



Maintenance Sales Representative
Full-Time, Salary – Exempt
40,000-50,000 + Commission

Are you ready to move the sales needle?

Every building owner wants to have a flawlessly-running HVAC system and that's how our next Maintenance and Service Sales Representative will move the sales needle: by keeping people in a perfect temperature year round. It's what we do – and we do it well!

QuesTec Mechanical is looking for the right **Maintenance Sales Rep** to build our HVAC Service division in the St. Louis, MO area. This experienced person must be able to effectively execute the sales process from beginning to end, expertly communicating the long-term benefits of a maintenance agreement.

Functions of the Maintenance Sales Representative:

- Qualify prospects and conduct effective sales presentations
- Answer client questions and objections in a proficient and responsible manner
- Prepare competitive proposals and concise, accurate reports
- Expertly manage quotes to close sales

Qualifications:

- Minimum of two years in contract/agreement sales required
- Outstanding communication and listening skills
- Self-motivated high achiever
- Professional demeanor and presence
- Valid and current driver's license with good driving history
- Reliable transportation required

Benefits:

- Paid Holidays, Vacation, Sick days, and Bereavement
- Company-paid health and dental insurance for full-time employees
- Vision insurance
- Company-paid life Insurance for full-time employees
- 401k retirement plan with high company match
- Company-paid disability insurance for full-time employees
- Mileage reimbursement
- Cell phone allowance

QuesTec St. Louis LLC is based in O'Fallon, Missouri with a reach to service the greater St. Louis community. QuesTec is an Equal Opportunity Employer and we encourage ALL qualified candidates to apply! Employment is contingent on a successful per-employment background check, and drug screen.

Send in your resume, cover letter, and references to amy.boschert@questec.us to apply for this role!