

September 2018



Edwardsville | Glen Carbon Chamber of Commerce

*Business Builds: Economies. Leaders. Communities.*

# Common Ground



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celebrating  
**ILLINOIS**  
history

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## HALLOWEEN PARADE

6:30pm Wednesday, October 31, 2018  
Downtown Edwardsville

PRST STD  
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# connect

## 2018 Executive Committee/Officers

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**Desirée Bennyhoff, IOM, ACE**, President & CEO  
Edwardsville/Glen Carbon Chamber of Commerce

## 2018 Directors

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J.F. Electric

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Contegra Construction Company, LLC

**Lisa Klaustermeier**, Chief Nursing Officer  
Anderson Hospital

**Matt Pfund**, Owner  
Pfund Construction

**Bruce Riedle, CPA**, Treasurer  
R.P. Lumber Co., Inc. & Plummer Companies

## Guiding Principles

Chambers of Commerce honor and respect **capitalism** and **well-informed private sector job creators** as a central and foundational element of regional and national prosperity. Chambers of Commerce actively facilitate collaboration and open discussion between business and public officials through **education, business advocacy** and **leadership**.

## 2018 Ambassadors

**Lisa Allen**, Allen Insurance Group  
**Duston Bahorich**, Associated Bank  
**Brendan Barone**, Kunkel Commercial Group  
**Jeremy Colton**, BigFrog CustomTShirts & More  
**James DeMoulin**, FCB Edwardsville Bank  
**Tomiera Harris**, Scott Credit Union  
**Angie Lange**, Express Employment Professionals  
**Tim Mahnesmith**, Edward Jones Investments

## Chamber Staff

**Desirée Bennyhoff, IOM, ACE**  
President & CEO  
ceo@edglenchamber.com

**Katie Haas**  
Membership Director  
membership@edglenchamber.com

**Kathy Hentz**  
Administrative Assistant  
office@edglenchamber.com

## Vision

The Edwardsville/Glen Carbon Chamber of Commerce will be the preferred provider of watch-dog, education and advocacy services that form a mission-critical catalyst for business success.

## Mission

The Edwardsville/Glen Carbon Chamber of Commerce is a member-driven organization, dedicated to a strong, private sector regional economy.

## on the cover

### Halloween Parade: Wednesday, October 31, 'Celebrating Illinois History' Theme

In honor of the Illinois Bicentennial celebration, the 2018 Edwardsville/Glen Carbon Chamber of Commerce Halloween Parade theme is: **Celebrating Illinois History**. The parade will begin promptly at **6:30pm Wednesday, October 31**. Download registration, rules and regulations forms, along with sponsorship information at **www.edglenchamber.com**. This year's parade has been designated an official Illinois Bicentennial event by the Illinois Bicentennial Commission. **Registration deadline is Tuesday, October 9. #IllinoisProud**



celebrating  
**ILLINOIS**  
history

### Meet the Candidates & Elected Officials: 4:30-6:30pm Thursday, October 25

October 25, 2018, the Edwardsville/Glen Carbon Chamber of Commerce, along with the attorneys of Sandberg, Phoenix & von Gontard, PC, will host a 'Meet the Candidates & Elected Officials' event. The event will be hosted at the Mannie Jackson Center for the Humanities in Edwardsville. Cost to attend is \$29 per person for Ed/Glen Chamber members; \$39 for guests. This is a unique opportunity to mingle with local, state and federal elected officials and political candidates in a casual setting during this exciting election cycle. See page 5 for the registration form. RSVP online to pay via credit card.



# save the date

**10/9 Tue 12-1pm**  
**nexus@noon: Hug Your Haters**  
 Edison's Entertainment Complex  
 2477 South IL Route 157  
 Edwardsville, IL 62025  
*RSVP at [edglenchamber.com](http://edglenchamber.com)*

**10/11 Thu 8-9:30am**  
**Annual SIUE Day**  
**Community Breakfast**  
 Science East Building  
 SIUE Campus  
 Edwardsville, IL 62026

**10/11 Thu 4pm**  
**Ribbon Cutting**  
 Transformational Healthcare  
 4 Country Club Executive Park  
 Glen Carbon, IL 62034

**10/18 Thu 5-7pm**  
**Business After 5**  
 1st MidAmerica Credit Union  
 1702 Troy Road  
 Edwardsville, IL 62025

**10/24 Wed 8-9am**  
**ACCELERATE**  
**Executive-Led Presentation w/**  
**Walmart GM Skip Sponeman**  
 Comfort Inn  
 3080 South IL Route 157  
 Edwardsville, IL 62025  
*RSVP at [edglenchamber.com](http://edglenchamber.com)*  
*ACCELERATE Members Only*

**10/25 Thu 3:30pm**  
**Ribbon Cutting**  
 Charles Schwab Edwardsville  
 1001 Century Drive  
 Edwardsville, IL 62025

**10/25 Thu 4:30-6:30pm**  
**Meet the Candidates**  
**& Elected Officials**  
 Mannie Jackson Center  
 for the Humanities  
 1210 North Main Street  
 Edwardsville, IL 62025

**10/31 Wed 6:30pm**  
**Annual Ed/Glen Chamber**  
**Halloween Parade**  
 Downtown Edwardsville

**11/13 Tue 12-1pm**  
**nexus@noon: Hug Your Haters**  
 Edison's Entertainment Complex  
 2477 South IL Route 157  
 Edwardsville, IL 62025  
*RSVP at [edglenchamber.com](http://edglenchamber.com)*

**11/14 Wed 8-9am**  
**Chamber Q&A:**  
**Maximize Your Membership**  
 Ed/Glen Chamber Office  
 1 North Research Drive  
 Edwardsville, IL 62025

**11/15 Thu 5-7pm**  
**Business After 5**  
 Stillwater Senior Living  
 1111 University Drive  
 Edwardsville, IL 62025

**11/28 Wed 8-9am**  
**ACCELERATE**  
**Executive-Led Presentation**  
**w/ Contegra Construction**  
**Company President Eric Gowin**  
 Comfort Inn  
 3080 South IL Route 157  
 Edwardsville, IL 62025  
*RSVP at [edglenchamber.com](http://edglenchamber.com)*  
*ACCELERATE Members Only*

**11/30 Fri 10-11:30am**  
**Professional Services**  
**Industry Roundtable**  
 Ruth's House by  
 Cedarhurst Assisted Living  
 7325 Marine Road  
 Edwardsville, IL 62025  
*RSVP at [edglenchamber.com](http://edglenchamber.com)*

**12/11 Tue 12-1pm**  
**nexus@noon: Hug Your Haters**  
 Edison's Entertainment Complex  
 2477 South IL Route 157  
 Edwardsville, IL 62025  
*RSVP at [edglenchamber.com](http://edglenchamber.com)*

**12/20 Thu 5-7pm**  
**Business After 5**  
 Massageluxe  
 204 South Buchanan Street  
 Edwardsville, IL 62025

## 2018 ACCELERATE Speaker Schedule

### WEDNESDAY, OCTOBER 24

#### Customer Satisfaction Makes All The Difference

Whether you're trying to increase overall revenues, overcome negative stereotypes or increase community support of your business, customer satisfaction is key. As a store manager for more than 25 years, Skip Sponeman will share what he's learned about effective customer service.



*Sponeman Photo Credit: Southern Illinois University Marketing and Communications*

### WEDNESDAY, NOVEMBER 28

#### Maintaining Integrity While Building A Business

What does integrity have to do with business? Everything. Eric Gowin, president of Contegra Construction Company will share what it's like to build and operate a successful construction business in multiple states that makes integrity so top-of-mind that the word 'integrity' is included in the business name.



**Each Session Held From 8-9AM**  
**Comfort Inn in Edwardsville**  
**3080 South IL Route 157**

For more information on ACCELERATE, contact the  
 Ed/Glen Chamber at 618.656.7600 or go to  
[edglenchamber.com/accelerate](http://edglenchamber.com/accelerate).



**Edwardsville | Glen Carbon**  
**Chamber of Commerce**





# Go from **Ouch...**

# to *Ahhhhh!*

*Come and let our knowledgeable staff turn Ouch to Ahhhhhh!*



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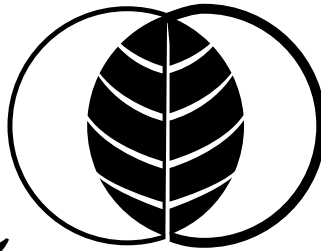
## Don't wait until you're sick to find a doctor.

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**ANDERSON MEDICAL  
GROUP**



**Thursday, October 25**  
**4:30-6:30PM**  
**at the Mannie Jackson**  
**Center for the Humanities**



# **MEET** **the CANDIDATES** **& elected officials**

**Brought To You By The Edwardsville/Glen Carbon Chamber of Commerce**  
**And The Attorneys of Sandberg, Phoenix & von Gontard, P.C.**

**\$29 Per Person for Ed/Glen Chamber Members (\$39 for Guests)**

Business Name \_\_\_\_\_

Contact Person \_\_\_\_\_

Business Address \_\_\_\_\_

Business Phone \_\_\_\_\_

Name of Attendee(s) \_\_\_\_\_

Email Address(es) \_\_\_\_\_

I am enclosing a check for \$ \_\_\_\_\_

Edwardsville/Glen Carbon Chamber of Commerce 1 North Research Drive Edwardsville, IL 62025 p: 618.656.7600 f: 618.656.7611

**SANDBERG PHOENIX**  
**& VON GONTARD P.C.**

**edglen**  
Edwardsville | Glen Carbon  
Chamber of Commerce

# connect

We would like to recognize the many Ed/Glen Chamber investors who are celebrating membership anniversaries in the month of September. This monthly feature spotlights members for their ongoing support of the Ed/Glen Chamber. We offer our sincerest thanks to each of the following business for their continued membership!

## 50+ YEARS

**Southern Illinois University Edwardsville**

## 30-39 YEARS

**Eberhart Sign & Lighting Company  
Berkshire Hathaway HomeServices Elite Properties  
Hortica**

## 20-29 YEARS

**Fox Creek Golf Club  
Corporate & Community  
Learning at Lewis and Clark  
Lexow Financial Group**

## 10-19 YEARS

**AAA Missouri  
Commerce Bank  
Cork Tree Creative  
Junior Service Club  
Metro Eye Care, PC  
American Home Lending USA, LLC  
PNC Bank  
Big Daddy's Edwardsville**

## 5-9 YEARS

**Edwardsville Endodontics  
Cardinal Catastrophe Services, Inc.  
Bryan Cave LLP**

**First Community Credit Union  
SSM Health at Home - Home Care & Hospice  
First to the Finish**

## 1-4 YEARS

**Edwardsville Robotics  
Illinois Business Journal  
Pedego Electric Bikes of Edwardsville  
Restore Decor  
Love's Travel Stops**

**Senior Services Plus, Inc.  
Breakthru Beverage Illinois  
Sgt. Pepper's Cafe  
Challenge Unlimited, Inc.  
Redmon Insurance Agency**

**Weinheimer Law Firm, PC  
Foley Dental Group  
Central Illinois Care Services  
Cluck Family Agency - Allstate Insurance  
SCORE**

# business of the month

**COMPANY HISTORY:** First Community Credit Union has nearly 2.5 billion dollars in assets, serving all of St. Louis County, St. Louis City, Franklin County, Jefferson County, St. Charles County, Warren County, and the Illinois counties of Madison, Monroe and St. Clair. First Community is the largest credit union in Missouri and among the top 10 financial institutions in the region. Membership continues to grow as the credit union fulfills its mission to provide quality products and affordable financial services for more than 80 years. Glenn Barks, native St. Louisan, is president/CEO and has been with First Community more than three decades. The First Community team strives to keep on the cutting edge of banking technology, and proudly provide members with innovative products (e.g., first-time homebuyer loans, mobile banking with remote deposit capture). The credit union's professional staff has years of experience in all things financial, and members know they can count on the First Community employees to be genuinely friendly and courteous, and will make you feel right at home. With more than 300,000 members, First Community Credit Union is proud to be growing in Illinois.

**COMMUNITY ENHANCEMENT:** In 2018 alone First Community made financial donations to local charities in excess of \$50K, a combination of employee donations and corporate contributions. First Community is very invested in programming for the youth in communities it serves, and they administer a classroom education program that teaches financial basics with hands-on learning experiences. This program was delivered to more than 16,000 students in 2017. The credit union also pays \$1 for A's on report cards of kids 12 years of age and under – last year they paid out in excess of \$14,000 to high-performing students.

**WORKFORCE COMMITMENT:** First Community values its team. Employees are treated to their birthdays off with pay each year. Staff who reach milestone anniversaries of 5, 10, 15, 20, 25, 30 and 35 years received a service award and the day off with pay. One of the most popular perks is up to six weeks of paid vacation, and employees receive health insurance 100% paid by the company.

**EXCELLENCE:** First Community Credit Union has been named a 'St. Louis Top Work Place' by the *St. Louis Post-Dispatch* and a 'Best Place to Work' by the *St. Louis Business Journal*. We are also an SBA Lender.

**INNOVATION:** By offering banking products that are truly exceptional. Our first-time home buyer program is like none other in the region. The program includes no closing costs, down payment or private mortgage insurance, and has helped many families move into their first home with more than \$100 million lent since 2015.

**ECONOMIC IMPACT:** The new branch Highway 157 is First Community Credit Union's second location in Glen Carbon. The original location in this market is inside Walmart of Glen Carbon, with hours seven days a week and until 7pm on weeknights. These hours make it more convenient for working people to do their banking.



**LEADERSHIP:** First Community Credit Union President & CEO Glenn Barks has served on both the St. Louis and National Community Depository Institutions' advisory councils. David Caster serves with the Association of Credit Union Internal Auditors (ACUIA). Joy Weeks serves on the CRIF lending advisory board. Laura Alfeldt serves as vice chair of the St. Louis Chapter of Credit Unions.

**CHARACTER:** First Community's mission is to serve as its members' primary financial institution. The credit union's philosophy is to experience managed growth through carefully planned branch expansion. First Community grew deposits, loans and members even throughout the financial crisis that began in 2008. The organization is safe and strong, consistently well-capitalized with net worth in excess of federal requirements, and a fast-follower of emerging banking technology.

**FUTURE FOCUS:** First Community Credit Union plans to continue expanding its footprint in Illinois. The credit union just recently made the list of the area's top ten auto lenders; they also offer home loans in Illinois and plan to market this program extensively in the Illinois market.



# schmooze

## business after 5



August 15: Kerber, Eck & Braeckel + EdGlenToday.com



August 15: Kerber, Eck & Braeckel + EdGlenToday.com



August 15: Kerber, Eck & Braeckel + EdGlenToday.com



August 15: Kerber, Eck & Braeckel + EdGlenToday.com



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## ribbon cuttings



August 1: Variety Storage



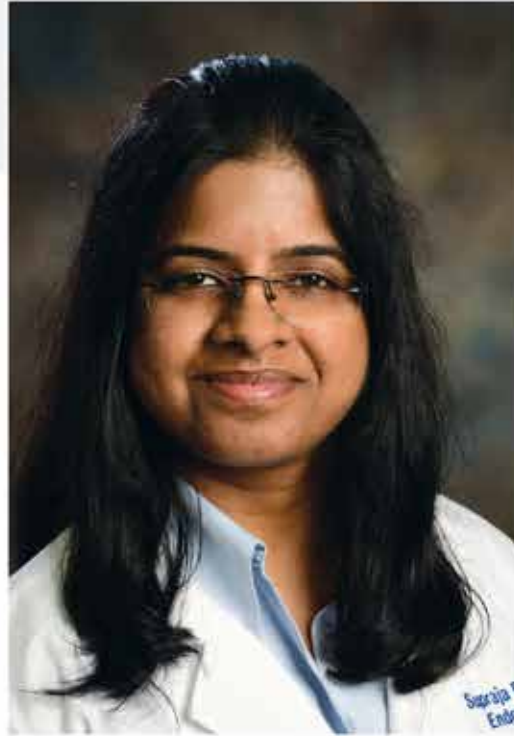
August 9: Roaming Riddle Mobile Escape Games

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# Welcome Our Newest Provider



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# your business

## Glik's Celebrates 121 Years Of Fashion, Now With A Presence In 65 Communities

The first Glik's department store opened 121 years ago under the guidance of Jeff and Jim Glik's great grandfather. Much has changed over the years. For example the store no longer carries wedding dresses, fishing rods, box fans, glassware, and a number of other items that were included in the original inventory – but they do continue to sell great fashion.

The Glik's commitment to serving customers and being an integral part of the community has not changed since 1897. In fact, in each of the 65 communities fortunate to have a Glik's store, the company belongs to the local chamber of commerce. To mark this milestone, the store is having an anniversary sale like none other – the best in 121 years – running October 1 through 14, including a 'give-back' day where a percentage of proceeds will be donated to a number of causes.

To learn more about Glik's rich history, go to [gliks.com](http://gliks.com) and navigate to the 'about us' page.



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# your business

## Anderson Healthcare Announces Plans To Develop Medical Office Campus In Edwardsville

Anderson Healthcare has announced plans to expand access to medical services in the Metro East. The expansion involves development of a 10-acre parcel of land on Goshen Road in Edwardsville, across from the YMCA Goshen Center. The planning objectives are to create a medical office campus within the Town Center development for the benefit of the surrounding community as well as future developments within the limits of the I-55 Corridor planning area. The medical campus will be walkable for future residents in the neighboring proposed residential districts.

The medical complex, known as the Anderson Goshen Campus, will begin with a one-story building housing an ambulatory surgical treatment center with a pediatric specialty clinic on the southwest corner of the site.

The surgery center will provide an array of services for both adults and children. "Our plans are to provide an exceptional facility and patient experience," said Lisa Klaustermeier, Anderson Hospital chief nursing officer. "The surgical center will include private patient pre and post-operative areas, two operating rooms and a procedure room. A lab draw station and plain

film x-ray machine will be on site to complement surgical services as well as provide an additional outpatient service to local residents."

SSM Health Cardinal Glennon Children's Hospital has signed a letter of intent with Anderson Hospital to be the pediatric partner, in partnership with SLUCare Physician Group, in this unique facility. "Anderson Hospital and SSM Health Cardinal Glennon Children's Hospital have a longstanding relationship that has enhanced pediatric services in Madison and our surrounding counties," said Anderson Hospital President/CEO Keith Page. "This facility continues that partnership while also offering exceptional outpatient surgery options for adults."

Three additional buildings are planned for the complex and may include a physician office building, urgent care center and imaging center. This project is subject to approval by the Illinois' Health Facilities & Services Review Board. Anderson Hospital hopes to receive approval from the state by the end of 2018, with intent to break ground on the project in early 2019.



**Beer:** *Sierra Nevada Oktoberfest*

**Style:** *Classic Marzen*

**Availability:** *August-October*

We've partnered with Bavaria's Weihenstephan, the world's oldest brewery, for this American take on the classic German Oktoberfest. A malt backbone is balanced by subtle hop character in this crisp, clean, and drinkable crowd-pleaser. Nothing captures the spirit of celebration like a beer among friends.

**ABV= 6.0%**



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## First Mid In Maryville Combining With Edwardsville

First Mid Bank & Trust recently announced that on Friday, October 5, the Maryville banking center, located at 2930 N. Center Street, Maryville, Illinois, will officially close and combine operations with the First Mid banking center located at 6814 Goshen Road, Edwardsville, Illinois. First Mid added multiple banking centers in the St. Louis Metro East area as a result of the 2017 acquisition of First Clover Leaf Bank, with several banking centers in close proximity to the current Maryville location.

No action by customers is necessary, as they will continue to have convenient access to their accounts at any of First Mid's other 58 banking centers located throughout Illinois and Missouri, by ATM, or through online and mobile banking. Customers who have a safe deposit box at the Maryville location, will receive a separate notice with detailed information regarding changes to this service.

## TWM Expands To Peoria, Illinois

Engineering and surveying firm Thouvenot, Wade & Moerchen, Inc. has expanded its services by opening a new office in the Peoria market. It will be located in the neighboring city of Morton at 1665 North Main Street.

"This new office location will help to better serve some of TWM's existing clients, as well as allow the firm to pursue new opportunities," says TWM President Robert DeConcini, PE. "We are excited about working with some of the impressive organizations located in the Peoria area."

TWM currently has five office locations in the greater St. Louis region. In Illinois, the corporate headquarters is based in Swansea, with additional offices in Edwardsville and Waterloo. In Missouri, there are offices in downtown St. Louis and St. Charles.

Celebrating 72 years in business, TWM serves clients locally and throughout the U.S. The firm was ranked the '7th Largest Engineering Firm' in the metropolitan area by the *St. Louis Business Journal* in 2018.

### Committed to optimizing tax savings

Whether you are an **individual or a small or large business**, comprehensive tax planning and representation is critical. The complexity of federal, state and local **tax regulations** requires knowledgeable and skilled tax advice. At Mathis, Marifian & Richter, Ltd., our tax attorneys couple years of experience in **tax planning and representation** of clients before the Internal Revenue Service and other tax authorities with accounting and advanced tax degrees to **maximize tax savings** for our clients.

- Tax planning
- Tax compliance matters
- Tax audits, appeals and litigation
- Tax collection matters
- State sales tax audits and appeals
- Criminal tax investigations and litigation
- Estate, gift and fiduciary tax planning
- Real estate tax appeals
- Tax-exempt organizations

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Sandra J. Tataian  
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Amy C. Randazzo  
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unique audience.



## Illinois Chamber of Commerce Endorses Governor Rauner

*This was published by the Illinois Chamber of Commerce in an September 2018 'Government Affairs Report' email.*

**CHAMBER ENDORSES GOV. RAUNER:** The Illinois Chamber officially endorsed Governor Bruce Rauner for governor. The chamber's endorsement process began in late spring with requests for the candidates to submit questionnaires and appear for interviews. Governor Rauner submitted his questionnaire and engaged in a lengthy discussion with the board in June. While not every member agrees with every decision made by the Rauner administration over the last 3 1/2 years, there is no doubt that the governor remains absolutely committed to policies that will return Illinois to fiscal stability, modernize state government and foster an environment where Illinois employers will thrive and create jobs.

**SEE HOW YOUR LAWMAKER VOTED WITH THE ILLINOIS CHAMBER:** The November election is less than 40 days away and early voting has begun. Many chamber members will cast votes for local legislative races. Before heading to the polls, check out the chamber's **100th General Assembly Legislative Ratings**. The chamber provides a score for every lawmaker in the General Assembly on issues important to the overall business community. The Illinois Chamber also honored 34 members of the Illinois House of Representatives and 13 members of the Illinois Senate with its biennial 'Champion of Free Enterprise' award, given in recognition of their support for voting to further economic opportunities for Illinoisans. Check to see how your lawmaker voted with us at [www.ilchamber.org/government-affairs/legislative-ratings2](http://www.ilchamber.org/government-affairs/legislative-ratings2)

**CHAMBER AMICUS PROGRAM BUSY THIS YEAR:** The Illinois Chamber's amicus program has been busy this year submitting amicus briefs to cases of importance to the business community. September was quite busy...

**Supreme Court Accepts Chamber Brief On Biometric Case:** This week, the Illinois Supreme Court accepted our brief support of Six Flags Entertainment Corporation in the Rosenbach v. Six Flags case before the state's high court. The case involves a punitive class action lawsuit alleging violation of the Illinois Biometric Information Privacy Act (BIPA) by Six Flags for the alleged use of finger scan technology for season pass holders.

Alleged violations of BIPA have had a direct and significant impact on the well-being of our members, many of which have been target of the approximately 110 recently-filed cookie cutter complaints seeking to impose catastrophic damages on Illinois businesses - despite the complete absence of any actual harm to individuals.

Since the law's inception, the plaintiff bar has brought cases against companies ranging from hospitals, to day care centers, technology companies, car dealerships, liquor stores, senior living centers, restaurants, grocery stores, and janitorial services companies.

First, our brief discusses the typical allegations in BIPA class actions, who is filing them, how the Illinois businesses who have become targets of these lawsuits span multiple industries (including small, local Illinois businesses), and how a decision by the Illinois Supreme Court to remove any and all barriers to the filing of BIPA class actions would open the floodgates to potentially thousands of additional class action complaints statewide filed indiscriminately against Illinois businesses.

Second, our brief discusses how plaintiffs are attempting to utilize BIPA's private right of action as a sword to seek devastating strict liability damages on behalf of themselves and other individuals - in the absence of any injury - to the detriment of Illinois businesses and commerce. Moreover, our brief discusses how such massive exposure will force businesses to go bankrupt and result in increased litigation costs which will make employing people more difficult and expensive, translating to fewer growth opportunities, increased layoffs and out-of-state relations.

circuit court to compensate it for its efforts in collecting that sum. As would be the case with any other pro se litigant, the law does not permit it to claim an additional amount as attorney fees for the work it did itself.



ILLINOIS CHAMBER  
OF COMMERCE

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