

June 2019



Edwardsville | Glen Carbon Chamber of Commerce

Business Builds: Economies. Leaders. Communities.

Common Ground

TOP 3 BUSINESS SUPPORT SERVICES

The Ed/Glen Chamber is committed to providing you a voice in public policy, promoting your business to the community and facilitating opportunities for members to build mutually beneficial relationships.

ADVOCATE

PROMOTE

FACILITATE

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membership@edglenchamber.com

Kathy Hentz
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office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2019 Ambassadors

Lisa Allen, Allen Insurance Group
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Brendan Barone, Kunkel Commercial Group
Jeremy Colton, Big Frog Custom T-Shirts & More
James DeMoulin, FCB Banks
Alissa Fuhrmann, HireLevel
Tomiera Harris, Scott Credit Union
Angie Lange, Express Employment Professionals

Tina Kassing Meurer, Eden Village
Rob Pickerell, St. Louis Bank
Sara Sanderson, Clean EatZ Edwardsville
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Sivia Business & Legal Services
Angela Warren, Town and Country Bank
Walter Williams, City of Edwardsville
Lisa Ybarra, Chava's Mexican Restaurant

on the cover

The Ed/Glen Chamber's 'TOP 3'

Business Support Services:

We Advocate. We Promote. We Facilitate.

The **Edwardsville/Glen Carbon Chamber of Commerce** has worked on behalf of business for nearly a century. While our methods of business support and benefit delivery have evolved over time, our mission of fostering a strong, private-sector regional economy is unwavering.

The graphic on page 6 of this edition illustrates the Ed/Glen Chamber's '**Top 3 Business Support Services**' provided for members. Those include **advocating** on behalf of business through a variety of government affairs initiatives, **promoting** member organizations through a full menu of no-cost and low-cost opportunities, and **facilitating** meaningful business relationships to help members prosper.

All members are encouraged to schedule a **one-on-one benefits consultation** with Ed/Glen Chamber **Membership Director Katie Haas** to personalize and maximize the value of your membership. Katie can be reached by email (membership@edglenchamber.com) or phone (618-656-7600).

ADVOCATE

PROMOTE

FACILITATE

save the date

7/16 Tue 5-7pm
ChamberNET
 Louer Facility Planning
 1604 Eastport Plaza Drive, Suite 100
 Collinsville, IL 62234
RSVP at edglenchamber.com

7/18 Thu 5-7pm
Business After 5
 Meridian Village
 27 Auerbach Place
 Glen Carbon, IL 62034
RSVP at edglenchamber.com

7/19 Fri 11am
Ribbon Cutting
 Edwardsville Children's Museum
 Community Heroes Exhibit
 (Provided by Scott Credit Union)
 722 Holyoake Road
 Edwardsville, IL 62025

7/22 Mon 4pm
Grand Re-Opening
Ribbon Cutting
 Culver's of Edwardsville
 6724 Old Troy Road
 Edwardsville, IL 62025

8/1 Thu 5-7pm
ChamberNET
 Anderson Hospital
 6800 IL Route 162
 Maryville, IL 62062
RSVP at edglenchamber.com

8/13 Tue 12-1pm
nexus@noon: Leaders
Eat Last by Simon Sinek
 Edison's Entertainment Complex
 2477 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

8/15 Thu 5-7pm
Business After 5
 Klaussner Home Store
 6698 Center Grove Road
 Edwardsville, IL 62025
RSVP at edglenchamber.com

9/10 Tue 12-1pm
nexus@noon: Leaders
Eat Last by Simon Sinek
 Edison's Entertainment Complex
 2477 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

9/19 Thu 5-7pm
Business After 5
 Lexow Financial Group
 60 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

9/25 Wed 8-9am
ACCELERATE
Executive-Led Presentation
w/ The Insurance Alliance
CEO Jason Cass
 TownePlace Suites
 6101 Center Grove Road
 Edwardsville, IL 62025
RSVP at edglenchamber.com

10/3 Thu 8-9:30am
SIUE Community Day
 SIUE Campus
 Edwardsville, IL 62026

10/8 Tue 12-1pm
nexus@noon: Leaders
Eat Last by Simon Sinek
 Edison's Entertainment Complex
 2477 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

10/17 Thu 5-7pm
Business After 5
 1st MidAmerica Credit Union
 1702 Troy Road
 Edwardsville, IL 62025
RSVP at edglenchamber.com

10/23 Wed 8-9am
ACCELERATE
Executive-Led Presentation
w/ Ferguson Roofing
President Jason Shupp
 TownePlace Suites
 6101 Center Grove Road
 Edwardsville, IL 62025
RSVP at edglenchamber.com

10/31 Thu 6:30pm
Annual Ed/Glen Chamber
Halloween Parade
 Downtown Edwardsville
 Edwardsville, IL 62025

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"As a small business owner, I rely heavily on the Ed/Glen Chamber to be my advocate. I appreciate the business alerts the chamber sends out, so I know when there is an issue circulating that could impact my business. Without the chamber, I'd miss the opportunity to contribute to those important conversations. The economic impact of my business is supported by my chamber membership."



LISA YBARRA
Chava's Mexican Restaurant



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We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of June. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

50+ YEARS

Scheffel Boyle

30-39 YEARS

Eigenbrodt Vision Center, PC

20-29 YEARS

McDonald's
Glen Carbon Centennial Library
Lahr-Well Christian Academy
American Family Insurance

10-19 YEARS

Edwardsville Children's Museum	Small Business Development Center
Scott Credit Union	Hawkins Law Office, P.C.
Express Employment Professionals	

5-9 YEARS

Edison's Entertainment Complex	Highland Recycling Services
Mike Shannon's Grill Edwardsville, LLC	Happy Up, Inc.
Harvey H. Breckner, DMD, MS	Comfort Inn

1-4 YEARS

A la Carte Home Design	Jackson Lewis, P.C.	Tina's Skincare & More
Tzinberg & Associates, P.C.	Sylvan Learning Center	Heartland Veterinary Hospital PC
First Presbyterian Church Edwardsville	Ginger Creek Dental	Whistle Stop Gallery

TOP 3

BUSINESS SUPPORT SERVICES

The Edwardsville/Glen Carbon Chamber of Commerce is committed to giving you a voice in public policy, promoting your business to the community and facilitating opportunities for members to build mutually beneficial relationships.

ADVOCATE

What We Do

- ✓ Host exclusive programs and events to connect members with elected officials.
- ✓ Participate in public policy meetings to represent your voice and business interests.
- ✓ Provide business alerts to keep you informed on key issues.

What We Don't Do

- ✓ Align with political parties – the chamber is a non-partisan organization focused on ensuring a strong local economy.
- ✓ Represent individual interests at any level of government.
- ✓ Regulate business operations or mediate customer disputes. We can connect you to the BBB or refer you to a trusted attorney.

What You Can Do

- ✓ Submit feedback on issues highlighted in business alerts.
- ✓ Attend the chamber's private programs designed to help business leaders engage with local, state and federal elected officials.
- ✓ Contribute to the Business Builds Political Action Committee (PAC) to enhance the chamber's business advocacy and education initiatives.

PROMOTE

What We Do

- ✓ Highlight your business to more than 2.5 million website visitors.
- ✓ Showcase your growth – we share your news and updates through social media platforms and newsletters.
- ✓ Produce custom 'Meet Our Members' video segments.

What We Don't Do

- ✓ Host community fairs and festivals – but we are happy to connect you with the organizations that do.
- ✓ Participate in sales presentations.
- ✓ Provide design or writing services for your business. Our member marketing/PR firms are equipped to help you.

What You Can Do

- ✓ Connect with us on social media and include #EdGlenChamber in your posts.
- ✓ Participate in professional, exclusive and award-winning marketing efforts led by the chamber.
- ✓ Sponsor a program or event for maximized brand exposure.

FACILITATE

What We Do

- ✓ Provide B2B and B2C referrals for members.
- ✓ Coordinate monthly events to educate and connect members with key community leaders.
- ✓ Recruit new members to further strengthen our organization.

What We Don't Do

- ✓ Plan your company parties, events or fundraisers. We are also unable to solicit financial support on behalf of members.
- ✓ Provide tax, legal or insurance advice – but we are happy to recommend a reputable professional.
- ✓ Influence the private-market decision of which businesses decide to locate in our community.

What You Can Do

- ✓ Share employment opportunities, press releases and calendar items on the chamber's website.
- ✓ Attend or host a nexus@noon, Business After 5 or ACCELERATE program.
- ✓ Schedule a one-on-one benefits consultation with our membership director to personalize and maximize member value.

business of the month

COMPANY HISTORY: Holland Construction Services is a southwestern Illinois commercial construction, construction management and design-build contractor. Holland is celebrating more than 32 years in business under the ownership and management of CEO Bruce Holland; President Mike Marchal; and Executive VP Dave Birk. Holland's primary markets are multi-family housing, healthcare, education, recreation, and public safety facilities. Holland is a relationship-based company with 90% of our work coming from repeat clients and referrals. Bruce Holland is known for, and he built this company on, the foundation of integrity.

ECONOMIC IMPACT: Holland currently has two projects under construction in Edwardsville/Glen Carbon. The first is the new Whispering Heights development on Illinois 157 which will feature a mix of retail and residential units. The project includes two six-story buildings totaling 172,000 square feet. The second project is the new Glen Carbon Fire Station. This new \$5M building will replace the current station built in 1957. It is being constructed on the baseball field directly behind the current Station #1 located at 199 South Main Street. In addition, Holland has completed 21 projects in the Edwardsville/Glen Carbon area, nearly dating back to the company's beginning with the first project at Montclair Plaza in 1988. Through the years, Holland has constructed retail centers, churches, office buildings, banks, and schools – including Liberty Middle School and Father McGivney Catholic High School – as well as recreational facilities, including the YMCA on Goshen Road.

COMMUNITY ENHANCEMENT: Holland principals are proud of the community and charitable support that have always been a priority for Holland. The firm's charity golf tournament – The Klondike Klassic – has alone raised more than \$180,000 since its inception in 1989. In 2015, the Holland Employee Charitable Foundation (HECF) was established with the mission of helping others in the community through donations and volunteering. The HECF is employee-run and driven and, among other initiatives, made the Klondike Klassic an annual event, with funds raised going toward a local organization voted on annually by the seven-member foundation advisory committee. Holland also donated more than \$117,000 to other non-profits over the past year, continuing its generous history of giving.

WORKFORCE COMMITMENT: Rated among the 'Best Places to Work' by the *St. Louis Business Journal*, Holland fosters a family-friendly culture of teamwork and support. Those who are successful at Holland are team-oriented, can-do people who are serious about their work but not themselves. Empowering employees to make decisions with the knowledge that they have the support behind them to drive results is part of the company culture – expectations are high, and every employee plays a critical role in the firm's success. A key to that success is Holland's ability to hire and retain top performers by offering a fun and professional working environment where opportunities exist for personal, financial, and career advancement. New hires are provided the tools necessary to be successful, and mentoring is an important piece. New employees are paired with a more experienced co-worker in order to gain knowledge, skills, experience, information, and advice. Once employees complete our mentorship program, they move into ongoing training—known as Holland's 'Groundwork Training Program.' In addition to the many employee benefits at Holland, work-life balance is important. In 2016 a sabbatical program was introduced, through which all full-time employees receive a three-week sabbatical with paid travel expenses (up to \$3,500) after their fifth year of employment, and every five years after that.

LEADERSHIP: Company leaders have taken leadership roles in a diverse group of local organizations for the good of the region, including the Southern Illinois Builders Association, United Way, St. Louis Regional Chamber, The Regional Business Council, Leadership Council Southwestern Illinois, Boy Scouts, Big Brothers Big Sisters and many others. Team members also provide mentoring and internship opportunities for college students as they aim to both share their expertise and help to attract young workers into the industry.

INNOVATION: Holland is a different kind of construction company. While the firm's building expertise is critical to the company's success, the true point of difference is an uncompromising commitment to integrity. The Holland team believes relationships are their business. The work they do depends on their ability to successfully facilitate and manage work through their own team and a number of partners. It is critical that value is created for everyone along the way. The relationships Holland has built in the process of doing business are sacred.

EXCELLENCE: Because of Bruce's commitment to the community and charitable organizations throughout the region, he has received and humbly accepted on behalf of his family and employees, many awards throughout the years. Some of these include the EY Entrepreneur of the Year Award, Greater Belleville Chamber of Commerce's Commitment to Community Award & Business Excellence Award, Leadership Council's Salute to Southwestern Illinois Award, Construction Forum St. Louis' Building Tomorrow Award, United Way of Greater St. Louis' Freeman-Kortkamp Award, Southern Illinois University Edwardsville's Kimmel Award, Multiple Sclerosis Society's Employer of the Year Award, Catholic Diocese of Belleville's Faith in the Marketplace Award, Boy Scouts of America's Distinguished Citizen Award, the Boy Scouts of America's Lifetime Achievement Award. In addition to the many awards Bruce has received, Holland has also received many distinguished awards including ones for safety, outstanding builder, general contractor of the year, and 'Best Places to Work.'

CHARACTER: Holland's vision is that by providing an exceptional client and employee experience, the company will expand its reputation one quality relationship at a time into selected markets and geographic regions.

FUTURE FOCUS: Holland racked up about \$150 million in projects last year with a focus on multi-family, senior living, K-12 education and medical services. For 2019, the company wants to continue to expand on its multi-family work while focusing more attention on warehouse/distribution clients. Most of their work is either with a repeat client or someone who is referred to Holland by a repeat client. Holland is also committed to working locally. Opportunities for work outside the area will come from existing relationships, but they will never turn our backs on the local market.



schmooze

business after 5



May 16: BA5 @ Scott Credit Union



May 16: BA5 @ Scott Credit Union



May 16: BA5 @ Scott Credit Union



May 16: BA5 @ Scott Credit Union



May 16: BA5 @ Scott Credit Union



May 16: BA5 @ Scott Credit Union

ribbon cuttings & ground breakings



May 2: Kloss Furniture



May 6: ON THE MOVE. Holistic Fusion Fitness



May 15: O Bar



May 17: Whistle Stop Gallery



May 23: Anderson Healthcare Goshen Campus & Anderson Surgery



May 30: Edwardsville Gun Club - New 5-Stand Shooting Facility

**SAVE
—THE—
DATE**

Anderson Healthcare

WE CORDIALLY

Invite You

{ August 1, 2019 }

For

CHAMBERNET

Anderson
**Wellness
Center**

Maryville

Address:

**2133
Vadalabene Drive
Maryville, IL**

**Food, Fun &
Networking**

5-7 p.m.

***Tour our Wellness Center and learn about the
addition of two more in Bethalto & Highland!***

your business

Businesses Invited To SIUE Merchant Fair

Businesses are invited to participate in the annual Cougar Welcome Merchant Fair at SIUE. Cougar Welcome is designed to welcome new and returning students, faculty, and staff to SIUE – including 14,000 students and 2,500 faculty/staff – to build community relations, enhance campus life, and elevate school spirit. The Cougar Welcome Merchant Fair provides businesses an excellent promotional and branding opportunity.

This year's merchant fair will be held Wednesday, August 21 from 10AM until 2PM in the Morris University Center. Advance registration is required, and the deadline to reserve space is August 2.

Call 618.650.2686, or contact Alexa Bueltel (albuelt@siue.edu) or Adana Robinson (adarobi@siue.edu) to learn more and register for the merchant fair.

Scott Credit Union Named Top Workplace

Scott Credit Union was recently ranked number 52 on the list of 'Top Workplaces' for medium size businesses in the St. Louis Metropolitan Area. The credit union, which is headquartered in Edwardsville, was one of only nine companies to receive the honor eight consecutive years. Scott Credit Union was one of 55 mid-size companies recognized as a 'Best Place to Work' in the annual competition.

Scott Credit Union has focused for the past few years on improving employee morale and making the credit union the best place to work.

"It is an honor to receive this recognition eight straight years," said Scott Credit Union President & CEO Frank Padak. "We are very pleased that the steps we have taken to make SCU the best place to work continue to make a difference with our employees. It's an ongoing effort to which we have remained committed."



RiverBender.com is looking for self motivated, energetic, go-getters who want to be a part of a winning team! No experience is necessary, if you believe you can be that person! We are a leader in digital marketing and website development, and provide IT services to businesses throughout the River Bend, Edwardsville, Glen Carbon and surrounding areas. We also host a sister-site, EdGlenToday.com.

As Your #1 Source for Everything Local, our focus is to continue to grow our audience and advertisers' participation. We offer a comprehensive set of products to help businesses succeed in the rapidly evolving digital marketing industry. **We are looking for YOU to join our growing sales team.**

Send us your resume, salary history and a cover letter telling us why you would be great for our sales team to sales@riverbender.com.

IMPACT Manager Earns CHC Certification

IMPACT Strategies' Senior Project Manager Mike Michael recently completed the American Hospital Association (AHA) Certified Healthcare Constructor (CHC) program.



Construction of a healthcare facility often takes place in close proximity to active medical offices and patient care activities. This certification program provides education in carefully evaluating and managing the numerous risks inherent in these situations.

Michael met the candidate eligibility requirements and passed the comprehensive two-hour CHC exam. The exam not only required Michael to recall information related to healthcare industry fundamentals, planning, design and construction, healthcare facility safety, and financial stewardship, but also to analyze and apply it to various situations.

Healthcare construction is a large part of IMPACT Strategies' growing portfolio. Mike Michael's recent certification is a testament to IMPACT Strategies' commitment to continued education and drive to innovate around critical best practices in healthcare construction.



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way to get your business' information to our
unique audience.

your business

Anderson Healthcare Breaks Ground On First Building Of New Medical Office Campus

Anderson Healthcare, SSM Health Cardinal Glennon Children's Hospital, City of Edwardsville, Korte Construction and other community supporters recently broke ground on a one-story building that will house the Anderson Surgery Center and an SSM Health Cardinal Glennon Children's Hospital Specialty Clinic.


The Anderson Surgery Center will provide an array of services for both adults and children. "Our plans are to provide an exceptional facility and patient experience," said Anderson Hospital Chief Nursing Officer Lisa Klaustermeier. "The surgical center will include private patient pre and post-operative areas, two operating rooms and a procedure room. A lab draw station and plain film x-ray machine will be on site to complement surgical services as well as provide an additional outpatient service to local residents."

SSM Health Cardinal Glennon Children's Hospital will be the pediatric partner, in partnership with SLUCare Physician Group, in this unique facility. "Anderson Hospital and SSM Health Cardinal Glennon Children's Hospital have a longstanding relationship that has enhanced pediatric services in Madison and our surrounding counties," said Anderson Hospital President &

CEO Keith Page. "This facility continues that partnership while also offering exceptional outpatient surgery options for adults and children."

The building is anticipated to be complete by summer 2020. The project cost is \$8.5 million. Three additional buildings are planned in the future for the complex and may include a physician office building, urgent care center and imaging center.





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your business

Donco Receives Two 'Best Places To Work' Recognitions

Two major St. Louis publications recently recognized Edwardsville-based Donco, LLC on their lists of 'Top Places to Work.' The *St. Louis Business Journal* released their 'Best Places to Work' list earlier this year and the *St. Louis Post-Dispatch's* list of '2019 Top Workplaces' was released this week.

Donco, LLC Chairwoman & CEO Candice Fowler said the award highlights the company's focus on community and employee engagement. "We've always strived to make our employees feel valued and like they are part of a cohesive team," said Fowler. "We're fortunate that quite a few of our members have been with us for decades. For a large company, maintaining that sense of family and a comfortable working environment was important to us, especially as we've continued to grow."

More than 250 nominations were submitted for the *St. Louis Business Journal's* 'Best Places to Work' awards and 150 companies made the cut as finalists. To enter, participating companies and their employees completed surveys which measured communication, management structure, benefits, teamwork and several other factors. Grouped by size, the companies were then ranked based on being employee-friendly workplaces.

Donco, LLC ranked 13 of 55 finalists in the mid-size employer category on *The St. Louis Post-Dispatch's* 'Top Workplaces 2019' list, which is based on survey responses of more than 44,000 people. The anonymous survey measures several aspects of workplace culture including alignment, execution and connection.

Donco, LLC is a woman-owned firm serving Illinois and the Greater St. Louis metropolitan area. It also recently received a world-class certification from the Women's Business Enterprise National Council (WBENC). Donco ranks 26 on the *St. Louis Business Journal's* list of 50 fastest-growing private companies and 17 on the publication's list of largest woman-owned businesses.

Donco has more than 300 employees in five divisions: gas construction and metering services, information technology, electrical design, and management services. For more information go to www.donco.co or contact Brett Angelico at 618-797-5299.



Beverage: Civil Life American Brown Ale

Style: American Brown Ale

Availability: Year-Round; Cans

American homebrewers and a few bold craft brewers like us have revived American Brown Ale for your pleasure. Nice deep brown colour with creamy, long-lasting off-white foam and lace. Malty, caramelly, tart and toasty, earthy and citrusy, with delicious hints of bitter chocolate and dark roasted coffee.

ABV= 4.8%



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MINIMUM WAGE INCREASE

Illinois Minimum Wage Schedule

FULL-TIME SCHEDULE

Current
\$8.25

January 1, 2020
\$9.25

July 1, 2020
\$10.00

January 1, 2021
\$11.00

January 1, 2022
\$12.00

January 1, 2023
\$13.00

January 1, 2024
\$14.00

January 1, 2025
\$15.00

PART-TIME SCHEDULE

Current
\$7.75

January 1, 2020
\$8.00

January 1, 2021
\$8.50

January 1, 2022
\$9.25

January 1, 2023
\$10.50

January 1, 2024
\$12.00

January 1, 2025
\$13.00

Under the new state minimum wage law, the minimum wage will increase to \$9.25 per hour January 1, 2020, with incremental increases through 2025 when the minimum wage will top out at \$15. Note that the new Illinois law is a minimum wage floor – if your local minimum wage is higher, you must abide by the higher minimum wage.

Part-time employees under 18 years of age, working fewer than 650 hours per year, fall under a separate minimum wage schedule starting at \$8.00 January 1, 2020, and increasing to \$13.00 January 1, 2025. Any employee, regardless of age, who works more than 650 hours per year falls under the full-time schedule.

There are no changes to the Illinois Tip Law. The 60/40 rule remains, but total hourly earnings cannot be less than the new minimum wage.

Small Business Payroll Tax Credit

Businesses with 50 or fewer full-time employees can take advantage of a payroll tax credit. For employers with 6–50 employees, the tax credit is available through 2027. Employers with five or fewer employees can use the tax credit for the next eight years. The tax credit is a percentage of the amount of state income taxes withheld from employers. **Businesses of all sizes are encouraged to seek accounting guidance.**

Calendar Year 2020	25% Credit
Calendar Year 2021	21% Credit
Calendar Year 2022	17% Credit
Calendar Year 2023	13% Credit
Calendar Year 2024	9% Credit
Calendar Year 2025	5% Credit
Calendar Year 2026	5% Credit
Calendar Year 2027	5% Credit



Edwardsville | Glen Carbon
Chamber of Commerce

Need to see a doctor?

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Dr. Phillip Greene, Family Practice Provider

**To schedule an appointment, call 618-288-1580
or go to www.GatewayAnyTime.com.**



Dr. Phillip Greene is a Board Certified Family Practice provider. He joined Gateway Medical Group in 2018. Dr. Greene's treatment philosophy is, "Treat patients as you would want to be treated."

Medical School:

University of Missouri School of Medicine
Columbia, Missouri

Residency:

Deaconess Hospital
Evansville, Indiana

Certification:

American Board of Family Medicine



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4273 S. State Route 159
Glen Carbon, IL 62034
618-288-1580