

May 2019



Edwardsville | Glen Carbon Chamber of Commerce

Business Builds. Economies. Leaders. Communities.

Common Ground

golf tournament: **june 28**

registration & sponsorship deadline: **june 21**



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2019 Officers

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Edwardsville/Glen Carbon Chamber of Commerce

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Anderson Hospital

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President & CEO
ceo@edglenchamber.com

Katie Haas
Membership Director
membership@edglenchamber.com

Kathy Hentz
Administrative Assistant
office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

on the cover

Annual Ed/Glen Chamber Golf Challenge: June 28 – Sponsor & Play!

Registration is open for the 2019 Annual Ed/Glen Chamber Golf Challenge. We invite you to sign up to golf at Edwardsville's beautiful **Sunset Hills Country Club Friday, June 28** and plan a fun day of networking, golf and leisure. This is a great opportunity for team building, **treating your current or prospective clients**, and **rewarding your employees**.

If you are unable to golf, consider promoting your business through an event sponsorship to the **more than 100 local community and business leaders** who golf in our annual tournament. Levels range from a \$125 'Tee Sponsor' to a \$2,500 'Chairman's Circle' investment, offering a broad variety of benefits and options to fit any marketing budget.

The registration form and sponsorship information are included in this publication, and may also be found online at www.edglenchamber.com. Questions? Call **618.656.7600**.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

2019 Ambassadors

Lisa Allen, Allen Insurance Group
Duston Bahorich, Associated Bank
Brendan Barone, Kunkel Commercial Group
Jeremy Colton, Big Frog Custom T-Shirts & More
James DeMoulin, FCB Banks
Alissa Fuhrmann, HireLevel
Tomiera Harris, Scott Credit Union
Angie Lange, Express Employment Professionals

Tina Kassing Meurer, Eden Village
Rob Pickerell, St. Louis Bank
Sara Sanderson, Clean EatZ Edwardsville
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Sivia Business & Legal Services
Angela Warren, Town and Country Bank
Walter Williams, City of Edwardsville
Lisa Ybarra, Chava's Mexican Restaurant



save the date

6/5 Wed 5pm
Ground Breaking
 Stillwater Senior Living
 1111 University Drive
 Edwardsville, IL 62025

6/21 Fri 3pm
Ribbon Cutting
 Park Place Dental Group
 2246 South IL Route 157, Suite 125
 Glen Carbon, IL 62034

6/20 Thu 5-7pm
Business After 5
 Goldenberg Heller & Antognoli
 2227 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

6/28 Fri 7:30am
Annual Ed/Glen Chamber
Golf Tournament
 Sunset Hills Country Club
 2525 South IL Route 157
 Edwardsville, IL 62025

7/16 Tue 5-7pm
ChamberNET
 Louer Facility Planning
 1604 Eastport Plaza Drive, Suite 100
 Collinsville, IL 62234
RSVP at edglenchamber.com

7/18 Thu 5-7pm
Business After 5
 Meridian Village
 27 Auerbach Place
 Glen Carbon, IL 62034
RSVP at edglenchamber.com

7/19 Fri 11am
Ribbon Cutting
 Edwardsville Children's Museum
 Community Heroes Exhibit
 (Provided by Scott Credit Union)
 722 Holyoake Road
 Edwardsville, IL 62025

8/1 Thu 5-7pm
ChamberNET
 Anderson Hospital
 6800 IL Route 162
 Maryville, IL 62062
RSVP at edglenchamber.com

8/13 Tue 12-1pm
nexus@noon: Leaders
Eat Last by Simon Sinek
 Edison's Entertainment Complex
 2477 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

8/15 Thu 5-7pm
Business After 5
 Klaussner Home Store
 6698 Center Grove Road
 Edwardsville, IL 62025
RSVP at edglenchamber.com

9/10 Tue 12-1pm
nexus@noon: Leaders
Eat Last by Simon Sinek
 Edison's Entertainment Complex
 2477 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

9/19 Thu 5-7pm
Business After 5
 Lexow Financial Group
 60 South IL Route 157
 Edwardsville, IL 62025
RSVP at edglenchamber.com

9/25 Wed 8-9am
ACCELERATE
Executive-Led Presentation
w/ The Insurance Alliance
CEO Jason Cass
 TownePlace Suites
 6101 Center Grove Road
 Edwardsville, IL 62025
RSVP at edglenchamber.com

the newly connected

Cardinal Chimney Services LLC
 Justin Fehl
Full Service Chimney & Venting Services
 108 Mark Trail Drive
 Glen Carbon, IL 62034
 618-216-5151
www.cardinalchimney.com

Helitech Waterproofing & Foundation Repair
 Brett Campbell
Basement Waterproofing, Foundation Repair, Concrete Leveling & Home Repair Services
 8251 Bunkum Road
 Caseyville, IL 62232
 800-246-9721
www.helitechonline.com

McClure - Halberg Inc.
 Alex McClure
Personal & Commercial Insurance
 125 West Poplar Street
 P.O. Box 348
 Taylorville, IL 62568
 217-824-2266
www.mcclurehalberg.com

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Park Place Dental Group
 Kevin Shelton
Dentistry & Oral Health Services
 2246 South IL Route 157, Suite 125
 Glen Carbon, IL 62034
 618-288-6262
www.park-placedental.com

Progressive Taste of Edwardsville/Glen Carbon
 Shonda Justice
Annual Foodie Crawl
 P.O. Box 854
 Edwardsville, IL 62025
 618-514-5588
www.progressivetaste.com

Soup-N-Share Outreach Program
 Sherrie Hare
Striving For A Community In Which Everyone Has Access To Sufficient, Nutritious Food & Clothing
 1634 7th Street
 Madison, IL 62060
 618-709-7059
www.soupnshare.org

The Lodge
 Jay Beard
Co-Working Space for Individuals & Entrepreneurs
 231 North Main Street, Suite 1
 Edwardsville, IL 62025
 618-779-4919
www.thelodgeworks.com

The O Bar LLC
 Chelsea Coughlin
Cafe
 1516 Troy Road, Unit B
 Edwardsville, IL 62025
 618-779-4919
www.obarcafe.com

Trace on the Parkway
 Ericka Stein
Property Management – Cecil Management Group
 784 Wall Street, Suite 150
 O'Fallon, IL 62269
 618-540-0896
www.traceedwardsville.com

2019 Edwardsville/Glen Carbon Chamber Golf Challenge

Friday, June 28 at Sunset Hills Country Club

Deadline for registration is June 21. No refunds after June 21. Payment must accompany registration.

Name _____

Company _____

Address _____

City _____ State _____ ZIP _____ Work Phone _____

Team Captain Email _____ Team Captain Cell # (in case of inclement weather) _____

_____ We would like to **sponsor** at the _____ level at \$ _____

_____ Please reserve _____ **foursome(s)** at \$500 each. Names are listed below.

_____ Please reserve _____ **twosome(s)** at \$250 each. Names are listed below.

_____ Please reserve _____ **individual ticket(s)** at \$130 each. Place me with a team.

_____ I would like to participate in the **skins game** at \$20 per team.

Please list names below, with team captain's name and e-mail address listed as "Player 1":

Player 1 _____ Player 2 _____

Player 3 _____ Player 4 _____

**Please enclose a check payable to Ed/Glen Chamber.
Payment in full due upon receipt of registration.**

**Please fax this completed form to the Chamber office at 618.656.7611 or mail with payment to:
Edwardsville/Glen Carbon Chamber of Commerce, 1 North Research Drive, Edwardsville, IL 62025**

Tournament Includes

- 18 holes of tournament golf with cart at Sunset Hills Country Club
- Unlimited use of driving range and putting green
- Straightest drive, longest putt & closest to pin contests
- Hole in one contest
- Snack & beverages on the course
- Late lunch provided (post-play)

Schedule of Events

- 6:00am Registration & Driving Range Open
- 7:30am Shotgun Start
- 12:30pm Late Lunch in Banquet Room

Flight Winner Awards

	1st Place	2nd Place
A Flight	\$500	Golf for 4 @ Sunset Hills Country Club
B Flight	\$500	Golf for 4 @ Sunset Hills Country Club

Proceeds Advance the Ed/Glen Chamber's Mission

**Edwardsville/Glen Carbon
Chamber of Commerce**

1 North Research Drive
Edwardsville, IL 62025

618.656.7600 edglenchamber.com



Golf Challenge Sponsorships

Promote your business to more than 100 golfers including chamber members & area community/business leaders!

Information must be received by June 21 to guarantee full benefits. Payment must accompany registration.

Chairman's Circle

\$2,500

- Exclusive event sponsor w/ tournament naming rights
- Welcome message at reception
- 1 team (4 players plus carts)
- Separate corporate logo display
- Table available to advertise, pass out gifts & interact with participants
- 3 tee sponsorships
- Full-page color ad in event program
- Certificate for full-page color ad in *Common Ground* (chamber newsletter)

Vice Chairman's Circle

\$1,500

- 1 team (4 players plus carts)
- Tables available to advertise, pass out gifts & interact with participants
- 2 tee sponsorships
- Half-page color ad in event program
- Certificate for half-page color ad in *Common Ground* (chamber newsletter)

Golf Cart Sponsors

\$650

- Limited to four businesses
- Company logo on front of all carts signs
- Sign at registration table before and during tournament
- Eighth-page color ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Post-Tournament Lunch Host

\$650

- Limited to two businesses
- Signage on all dining & buffet tables
- Table available to advertise and share gifts/promotional items with participants
- Eighth page color ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Putting Green Sponsor

\$650

- Exclusive sponsorship
- Sole sponsor sign in practice area on a permanent basis
- Use as an opportunity to pass out golf balls or gifts or visit with golfers
- Honor of delivering prize for low score on putting contest during awards ceremony
- Eighth-page color ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

On-Course Food/Bev Sponsors

\$650

- Limited to six businesses
- Sign at grill area before & during tournament
- Signs on beverage cart & beverage center throughout the course
- Tables available to advertise, pass out gifts & interact with participants
- Eighth-page color ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Hole In One Sponsor

\$650

- Logo/listing in all event programs, website & *Common Ground*
- Provides car at designated hole-in-one area

Exclusive Hole Sponsor

\$250

- 1 exclusive hole sponsorship (sign provided by chamber; 18 available)
- Opportunity to host a tent (supplied by sponsor) at designated hole
- Opportunity to advertise, pass out gifts & interact with participants
- Eighth-page color ad in event program
- Certificate for quarter-page color ad in *Common Ground* (chamber newsletter)

Tee Sponsor

\$125

- Unlimited number of tee sponsorships available
- Placed along cart paths in high visibility areas

Swag Bag Contributor

\$50

- Provide an item to be inserted into 125 attendee gift bags

TOURNAMENT DATE: FRIDAY, JUNE 28
TOURNAMENT TEE TIME: 7:30AM

All Sponsorships Include:

- Logo/listing in all event programs, website & *Common Ground*
- Online & social media recognition leading up to tournament

Edwardsville/Glen Carbon
Chamber of Commerce

1 North Research Drive
Edwardsville, IL 62025
618.656.7600 edglenchamber.com



TOP 10

STEPS TO MAXIMIZE YOUR MEMBERSHIP

Welcome to the Edwardsville/Glen Carbon Chamber of Commerce.

We are thrilled to be your partner in success and confident you will be impressed by the services and opportunities we offer to support your business growth. This is your guide to maximizing your Ed/Glen Chamber membership investment.

PERKS WHILE YOU WORK

No need to show up – you receive these benefits simply by being a member.

1

As a member, your business is included in the online directory and visible to more than 2.5 million visitors and potential customers each year. Members may also add events, press releases and job postings to our website for additional exposure.

VISIBILITY

2

Research shows that when consumers know that a business is a chamber member, they are 49% more likely to think favorably of it and 80% more likely to purchase goods or services from that company in the future.

CREDIBILITY

3

The Ed/Glen Chamber is fiercely committed to engaging with and holding accountable local, state and federal lawmakers. We actively advocate for pro-business legislation and offer our members a collective voice at the government table.

ADVOCACY

4

Chamber staff provide countless B2B and B2C referrals on behalf of member businesses. We also specialize in facilitating mutually beneficial relationships. If you have a need, we're likely to have an idea, connection or resource to help.

EXCLUSIVE REFERRALS

5

We actively promote members to our extensive network through social platforms. Members are encouraged to share information, engage with potential customers and cross-promote their business by connecting with us.

EXPOSURE

WAYS TO ENGAGE

If you're looking to plug in, you can enhance your membership with these benefits.

6

The chamber provides regular updates about advocacy efforts, member events and timely business news via email and our printed newsletter, *Common Ground*. Watch your inbox and your mailbox for these key modes of consistent communication.

GET IN THE LOOP

7

Choose a monthly Business After 5 or nexus@noon event to attend. The Ed/Glen Chamber offers nearly 70 opportunities each year to engage with members and build long-lasting relationships.

JOIN US

8

Sponsoring a chamber event provides exceptional promotional and branding value for your business. Specific benefits vary by program, so contact our office and request a sponsorship menu to learn more.

LEAD THE WAY

9

Word-of-mouth referrals are a powerful tool that helps the Ed/Glen Chamber grow and serve more businesses. Don't be shy about sharing how membership has benefitted your business. Published testimonials also add promotional value for your business.

SHARE THE WEALTH

10

The Ed/Glen Chamber team has a wealth of resources and knowledge that we love to share! If you have a question or business challenge, reach out with a call, email or visit. We'll do our best to help you problem-solve and get connected to a solution.

GET PROBLEMS SOLVED

connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of May. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

60+ YEARS

Cassens & Sons	Kitchenland
Donnewald Distributing	Madison Mutual Insurance
Edwardsville Intelligencer	Southern IL Underwriters Agency
First Mid Bank & Trust	US Bank

50-59 YEARS

Hawthorne Animal Hospital, LTD

40-49 YEARS

Market Basket
McCarthy & Allen, Attorneys at Law

20-29 YEARS

Belleville News Democrat
Dobbs Tire & Auto Center
Metro East Humane Society

30-39 YEARS

Glik's Department Store
Greater Gateway Assoc. of REALTORS

10-19 YEARS

Edwardsville Dairy Queen
Dental Professionals of Glen Carbon
Culver's of Edwardsville
Lincoln School Alumni Foundation

Illinois Heartland Library System
Auto Body Shop, Inc.
YCG Accounting

5-9 YEARS

DK Power, Heating & Cooling, LLC
Franklin & Vaughn, LLC
State Farm Insurance - Rick Marteeny

1-4 YEARS

Edward Jones Investments - Tim Mahnesmith
Goshen Coffee Company
Madison County Historical Society

The UPS Store

Lewis and Clark Community College N.O. Nelson
Town Square Publications
Allison's Hope

We're Hiring!

Advertising/Marketing Consultants



RiverBender.com is looking for self motivated, energetic, go-getters who want to be a part of a winning team! No experience is necessary, if you believe you can be that person! We are a leader in digital marketing and website development, and provide IT services to businesses throughout the River Bend, Edwardsville, Glen Carbon and surrounding areas. We also host a sister-site, EdGlenToday.com.

As Your #1 Source for Everything Local, our focus is to continue to grow our audience and advertisers' participation. We offer a comprehensive set of products to help businesses succeed in the rapidly evolving digital marketing industry. We are looking for YOU to join our growing sales team.

Send us your resume, salary history and a cover letter telling us why you would be great for our sales team to sales@riverbender.com.



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Availability: Year-Round; Cans

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This premium sparkling water with a splash of alcohol, could be a healthier way to indulge in an adult beverage or two.

ABV= 4.5%



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business of the month

COMPANY HISTORY: Associated Bank, as we know it today, is the result of many mergers and acquisitions. The roots of our founding banks run deep in our communities. The founding of Associated Bank dates to 1970, when three strong banks in Northeast Wisconsin – Kellogg Citizens Bank of Green Bay, Manitowoc Savings Bank, and First National Bank of Neenah – formed a powerful alliance. The Neenah-based bank is the oldest branch of our family tree dating back to 1861. Another key event in Associated's history was the merger of First Financial and Associated Bank in 1997, retaining the name of the latter. First Financial was a consolidation of many mostly Wisconsin based thrifts and savings and loan banks. Associated is proud to have a legacy of service to its customers and communities spanning more than 150 years.

ECONOMIC IMPACT: Associated Bank has invested millions of dollars into the Metro East by remodeling all of its Southern Illinois branches, including the Glen Carbon location. Associate Bank is an active commercial lender helping businesses fund expansion to their facilities, growth into new areas, and construction of new complexes.

COMMUNITY ENHANCEMENT: Across the St. Louis Market, which includes eight branches, Associated Bank contributed more than \$20k to United Way in 2018. Local colleagues contribute hundreds of hours to non-profit organizations across the region in both leadership and service rolls. Associated Bank proudly partners with organizations to provide support to local families through financial literacy programs, board participation, or boots-on-the-ground fundraising and participation. Locally, Duston Bahorich contributed more than 50 hours of volunteer time in 2018 serving local organizations. Duston also serves as a teacher in Associated Bank's financial literacy program at the Jackie Joyner-Kersey Center in East St. Louis.

WORKFORCE COMMITMENT: Associated Bank colleagues thrive within the organization's corporate culture. Opportunities to hire and develop high-caliber talent as an investment are prized by Associated Bank, and the company takes great pride in filling advanced positions with internal candidates. In 2017, 21% of colleagues chose to advance their careers within Associated, including more than 500 internal promotions. Associated's specialized development programs provide team members opportunities to develop skills and advance their careers.

LEADERSHIP: Associated Bank team members serve in leadership roles within various non-profit organizations including United Way of Greater St. Louis, Cystic Fibrosis Foundation, and Art on the Square. Duston Bahorich is a proud Edwardsville/Glen Carbon Chamber of Commerce ambassador team member.

INNOVATION: The greatest differentiator for banks in today's market is customer service. The Southern Illinois market has been the top market for customer service scores across Associated Bank for the last three years. Locally, the Glen Carbon branch prides itself on making customers feel like family. Their goal is to provide 'big bank' resources with a 'small-town' feel. The team takes great pride in the relationships they have built with customers and the broad range of services offered.

EXCELLENCE: Points of pride for Associated Bank are community involvement and the way they connect with the communities served. The Associated team strives to have a strong presence in each market in both a business capacity and through volunteerism. Where some may have a specific team or person responsible for community involvement, all Associated Bank colleagues are encouraged to be actively involved.

CHARACTER: Associated Bank's mission is to be the Midwest's premier financial services company, distinguished by consistent, quality customer experiences, built upon a strong commitment to colleagues and the communities served, resulting in exceptional value to shareholders through economic cycles.

FUTURE FOCUS: Last year the purchase of Bank Mutual (Wisconsin/Minnesota) was finalized. Approval to purchase the Wisconsin branches of Huntington Bank (roughly 30 branches) was recently secured. Continued expansion and strengthening of Associated Bank's footprint is expected. There is great focus on improvement of Wealth Management, Associated Investment Services, and Associated Benefits and Risk Consulting, which will expand customer offerings and provide for more value added services – further differentiating Associated from other financial services firms.



schmooze

business after 5



April 18: BA5 @ San Gabriel Memory Care



April 18: BA5 @ San Gabriel Memory Care



April 18: BA5 @ San Gabriel Memory Care



April 18: BA5 @ San Gabriel Memory Care



April 18: BA5 @ San Gabriel Memory Care



April 18: BA5 @ San Gabriel Memory Care

ribbon cuttings & more



April 1: Carrollton Bank



April 11: Phoenix Physical Therapy



April 24: ACCELERATE w/ Girl Scouts of Southern Illinois CEO Loretta Graham



April 25: Mayors' Legislative Breakfast



April 25: Mayors' Legislative Breakfast



April 29: Mid America Audiology Group

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Edwardsville Gun Club Opens New 5-Stand Shooting Facility

Edwardsville Gun Club (EGC) has expanded its membership benefits to with the opening of a new 5-stand shooting facility. 5-stand is a form of clay-target shotgun sport shooting that simulates a variety of hunting-type challenges similar to sporting clays shooting. However unlike sporting clays, which requires a large geographic area, 5-stand brings that shooting into a compact facility and field.

"We are excited to offer this first-class facility to our more than 1,000 EGC members," said Dale Steinmetz, a member of the club's board of directors and project manager of the 5-stand effort. "We will be able to host a variety of fun events with the new range, as well as offer open shooting to our members."

The 5-stand facility complements Edwardsville Gun Club's six lighted trap fields and 100 meter rifle/pistol shooting range, which was built to NRA safety specifications.

"We continuously look for ways offer new opportunities and amenities to our members,"

Steinmetz said. "Thanks to the contributions of a group of volunteers who worked hard over a number of months to build this new facility, and the financial strength of EGC, we are now able to offer an even wider variety of activities at our club."

Founded in 1879, Edwardsville Gun Club is the oldest continuously operating gun club in the nation. In addition to shooting sports, the club features two stocked lakes, archery range, a large clubhouse with seating for 150 and numerous shooting and social activities throughout the year. EGC is located at 4104 Staunton Road. Learn more at edwardsvillegunclub.org.



PATRIOT GOLF DAY SERIES 2019 At Sunset Hills Country Club

June 10 - July 22 - August 5 - October 14

Proceeds Donated to the 5 Star Challenge Folds of Honor Foundation

\$49.00 per person / per day includes

- Guest and Cart Fees
- Range and Practice Facilities
- Buffet Lunch in the Grill
- FOH Commemorative Poker Chip
- Drawing for round of golf for a 4-some

Call or E-mail PGA Director of Golf Jon DePriest to reserve your tee time

(618) 656-8088

jdepriest@sunsethillscountryclub.com

2525 South Highway 157
Edwardsville, IL 62025



WE STAND WITH





Call Stephanie Lewis at 618-650-2228
or email stlewis@siue.edu

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Trace on the Parkway: A Unique Resort-Style Living Development Opening in Edwardsville Next Year

Local developer Plocher Construction Co. Inc., has recently provided additional details about plans for the \$50 million mixed-use development located at the intersection of Governors Parkway and Illinois Route 157 in Edwardsville.

The project, previously referred to as Edwardsville Town Center, is now called The Parkway and will offer residents unique recreational and living options, unlike any other development in the area. The residential side of the development will be called Trace on the Parkway and will consist of 184 luxury apartment units and will be a mix of one-, two- and three-bedroom units.

"We saw an opportunity to build something exciting and new that offers an enhanced living experience," Plocher Construction President Scott Plocher said. "It's close to downtown, at the edge of the Madison County Trails and easily accessible to everything happening in Edwardsville. One of the nicest things about living at Trace on the Parkway will be the convenience of shopping and dining just a short walk from your home."



Plocher said the development will bring an urban lifestyle feel to Edwardsville and the surrounding communities that combines the convenience of downtown with the feel of a neighborhood. The project will include multiple amenities including a resort style pool, social lounge, walking/jogging paths and connections to the Madison County bike and walking trail system.

The project, located on the land formerly occupied by Madison Mutual Insurance Company headquarters, will also include approximately 78,000 square feet of leasable commercial retail space. The project, which is currently under construction, will be completed in phases over the next two years with final completion expected in 2020.

NEW!



Play
AT THE 2019 PGA JUNIOR GOLF CAMPS

**INTRODUCING
PGA JUNIOR GOLF CAMPS**

PGA Junior Golf Camps are coming to Sunset Hills Country Club in Summer 2019! Boys and girls of all abilities will learn the fundamentals of the game in a fun and engaging environment, under the supervision of PGA Professional Jon DePriest. Whether your child wants to pick up a new sport or compete in tournament play, we'll show you the way to enjoy the game of a lifetime.

The PGA of America's signature junior golf camps include week-long programs, which emphasize skill development and fun by incorporating both on-course play and off-course games.

MY KID IS IN!

SUNSET HILLS COUNTRY CLUB

DATES	PROGRAMS	CAMP DIRECTOR
• June 11-June 14 • July 9-July 12 • July 30-August 2	Half-Day: 7-13 yrs Full-Day: 9-16 yrs	Jon DePriest, PGA

PGAJuniorGolfCamps.com | 888.PGA.PLAY

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PGA JUNIOR GOLF CAMPS

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Alliance Technologies LLC Announces Two New Hires As It Continues To Add High-Value Services



Keller



Kinney


Alliance Technologies LLC. announces it has added two senior members to its staff as it continues to expand and add high value services for its clients.

Cesar Keller has joined the firm as director of business solutions. Keller will work with Alliance clients on a variety of web design, web development and online business application solutions to help them achieve optimal business success. Keller has been involved in design and web development services technology, and related services, for more than 15 years. He has started, owned, operated and sold several local technology related firms. Keller

has also played an executive role in helping to build other St. Louis area companies.


Curt Kinney has joined the firm as vice president of business advisory services. Kinney will help launch Alliance Business Advisors that will feature a team of consultants providing senior-level business advisory and consulting services. Alliance business advisors will assist c-level executives with issues related to finance, forecasting, IP, manufacturing, marketing, mentoring, operations, planning, sales, team building, turnarounds, and go-to-market strategy. The goal is to help small and medium sized businesses reach optimal levels of business growth.

As the leader of the new division, Kinney brings some four decades of business executive leadership and experience to area business owners. He has served as a CEO, president, vice-president, director and board member of several large corporations. Kinney has helped firms achieve dynamic levels of growth by repositioning companies, restructuring and raising capital, and developing and integrating new models, products and systems.



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MINIMUM WAGE INCREASE

Illinois Minimum Wage Schedule

FULL-TIME SCHEDULE

Current
\$8.25

January 1, 2020
\$9.25

July 1, 2020
\$10.00

January 1, 2021
\$11.00

January 1, 2022
\$12.00

January 1, 2023
\$13.00

January 1, 2024
\$14.00

January 1, 2025
\$15.00

PART-TIME SCHEDULE

Current
\$7.75

January 1, 2020
\$8.00

January 1, 2021
\$8.50

January 1, 2022
\$9.25

January 1, 2023
\$10.50

January 1, 2024
\$12.00

January 1, 2025
\$13.00

Under the new state minimum wage law, the minimum wage will increase to \$9.25 per hour January 1, 2020, with incremental increases through 2025 when the minimum wage will top out at \$15. Note that the new Illinois law is a minimum wage floor – if your local minimum wage is higher, you must abide by the higher minimum wage.

Part-time employees under 18 years of age, working fewer than 650 hours per year, fall under a separate minimum wage schedule starting at \$8.00 January 1, 2020, and increasing to \$13.00 January 1, 2025. Any employee, regardless of age, who works more than 650 hours per year falls under the full-time schedule.

There are no changes to the Illinois Tip Law. The 60/40 rule remains, but total hourly earnings cannot be less than the new minimum wage.

Small Business Payroll Tax Credit

Businesses with 50 or fewer full-time employees can take advantage of a payroll tax credit. For employers with 6–50 employees, the tax credit is available through 2027. Employers with five or fewer employees can use the tax credit for the next eight years. The tax credit is a percentage of the amount of state income taxes withheld from employers. **Businesses of all sizes are encouraged to seek accounting guidance.**

Calendar Year 2020	25% Credit
Calendar Year 2021	21% Credit
Calendar Year 2022	17% Credit
Calendar Year 2023	13% Credit
Calendar Year 2024	9% Credit
Calendar Year 2025	5% Credit
Calendar Year 2026	5% Credit
Calendar Year 2027	5% Credit



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Dr. Phillip Greene is a Board Certified Family Practice provider. He joined Gateway Medical Group in 2018. Dr. Greene's treatment philosophy is, "Treat patients as you would want to be treated."

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Columbia, Missouri

Residency:

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Certification:

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