Common Ground

2018 Ed/Glen Chamber Golf Tournament

BROUGHT TO YOU BY:

Complete listing of current sponsors included on inside front cover.
2018 Executive Committee/Officers

CHAIRMAN OF THE BOARD
Sam Guarino, Partner
Bella Milano Restaurants

PAST CHAIRMAN
Cathy Hamilton, Broker
Barber/Murphy Group

TREASURER
Josh Lowe, CPA, CFP, Partner
West & Company, LLC

LEGAL COUNSEL
Philip Lading, Shareholder
Sandberg, Phoenix & von Gontard, P.C.

CORPORATE SECRETARY
Desirée Bennyhoff, IOM, ACE, President & CEO
Edwardsville/Glen Carbon Chamber of Commerce

2018 Directors

Jonathan Fowler, Vice President
J.F. Electric

Eric Gowin, President
Contegra Construction Company, LLC

Lisa Klaustermeier, Chief Nursing Officer
Anderson Hospital

Matt Pfund, Owner
Pfund Construction

Bruce Riedle, CPA, Treasurer
R.P. Lumber Co., Inc. & Plummer Companies

Chamber Staff

Desirée Bennyhoff, IOM, ACE
President & CEO
ceo@edglenchamber.com

Katie Haas
Membership Director
membership@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

2018 Ambassadors

Lisa Allen, Allen Insurance Group
Brendan Barone, Kunkel Commercial Group
Jeremy Colton, Big Frog Custom T-Shirts & More
James DeMoulin, FCB Edwardsville Bank
Tomiera Harris, Scott Credit Union
Angie Lange, Express Employment Professionals
Tim Mahnesmith, Edward Jones Investments

Breck Newman, HireLevel
Rob Pickrell, Midwest Regional Bank*
Sara Sanderson, Clean Eatz Edwardsville*
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Skva Business & Legal Services
Walter Williams, City of Edwardsville

* denotes committee co-chairs

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles

Chambers of Commerce honor and respect capitalism and well-informed private sector job creators as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through education, business advocacy and leadership.

on the cover

Annual Ed/Glen Chamber Golf Challenge:
June 29 – Sponsor & Play!

It's not too late to sponsor or play in the 2018 Annual Ed/Glen Chamber Golf Challenge! We invite you to sign up to golf at Edwardsville’s beautiful Fox Creek Golf Club Friday, June 29 and plan a fun day of networking, golf and leisure. This is a great opportunity for team building, treating your current or prospective clients, and rewarding your employees. Shotgun start is at 7:30am. Registration and sponsorship information are available on pages 10 and 11 of this publication, and may also be found online at www.edglenchamber.com. Questions? Call 618.656.7600.

CURRENT SPONSORS:

CHAIRMAN’S CIRCLE: Breakthru Beverage

GOLF CART: TheBANK of Edwardsville

PUTTING GREEN: 1st MidAmerica Credit Union

HOLE–IN–ONE: Cassens & Sons

POST–PLAY LUNCH: Gateway Regional Medical Center & Edison's Entertainment Center

ON–COURSE FOOD & BEVERAGE: Robert ‘Chick’ Fritz Distributing, Chava’s Mexican Restaurant, Breakthru Beverage & Edible Arrangements


6/21 Thu 5–7pm
Business After 5
Lexow Financial Group &
88.7 WSIE The Sound
60 South IL Route 157
Edwardsville, IL 62025

6/26 Tue 3pm
Ribbon Cutting
Clean Eatz Edwardsville
316 South Buchanan Street
Edwardsville, IL 62025

6/29 Fri 7:30am
Annual Golf Challenge
Fox Creek Golf Club
6555 Fox Creek Drive
Edwardsville, IL 62025

6/1 Thu 8–9am
Chamber Q&A:
Maximize Your Membership
Ed/Glen Chamber Office
1 North Research Drive
Edwardsville, IL 62025

6/1 Wed 4pm
Ribbon Cutting
Variety Storage
30 Kettle River Drive
Glen Carbon, IL 62034

8/1 Thu 5–7pm
ChamberNET
Anderson Hospital
6810 IL Route 162
Maryville, IL 62062

8/16 Thu 5–7pm
Business After 5
Kerber, Eck & Braeckel, LLP
& EdGlenToday.com
102 Rottingham Court, Suite C
Edwardsville, IL 62025

8/20 Thu 5–7pm
Business After 5
State Farm – Rick Marteene
& Envisioning Green
8550 Forest Boulevard
Caseyville, IL 62232

9/11 Tue 12–1pm
nexus@noon
Edison’s Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

9/16 Thu 5–7pm
Business After 5
Kerber, Eck & Braeckel, LLP
& EdGlenToday.com
102 Rottingham Court, Suite C
Edwardsville, IL 62025

9/20 Thu 5–7pm
Business After 5
State Farm – Rick Marteene
& Envisioning Green
8550 Forest Boulevard
Caseyville, IL 62232

9/26 Wed 8–9am
ACCELERATE
Executive-Led Presentation w/
BarberMURPHY Group Broker
Cathy Hamilton
Comfort Inn
3080 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com
ACCELERATE Members Only

10/9 Tue 12–1pm
nexus@noon
Edison’s Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

10/11 Thu 8–9:30am
Annual SIUE Day
Community Breakfast
SIUE Campus
Edwardsville, IL 62026

10/18 Thu 5–7pm
Business After 5
1st MidAmerica Credit Union
1702 Troy Road
Edwardsville, IL 62025

10/24 Wed 8–9am
ACCELERATE
Executive-Led Presentation w/
Walmart GM Skip Sponeman
Comfort Inn
3080 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com
ACCELERATE Members Only

10/26 Fri 3pm
Ribbon Cutting
Lexow Financial Group
88.7 WSIE The Sound
60 South IL Route 157
Edwardsville, IL 62025

10/29 Fri 7:30am
Annual Golf Challenge
Fox Creek Golf Club
6555 Fox Creek Drive
Edwardsville, IL 62025

We’ve Moved!

Mathis Marfian
& Richter LTD
Attorneys at Law

Now Located at:
101 West Vandalia Street, Suite 100 | Edwardsville, IL

Banking Law • Business Law • Commercial & Civil Litigation • Estate Planning • Taxation

Providing Broad Experience with a Regional Focus Since 1984. www.mmrltd.com

Shareholders
Patrick B. Mathis
George E. Marfian
Kevin J. Richter
Mark J. Stegman
Mark S. Schuver
Gregory W. Coffey
William J. Niehoff
Kelli E. Madigan
Bradley W. Small
Mary E. Lopinot
Deanna L. Litzenburg
Philip D. Speicher
Laura E. Scheck
Sandra J. Tatoian
Beth K. Flowers

Associates
Natalie T. Lorenz
Rebecca K. Wohltman
Colin C. Clark
Melissa C. Meiring
Amy C. Randazzo
Allyson T. Schwab

Of Counsel
Charles M. Lock
Barry D. Dix
Clyde L. Kuehn

Chamber of Commerce
Common Ground May 2018 | 3
GOOD HEALTH IS CREATED BY YOU

By the air you breathe, the food you eat, and places you choose to live, work and play. Anderson Hospital is proud to be part of the Edwardsville and Glen Carbon communities which have created opportunities for improved health. Whether it’s the miles of trails to walk, bike or run or the multitude of parks to enjoy, there is a visible shared responsibility to improve community health.

For over 40 years we’ve been serving your communities’ healthcare needs, and continue that commitment to providing residents with the highest-quality of advanced medical care. Driven to be the best healthcare providers, our entire staff is committed to custom, compassionate care for each patient to meet each and every medical need. A pillar in the community, Anderson Hospital strives to provide the best care close to home.

Together, we are building healthy communities. Together, we are building better healthcare.

www.andersonhospital.org
the newly connected

Armstrong Teasdale, LLP
Don Flack
Attorneys at Law
7700 Forsyth Boulevard
St. Louis, MO 63105
314-621-5070
www.armstrongteasdale.com

Clark Chiropractic
Katy Clark
Chiropractic & X-Ray Clinic
200 South Buchanan Street
Edwardsville, IL 62025
618-659-8889
www.clarkchiropracticedwardsville.com

Mark Stunkel Trucking, Inc.
Mark Stunkel
Dump Truck – Rock,
Sand, Dirt & Asphalt
4728 Drda Lane
Edwardsville, IL 62025
618-656-1245

McAlister’s Deli – Aggressive Developments, LLC
Aubrey Jones
Hand-Crafted Food
& Delicious Sweet Tea
312 Great Place Drive
Edwardsville, IL 62025
618-372-9599
www.mcalistersdeli.com

SERVPRO of Alton, Edwardsville & Granite City
Katie Goetter
Fire & Water Clean-Up, Restoration
2220 Liebler Road
Troy, IL 62294
618-797-1392
www.servproaltonedwardsvillegranitecity.com

Sour Mash Boutique
Kenneathia Williams
Custom Leather, Clothing & Home Decor Boutique
116 North Main Street
Edwardsville, IL 62025
618-975-7997
www.sourmashboutique.com

Weishaupt Brothers, Inc.
Todd Weishaupt
Plumbing, Heating & Air Conditioning - Kitchen & Bath Remodeling
7966 Detour Road
Bunker Hill, IL 62014
618-210-7256
www.wbplumbingheating.com

Go from Ouch... to Ahhhhh!
Come and let our knowledgeable staff turn Ouch to Ahhhhh!

Allison’s
Comfort Shoes & Boots
4225 S St. Rt. 159 Suite 1
Glen Carbon, IL 62034
618-288-9297
Beer: Schöfferhofer Grapefruit Hefeweizen Bier
Availability: Year-Round; Cans & bottles

Schöfferhofer Grapefruit is the world’s first Hefeweizen Grapefruit Beer. Imported from Germany, home of the original Hefeweizen. Schöfferhofer Grapefruit is the result of blending real grapefruit juice with the sparkling, smooth Schöfferhofer Hefeweizen after the beer is brewed. It’s a 50/50 blend of total refreshment.

ABV = 2.5%

Brought to you by...
2018 ACCELERATE Speaker Schedule

WEDNESDAY, MARCH 28

Embracing Young Leadership
As businesses learn how to embrace young leadership, it’s more important than ever for emerging leaders to focus on what they can do to be taken seriously in today’s workforce. Bhavik Patel has been with Sandberg Phoenix & von Gontard for 14 years and currently serves as the firm’s managing partner.

WEDNESDAY, APRIL 25

Successfully Navigating Change
It’s not a matter of if something will change in your business, but when. Learning how to lead through the changes is vital to successfully navigating them. As CEO of Hortica, a brand of the Sentry Insurance Group, Mona Haberer will share her insights on how she recently led Hortica through some significant changes.

WEDNESDAY, MAY 23

Business Growth & Expansion Strategies
HireLevel President & CEO Teresa Katubig may have started her business on a credit card and a prayer, but she has developed key strategies for business success and now operates in eight states. Learn what being better, working harder and reaching higher means to her, and how you, too, can grow.

WEDNESDAY, SEPTEMBER 26

The Economic Development Process
With years of experience in public–and private–sector economic development, BARBERMurphy Group Broker Cathy Hamilton will discuss investment and development from a regional perspective. Learn about the market-driven nature of development, and factors companies take into consideration when locating.

WEDNESDAY, OCTOBER 24

Customer Satisfaction Makes All The Difference
Whether you’re trying to increase overall revenues, overcome negative stereotypes or increase community support of your business, customer satisfaction is key. As a store manager for more than 25 years, Skip Sponeman will share what he’s learned about effective customer service.

WEDNESDAY, NOVEMBER 28

Maintaining Integrity While Building A Business
What does integrity have to do with business? Everything, Eric Gowin, president of Contegra Construction Company will share what it’s like to build and operate a successful construction business in multiple states that makes integrity so top–of–mind that the word ‘integrity’ is included in the business name.

Each Session Held From 8-9AM
Comfort Inn in Edwardsville
3080 South IL Route 157

For more information on ACCELERATE, contact the Ed/Glen Chamber at 618.656.7600 or go to edglenchamber.com/accelerate.
Welcome Our
Newest Provider

Supraja Reddy, MD
Endocrinology

Now Accepting New Patients!
8 Sunset Hills Professional Centre
Edwardsville, IL 62025
314-953-8799
bjcmedicalgroup.org
We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of May. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

<table>
<thead>
<tr>
<th>60+ YEARS</th>
<th>40–49 YEARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>TheBANK of Edwardsville</td>
<td>First Mid-Illinois Bank &amp; Trust</td>
</tr>
<tr>
<td>Cassens &amp; Sons</td>
<td>Kitchenland</td>
</tr>
<tr>
<td>Cassens Insurance</td>
<td>Madison Mutual Insurance</td>
</tr>
<tr>
<td>Donnewald Distributing</td>
<td>Southern IL Underwriters Agency</td>
</tr>
<tr>
<td>Edwardsville Intelligencer</td>
<td>US Bank</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>50–59 YEARS</th>
<th>30–39 YEARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hawthorne Animal Hospital</td>
<td>Glik’s Department Store</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>30–39 YEARS</th>
<th>20–29 YEARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Greater Gateway</td>
<td>Belleville News Democrat</td>
</tr>
<tr>
<td>Association of REALTORS</td>
<td>Dobbs Tire &amp; Auto Center</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>10–19 YEARS</th>
<th>1–4 YEARS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Edwardsville Dairy Queen</td>
<td>CompuType, Inc.</td>
</tr>
<tr>
<td>Keith A. Bryant, DMD, PC</td>
<td>Franklin &amp; Vaughn, LLC</td>
</tr>
<tr>
<td>Culver’s of Edwardsville</td>
<td>State Farm Insurance - Rick Marteeny</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>5–9 YEARS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>YCG Accounting</td>
<td>Visiting Angels of Edwardsville</td>
</tr>
<tr>
<td>DK Power, Heating &amp; Cooling, LLC</td>
<td>Madison County Historical Society</td>
</tr>
<tr>
<td>Hastings &amp; Chivetta Architects, Inc.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>1–4 YEARS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Hinshaw &amp; Culbertson LLP</td>
<td>The UPS Store</td>
</tr>
<tr>
<td>Edward Jones Investments - Tim Mahnesmith</td>
<td>Lewis and Clark N.O. Nelson Campus</td>
</tr>
<tr>
<td>Northwestern Mutual</td>
<td>Cricket Wireless - Gateway</td>
</tr>
<tr>
<td>Goshen Coffee Company</td>
<td>Town Square Publications</td>
</tr>
</tbody>
</table>

| Connect                                |

Chamber of Commerce
2018 Edwardsville/Glen Carbon Chamber Golf Challenge
Friday, June 29 at Fox Creek Golf Club

Deadline for registration is June 18. No refunds after June 18. Payment must accompany registration.

Name ____________________________________________

Company ____________________________________________

Address ____________________________________________

City __________________________ State _______ ZIP________ Work Phone ________________________

Team Captain Email ____________________________________ Team Captain Cell # (in case of inclement weather) ________________________

____ We would like to sponsor at the __________________ level at $ __________________

____ Please reserve __________ foursome(s) at $500 each. Names are listed below.

____ Please reserve __________ twosome(s) at $250 each. Names are listed below.

____ Please reserve __________ individual ticket(s) at $130 each. Place me with a team.

____ I would like to participate in the skins game at $20 per team.

Please list names below, with team captain’s name and e-mail address listed as “Player 1”:

Player 1 ____________________________________________ Player 2 ____________________________________________

Player 3 ____________________________________________ Player 4 ____________________________________________

Please enclose a check payable to Ed/Glen Chamber.
Payment in full due upon receipt of registration.

Please fax this completed form to the Chamber office at 618.656.7611 or mail with payment to:
Edwardsville/Glen Carbon Chamber of Commerce, 1 North Research Drive, Edwardsville, IL 62025

Tournament Includes
• 18 holes of tournament golf with cart at Fox Creek Golf Club
• Unlimited use of driving range and putting green
• Straightest drive, longest putt & closest to pin contests
• Hole in one contest
• Snack & beverages on the course
• Late lunch provided (post-play)

Schedule of Events
6:00am Registration & Driving Range Open
7:30am Shotgun Start
12:30pm Late Lunch in Banquet Room

Flight Winner Awards
1st Place 2nd Place
A Flight $500 Golf for 4 @ Fox Creek Golf Club
B Flight $500 Golf for 4 @ Fox Creek Golf Club

Proceeds Advance the Ed/Glen Chamber’s Mission
**Golf Challenge Sponsorships**

Promote your business to more than 100 golfers including chamber members & area community/business leaders!

Information must be received by June 18 to guarantee full benefits. Payment must accompany registration.

---

**Chairman’s Circle** $2,500
- Exclusive event sponsor w/ tournament naming rights
- Welcome message at reception
- 1 team (4 players plus carts)
- Separate corporate tent at hole
- Table available to advertise, pass out gifts & interact with participants
- 3 tee sponsorships
- Full-page color ad in event program
- Certificate for full-page color ad in *Common Ground* (chamber newsletter)

**Vice Chairman’s Circle** $1,500
- 1 team (4 players plus carts)
- Tables available to advertise, pass out gifts & interact with participants
- 2 tee sponsorships
- Half-page color ad in event program
- Certificate for half-page color ad in *Common Ground* (chamber newsletter)

**Golf Cart Sponsors** $650
- Limited to four businesses
- Company logo on front of cart
during tournament
- Sign at registration area before and during tournament
- Eighth-page color ad in program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

**Post-Tournament Lunch Host** $650
- Limited to two businesses
- Signage on all dining & buffet tables
- Use as a platform to advertise and share offerings with participants
- Eighth-page color ad in program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

**Putting Green Sponsor** $650
- Exclusive sponsorship
- Sole sponsor sign in practice green area before & during tournament
- Use as an opportunity to pass out golf balls or visit with golfers
- Honor of delivering prize for low score on putting contest during awards ceremony
- Eighth-page color ad in program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

**On-Course Food/Bev Sponsors** $650
- Limited to six businesses
- Signage on all dining & beverage carts & beverage centers throughout the course
- Tables available to advertise, pass out gifts & interact with participants
- Eighth-page color ad in program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

**Exclusive Hole Sponsor** $250
- 1 exclusive hole sponsorship (sign provided by chamber; 18 available)
- Opportunity to host a tent (supplied by sponsor) at designated hole
- Opportunity to advertise, pass out gifts & interact with participants
- Eighth-page color ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

**Hole In One Sponsor** $650
- Logo/listing in all event programs, website & *Common Ground*
- Provides car at designated hole on course

**Tee Sponsor** $125
- Unlimited number of tee sponsorships available
- Placed along cart paths in high visibility areas

---

**TOURNAMENT DATE:** FRIDAY, JUNE 29
**TOURNAMENT TEE TIME:** 7:30AM
schmooze
business after 5

Bella Milano, Gori Julian & Associates, Robert ‘Chick’ Fritz, and First Mid-Illinois Bank & Trust, April 19

Bella Milano, Gori Julian & Associates, Robert ‘Chick’ Fritz, and First Mid-Illinois Bank & Trust, April 19

Bella Milano, Gori Julian & Associates, Robert ‘Chick’ Fritz, and First Mid-Illinois Bank & Trust, April 19

Bella Milano, Gori Julian & Associates, Robert ‘Chick’ Fritz, and First Mid-Illinois Bank & Trust, April 19

BA5, April 19

BA5, April 19
ribbon cuttings, accelerate & advocacy

Sour Mash Boutique, April 18

Minas Espresso, Inc., April 26

ACCELERATE w/ Hortica CEO Mona Haberer

Mayors’ Legislative Breakfast, April 26 (Mayors Rob Jackstadt & Hal Patton)

Mayors’ Legislative Breakfast, April 26

Mayors’ Legislative Breakfast, April 26 (Cathy Hamilton of BARBERMurphy Group – Ed/Glen Chamber Policy Council Chair & Past Board Chairman)
150 years and counting...

www.4thebank.com
618-656-0098

88-7, the Sound, delivering a distinctive blend of music and a great way to promote your local business

For more information, contact Steve Jankowski at 650-3607 or stejank@siue.edu
Fabulous Motown Revue + Johnny Holzum & Well Hungarians to Headline at 21st Annual Route 66 Festival

Another eventful weekend full of exciting entertainment, food and fun has been planned for the 2018 Edwardsville Route 66 Festival being held in City Park June 8th & 9th. Start your summer off right by participating in this annual community event, celebrating its 21st year, with live music performances, amazing food, and one-of-a-kind art by local vendors and more.

“This family-friendly event is a great kick-off to summer in Edwardsville. Children will love the different activity tables, face painting, music, and bounce houses. The event also offers festival-goers a beer garden, live music, trolley rides and the ever-popular classic car cruise, which starts at the Cassens and MCT parking lots just a block away from the festival,” said Katie Grable of Edwardsville Parks & Recreation. The Catapults will open up for the headlining act on Friday night beginning at 6:30pm. Fabulous Motown Revue will take the stage and perform from 9–11:30pm.

This year’s 21st anniversary celebration will also include two very popular events: the Metro Milers 10k Run and the Trailnet Route 66 Bicycle Ride. Information can be found on the Edwardsville Route 66 Facebook page or at www.edwardsvilleroute66.com if you’re interested in registering. Complete festival information is also available on the Route 66 website for up-to-date live music and fun.

The headlining act for Saturday evening is Johnny Holzum & Well Hungarians – the ever-popular rock band that fans with all musical tastes can enjoy. The band will take the stage at 9pm and close down the festival at 11:30pm Saturday evening. Start marking the calendar now and gather your friends to enjoy a weekend full of music and great memories.

Current sponsors include Mother Road Sponsor Cork Tree Creative; Hot Rod Sponsor 1st Mid America Credit Union; The Roadster Sponsors include Mathis, Marifian & Richter, LTD., Southside All Star Collision, and Irwin Chapel of Glen Carbon.
Tasch Named VP At First Mid-Illinois Bank & Trust

First Mid-Illinois Bank & Trust announced that Neal Tasch has been named vice president and trust administrator with the trust and wealth management division. Tasch will provide trust services for Edwardsville and surrounding markets. Prior to joining First Mid, Tasch served as vice president and trust officer with both UMB Bank and Commerce Bank in Kansas City, MO. He earned a bachelor’s degree in history from the University of Missouri-Columbia and a juris doctor degree from University of Missouri-Columbia School of Law.

Jordan Lindenmeyer, vice president, director of trust services, commented, “With more than 35 years of banking experience and his vast knowledge of trust administration concepts and services, Neal will be a strong leader and contributor for the First Mid trust and wealth management team.”

Hinton Named Partner At West & Company, LLC

Clayton R. Hinton has been named a partner of West & Company, LLC. Hinton is a native of Farina, IL and a graduate of Southern Illinois University Edwardsville. He resides in Effingham with his spouse Katie and their two children.

Hinton will serve as partner-in-charge of the firm’s employee benefits department. He has extensive experience with a wide variety of industries including the agriculture, retail and petroleum. Hinton offers expertise in the provision of accounting and tax services to closely-held corporations, partnerships and individuals.

West & Company, LLC is a full service accounting firm with an emphasis in accounting and auditing, income tax preparation, bookkeeping and payroll services, employee benefit plan services, and estate and financial planning.

Breakthru Beverage and the Callison Family are proud to have served as your local wine and spirits distributor in Madison County and the Metro East for over 80 years.
Dr. Diederich, plastic surgeon at MidAmerica Plastic Surgery, is a Southern Illinois native. Making the choice to begin his practice in the area was quite easy. Dr. Diederich states, "It was the community that made my decision to return to Southern Illinois. The people of the Midwest and their values helped make me who I am today. Being able to give back to the community is important."

The American Society for Aesthetic Plastic Surgery (ASAPS) is an organization of board-certified plastic surgeons who dedicate themselves to bettering the world of aesthetic procedures through medical education, public education and patient advocacy. With more than 2,600 members in the U.S., Canada, and many other countries, being nominated for this committee is a tremendous honor.

Dr. Diederich’s core values have always been exceeding the patient’s expectations and creating natural, beautiful results. ASAPS shares the same values and mission as him; focusing on the patient experience and high-quality procedures. “My two favorite aspects of being involved with the committee process with ASAPS is the camaraderie with fellow plastic surgeons as we work together to shape the future of plastic surgery”, explained Dr. Diederich. This committee bonds surgeons with entirely different backgrounds and experience to build the most diverse, innovative foundation to exceed their patient’s needs.

Dr. Diederich and many other board-certified surgeons are featured on ASAP’s website. His office is located at 4955 IL Route 159 in Glen Carbon, IL. MidAmerica Plastic Surgery & Spa can be reached at 618.307.6233.
We’re dedicated to our communities. You can bank on it.

As a not-for-profit organization, we share our success with you and the communities we serve. In 2017, we donated $424,000 and provided 2,400 volunteer hours for a variety of civic efforts throughout the region.

Learn more about the credit union difference at scu.org.

We are more than just a law firm.

Our 170 employees are your friends, neighbors and champions of more than 150 local charities and their causes. In addition to the support we provide to the Mesothelioma Applied Research Foundation, we have given more than $3 million locally to charity.

PRACTICE AREAS:
- Asbestos Litigation
- Premises Litigation
- Mesothelioma
- Medical Malpractice
- Lung Cancer
- Personal Injury
- Pharmaceutical Litigation
- Commercial Litigation
- Product Liability
- Real Estate Transactional Law
- Learn more about our tremendous community outreach efforts:
gorijulianlaw.com | (618) 659-9833

J.F. Electric proudly supports the Ed/Glen Chamber’s Annual Gala and Auction.

jfelectric.com | 618.797.5353
Scheffel Boyle Raises $6,100 For Big Brothers Big Sisters

Employees of Scheffel Boyle CPAs have once again teamed up to raise funds for Big Brothers Big Sisters (BBBS) of Southwestern Illinois at the annual Bowl for Kids’ Sake fundraiser. This year, the firm’s employees raised an outstanding $6,100 for the agency through their efforts. All donations collected go directly to BBBS of Southwestern Illinois.

Scheffel Boyle’s two bowling teams, the “Tax-Manian Devils” and the “Ten-Key Strikers,” participated in the event on in April at Edison’s Entertainment Complex in Edwardsville. The firm’s ten bowlers are individually responsible for doing their own fundraising for the event. Due to their efforts, Bowl for Kids’ Sake listed five members of Scheffel Boyle’s teams as top fundraisers for the entire program this year.

“Every year our teams go above and beyond for this cause,” said Scott Weber, a Principal in Scheffel Boyle’s Edwardsville office and the board of directors treasurer for BBBS of Southwestern Illinois. “It’s amazing to see them work so hard to raise money for this organization. I’m really proud of all they have accomplished.”

BBBS has been changing lives of youth throughout the U.S. for more than 100 years. Their vision “that all children achieve success in life,” is supported through donations and fundraising events, such as Bowl for Kids’ Sake.

Scheffel Boyle is recognized as the largest locally-owned accounting firm in Southwestern Illinois, and as one of the largest accounting firms in the entire St. Louis region. Their offices are currently located in Alton, Edwardsville, Belleville, Highland, Jerseyville, Columbia, and Carrollton. Established in 1924, their services include corporate, personal, and governmental tax, auditing, and accounting. For more information about Scheffel Boyle, go to www.scheffelboyle.com.
**First Christian Church**

Disciples of Christ

Dr. James R. Brooke, Lead Minister
Rev. Jeff Wrigley, Associate Minister

618.656.7498 • fccedwardsville.org

---

**Barber Murphy**

WE'RE ALL ABOUT SOUTHERN ILLINOIS COMMERCIAL, INDUSTRIAL, INVESTMENT PROPERTIES

1173 Fortune Blvd., Shiloh, Illinois 62269
618.277.4400 • barbermurphy.com

---

**Financial Solutions**

for every stage of life.

**First Mid-Illinois Bank & Trust**

BANKING | WEALTH MANAGEMENT | INSURANCE

THREE LOCATIONS IN EDWARDSVILLE
6814 Goshen Road • 618-656-6172
300 St. Louis Street • 618-656-6200
2143 S. Route 157 • 618-692-9900
FIRSTMID.COM

---

**R.P. Lumber**

BEST SERVICE. BEST VALUE.

FAMILY OWNED & SERVING COMMUNITIES SINCE 1977

We Build Better Together!
68 LOCATIONS TO SERVE YOU

**Edwardsville**
514 E. VANDALIA ST. EDWARDSVILLE, IL 62025
618-656-1514

SHINGLES | DECKING | DRYWALL | SIDING | POWER TOOLS
PAINT | KITCHENS

RPLUMBER.COM

---

**Where do you find the Largest list of commercial and industrial properties available in Southern Illinois?**

A. barbermurphy.com
B. barbermurphy.com
C. barbermurphy.com
D. All of the above

**Cedarhurst Memory Care**

Alzheimer’s & Dementia “Person-Directed” Care

CedarhurstLiving.com | 618-659-9112

---

**First Christian Church**

“Best Wishes to the Chamber for a great auction!”

where the deep waters of faith meet the broad shore of community.
Scott Credit Union’s 16th Branch Will Be Located In St. Louis County

Scott Credit Union is finalizing plans to open its first St. Louis County Branch later this summer. The credit union, with headquarters in Edwardsville, IL, is finalizing the design for its first Missouri location at the intersection of I-170 and Ladue Road. The newest SCU location will be the credit union’s 16th branch and will feature an innovative, consultative design to serve members.

“We are excited about our first branch in Missouri,” said Scott Credit Union President & CEO Frank Padak. “We are currently finalizing plans and expect to open late in the summer. It will be an innovative branch designed to really help us connect with members who come in to do their banking business.”

“Our new location will make it more convenient for the nearly 7,000 members we have who live in St. Louis County to take advantage of the value we offer,” Padak added. “We also welcome other residents in the county to see why we are a great money-saving alternative.”

The new branch will feature non-traditional teller pods where SCU staff will guide members through their transactions, Padak noted.

“When members come in, we will greet them and be available to meet whatever financial need they have,” he added. “The location will also feature a technology station to help members learn about the technology that SCU offers to make their financial lives simple. We will be able to walk them through how to deposit a check using our app on their smart phone, how to apply for a loan online and how to access their accounts through mobile and online banking.”

Scott Credit Union offers financial services for individuals and businesses.

“We offer all of the traditional products and services that the larger financial institutions offer,” Padak noted. “We also offer the technology that helps make banking simple for our members. One example of that is ApplePay on credit and debit cards.”

The new branch also will have mortgage and investment experts on hand to help area residents who are looking to buy a home or need assistance with planning for retirement or on investing their money, Padak said.
Korte & Luitjohan Breaks Ground
On Fairview Heights Dermatology Facility

The design-build team of Korte & Luitjohan (K&L) and EWR/Farnsworth is proud to announce the groundbreaking of the new location for Distinctive Dermatology in Fairview Heights, IL.

“We have outgrown our current space and the larger updated facility will help us more timely care for our current patients and decrease the wait time to address new patients’ concerns,” said Dr. Tobin. “The new space will allow more providers to work at once including the new board-certified dermatologist who will be joining us this fall.”

The Farnsworth Group of Fairview Heights designed Distinctive Dermatology’s building. The 9,455 square foot Varco Pruden Pre-Engineered steel building structure includes a 2,900 square foot unfinished future tenant space and a 6,555 square foot dermatology office. The office also includes 14 exam rooms, a product display area, staff offices and break room.

Korte & Luitjohan is a leading design-build, general contracting firm with 60 years of building experience in the commercial, industrial and infrastructure markets. Since its founding in 1958, the company has provided quality construction throughout the Metro St. Louis area and Southern and Central Illinois. K&L brings traditional values and a strong work ethic to every project. Our collaborative approach allows us to apply our broad experience and management skills to deliver first class building projects to our clients. For more information, go to www.korteluitjohan.com.
Illinois Chamber of Commerce View: The Training Shortfall For Vocational, Skilled Trades

This was published by the Illinois Chamber of Commerce in a May 2018 ‘Message From the President email.

The Illinois Chamber of Commerce protects business interests by working to fight excessive taxation, onerous regulations, rising healthcare costs, frivolous lawsuits and all-around bad policies. Similarly, we are adamant advocates of maintaining all the positive assets Illinois has to offer. The Illinois Chamber has heavily weighed in on two issues in the media: defeating a graduated income tax and highlighting the need for Illinois’ vocational education programs and skilled trades training. Below is the Illinois Chamber’s views on workforce development as featured in the Daily Herald this month, authored by Illinois Chamber of Commerce President & CEO Todd Maisch.

THE TRAINING SHORTFALL FOR VOCATIONAL, SKILLED TRADES.

With the nation’s unemployment rate continuing to drop, labor markets are in an ever-tightening vice, and Illinois employers are feeling the pain as they try to fill middle-skill jobs. There is a misguided belief that the skills gap exclusively hits at the top end of the labor market, in fields such as professional services, engineering or computer sciences.

While there are critical shortages across many industries, the reality is that Illinois employers struggle most to find qualified employees in fields that require more than a high school diploma, but also certifications and skills not provided by a two or four-year college program.

As a result of this misconception, resources are being diverted away from vocational programs in our high schools, and soon-to-be graduates are being directed away from high-quality technical education programs, simply because they aren’t part of the traditional college track.

The reality is there are great careers available in the skilled trades, but not enough people with the right training and skills to fill them.

During the past several months, I had the opportunity to visit with hiring managers of dozens of companies in the state's transportation industry. The career outlook for automotive and diesel technicians is incredibly strong due to Illinois’ position as a national transportation and logistics hub. But every employer I spoke with told me they simply can’t find enough qualified entry-level technicians to hire.

Many students, pushed toward college by well-intentioned adults, never have the opportunity to hear about other careers and educational paths available to them. Too often, because of old stigmas and outdated perceptions, students are guided away from pursuing a career in the skilled trades such as transportation technicians, building trades or manufacturing.

One hiring manager remarked during a program, "Why is it that being a medical technician is lauded by counselors and principals, but they try to talk students out of becoming a diesel technician?"

I didn’t have a good answer for him that day, and I’m still not sure I do.

If we want to help Illinois employers grow, and serve all our students, we have to stop categorizing skilled trades based on old ways of thinking. Beyond that, we have to embrace the reality that, while college may be right for many, it is not the only path to success and economic security.

The fact is, many industry-supported certificate and credentialing programs can be completed faster, at significantly lower cost, with as good, if not better long-term career outlooks than traditional liberal arts programs. Data in the U.S. Department of Education’s College Scorecard shows that students who choose a quality post-secondary technical education may actually earn more, on average, 10 years after starting their program than peers at four-year liberal arts universities and two-year community colleges.

There is substantial value in a quality technical education, and there are countless high-quality, industry-supported training programs across Illinois that deliver skills that could take years or even a decade to earn on-the-job. These programs and providers need to be welcomed into our high schools by counselors, principals and parents, so that Illinois students are exposed to multiple paths that can lead to their future success.

Illinois’ economy will be better served if we support all students and adult learners in finding programs that provide relevant skills and lead to good jobs and careers.
Illnesses and injuries don't make appointments. Why should you?

At Gateway Urgent Care, we understand that illnesses and injuries don’t always occur at convenient times. That’s why we make it easier to get the care you need with on-site lab and imaging services. We’re here for you every day with no appointment necessary. Some of the urgent care services we offer include treatment for:

- Abrasions, cuts and burns
- Cold, sore throat, fever and flu
- Sprains, strains and broken bones
- Asthma and allergies

Open 7 Days a Week, 8 a.m.-8 p.m.
Closed on major Holidays.