
Forecasting the Economic Landscape

WEDNESDAY, DECEMBER 12
N.O. NELSON LECLAIRE ROOM
600 Troy Road in Edwardsville

Lawrence Yun, PhD
Vision
The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

Mission
The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

Guiding Principles
Chambers of Commerce honor and respect capitalism and well-informed private sector job creators as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through education, business advocacy and leadership.

2018 Ambassadors
Lisa Allen, Allen Insurance Group
Duston Bahorich, Associated Bank
Brendan Barone, Kunkel Commercial Group
Jeremy Colton, Big Frog Custom TShirts & More
James DeMoulin, FCB Edwardsville Bank
Tomiera Harris, Scott Credit Union
Angie Lange, Express Employment Professionals
Tim Mahnesmith, Edward Jones Investments
Breck Newman, HireLevel
Rob Picketrell, Midwest Regional Bank*
Sara Sanderson, Clean Eatz Edwardsville*
Mary Jo Smith, Hospice of Southern Illinois
Ashleigh Teasley, Six10 Business & Legal Services
Angela Warren, Town and Country Bank
Walter Williams, City of Edwardsville
* denotes committee co-chairs

on the cover
Forecasting the Economic Landscape w/ National Association of REALTORS Chief Economist Lawrence Yun, PhD

The Greater Gateway Association of REALTORS and the Edwardsville/ Glen Carbon Chamber of Commerce proudly present an in-depth look at the economy - and the state of politics in the United States - with National Association of REALTORS Chief Economist Dr. Lawrence Yun.

GGAR Members RSVP @ www.gatewayrealtors.com
All Others Register @ www.edglenchamber.com
$25 for GGAR & Ed/Glen Chamber Members    |   $35 for Non-Members

DOORS OPEN: 7:30AM
BREAKFAST: 8:00AM
PRESENTATION: 8:30AM

The morning will wrap up with a regional perspective provided by St. Louis Regional Chamber Senior Vice President – Economic Development Jim Alexander.
save the date

11/6  Tue  9am
Ground Breaking
Whispering Heights w/ Holland
Construction Services & Fireside
Financial, LLC
In Front of Enclave on Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

11/13 Tue  12–1pm
nexus@noon: Hug Your Haters
Edison’s Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

11/14 Wed  8–9am
Chamber Q&A:
Maximize Your Membership
Ed/Glen Chamber Office
1 North Research Drive
Edwardsville, IL 62025
RSVP at edglenchamber.com

11/15 Thu  5–7pm
Business After 5
Stillwater Senior Living
1111 University Drive
Edwardsville, IL 62025
RSVP at edglenchamber.com

11/24 Sat  ALL DAY
Small Business Saturday &
Shop Chamber Love Local
Holiday Shopping Kickoff
Throughout Edwardsville
& Glen Carbon
RSVP at edglenchamber.com

11/27 Tue  9:30am
Ribbon Cutting
Miracle Ear
5 Club Centre Court, Suite B
Edwardsville, IL 62025
RSVP at edglenchamber.com

11/28 Wed  8–9am
ACCELERATE
Executive-Led Presentation
w/ Contegra Construction Company Project Executive
Jim Mundy
Comfort Inn
3080 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

11/30 Fri  10–11:30am
Professional Services
Industry Roundtable
Ruth’s House by Location TBD
Edwardsville, IL 62025
RSVP at edglenchamber.com

12/6 Thu  4pm
40th Anniversary
Ribbon Cutting
Eden Village Retirement Community
400 South Station Road
Glen Carbon, IL 62034
RSVP at edglenchamber.com

12/11 Tue  12–1pm
nexus@noon: Hug Your Haters
Edison’s Entertainment Complex
2477 South IL Route 157
Edwardsville, IL 62025
RSVP at edglenchamber.com

12/12 Wed  7:30–9:30am
Forecasting the Economic Landscape w/ National Association of REALTORS Chief Economist Dr. Lawrence Yun
Leclaire Room @ N.O. Nelson
600 Troy Road
Edwardsville, IL 62025
RSVP at edglenchamber.com

12/20 Thu  5–7pm
Business After 5
MassageLuXe
204 South Buchanan Street
Edwardsville, IL 62025
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Beer of the Month
November

**Beer:** 4 Hands Chocolate Milk Stout
**Availability:** Winter; Oct-Mar. Cans, Draft

Our Chocolate Milk Stout pours black as the night sky with aromas of dark chocolate, chocolate malt, and more chocolate. With a firm tan head and a rich velvety mouthfeel our Chocolate Milk Stout is a perfect complement to the change of seasons.

**ABV= 5.5%**

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Andy Gibbs
Cycling – Retail
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Edwardsville, IL 62025
618-692-5595
www.bikesurgeon.com

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Photography
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217-691-0394
www.carrieharrisphoto.com

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Timothy Wayman
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618-307-7000
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618-215-3737
www.theinsurancealliance.com

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Alisha White
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Body & Spirit
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www.mmrltd.com
We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of October. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

60+ YEARS
Weber & Rodney Funeral Home

50–59 YEARS
Madison County Journal

20–29 YEARS
Abstracts & Titles Inc.
Andria’s Countryside Restaurant

40–49 YEARS
J.F. Electric, Inc.
Juneau Associates Inc., P.C.

10–19 YEARS
Brickman Orthodontics
The Finishing Touch
Trinity Lutheran School
Metro East Mini Storage
Edwardsville Public Library
Dr. Hal R. Patton, DDS
Thouvenot, Wade & Moerchen, Inc.
Frye Functional Health Center
Hudson Jewelers

Sunset Hills Family Dental
American Cancer Society
Children’s Home + Aid
Edwardsville Gun Club
Edwardsville Rotary Club
Goddard School - Edwardsville
Little Tigers Football
Royal Solutions, LLC

5–9 YEARS
Bauer Hite Orthodontic Specialists
The Cup
Shari Kindle Inc. - Sunshine Realty Solutions
Global Brew Tap House

MidAmerica Plastic Surgery
Reputation Salon
RE/MAX Alliance - The Malawy Team

1–4 YEARS
Walgreens
Chestnut Health Systems
The Gingham Buffalo
Doc’s Smokehouse & Catering

J.T. McDermott Remodeling Contractors, LLC
Land of Goshen Rotary Club
Edwardsville Family Dentist
Holiday Inn Express & Suites

Landmark Realty, Inc.
Synergy Healthcare Solutions, LLC
Red Hill Church
STL Interactives LLC
business of the month

COMPANY HISTORY: In July 2013, Rick opened Rick Marteeny Insurance Agency, Inc., representing State Farm Insurance. The firm now has three full-time licensed team members and one part-time telemarketer, selling all lines of insurance including auto, home, commercial, disability, and life.

COMMUNITY ENHANCEMENT: Rick Marteeny State Farm is a member of the Edwardsville/Glen Carbon Chamber of Commerce, Edwardsville Rotary Club, and the Greater Gateway Association of REALTORS. The agency sponsors numerous community events including the Glen/Ed Last Night event and America’s Night Out Against Crime.

WORKFORCE COMMITMENT: Employees participate in annual company-sponsored and state of Illinois continuing education programs.

EXCELLENCE: The Rick Marteeny State Farm office has nearly 75 years of combined insurance industry experience. In addition, the firm has achieved State Farm’s prestigious ‘Ambassador Travel’ qualification the past four years, has twice qualified for the ‘Senior Vice President’s Club,’ and has been a ‘Leading Life Insurance Agency’ in this district for the past five years.

INNOVATION: The Rick Marteeny team believes people enjoy doing business with people they like. The agency’s staff strive to provide the best combination of price and service to their customers. They offer periodic insurance and financial reviews to customers in order to find additional discounts, and offer new products and services to meet their needs. State Farm’s unique value proposition is a community-involved local insurance professional serving the area with integrity and knowledge.

ECONOMIC IMPACT: In addition to positively impacting the local economy through charitable endeavors and volunteerism, the agency contributes to the economic welfare of the community by providing jobs with competitive wages to three full-time individuals and one part-time employee.

LEADERSHIP: Rick serves as a Metro East Fellowship of Christian Athletes board member, Edwardsville CEO Program committee member, Edwardsville Rotary Club member, and is past president of the East Side National Association of Insurance & Financial Advisors.

CHARACTER: The mission of Rick Marteeny State Farm is to help people manage the risks of everyday life, recover from the unexpected, and realize their dreams. Serving others is at the heart of what he and his team do.

FUTURE FOCUS: State Farm continues to be a leader in the insurance and financial services marketplace. Rick’s agency continues to grow, and it does he is committed to hiring additional employees to meet the service needs of the firm’s customers.
schmooze
business after 5

September 20: Rick Marteeny State Farm & Envisioning Green

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$25 for GGAR & Ed/Glen Chamber Members ($35 for Non-Members)
GGAR Members Register @ gatewayrealtors.com
Ed/Glen Chamber Members & ALL Non-Members Register @ edglenchamber.com
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Heyl Royster Announces New Managing Partner

Heyl, Royster, Voelker & Allen, P.C. recently announced that Craig Young has been elected the firm’s next managing partner effective October 1, 2018. Young succeeds Timothy Bertschy, who has served as the firm’s managing partner since September 2014. Young is a member of the firm’s board of directors and formerly served as chair of the firm’s workers’ compensation practice. He has represented clients in many areas of the firm’s practice, and is primarily known as a nationally recognized workers’ compensation defense lawyer. He has spoken extensively on workers’ compensation law at local and national industry events. Young has a strong reputation for advising clients on the overall management of their workers’ compensation risk.

“I look forward to furthering the successes the firm has experienced under Tim’s leadership” said Young, “and to play a role in continuing the firm’s Midwest growth.”

During Bertschy’s term as managing partner, the firm relocated into new offices in Chicago, Champaign and Peoria, IL and opened a new office in St. Louis, MO. “Craig’s understanding of the culture of this firm and what we stand for, coupled with his integrity, make him the perfect choice to lead our firm going forward,” Bertschy said. “He is a great lawyer with an unparalleled record of community service.”

A native of Canton, IL and graduate of Bradley University, Young started at Heyl Royster as a summer clerk in 1983 while enrolled in the University of Illinois College of Law, where he obtained his J.D. degree in 1985. He joined the firm as an associate that same year and became a partner in 1992.

Scheffel Financial Services’ Westerhold Joins Anderson Hospital Foundation Board

The Anderson Hospital Foundation is pleased to announce the addition of Jeff Westerhold to its board of directors. The twelve-member foundation board provides leadership and fundraising efforts for carrying out the foundation’s mission: to support and promote Anderson Hospital as it provides exceptional healthcare services for the communities it serves.

Jeff Westerhold, a Certified Financial Planner, is a principal at Scheffel Financial Services where he focuses on investment services, wealth management strategies, financial planning, estate and retirement planning, and insurance analysis. Jeff and his wife Mary are Edwardsville residents and have two children – Maddie, a junior at the University of Kentucky, and Drew, a recent SIUE graduate. Jeff is active in the local Rotary, an avid volunteer for Habitat for Humanity construction projects, and a member of the Edwardsville/Glen Carbon Chamber of Commerce.

“It is always exciting to welcome new board members to the Anderson Hospital Foundation,” said Anderson Hospital President & CEO Keith Page. “Jeff’s commitment to the community and belief in Anderson Hospital make him a welcome addition to the board.”
IMPACT Completes Washington University Pediatric Facility, Works To Finish BASF Project

Finishing in less than three months – and ahead of schedule – IMPACT Strategies has completed the new Washington University Pediatric Facility on Memorial Hospital East Campus in Shiloh, IL. IMPACT Strategies worked closely with BJC HealthCare and Washington University Pediatrics, in partnership with St. Louis Children’s Hospital, to ensure their medical office, reception area, and exam rooms exceeded expectations. This will be the first Washington University Pediatrics multi-specialty office outside of Missouri, giving Illinois residents direct access to the exceptional services they have to offer. IMPACT Strategies used a majority of local subcontractors and worked with Archimages as the architect on this project. The construction of this first-floor tenant finish was accomplished without any interruption to the daily operations of the active medical office building or patients navigating in and out of the building.

In addition, IMPACT Strategies was selected by KP Development to oversee the tenant improvements of a 78,000 square-foot space within a 170,000 square-foot warehouse for the relocation of BASF’s agricultural services division in Fenton, MO. The new location will be in the Fenton Logistics Park and is the first project for IMPACT Strategies in this rapidly expanding park. This facility will produce and store pest control products, specifically for termites. Roughly two-thirds of the space will be dedicated to warehouse and production areas and the remaining third will be offices. Thirty-foot demising walls will be installed as well as completely new and redesigned MEP Systems. This project is set to be finished in just over two months, with completion in mid-November 2018.
Ooh La La Spa, Anti-Aging & Wellness Celebrates 10 Years In Business

Since 2008, Ooh La La Spa, Anti-Aging & Wellness has helped hundreds of local residents feel their best inside and out – and just as important, helped the communities in which they live to be the best they can be. On October 10, the spa celebrated a decade of serving the Metro East and the continued dedication of its loyal patients with a 10th anniversary party, which included the unveiling of its new ‘Fountain Club’ program.

A women’s health provider, Kristen Jacobs, M.D., opened Ooh La La as an aesthetic medicine and preventive health practice in 2008. As the demand for quality anti-aging procedures grew over the next 10 years, so did Dr. Jacobs’ line of services, turning Glen Carbon into a destination for patients across the country looking for the ultimate in care. Today, Dr. Jacobs and her team offer the latest scientific and technological advancements in injectables, face and body contouring, skin rejuvenation, laser services, nutritional programs, and spa services. In 2010, her husband Robert Wise, D.C., joined the practice to offer chiropractic, acupuncture and nutritional counseling for a whole-body approach to wellness.

Hospice of Southern Illinois Enters Third Year Of Collaboration with SIUE School Of Pharmacy

Hospice of Southern Illinois announced its third year with a PGY-2 (post-graduate, year two) in Pain and Palliative Care Pharmacy Residency Program. In collaboration with the SIUE School of Pharmacy, Hospice remains the only accredited PGY-2 in Pain and Palliative Care Pharmacy Residency Program fully funded by a hospice in the United States. We are pleased to introduce and welcome the full-time, on-staff, PGY-2 Pharmacy Resident Hanna Hollingsworth, PharmD. Patients, families and organizations will directly benefit from this very special program, which is one of 18 in the country.

Dr. Hollingsworth plays a critical role in delivering the highest quality end-of-life care to patients and families we serve. She leads with Hospice’s mission front-of-mind and sets Hospice of Southern Illinois’ care apart from other hospice programs, as a local, not-for-profit hospice. Hanna shared, “Practicing as a pharmacist at Hospice of Southern Illinois allows me anticipate and meet the needs of patients and their families. I am honored to be able to provide high-quality care and embody servant leadership through my role within a talented interdisciplinary team.”

Hollingsworth

“We have collaborated with SIUE School of Pharmacy to implement an immersive and structured post-graduate training program to benefit Hospice of Southern Illinois and its patients; additionally, the experience, knowledge and education our Pharmacist will receive has been customized to provide a genuine learning experience and specific end-of-life care training to equip the resident for their future research, programs and professional development,” said Dr. Ellen Middendorf, Medical Director of Hospice of Southern Illinois.

Chris Herndon, PharmD., SIUE School of Pharmacy professor and PGY-2 residency program director, added, “This novel training program will prepare pharmacists to integrate seamlessly into the hospice interdisciplinary team and directly impact the care of those at the end of life. As medication regimens become more complex, it makes perfect sense to add the pharmacist to the hospice clinical team.”
Welcome Our
Newest Provider

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Now Accepting New Patients!
8 Sunset Hills Professional Centre
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bjcmedicalgroup.org
Illinois Chamber Says Farewell To Brockschmidt, Welcomes Mason, Promotes Stonewater

This was published by the Illinois Chamber of Commerce in a recent ‘Message From the President’ email.

Today I make a bittersweet announcement that the Chamber’s vice president of policy and executive director of the Infrastructure Council will be moving on from the Illinois Chamber to the corporate world. While he will always remain dedicated to making Illinois a better place for employers to be successful, Ben has chosen to pursue that goal through an exciting new opportunity with chamber member Illinois American Water.

In more than six years of service, the chamber has benefitted tremendously from Ben’s expertise, as have employers across the state of Illinois.

In addition to overseeing important academic studies, negotiating critical legislation, providing insight and intelligence to members, I personally will always remember Ben as the father of the transportation “lockbox” amendment to the Illinois Constitution. One of – if not the most – important victories for businesses and taxpayers in recent history.

While we are very sorry to see him go, we are excited for his new opportunity and that he will remain involved with the Illinois Chamber (also that we can now ask him for a dues increase!). Best of luck from the entire chamber community.

It is my pleasure to also announce that we have brought aboard a very uniquely qualified individual to fill Ben’s very large shoes. Rebecca Mason has worked closely with Ben and the chamber during her six years with the Transportation for Illinois Coalition, the state’s leading advocate for transportation. For TFIC Rebecca coordinated legislative activity, and provided communications and research for a diverse set of coalition partners. She also worked with trade associations, providing the exact kind of support she will bring to the members of the Infrastructure Council. Please join me in welcoming Rebecca to the Illinois Chamber of Commerce.

Finally, I also want to recognize Katie Stonewater, currently executive director of the Energy Council and director of government affairs. Katie’s extensive experience and network on Capitol Hill allow her to make a seamless transition into Ben’s duties in federal affairs. Katie’s new title will be director of government and federal affairs.

Todd Maisch, President & CEO
Illinois Chamber of Commerce
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