamber newsletter
Social media promotion & recognition on website

CONNECTOR Sponsor: \$250

Recognition in event program
Social media promotion & recognition on website

Sponsors committed by
FEBRUARY 3 will receive
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618.656.7600 to secure your
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To be recognized in
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PowerPoint presentation,
confirmation of sponsorship
must be received by
FEBRUARY 21.



Edwardsville | Glen Carbon
Chamber of Commerce

SPONSORSHIP FORM

BUSINESS/ORGANIZATION _____

CONTACT PERSON _____

MAILING ADDRESS _____

PHONE NUMBER _____

EMAIL ADDRESS _____

We would like to sponsor at the _____ Level at \$ _____

Please return with check by February 21, with check payable to:

Edwardsville/Glen Carbon Chamber of Commerce
1 North Research Drive
Edwardsville, IL 62025

phone: 618.656.7600 fax: 618.656.7611

schmooze

business after 5 & ribbon cuttings



Gulf Shores Restaurant & Grill, December 15



Gulf Shores Restaurant & Grill, December 15



Gulf Shores Restaurant & Grill, December 15



Gulf Shores Restaurant & Grill, December 15



Gulf Shores Restaurant & Grill, December 15



Dayspring Natural Health LLC, December 8

ACCELERATE

edwardsville  glen carbon

ACCELERATE Edwardsville/Glen Carbon is a new Ed/Glen Chamber initiative designed to build and solidify our region's vibrant future workforce.

ACCELERATE Edwardsville/Glen Carbon is a **business-centric initiative** designed to provide professionals like you with the tools to **accelerate your leadership acumen, hone your communication skills, expand your professional network, connect you with mentors**, and ultimately **strengthen our business community** as a whole.

Your Contact Information

First Name: _____ Last Name: _____

Company: _____ Title: _____

Address: _____ City: _____ State: _____ Zip: _____

Phone: _____ Email Address: _____



Edwardsville | Glen Carbon
Chamber of Commerce

☐ **\$50 Participation Fee Enclosed** *(Make checks payable to Edwardsville/Glen Carbon Chamber of Commerce)*

Signature: _____ Date: _____

***** PAYMENT DUE UPON RECEIPT OF APPLICATION *****

helping you solve the puzzle



NEW HR LAWS SEMINAR ▪ Feb. 15 ▪ Troy, IL

REGISTER
NOW



Have you updated all of your policies to be in compliance? Don't let one missed update cost your company big money!

Join us for an in-depth interactive seminar focusing on the myriad of new employment laws and legal developments which affect all Illinois employers in early 2017. This seminar will cover new leave laws, wage and hour regulations for exempt/non-exempt, new OSHA regulations, new case law trends, new government enforcement tactics, update on ACA following the presidential election. Includes both Federal and Illinois updates! This seminar is essential for all HR professionals.

Bonus! All attendees receive a one year subscription to our online Employment Law Handbook!

Visit ilchamber.org/event/seminar-new-hr-laws-troy/

Continuing Education Credits Available:

This seminar has been pre-approved to offer 6 CPE credits for accountants.

This seminar has been submitted for approval to offer 6 CLE credits for attorneys.

This seminar has been pre-approved to offer 6 HRCI credits.

This seminar has been pre-approved to offer 6 SHRM Professional Development Credits (PDCs).

Registration Information:

Wednesday, February 15, 2017 | 9:00 am - 4:00 pm

Holiday Inn Express

2011 Formosa Road, Troy, IL 62294

(Located just off I-55)

Early Bird - (For everybody) - Sign up before February 5th - \$249.00

Member (For members of the Illinois Chamber, local chamber partners, ILSHRM, & SHRM) - \$299.00

Retail Price - \$349.00

To register or for more information go to www.ilchamber.org/events or call Kelli Jessup at (217) 522-5512, ext. 227, or kjessup@ilchamber.org.

your business

St. Louis BOS Branch Now Full Service

Bank of Springfield (BOS) recently announced that the BOS lending office, located at 1790 Brentwood Boulevard in St. Louis, is now a full-service branch offering all BOS bank products and services. Hours of operation are Monday through Friday 9am–5pm. The branch is closed Saturday and Sunday.

BOS was founded in 1965 in Springfield, IL and remains locally owned and operated. BOS serves eight communities in Illinois with full service branches in Springfield, Chatham, Jacksonville, Quincy, Shiloh, Swansea, Staunton and Glen Carbon and has one lending center in Brentwood, MO.



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in the Record**

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FOR THE THIRD
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MADISON COUNTY, ILLINOIS

IN THE CIRCUIT COURT
FOR THE TWENTIETH
JUDICIAL CIRCUIT
ST. CLAIR COUNTY, ILLINOIS



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Ameren Recognized for Outstanding Service

Ameren recently received "Best Social Presence" and earned an honorable mention in the "Best Customer Communication & Service via Social Media" category of the Midwest Energy Association's Member Social Media Awards. The awards panel singled out Ameren Illinois for its effective use of social media to update customers about power restoration status and showcase its commitment to community development and charitable giving.


Ameren Illinois is also the highest-ranked energy company in the Midwest for providing superior service to business customers, according to a study by a leading market research firm. In a survey of 59 utilities, Market Strategies International recognized Ameren Illinois as a 2016 Business Customer Champion for developing engaging customer relationships. The study ranked Ameren Illinois sixth among 59 nationwide utilities.

Ameren Illinois President Richard J. Mark said, "Businesses are the backbone of our local economies, particularly in smaller towns throughout central and southern Illinois. We put great emphasis on providing industry-leading services to our business customers. I'm particularly proud of our key account teams for being personally invested in helping our business customers to succeed."

With more than 40,000 Facebook followers and 18,000 subscribers on Twitter, Ameren Illinois utilizes social media to engage in authentic conversations with customers to address their needs, including storm response inquiries, billing questions, important safety information, and energy efficiency education.

Connect with Ameren Illinois by searching Ameren Illinois on Facebook, @AmerenIllinois on Twitter, or going to AmerenIllinois.com.

Certified Public Accounting
314-445-2400
618-606-2115



Susan M. Young, CPA
susan.young@ycgaccounting.com
240 S. Buchanan Street, Edwardsville, IL 62025



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your business

Mark Vaughn, CPA, CGMA Named to *St. Louis Small Business Monthly's* 'People to Know' List

St. Louis Small Business Monthly has named Mark Vaughn, one of the founding principals of Franklin & Vaughn, LLC to its list of 'People to Know' in the Southwestern Illinois business community in its December 2016 issue. The list recognizes individuals nominated by fellow business leaders for their work with small businesses in the region.



Vaughn stated, "Any time other business leaders recognize your work and recommend you for an award, it is an honor."

Franklin & Vaughn, LLC is a full service certified public accounting firm that works with small businesses in the Metro-East area.

Franklin & Vaughn, LLC initially started in 2010 with one office in Edwardsville. It has since opened an office in South County (St. Louis), and acquired

another practice in Alton in the fall of 2015. The firm currently has thirteen staff members including six certified public accountants, two enrolled agents, and five other staff members.

Vaughn and his co-founder Nathan Franklin each have more than twenty years of experience advising and assisting small businesses. Their past experience includes serving as controller and chief financial officer for a private equity conglomerate of businesses, and holding various other controller/accounting positions with companies of various sizes. Franklin said, "It is great to see how our past experience advising small businesses is noted and appreciated by those we assist."

In addition to his work with small businesses, Vaughn volunteers with the William M. Bedell Achievement and Resource Center, East Alton Rotary, and Bunker Hill Area Ambulance Service. He sees his volunteer involvement as a way to give back to the community that has given so much to him.

Go go franklinvaughnncpa.com for more information.



Our focus is to protect your life's journey

Protecting your lifelong assets and providing security for your legacy is a crucial part of every business owners' well-being. When you turn to an MM&R estate planning attorney, you know you have the most knowledgeable and experienced professionals on your side.

Whether you have a family member with special needs, require assistance in transitioning your family business to the next generation or seek to minimize the potential tax burden to your heirs, we are dedicated to developing and implementing an effective and comprehensive estate plan which provides you with comfort and assurance.

MM&R has proven experience in the administration of every aspect of estate planning, including:

- Wills
- Trusts
- Charitable gift planning
- Estate tax planning
- Post-mortem estate planning
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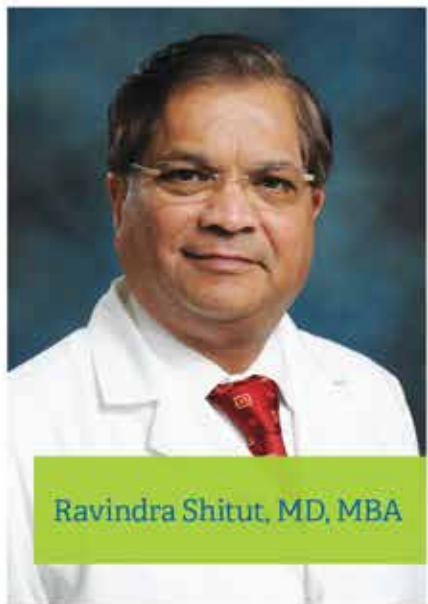
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Gori Julian & Associates Donates \$100,000 for Mannie Jackson Center for the Humanities Initiative

Gori Julian & Associates is committed to making the future a bit brighter for Madison County area youth. Joining an initiative started in February 2016, Gori Julian is donating \$100,000 toward the "Conversation Toward a Brighter Future" endeavor. More than 200 middle school and high school students from 23 schools in Madison County, Illinois are participating in this discussion and action-based project.



"Conversation Toward a Brighter Future" is occurring as a solution to the negative discourse that is taking place across the country among national leaders. This program will rely on the future leaders of this nation, our youth, to begin the conversation toward ways we can make this country better in an increasingly polarized environment.

Randy Gori, founding partner at Gori Julian & Associates said, "We are happy to support this initiative that encourages our youth to 'think outside of the box' and consider how we must treat each other to exist and thrive as a society.

The mission of the Mannie Jackson Center for the Humanities is important work so we encourage others to do what they can to keep conversations like this one ongoing."

The Mannie Jackson Center for the Humanities (MJCHF), Lewis and Clark Community College and Madison County's Regional Superintendent of Schools office have partnered to are work with area schools in support of this mission. Participants are now working in school teams to identify and research issues and create a plan that yields positive results and measurable outcomes that can be replicated by other schools and communities. Additionally, local students have the opportunity to earn up to \$5,000 to fund a two-year research project of their creation.

To learn more about this county-wide project, go to the Mannie Jackson Center for the Humanities website at mjCHF.org/page/brighter-future-new



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Todd Sivia Named Super Lawyers 'Rising Star' For Third Consecutive Year

Sivia Business & Legal Services, P.C. (SBLBS) is pleased to announce Todd Sivia, managing partner of SBLBS, was again named to the Super Lawyers list of 2017 Rising Stars. Super Lawyers, a highly respected rating service of outstanding legal professionals, releases a list of top up-and-coming attorneys in each state every year.

All peer-nominated candidates undergo the Super Lawyers patented selection process, which includes independent research and peer evaluations. Every candidate is evaluated on 12 indicators of peer recognition and professional achievement. In addition, Rising Star nominees must be under 40 years of age or in practice for fewer than 10 years. No more than the top 2.5% of lawyers in each state are named to the annual Rising Stars list.

"It is humbling to be chosen the past three years," says Sivia. "I'm honored to be recognized by my peers and value this distinction. I hope this is a reflection of not just me but of all the attorneys at our firm and their commitment to providing innovative services and trusted solutions to our clients."

SBLBS and Todd Sivia celebrated their 10th anniversary in 2016. The firm has been dedicated to protecting what's important to their clients for a decade. Sivia has incorporated new planning techniques and problem-solving solutions to help businesses achieve all aspects of their professional and planning goals.

St. Louis Small Business Monthly named SBLBS one of the 'Top 20 Businesses in St. Louis' in 2014 and Todd Sivia was named to the Super Lawyers Rising Stars in Illinois list, in 2015, 2016, and now again in 2017. The firm holds memberships with the Macoupin County, Jersey County and Madison County Bar Associations as well as the Million Dollar Advocates Forum.

Todd Sivia is also committed to being an asset to the Metro-East community. He is a long-standing member of Edwardsville Rotary, the Edwardsville/Glen Carbon Chamber of Commerce, the National Rifle Association and Scouting.



Illinois Chamber of Commerce: Senate Package Net-Negative For Business Community

This was published by the Illinois Chamber of Commerce in a January 2017 'Government Affairs Report' email.

SENATE PACKAGE NET-NEGATIVE FOR THE BUSINESS COMMUNITY:

The Illinois Chamber officially opposed the Senate's "grand bargain package" of 13 bills designed to add cloture to the state's current budget impasse. The reasoning behind opposing the entire package is simple. Language in each bill ties them all together. In other words, each piece of legislation must become law in order for the entire package to become effective.



For example, a vote for Chicago Teach Pension Fund parity (SB 5) is a vote for a tax on jobs (SB 9). A vote for a property tax freeze (SB 13) is a vote for a minimum wage increase (SB 2). And so on. If the current package were to pass as is, it would no doubt result in a net-negative for the Illinois business community. While there are bills in the package that are welcoming such as reinstating the research and design credit, local government consolidation and procurement reform, there is too much give from the business community and not enough in return.

While the chamber is keeping an eye on each bill in the package, we have been heavily focused on two pieces in particular. SB 9 (tax omnibus bill) and SB 12 (workers' compensation reform) are both opposed in their current form.

SB 9 received two identical amendments. Changes to SB 9 most notably include the removal of the unpopular penny per ounce soda tax, replaced by what is being called the "Illinois Opportunity Tax." The only thing opportunity about the "opportunity tax" is the opportunity for businesses to hire outside state lines. Under Senate amendment no. 1 and 2 to SB 9, the franchise tax would be repealed and replaced with a tax on the amount of annual payroll employers pay.

The new tax would range anywhere from \$250 a year for employers with under \$100K in annual payroll to \$15,000 for employers between \$1.5M to \$3.0M in annual payroll. The proposed tax is estimated to bring in \$750M. However, the tax is regressive in nature relying heavily on small to medium sized businesses with annual payrolls of \$250k to \$1.5M - picking up more than half of the estimated \$750M in new dollars.

The bill also decouples from the Domestic Activities Production Deduction (DPAD). Business activities such as manufacturing tangible personal property, software development, production of electricity, residential and commercial construction, communications facilities, farmers and agriculture cooperatives and various infrastructure are eligible for the deduction.

DPAD provides a deduction for companies that are producers. DPAD provides a deduction for companies that create good jobs that drive the development of the Illinois economy.

Decoupling from the federal Domestic Production Activities Deduction would make Illinois business less competitive in comparison to the many other states that allow the flow-through of the federal deduction.

The General Assembly is not scheduled to return until February 7. Until then the Chamber is continuing negotiations with leadership of all four caucuses.

ANOTHER WIN FOR THE CHAMBER AMICUS PROGRAM: Earlier this month the Illinois Supreme Court ruled in favor of Illinois Chamber of Commerce member firm Enterprise Leasing Company of Chicago, in Hertz Corporation and Enterprise Leasing Company of Chicago v. The City of Chicago.

The court ruled that the City of Chicago's Administrative Ruling 11 violated the Home Rule article of the Illinois constitution because it has extraterritorial effect and is, therefore, an improper exercise of the City's home rule powers. The Supreme Court's ruling adopted the arguments made by the Illinois Chamber of Commerce in an amicus brief filed with the Supreme Court in this case on behalf of our member Enterprise Leasing.

At issue in the case was the validity of a City of Chicago Tax Ruling that required automobile leasing companies engaged in short term leases, with locations outside the City of Chicago within 3 miles of the city border, to charge and collect the City of Chicago Personal Property Lease Transaction Tax on rentals to Chicago residents at those suburban locations.

Enterprise challenged the validity of the City's Administrative Ruling. The circuit court ruled in favor of Enterprise finding the Chicago Department of Revenue Ruling unconstitutional on its face. The City appealed and the appellate court reversed the circuit court. Enterprise appealed to the Supreme Court.

The Chamber worked with outside counsel from Chamber member firm Baker & McKenzie on a motion for leave to file an amicus brief in support of Chamber member Enterprise Leasing Company, in Enterprise Leasing Company of Chicago v. City of Chicago. The Supreme Court granted our motion and accepted our amicus brief.

Oral arguments were held before the Illinois Supreme Court on September 20. The court ruled in favor of Enterprise and Hertz on January 20. The Chamber is gratified that the Illinois Supreme Court adopted the reasoning of the Chamber's amicus brief that the City violated the Home Rule article of the Illinois constitution. Keith Staats, executive director of the Chamber's Tax Institute lead the way in constructing the amicus brief.

Todd Maisch, President & CEO
Illinois Chamber of Commerce



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