October 2018

# Common Ground

# Edwardsville I Glen Carbon Chamber of Commerce Business Builds: Economies, Leaders, Communities,



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# connect

## 2018 Executive Committee/Officers

CHAIRMAN OF THE BOARD **Sam Guarino**, Partner Bella Milano Restaurants

PAST CHAIRMAN **Cathy Hamilton**, Broker
BARBERMurphy Group

TREASURER

Josh Lowe, CPA, CFP, Partner
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CORPORATE SECRETARY **Desirée Bennyhoff, IOM, ACE**, President & CEO
Edwardsville/Glen Carbon Chamber of Commerce

#### **2018 Directors**

**Jonathan Fowler**, Vice President J.F. Electric

**Eric Gowin**, President Contegra Construction Company, LLC

**Lisa Klaustermeier**, Chief Nursing Officer Anderson Hospital

**Matt Pfund**, Owner Pfund Construction

**Bruce Riedle, CPA**, Treasurer R.P. Lumber Co., Inc. & Plummer Companies

#### **Chamber Staff**

Desirée Bennyhoff, IOM, ACE President & CEO ceo@edglenchamber.com

#### Katie Haas

Membership Director membership@edglenchamber.com

**Kathy Hentz** Administrative Assistant office@edglenchamber.com

#### Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

#### **Mission**

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

### on the cover

#### Forecasting the Economic Landscape w/ National Association of REALTORS Chief Economist Lawrence Yun, PhD

The Greater Gateway Association of REALTORS and the Edwardsville/
Glen Carbon Chamber of Commerce proudly present an in-depth look at
the economy - and the state of politics in the United States - with National
Association of REALTORS Chief Economist Dr. Lawrence Yun.

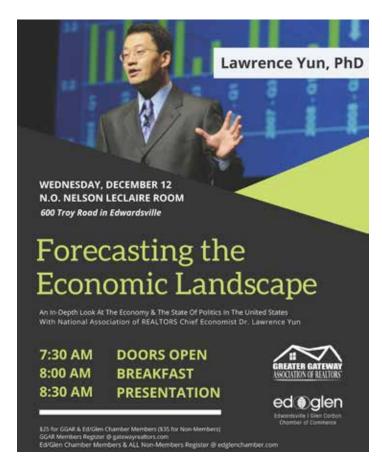
GGAR Members RSVP @ www.gatewayrealtors.com

All Others Register @ www.edlgenchamber.com

\$25 for GGAR & Ed/Glen Chamber Members | \$35 for Non-Members

DOORS OPEN: 7:30AM BREAKFAST: 8:00AM PRESENTATION: 8:30AM

The morning will wrap up with a regional perspective provided by St. Louis Regional Chamber Senior Vice President – Economic Development Jim Alexander.



#### **Guiding Principles**

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education**, **business advocacy** and **leadership**.

#### 2018 Ambassadors

Lisa Allen, Allen Insurance Group
Duston Bahorich, Associated Bank
Brendan Barone, Kunkel Commercial Group
Jeremy Colton, Big Frog CustomT-Shirts & More
James DeMoulin, FCB Edwardsville Bank
Tomiera Harris, Scott Credit Union
Angie Lange, Express Employment Professionals
Tim Mahnesmith, Edward Jones Investments

Breck Newman, HireLevel
Rob Pickerell, Midwest Regional Bank\*
Sara Sanderson, Clean Eatz Edwardsville\*
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Sivia Business & Legal Services
Angela Warren, Town and Country Bank
Walter Williams, City of Edwardsville

\* denotes committee co-chairs

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### save the date

#### 11/6 Tue 9am Ground Breaking

Whispering Heights w/ Holland Construction Services & Fireside Financial, LLC In Front of Enclave on Route 157 Edwardsville, IL 62025

**11/13 Tue 12-1pm nexus@noon: Hug Your Haters**Edison's Entertainment Complex 2477 South IL Route 157
Edwardsville, IL 62025

RSVP at edglenchamber.com

11/14 Wed 8-9am Chamber Q&A: Maximize Your Membership Ed/Glen Chamber Office 1 North Research Drive

#### 11/15 Thu 5-7pm Business After 5

Edwardsville, IL 62025

Stillwater Senior Living 1111 University Drive Edwardsville, IL 62025 11/24 Sat ALL DAY Small Business Saturday & Shop Chamber/Love Local Holiday Shopping Kickoff Throughout Edwardsville & Glen Carbon

11/27 Tue 9:30am Ribbon Cutting

Miracle Ear 5 Club Centre Court, Suite B Edwardsville, IL 62025

11/28 Wed 8-9am
ACCELERATE
Executive-Led Presentation
w/ Contegra Construction
Company Project Executive
Jim Mundy

Comfort Inn 3080 South IL Route 157 Edwardsville, IL 62025 RSVP at edglenchamber.com ACCELERATE Members Only 11/30 Fri 10-11:30am Professional Services Industry Roundtable

Ruth's House by Location TBD Edwardsville, IL 62025 RSVP at edglenchamber.com

**12/6 Thu 4pm** 40th Anniversary Ribbon Cutting

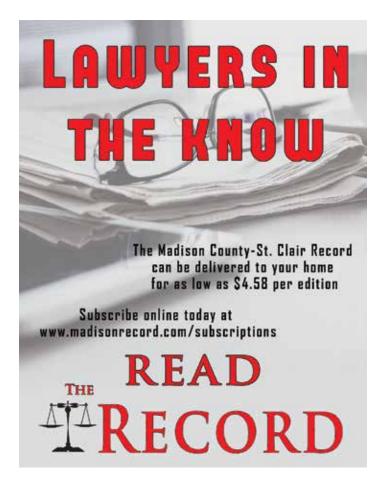
Eden Village Retirement Community 400 South Station Road Glen Carbon, IL 62034

**12/11 Tue 12-1pm nexus@noon; Hug Your Haters**Edison's Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

12/12 Wed 7:30-9:30am
Forecasting the Economic
Landscape w/ National
Association of REALTORS Chief
Economist Dr. Lawrence Yun
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

**12/20 Thu 5-7pm Business After 5**MassageLuXe
204 South Buchanan Street
Edwardsville, IL 62025







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We are in your community, located at SIUE in Edwardsville, Ill. Let us show you a cost effective way to get your business' information to our unique audience.

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# connect

### the newly connected

#### **AGI - Artistic Gymnastics** Institute

Amanda Leigh Sciandra-Verhaeg **Gymnastics Instruction** & Competitive Teams 4792 Signature Industrial Drive Edwardsville, IL 62025 618-216-3139 www.agigym.com

#### **Bike Surgeon Outpost**

Andy Gibbs Cycling – Retail 2341 Plum Street Edwardsville, IL 62025 618-692-5595 www.bikesurgeon.com

#### **Carrie Harris Photography**

Carrie Harris **Photography** 123 South Broad Street Carlinville, IL 62626 217-691-0394 www.carrieharrisphoto.com

#### **Charles Schwab Edwardsville**

Timothy Wayman Wealth Management 1001 Century Drive Edwardsville, IL 62025 618-307-7000 www.schwab.com/edwardsville

#### **Painting With A Twist**

Karen Korte BYOB Art Studio - All Ages Welcome - Fun For Individuals & Groups 871 South Arbor Vitae #103 Edwardsville, IL 62025 618-692-5110 www.paintingwithatwist.com/ studio/edwardsville

#### **Roaming Riddle Mobile Escape Games**

Ray Perkins Mobile Escape Game Brought To YOU 161 Tetherwood Court O'Fallon, IL 62269 618-613-4044 www.roamingriddle.com

#### The Insurance Alliance

Jason Cass Insurance Agency 425 South Buchanan Street Edwardsville, IL 62025 618-215-3737 www.theinsurancealliance.com

#### **Transformative** Healthcare, LLC

Alisha White Comprehensive Healthcare In A Relaxed Setting -Helping You Make Changes To Develop A Health Mind, Body & Spirit 4 Country Club Executive Park Glen Carbon, IL 62034 618-659-5567 www.alishamd.com

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- · Criminal tax investigations and litigation
- · Estate, gift and fiduciary tax planning
- Real estate tax appeals
- · Tax-exempt organizations

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# connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of October This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

### 60+ YEARS

**Weber & Rodney Funeral Home** 

### **50-59 YEARS**

**Madison County Journal** 

#### **20–29 YEARS**

Abstracts & Titles Inc. Andria's Countryside Restaurant

#### **40-49 YEARS**

J.F. Electric, Inc. Juneau Associates Inc., P.C.

### 10-19 YEARS

**Brickman Orthodontics** The Finishing Touch **Trinity Lutheran School** Metro East Mini Storage **Edwardsville Public Library** Dr. Hal R. Patton, DDS Thouvenot, Wade & Moerchen, Inc. Frye Functional Health Center **Hudson Jewelers** 

**Sunset Hills Family Dental American Cancer Society** Children's Home + Aid **Edwardsville Gun Club Edwardsville Rotary Club Goddard School - Edwardsville** Little Tigers Football Royal Solutions, LLC

### 5-9 YEARS

**Bauer Hite Orthodontic Specialists** The Cup Shari Kindle Inc. - Sunshine Realty Solutions **Global Brew Tap House** 

MidAmerica Plastic Surgery **Reputation Salon RE/MAX Alliance - The Malawy Team** 

### 1-4 YEARS

Walgreens **Chestnut Health Systems** The Gingham Buffalo Doc's Smokehouse & Catering J.T. McDermott Remodeling Contractors, LLC Land of Goshen Rotary Club **Edwardsville Family Dentist Holiday Inn Express & Suites** 

Landmark Realty, Inc. Synergy Healthcare Solutions, LLC **Red Hill Church** STL Interactives LLC

### business of the month

**COMPANY HISTORY:** In July 2013, Rick opened Rick Marteeny Insurance Agency, Inc., representing State Farm Insurance. The firm now has three full-time licensed team members and one part-time telemarketer, selling all lines of insurance including auto, home, commercial, disability, and life.

**COMMUNITY ENHANCEMENT:** Rick Marteeny State Farm is a member of the Edwardsville/Glen Carbon Chamber of Commerce, Edwardsville Rotary Club, and the Greater Gateway Association of REALTORS. The agency sponsors numerous community events including the Glen/Ed Last Night event and America's Night Out Against Crime.

**WORKFORCE COMMITMENT:** Employees participate in annual company-sponsored and state of Illinois continuing education programs.

**EXCELLENCE:** The Rick Marteeny State Farm office has nearly 75 years of combined insurance industry experience. In addition, the firm has achieved State Farm's prestigious 'Ambassador Travel' qualification the past four years, has twice qualified for the 'Senior Vice President's Club,' and has been a 'Leading Life Insurance Agency' in this district for the past five years.

**INNOVATION:** The Rick Marteeny team believes people enjoy doing business with people they like. The agency's staff strive to provide the best combination of price and service to their customers. They offer periodic insurance and financial reviews to customers in order to find additional discounts, and offer new products and services to meet their needs. State Farm's unique value proposition is a community-involved local insurance professional serving the area with integrity and knowledge.

**ECONOMIC IMPACT:** In addition to positively impacting the local economy through charitable endeavors and volunteerism, the agency contributes to the economic welfare of the community by providing jobs with competitive wages to three full-time individuals and one part-time employee.

**LEADERSHIP:** Rick serves as a Metro East Fellowship of Christian Athletes board member, Edwardsville CEO Program committee member, Edwardsville Rotary Club member, and is past president of the East Side National Association of Insurance & Financial Advisors.





**CHARACTER:** The mission of Rick Marteeny State Farm is to help people manage the risks of everyday life, recover from the unexpected, and realize their dreams. Serving others is at the heart of what he and his team do.

**FUTURE FOCUS:** State Farm continues to be a leader in the insurance and financial services marketplace. Rick's agency continues to grow, and it does he is committed to hiring additional employees to meet the service needs of the firm's customers.

# schmooze

## business after 5



September 20: Rick Marteeny State Farm & Envisioning Green



September 20: Rick Marteeny State Farm & Envisioning Green



September 20: Rick Marteeny State Farm & Envisioning Green



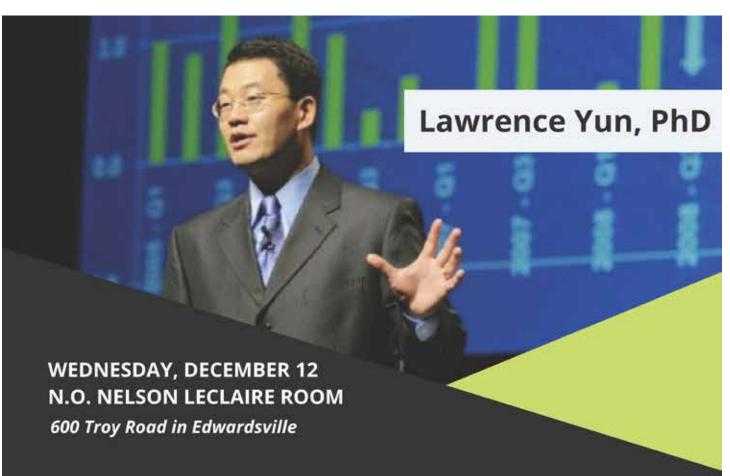
September 20: Rick Marteeny State Farm & Envisioning Green



September 20: Rick Marteeny State Farm & Envisioning Green



September 20: Rick Marteeny State Farm & Envisioning Green



# Forecasting the Economic Landscape

An In-Depth Look At The Economy & The State Of Politics In The United States
With National Association of REALTORS Chief Economist Dr. Lawrence Yun

7:30 AM DOORS OPEN
8:00 AM BREAKFAST
8:30 AM PRESENTATION





\$25 for GGAR & Ed/Glen Chamber Members (\$35 for Non-Members)
GGAR Members Register @ gatewayrealtors.com
Ed/Glen Chamber Members & ALL Non-Members Register @ edglenchamber.com





# your business

# Heyl Royster Announces New Managing Partner

Heyl, Royster, Voelker & Allen, P.C. recently announced that Craig Young has been elected the firm's next managing partner effective October 1, 2018. Young succeeds Timothy Bertschy, who has served as the firm's managing partner since September 2014. Young is a member of the firm's board of directors and formerly served as chair of the firm's workers' compensation practice. He has represented clients in many areas of the firm's practice, and is primarily known as a nationally recognized workers' compensation defense lawyer. He has spoken extensively on workers' compensation law at local and national industry events. Young has a strong reputation for advising clients on the overall management of their workers' compensation risk.

"I look forward to furthering the successes the firm has experienced under Tim's leadership" said Young, "and to play a role in continuing the firm's Midwest growth."

During Bertschy's term as managing partner, the firm relocated into new offices in Chicago, Champaign and Peoria, IL and opened a new office in St. Louis, MO. "Craig's understanding of the culture of this firm and what we stand for, coupled with his integrity, make him the perfect choice to lead our firm going forward," Bertschy said. "He is a great lawyer with an unparalleled record of community service."

A native of Canton, IL and graduate of Bradley University, Young started at Heyl Royster as a summer clerk in 1983 while enrolled in the University of Illinois College of Law, where he obtained his J.D. degree in 1985. He joined the firm as an associate that same year and became a partner in 1992.

Young is a former president of the Peoria County Bar Association (2014–2015). In recognition of his many contributions to the Peoria-area community, in 2008 Young received the Peoria County Bar Association's Distinguished Community Service Award. He has served as president of the Heart of Illinois United Way. He is past advisory board chair of the Peoria



Tri-County Salvation Army, and the recipient of its 2012 William Booth Award for Community Service. In 1994, he was instrumental in forming and serving on the Peoria Community Teen Pregnancy Task Force. He chaired Peoria's delegation to the President's Summit on Volunteerism.

Young has served as president of the Bradley University national alumni board and as vice president of financial Support for that board. He has served as the Board president of Lutheran Senior Ministries and as Church Council president of the Salem Lutheran Church. He is a member of the Illinois State Bar Association, American Bar Association, Abraham Lincoln Court and Defense Research Institute (past chair, National Workers' Compensation Committee).

### Scheffel Financial Services' Westerhold Joins Anderson Hospital Foundation Board

The Anderson Hospital Foundation is pleased to announce the addition of Jeff Westerhold to its board of directors. The twelve-member foundation board provides leadership and fundraising efforts for carrying out the foundation's mission: to support and promote Anderson Hospital as it provides exceptional healthcare services for the communities it serves.

Jeff Westerhold, a Certified Financial Planner, is a principal at Scheffel Financial Services where he focuses on investment services, wealth management strategies, financial planning, estate and retirement planning, and insurance analysis. Jeff and his wife Mary are Edwardsville residents and have two children – Maddie, a junior at the University of Kentucky, and Drew, a recent SIUE graduate. Jeff is active in the local Rotary, an avid volunteer for

Habitat for Humanity construction projects, and a member of the Edwardsville/Glen Carbon Chamber of Commerce.

"It is always exiting to welcome new board members to the Anderson Hospital Foundation," said Anderson Hospital President & CEO Keith Page." Jeff's commitment to the community and belief in

Anderson Hospital make him a welcome addition to the board."

# your business

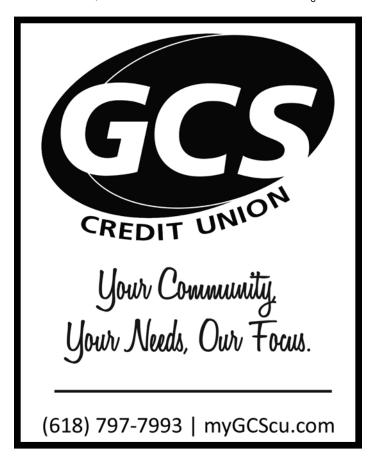
# IMPACT Completes Washington University Pediatric Facility, Works To Finish BASF Project

Finishing in less than three months – and ahead of schedule – IMPACT Strategies has completed the new Washington University Pediatric Facility on Memorial Hospital East Campus in Shiloh, IL. IMPACT Strategies worked closely with BJC HealthCare and Washington University Pediatrics, in partnership with St. Louis Children's Hospital, to ensure their medical office, reception area, and exam rooms exceeded expectations. This will be the first Washington University Pediatrics multi-specialty office outside of Missouri, giving Illinois residents direct access to the exceptional services they have to offer. IMPACT Strategies used a majority of local subcontractors and worked with Archimages as the architect on this project. The construction of this first-floor tenant finish was accomplished without any interruption to the daily operations of the active medical office building or patients navigating in and out of the building.

In addition, IMPACT Strategies was selected by KP Development to oversee the tenant improvements of a 78,000 square-foot space within a 170,000 square-foot warehouse for the relocation of BASF's agricultural services division in Fenton, MO. The new location will be in the Fenton Logistics Park

and is the first project for IMPACT Strategies in this rapidly expanding park. This facility will produce and store pest control products, specifically for termites. Roughly two-thirds of the space will be dedicated to warehouse and production areas and the remaining third will be offices. Thirty-foot demising walls will be installed as well as completely new and redesigned MEP Systems. This project is set to be finished in just over two months, with completion in mid-November 2018.







### Ooh La La Spa, Anti-Aging & Wellness Celebrates 10 Years In Business

Since 2008, Ooh La La Spa, Anti-Aging & Wellness has helped hundreds of local residents feel their best inside and out – and just as important, helped the communities in which they live to be the best they can be. On October 10, the spa celebrated a decade of serving the Metro East and the continued dedication of its loyal patients with a 10th anniversary party, which included the unveiling of its new 'Fountain Club' program.

A women's health provider, Kristen Jacobs, M.D., opened Ooh La La as an aesthetic medicine and preventive health practice in 2008. As the demand for quality anti-aging procedures grew over the next 10 years, so did Dr. Jacobs' line of services, turning Glen Carbon into a destination for patients across the country looking for the ultimate in care. Today, Dr. Jacobs and her team offer the latest scientific and technological advancements in injectables, face and body contouring, skin rejuvenation, laser services, nutritional programs, and spa services. In 2010, her husband Robert Wise, D.C., joined the practice to offer chiropractic, acupuncture and nutritional counseling for a whole-body approach to wellness.

Ooh La La is the top medical and anti-aging spa in the Metro East. Dr. Jacobs is an Allergan Medical Institute faculty member trainer and speaker, and enjoys training other providers on injectables and the science of SkinMedica Skincare. She is also recognized as an elite provider and in the top one percent



of all Allergan clinics in the country. In addition to their work with patients, Dr. Jacobs, Dr. Wise and the Ooh La La team believe in the overall health of the Edwardsville/Glen Carbon community and its residents. That's why since opening its doors, Ooh La La has regularly supported the community and nonprofits in the entire region with a special focus on Edwardsville Neighbors in Need and Paint the Town Gold.

# Hospice of Southern Illinois Enters Third Year Of Collaboration with SIUE School Of Pharmacy

Hospice of Southern Illinois announced its third year with a PGY-2 (post-graduate, year two) in Pain and Palliative Care Pharmacy Residency Program. In collaboration with the SIUE School of Pharmacy, Hospice remains the only accredited PGY-2 in Pain and Palliative Care Pharmacy Residency Program fully funded by a hospice in the United States. We are pleased to introduce and welcome the full-time, on-staff, PGY-2 Pharmacy Resident Hanna Hollingsworth, PharmD. Patients, families and organizations will directly benefit from this very special program, which is one of 18 in the country.

Dr. Hollingsworth plays a critical role in delivering the highest quality end-of-life care to patients and families we serve. She leads with Hospice's mission front-of-mind and sets Hospice of Southern Illinois' care apart from other hospice programs, as a local, not-for-profit hospice. Hanna shared, "Practicing as a pharmacist at Hospice of Southern Illinois allows me anticipate and meet the needs of patients and their families. I am honored to be able to provide high-quality care and embody servant leadership through my role within a talented interdisciplinary team."

"We have collaborated with SIUE School of Pharmacy to implement an immersive and structured post-graduate training program to benefit Hospice of Southern Illinois and its patients; additionally, the experience, knowledge and education our Pharmacist will receive has been customized to provide a genuine learning experience and specific end-of-life care training to equip the resident



for their future research, programs and professional development," said Dr. Ellen Middendorf, Medical Director of Hospice of Southern Illinois.

Chris Herndon, PharmD., SIUE School of Pharmacy professor and PGY-2 residency program director, added, "This novel training program will prepare pharmacists to integrate seamlessly into the hospice interdisciplinary team and directly impact the care of those at the end of life. As medication regimens become more complex, it makes perfect sense to add the pharmacist to the hospice clinical team."

# Welcome Our **Newest Provider**



# Supraja Reddy, MD **Endocrinology**

### **Now Accepting New Patients!**

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# gov. affairs

# Illinois Chamber Says Farewell To Brockschmidt, Welcomes Mason, Promotes Stonewater

This was published by the Illinois Chamber of Commerce in a recent 'Message From the President' email.

Today I make a bittersweet announcement that the Chamber's vice president of policy and executive director of the Infrastructure Council will be moving on from the Illinois Chamber to the corporate world. While he will always remain dedicated to making Illinois a better place for employers to be successful, Ben has chosen to pursue that goal through an



exciting new opportunity with chamber member Illinois American Water.

In more than six years of service, the chamber has benefitted tremendously from Ben's expertise, as have employers across the state of Illinois.

In addition to overseeing important academic studies, negotiating critical legislation, providing insight and intelligence to members, I personally will always remember Ben as the father of the transportation "lockbox" amendment to the Illinois Constitution. One of – if not the most – important victories for businesses and taxpayers in recent history.



While we are very sorry to see him go, we are excited for his new opportunity and that he will remain involved with the Illinois Chamber (also that we can now ask him for a dues increase!). Best of luck from the entire chamber community.

It is my pleasure to also announce that we have brought aboard a very uniquely qualified individual to fill Ben's very large shoes. Rebecca Mason has worked closely with Ben and the chamber during her six years with for the Transportation for Illinois Coalition, the state's leading advocate for transportation. For TFIC Rebecca coordinated legislative activity, and provided communications and research for a diverse set of coalition partners. She also worked with trade associations, providing the exact kind of support she will bring to the members of the Infrastructure Council. Please join me in welcoming Rebecca to the Illinois Chamber of Commerce.

Finally, I also want to recognize Katie Stonewater, currently executive director of the Energy Council and director of government affairs. Katie's extensive experience and network on Capitol Hill allow her to make a seamless transition into Ben's duties in federal affairs. Katie's new title will be director of government and federal affairs.

Todd Maisch, President & CEO
Illinois Chamber of Commerce







# Illnesses and injuries don't make appointments. Why should you?

At Gateway Urgent Care, we understand that illnesses and injuries don't always occur at convenient times. That's why we make it easier to get the care you need with on-site lab and imaging services. We're here for you every day with no appointment necessary. Some of the urgent care services we offer include treatment for:

Abrasions, cuts and burns . Cold, sore throat, fever and flu Sprains, strains and broken bones • Asthma and allergies



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