November 2017

Common Ground

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Edwardsville I Glen Carbon Chamber of Commerce *Business Builds: Economies. Leaders. Communities.*

Put Your \$\$\$ Where Your V Is

LOVE LOCAL SHOP CHAMBER #ShopEdGlen

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2017 Executive Committee/Officers

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Elizabeth Heil, CPA, Manager Scheffel Boyle

Bruce Riedle, CPA, Treasurer R.P. Lumber Co., Inc. & Plummer Companies

Dave Viox, Owner AAdvantage Insurance Group, Inc.

Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

Breck Newman, HireLevel

John Schuelke, Merrill Lynch

Rob Pickerell, Midwest Regional Bank*

Kai Redmon, Redmon Insurance Agency

Mary Jo Smith, Hospice of Southern Illinois

Ashleigh Teasley, Sivia Business & Legal Services Walter Williams, City of Edwardsville

2017 Ambassadors

Lisa Allen, Allen Insurance Group Brendan Barone, Kunkel Commercial Group Jeremy Colton, Big Frog Custom FShirts & More James DeMoulin, FCB Edwardsville Bank Tomiera Harris, Scott Credit Union Angie Lange, Express Employment Professionals Tim Mahnesmith, Edward Jones Investments Justin Miner, Commerce Bank

Chamber Staff

Desirée Bennyhoff, IOM, ACE President & CEO ceo@edglenchamber.com

Katie Haas Membership Director membership@edglenchamber.com

Kathy Hentz Administrative Assistant office@edglenchamber.com

Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

on the cover

Love LOCAL - Shop CHAMBER!

This year's Shop Chamber campaign began with **Small Business Saturday** (November 25) and will get into full swing the first week of December, with stylish black-colored **reusable shopping bags** available at participating locations while supplies last. Throughout the holiday season, businesses will distribute



1,000 bags to shoppers, each including **21 valuable coupons** and a Shop Chamber map.

Join in the holiday fun: Love LOCAL and Shop CHAMBER this holiday season! A location map and a list of participating restaurants and merchants are listed on pages four and five of this newsletter. LIKE the Love LOCAL campaign page on Facebook (www.facebook.com/EdGIenShopChamber), and enter the contest via the Facebook page – one lucky winner will receive more than \$500 in gift cards to businesses participating in the Shop Chamber campaign!

When you visit our Shop Chamber businesses, be on the lookout for **Ed & Glenda** – they love shopping locally and invite you to take a selfie with them, post it to the Love LOCAL Facebook page, and tag the business location in



As you begin to prepare for a busy holiday season of party hosting, tokens of appreciation for clients and staff, and thoughtful gifts for family and friends, please **make a concerted effort to shop locally** this holiday season!

#ShopEdGlen #ShopChamber #EdGlenChamber

special investors

Gold Level

Anderson Hospital Gateway Regional Medical Center

Silver Level

Amazon.com Ameren Illinois Utilities AT&T Mobility Edwardsville Hortica Insurance & Employee Benefits Meridian Village Sam's Club 4878 Sandberg Phoenix & von Gontard, PC Scott Credit Union TheBANK of Edwardsville Walgreens Walmart of Glen Carbon

Bronze Level

1st MidAmerica Credit Union Associated Bank Breakthru Beverage Illinois Bull & Bear Grill & Bar Cassens & Sons Cassens Transport Castelli's Moonlight Restaurant at 255 City of Edwardsville CTS Technology Solutions, Inc. DoubleTree by Hilton Eden Village Retirement Community Edwardsville CUSD #7 Edwardsville Intelligencer First Clover Leaf Bank Gori Julian & Associates, PC Holland Construction Services, Inc. Homefield Energy, A Dynegy Company Juneau Associates Inc., P.C. Korte & Luitjohan Contractors, Inc. Love's Travel Stops Madison Mutual Insurance Company Mathis, Marifian & Richter, LTD Mike Shannon's Grill Edwardsville, LLC R. P. Lumber Company, Inc. Robert 'Chick' Fritz, Inc. Southern Illinois University Edwardsville Spectrum Business Village of Glen Carbon Volkert, Inc. West & Company, LLC

Premier Level

1818 Chophouse A Julian Felix Beautique AAIC, Inc. ABRA Auto Body & Glass Abstracts & Titles Inc. Allison's Comfort Shoes & Boots American Family Insurance Annie's Frozen Ćustard Assurance Brokers, Ltd. **Banfield Pet Hospital** BARBERVoss Home Care Bard & Didriksen Pediatrics, PC Bauer Hite Orthodontic Specialists Bella Milano Edwardsville Best Western Plus Pontoon Beach Bia Daddy's Edwardsville Brain Balance Achievement Centers **Brickman Orthodontics** Chava's Mexican Restaurant Chef's Shoppe Cleveland-Heath Club Z! In-Home Tutoring Services Cold Stone Creamery Comfort Inn Commerce Bank CompuType, Inc. Contegra Construction Company, LLC Correrstone Insurance Group Country Club Lawn & Tree Specialists, Inc. Crawford, Murphy & Tilly, Inc. Culver's of Edwardsville Days Inn

Dimond Bros. Insurance, LLC Doc's Smokehouse & Catering Donnewald Distributing Edison's Entertainment Complex Edwardsville Ambulatory Surgery Center Edwardsville Pet Hospital Egyptian Business Furniture Envisioning Green Express Employment Professionals Farmers Insurance FCB Edwardsville Bank First Community Credit Union First Mid-Illinois Bank & Trust First National Bank - Maryville Ford Hotel Supply Foundry Public House Gateway Center Gateway Grizzlies Gerold Moving & Warehousing Company Glik's Department Store Goddard School Greensfelder, Hemker & Gale, P.C. Hampton Inn & Suites Harvey H. Breckner, DMD, MS Hawkins Law Office, P.C. Hawthorne Animal Hospital, LTD HeplerBroom, LLC Highland Recycling & Shredding Hirel evel Hotshots Sports Bar & Grill HSHS Medical Group IMPACT Strategies, Inc. J.F. Electric, Inc. J.T. McDermott Remodeling Contractors Jackson Lewis, P.C. Jan's Hallmark Shop Jones Air & Water, LLC KinderCare Learning Center Kitchenland La Quinta Inn & Suites Lindenwood University Louer Facility Planning, Inc. Magnuson Camelot Hotel Market Basket Midwest Occupational Medicine Minuteman Press National Bank Network Specialists, LLC Northwestern Mutual **ONEWAY Construction** Phone Masters Plocher Construction Company, Inc. **RE/MAX Alliance** Red Robin Gourmet Burgers Reed, Armstrong, Mudge & Morrissey, P.C. Regions Bank Richards Brick Company RiverBender.com/EdGlenToday.com Royal Office Products, Inc. Royal Solutions, LLC San Gabriel Memory Care Scheffel Boyle Sivia Business & Legal Services, PC South Side's All-Star Collision Center Southern IL Underwriters Agency, Inc. Springfield Electric Supply Company State Farm Insurance - Rick Marteeny Sugo's Spaghetteria Sunset Hills Country Club Sunset Hills Family Dental Super 8 Motel The Wooden Nickel Pub & Grill Thompson & Lengacher, P.C. Tiger Plumbing, Heating, A/C, & Electrical Town and Country Bank Tzinberg & Associates, P.C. University Nursing & Rehab Center **US Bank** Vision For Life Visionary Wealth Advisors Viviano Heating & Air Conditioning, Inc. Wang Gang Asian

save the date

11/25 Saturday 8am Small Business Saturday & Ed/Glen Chamber's LOVE Local, SHOP Chamber Kickoff Local Business Venues

12/6 Wednesday 8-9pm Chamber Q&A: Maximize Your Membership

Ed/Glen Chamber Office 1 North Research Drive Edwardsville, IL 62025 *RSVP at edglenchamber.com*

> SAVE THE DATE: Ed/Glen Chamber's Annual Membership Meeting is slated for 11:30am Friday, January 26, 2018.

12/12 Tuesday 7:15-8am B2B Connections

Source Juicery 220 North Main Street Edwardsville, IL 62025 *RSVP at edglenchamber.com*

12/13 Wednesday 4pm Ribbon Cutting

1st MidAmerica Credit Union 1702 Troy Road Edwardsville, IL 62025

12/21 Thursday 5-7pm Business After 5 DoubleTree by Hilton 1000 Eastport Drive Collinsville, IL 62234

SAVE THE DATE: Ed/Glen Chamber's Annual Gala & Auction is slated for 5:30pm Thursday, March 8, 2018.



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As a member you can SAVE BIG on business insurance!

We are pleased to offer special discount rates on business insurance to members of the Edwardsville Glen Carbon Chamber of Commerce.

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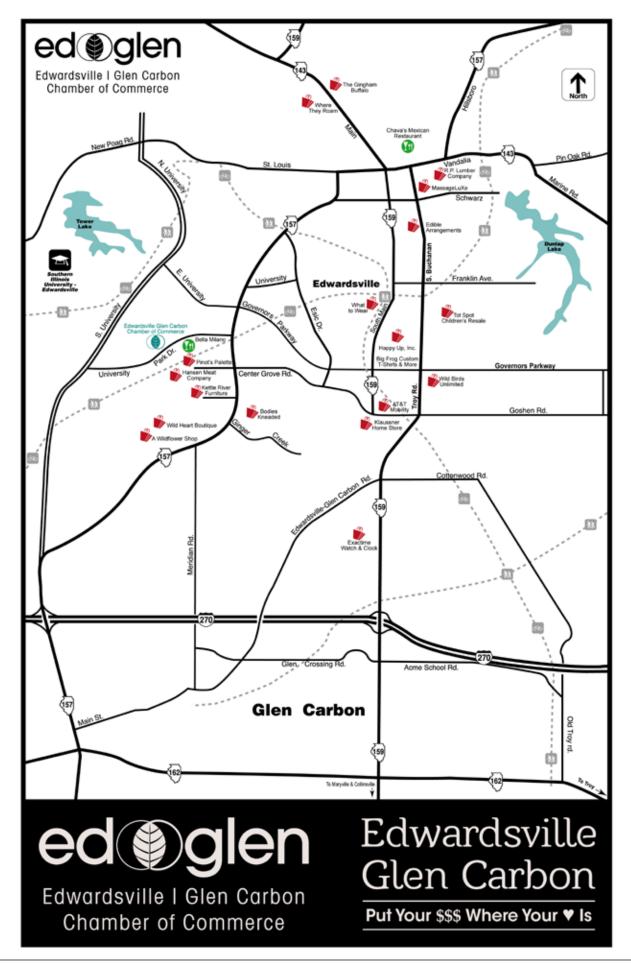
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AT&T Mobility Edwardsville

6697 Center Grove Road Edwardsville, IL 62025 *att.com* 618-659-2103

Bella Milano Edwardsville 1063 South IL Route 157 Edwardsville, IL 62025 bellamilanos.com 618-659-2100

Big Frog Custom T-Shirts & More

6654 Edwardsville Crossing Drive, Suite G Edwardsville, IL 62025 *bigfrog.com/edwardsville* 618-223-5788

Bodies Kneaded

26 Glen Ed Professional Park Glen Carbon, IL 62034 *bodies-kneaded.com* 618-931-1000

Chava's Mexican Restaurant

217 East Vandalia Street Edwardsville, IL 62025 *chavasmexican.com* 618-692-8192

Edible Arrangements

447 South Buchanan Street Edwardsville, IL 62025 ediblearrangements.com 618-656-2400

Exactime Watch & Clock

4225 South IL Route 159 Suite 3 Glen Carbon, IL 62034 *exactime.biz* 618-288-9999

Hansen Meat Company

1059 Century Drive Edwardsville, IL 62025 hansenmeatco.com 618-692-5266

Happy Up, Inc. 6654-A Edwardsville Crossing Drive Edwardsville, IL 62025 happyupinc.com 618-656-9596

Kettle River Furniture & Bedding

1091 South IL Route 157 Edwardsville, IL 62025 *kettleriverfurn.com* 618-656-5111

Klaussner Home Store

6698 Center Grove Road Edwardsville, IL 62025 facebook.com/klaussner.customconcepts 618-307-9933

MassageLuXe 204 South Buchanan Street Edwardsville, IL 62025 massageluxe.com 618-307-6611

Pinot's Palette Edwardsville

1063 South IL Route 157, Unit 11 Edwardsville, IL 62025 *pinotspalette.com/edwardsville* 618-578-1285

R.P. Lumber Company, Inc.

514 East Vandalia Street Edwardsville, IL 62025 *rplumber.com* 618-656-1514

The Gingham Buffalo

500 North Main Street Edwardsville, IL 62025 ginghambuffalo.com 618-656-8700

Tot Spot Children's Resale

1512 Troy Road Edwardsville, IL 62025 facebook.com/totspotresale 618-655-0515

What to Wear

921 South Arbor Vitae, Suite 104 Edwardsville, IL 62025 whattowearboutique.com 618-655-0222

> Where They Roam 303 North Main Street Edwardsville, IL 62025 wtroam.com 618-692-5252

Wild Birds Unlimited 2216 Troy Road Edwardsville, IL 62025 edwardsville.wbu.com 618-307-9604

Wild Heart Boutique

2121 South IL Route 157 Edwardsville, IL 62025 facebook.com/shopwildheartboutique 618-307-5155

Follow us on Facebook for the most up-to-date Shop Chamber campaign information, including photos from our retail and dining participants, and updates from Ed & Glenda!

> www.facebook.com/ EdGlenShopChamber

#ShopEdGlen #ShopChamber #EdGlenChamber

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We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of NOvember. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

> 30+ YEARS Anderson Hospital Bev George & Associates

20-29 YEARS

Sunset Hill Funeral Home & Cemetery H.P. Management (IL), Inc. Republic Services Madison County Employment & Training Department Eagle Publications/Hometown Phone Book

10–19 YEARS

Faith In Action National Bank Bella Milano Edwardsville Pfund Construction Company, Inc. Exactime Watch & Clock West & Company, LLC H & R Block

Last Resort in Whole Body Health

5-9 YEARS

Catered AFFAIR Peel Wood Fired Pizza

1-4 YEARS

Signarama Plocher Construction Company, Inc. Illinois Center for Autism Vinson Mortgage Group AAIC, Inc. Stix & Stones Interiors Town Life EZ Marketing Wild Heart Boutique, LLC

Paragon Certified Restoration, A Belfor Co.

CertaPro Painters

Ark Animal Hospital

A Wildflower Shop, Inc.

The Bedroom Store

business of the month

COMPANY HISTORY: Matt Pfund started Pfund Construction in 1990 while still high school, and has completed hundreds of residential and small commercial projects. He obtained a degree in construction management from SIUE and today works in both the residential and commercial markets. In his 'other career' with Tarlton Corporation, Matt has directed the construction of many St. Louis landmarks – from art museums to universities, and even the St. Louis Zoo. Pfund Construction remains Matt's true passion and creative outlet. He brings a unique perspective and ability to provide clients an experience and creativity not available anywhere else.

ECONOMIC IMPACT: In 2015, Pfund Construction began the renovation of Gaiser building (currently Stix & Stones and Redmon Insurance) in downtown Edwardsville. Pfund Construction updated the entire outside façade and completed a total interior building rehab. The second floor was turned into a loft apartment, creating a true downtown living experience. Pfund Construction has been fortunate to also be a part of the building renovations of the Schulte building and, most recently, the renovation of the Metcalf/Geise building, which is being renovated into six loft apartments, with three commercial spaces and office space on the lower level.

COMMUNITY ENHANCEMENT: Matt and his wife Kristen are active members of the local chapter of Habitat for Humanity. In addition, Kristen is a member of the Edwardsville/Glen Carbon Junior Service Club. Corey, Matt's brother and project manager for Pfund Construction participates in the seasonal Goshen Market organization. Pfund Construction has been an Edwardsville/Glen Carbon Chamber of Commerce member since 2005.



PFUND CONSTRUCTION EDWARDSVILLE, ILLINOIS

CHARACTER: Pfund Construction is a family company that is centered around their ability as builders. During each stage of the process, clients are working directly with a Pfund, receiving unmatched personal and professional attention. The company specializes in unique and creative custom projects, big or small.

LEADERSHIP: Matt serves on the board of directors for TheBANK of Edwardsville. He is very involved in the St. Louis metro community, spearheading several construction-related community service projects including building the "Intelligent House" as part of the Smithsonian exhibition at the Kemper Art Museum in St. Louis, and managing the all-volunteer construction of the new playground at Edwardsville Township Airplane Community Park in 2013. Matt is also a board member with Edwardsville/Glen Carbon Habitat for Humanity, the SIUE Construction Advisory board, and a member of the Madison County Plan Commission. In addition, Kristen serves as vice president of Edwardsville/Glen Carbon Habitat for Humanity.

INNOVATION: Pfund Construction's best work is in creating unique and custom pieces. The fact that they are 'old school' builders is what truly sets them apart – they do the work and they drive how the project fits together, going far beyond just coordinating subcontractors. Matt's commercial experience keeps the firm on the cutting edge of technology, materials, products and techniques. The Pfunds are builders and craftsmen first. In fact, many items are fabricated in-house in their state-of-the-art facility.

EXCELLENCE: The Pfund Construction team is fully committed to delivering excellence – both in customer service and final project – for each project. Their tried and true family approach to business is a proven winner.

FUTURE FOCUS: Pfund Construction plans to continue focusing on small, unique commercial projects as well custom home projects.



Beer: Sierra Nevada Celebration **Availability:** Winter; Draught, Cans & bottles

American IPA

We first created Celebration Ale in the winter of 1981, in the timehonored tradition of brewing a special ale for the holiday season. Each year we use only the first fresh hops of the growing season to create this complex and robust IPA. Layered pine and citrus hop aromas balance delicately against rich, malt sweetness to create an uncommonly smooth wintertime ale.

ABV= 6.8%



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Schmooze business after 5



BA5 w/ 1st MidAmerica Credit Union, October 19



BA5 w/ 1st MidAmerica Credit Union, October 19



BA5 w/ 1st MidAmerica Credit Union, October 19



BA5 w/ 1st MidAmerica Credit Union, October 19



BA5 w/ 1st MidAmerica Credit Union, October 19



BA5 w/ 1st MidAmerica Credit Union, October 19

ribbon cuttings



Where They Roam, October 11



Hansen Meat Company, October 20



Jingle & Mingle Holiday Party

Put a little jingle in your mingle at Gateway Center Wednesday, December 13 5:30 PM - 10:00 PM Tickets: \$35

Let us take the stress and hassle out of planning your office holiday party. We will provide the excellent experience, live entertainment from Spanky Entertainment Dueling Pianos, holiday drinks and delicious dinner. Just sit back and relax!

Tickets are \$35 plus fees, including a delicious meal, 2 drink tickets, and a chance to win some amazing door prizes. Tickets can be purchased at www.gatewaycenter.com, by calling 618-345-8998 ext. 0, or in person at Gateway Center on Mon. through Fri. 8AM-5PM.



What is dueling pianos? Two pianos face to face, and two experienced entertainers taking your requests and playing everything from 1940's to Top 40, boy bands to girl bands, country to rock and roll, sock hop to hip hop, Rat Pack to Tupac, and everything in between!





Bring Your Next Event to Gateway Center!

With our central and convenient location, accessible and flexible event space, delicious catering, experienced staff, free parking, proximity to hotels and attractions, in-house decor and production services, an event planner has all the elements they need for an excellent event experience.

For More Info: 800-289-2388 or visit www.gatewaycenter.com

your business

Gateway Center & Spectra Introduce A New Twist On The Traditional Office Holiday Party

Gateway Center is taking the traditional office party and introducing a new twist. The party is already planned for you with delicious dinner, festive drinks and dueling piano entertainment by Spanky Entertainment. Many times, the job of planning the office work party falls on someone who has entirely more work on their 'to-do list' than time or money. Jingle & Mingle Holiday Party offers up the perfect solution with less work and stress, but much more fun. The Jingle & Mingle Holiday Party will be held at Gateway Center from 5:30–10pm Wednesday, December 13. Gather staff, co-workers, clients, volunteers friends, and family and head to Gateway Center for a festive night out.

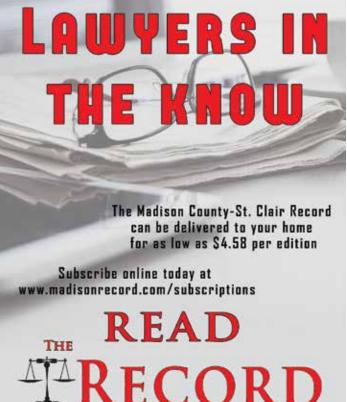
"We will provide the excellent experience with live entertainment and delicious dinner," said Jamie Lane, director of sales and marketing at Gateway Center. "All you have to do is buy tickets and enjoy the night. Let us take the stress and hassle out of planning the traditional office holiday party – buy your tickets now and join the fun!"

Tickets are \$35 plus fees. Each ticket includes a delicious meal, two drink tickets, and a chance to win some amazing door prizes. Call 618-345-8998 extension 0 with any questions. Cocktail attire, please.

For more information, please contact Gateway Center office at 618-345-8998 ext. 123 or visit www.gatewaycenter.com. Gateway Center is a multi-purpose convention center located in Collinsville, IL that hosts various events.



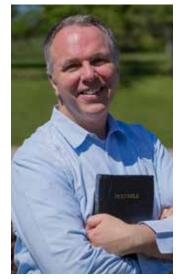




your business

Congregation Receives Lilly Endowment Inc. Grant: Local Pastor & Congregation Go On Pilgrimage

First Christian Church Edwardsville (FCCE) has received a grant of \$48,850 to enable its minister, Dr. James R. Brooks, to participate in the 2017 National Clergy Renewal Program. Dr. Brooks and FCCE will be able to experience pilgrimage during the summer of 2018. Dr. Brooks will walk the Camino de Santiago, a 500-mile pilgrimage across the north of Spain that has been walked by Christians for more than 1000 years. Members of the congregation will pilgrimage to Cane Ridge, a church historic site



in Kentucky, while engaging mission projects along the way.

Dr. Brooks shares, "I am profoundly thankful my congregation and the Lilly Endowment are making this sabbatical possible. It is such a value statement! I anticipate a very renewing experience for myself and my son, who will share in many of my sabbatical activities."

FCCE is one of 146 congregations across the United States selected to participate in this competitive grant program, which is funded by Lilly Endowment Inc. and administered by Christian Theological Seminary in Indianapolis. Established in 2000, the program's grants allow congregations to support their pastors with the gift of extended time away from their ministerial duties and responsibilities. Ministers whose congregations are awarded the grants use their time away from the demands of daily ministry to engage in reflection and renewal. The approach respects the "Sabbath time" concept, offering ministers a carefully considered respite that may include travel, study, rest, immersive arts and cultural experiences, and prayer.

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NOW AVAILABLE!

Prairie Farms CEO Ed Mullins Joins Anderson Hospital Foundation Board

The Anderson Hospital Foundation is pleased to announce the addition of Ed Mullins to its board of directors. The nine-member foundation board provides leadership for carrying out the foundation's mission: to support and promote Anderson Hospital as it provides exceptional healthcare services for the communities it serves.

Ed Mullins is the chief executive officer and executive vice president of Prairie Farms. He has been with Prairie Farms for more than 37 years. Mullins also serves on the Missouri Grocers board of directors and is an officer of the Prairie Farms Dairy board of directors, International Dairy Foods Association (executive committee), and the board of Milk Industry Foundation.

Ed and his wife Carla are Edwardsville residents and have two children, three grandchildren, and five great-grandchildren.

"I am excited to welcome Ed to the foundation board," says Keith Page, president and CEO of Anderson Hospital. "Ed brings great community knowledge, a belief in Anderson Hospital and the desire to envision an ambitious future for the foundation to meet Anderson Hospital's growing needs."





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your business

Korte & Luitjohan Named Association of General Contractors of Missouri Keystone Award Finalist

Korte & Luitjohan received the distinct honor of being selected as a finalist in the Under \$25 Million Category of the Association of General Contractors of Missouri (AGCMO) Keystone Awards for the firm's renovation of the Washington County Courthouse in Nashville, IL. Keystone Awards are given to contractors who exhibit excellence in achieving solutions to the obstacles and challenges faced during a construction project. We are pleased to have this project in our portfolio of work, and thankful to all who helped make it such a success.

Pete & Jane Korte, Gregg & Celeste Korte, project manager Del Scott, superintendent Justin Benhoff, and project engineer Kyle Luitjohan were present to receive the award at the recent Construction Awards Gala. Accepting the award for the Washington County Board was Gary Suedmeyer, with David Meyer, David Ibendahl, Willie Spenner, Kate Muenter and Eric Brammeier attending.



Korte & Luitjohan Contractors, Inc. is a full-service, design-build, construction management, and general contracting firm based in Highland, Illinois. Since its founding in 1958, the company has provided quality construction throughout the Metro St. Louis area and Southern and Central Illinois.

Korte & Luitjohan offers design-build, construction management, general contracting, and pre-construction services for commercial, healthcare, educational, religious, historical renovation, infrastructure, and industrial facilities. For more information, go to www.korteluitjohan.com.



TheBANK of Edwardsville Opens St. Charles, MO Branch

TheBANK of Edwardsville recently opened its newest location in St. Charles, MO. The St. Charles Center, located at 3050 West Clay Street, Suite 100, is a loan production office that will focus exclusively on lending-related services including commercial, mortgage and retail loans.

"We're excited to be in the St. Charles area," said Kevin Powers, president and CEO of TheBANK. "We first ventured into the St. Louis market three years ago and opened our Clayton Center about a year-and-a-half ago. We've had our eye on the St. Charles area since the beginning. We've had a tremendous amount of success in a short period of time in the St. Louis market, and we feel this will only help us continue to build on that success.

"We look forward to sharing our organization's deep heritage of strong community banking and strong support of local non-profit and civic organizations with the people in the St. Charles area."

TheBANK's strong reputation in the St. Louis region, along with a team of bankers with years of experience in the St. Charles area staffing the center, will help TheBANK continue to build its brand in Missouri.



Email, come by or call us today to get your project started!

618-659-8600

edwmmp@minutemanpress.com www.edwardsville.minutemanpress.com 1019 Century Dr., Suite 10 Edwardsville, IL 62025

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"We have put together a team of seasoned professionals at the St. Charles Center who are very client-driven and dedicated to helping people succeed. They know the St. Charles area very well, many living and working in the area for years, and they are very well respected," Powers said. "I think the people of St. Charles will find that if they give our people a chance, they will go well above and beyond what you would expect from your lender."

At this time, the St. Charles Center is strictly a by-appointment only lending services facility. To contact the St. Charles Center or to set up an appointment, call 636-688-4900 or email Dale McDermott, VP/Mortgage Lending at DMcDermott@4thebank.com.





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Illinois Chamber of Commerce: Veto Session Victories

This was published by the Illinois Chamber of Commerce in a November 2017 'Government Affairs Report' email.

ETHICS REFORM: SEXUAL MISCONDUCT: After it was discovered that the mechanism to review allegations of sexual misconduct involving those working in the legislative process was badly broken, Goy, Rauner signed SB 402, which includes requiring all leaislators, leaislative staff and lobbyists to participate in sexual harassment training and having sexual harassment policies in place. SB 402 also requires the Department



of Human Rights to establish a sexual harassment hotline for the anonymous reporting of sexual harassment in both public and private places of employment, and to provide for reporting by both telephone and internet.

In addition, Senate Minority Leader Bill Brady (R - Bloomington) appointed Illinois Chamber of Commerce member Julie Prosica of Smith Amundsen, LLC to the Senate Task Force on Sexual Discrimination & Harassment Awareness & Prevention. The task force is to conduct a comprehensive review of the legal and social consequences of sexual discrimination and harassment, in both the public and private sectors, and to study and make recommendations on combating sexual discrimination and harassment in Illinois, including in workplaces, in educational institutions, and in state and local government. The chamber applauds Julie's service to the task force and we look forward to further advancing the goals of the task force. The task force was created with passage of **SR 1076**.

GOVERNOR SIGNS TAX CREDIT FOR FLOOD VICTIMS: Gov. Rauner signed a bill that would create an income tax credit in the amount equal to the lesser of \$750 or the deduction allowed with respect to qualified property under the Internal Revenue Code for each taxpayer who owns qualified real property located in a county in Illinois that was declared a state disaster area by the governor due to flooding in 2017 (rather than declared a major disaster area in July of 2017). This bill was enacted as a response to the damaging flooding that took place this July that left 18 counties state disaster areas following the floods.

CHAMBER KILLS REGULATORY, LEGAL TRAP: In case you missed it, the Illinois Chamber defeated a bill that would have added new regulatory burdens and legal traps for small businesses. **HB 2462** (Moeller/Biss) would have sought to prohibit an employer from: (i) screening job applicants based on their wage or salary history, (ii) requiring that an applicant's prior wages satisfy minimum or maximum criteria, and (iii) requesting or requiring as a condition of being interviewed or as a condition of continuing to be considered for an offer of employment that an applicant disclose prior wages or salary. It also would have prohibited an employer from seeking the salary, including benefits or other compensation or salary history, of a job applicant from any current or former employer. The most concerning provision under HB 2462 were the **undermining of employer defenses** along with the expansion of civil penalties, including punitive damages, compensatory damages and injunctive relief.

For nearly 15 years, Illinois' Equal Pay Act prohibits employers from discriminating between employees on the basis of sex for "substantially similar equal skill, effort, and responsibility, and which are performed under similar working conditions." There are legitimate, non-discriminatory reasons why employers seek information regarding prior compensation. Employers do not necessarily have accurate wage information on what the current market is for all potential job positions. Employers in competitive industries often do not advertise salaries, in order to utilize their pay structure as a way in which to lure talented employees from their competition. By requesting salary information, employers can adjust any unrealistic expectations or salary ranges to match the current market rate for the advertised job position. Asking about past compensation helps employers assess how prior employers valued the applicant's contribution, whether an applicant's salary expectations are realistic, whether the compensation the employer is offering is competitive, whether the applicant's skills are valued in the marketplace, and whether the applicant has been successful in their prior jobs.

The question we asked of lawmakers was, "Is this legislation really about limiting what employers can ask of a job applicant, or is the bill all about increasing litigation opportunities and judicial awards against employers?" On a 29-17-1 vote, the Senate agreed it was more about the latter. Falling far short of the thirty-six votes needed to override, the following Democrats joined the entire Senate Republican caucus in not voting for the override: Haine (Alton); Harris (Flossmoor); Hastings (Orland Hills); Holmes (Aurora); Landek (Bridgeview); Sandoval (Cicero) and Stadelman (Rockford).

Todd Maisch, President & CEO Illinois Chamber of Commerce



of Commerce

Illnesses and injuries don't make appointments. Why should you?

At Gateway Urgent Care, we understand that illnesses and injuries don't always occur at convenient times. That's why we make it easier to get the care you need with on-site lab and imaging services. We're here for you every day with no appointment necessary. Some of the urgent care services we offer include treatment for:

Abrasions, cuts and burns • Cold, sore throat, fever and flu Sprains, strains and broken bones • Asthma and allergies





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