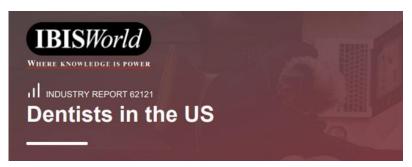
## Market Analysis - Big Picture





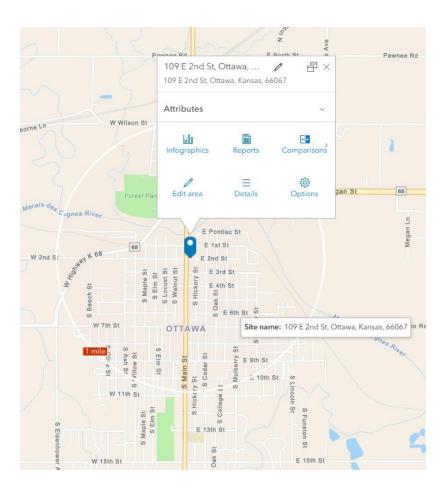


### **IBIS World**

- → 50ish page reports
- → In depth report on selected industry
- → Financial Benchmarks
- → Success Factors
- → Lots More



## Market Analysis - Local Market



# **Business Analyst Online by ESRI**

- → Geographic Information System
- → Gain Location Intelligence
  - Market Planning
  - ◆ Site Selection
  - Customer Segmentation
- → In-depth data
  - Demographic
  - ◆ Lifestyle
  - ◆ Behavioral
  - ◆ Spending Data
  - ◆ More



## **Analytics Dashboard - Ottawa**



# Retail Demand



### Retail Goods and Services Expenditures

109 E 2nd St, Ottawa, Kansas, 66067 Ring: 1 mile radius Prepared by Esri

Latitude: 38.61596 Longitude: -95.26800

Top Tapestry Segments	Percent	Demographic Summary	2024	202
Rustbelt Traditions (5D)	49.7%	Population	6,919	6,84
Set to Impress (11D)	21.9%	Households	2,705	2,71
Traditional Living (12B)	15.7%	Families	1,592	1,58
Front Porches (8E)	6.3%	Median Age	36.3	37.
Old and Newcomers (8F)	3.3%	Median Household Income	\$63,697	\$75,95
		Spending Potential	Average Amount	
		Index	Spent	Tot
Apparel and Services		71	\$1,693.97	\$4,582,18
Men's		73	\$319.88	\$865,28
Women's		70	\$561.16	\$1,517,93
Children's		74	\$272.15	\$736,16
Footwear		70	\$348.61	\$942,99
Watches & Jewelry		68	\$155.73	\$421,25
Apparel Products and Services (1	1)	75	\$36.43	\$98,5
Computer	,			1
Computers and Hardware for Home Use		67	\$182.59	\$493,9
Portable Memory		70	\$2.86	\$7,7
Computer Software		71	\$11.02	\$29,8
Computer Accessories		69	\$16.50	\$44,6
Entertainment & Recreation		70	\$2,871.54	\$7,767,5
Fees and Admissions		67	\$555.15	\$1,501,6
Membership Fees for Clubs (2)		72	\$216.63	\$585,9
Fees for Participant Sports, excl. Trips		67	\$89.49	\$242,08
Tickets to Theatre/Operas/Concerts		64	\$48.78	\$131,9
Tickets to Movies		65	\$16.14	\$43,6
Tickets to Parks or Museums		62	\$23.30	\$63,0
Admission to Sporting Events, excl. Trips		85	\$67.42	\$182,3
Fees for Recreational Lessons		54	\$92.85	\$251,1
Dating Services		66	\$0.52	\$1,4
TV/Video/Audio		74	\$977.90	\$2,645,2
Cable and Satellite Television Services		74	\$560.64	\$1,516,5
Televisions		73	\$111.49	\$301,5
Satellite Dishes		95	\$1.19	\$3,2
VCRs, Video Cameras, and DV	D Players	66	\$3.27	\$8,8
Miscellaneous Video Equipment		64	\$14.58	\$39.4

# **Primary Tapestry - Ottawa**



### **Rustbelt Traditions**

109 E 2nd St, Ottawa, Kansas, 66067 Ring of 1 mile



#### DOMINANT TAPESTRY SEGMENT



1.345 households are Rustbelt Traditions

49.7% of households are in this segment

#### Rustbelt Traditions: GenXurban LifeMode

The backbone of older industrial cities in states. surrounding the Great Lakes, Rustbelt Traditions residents are a mix of married-couple families and singles living in older developments of single-family homes. While varied, the work force is primarily white collar, with a higher concentration of skilled workers in manufacturing, retail trade, and health care...

Learn more...

#### **ABOUT THIS SEGMENT**



Family-oriented consumers who value time spent at home. Most have lived, worked, and played in the same area for years.



Budget aware shoppers that favor American-made products. Residents take advantage of convenience stores for picking up incidentals.



Watching television is a common pastime, Many households have more than four TVs - watch ABC Family Channel and TNT.



Favorite family restaurants include Applebees, Arbys, and Texas Roadhouse.



Read newspapers, especially the Sunday editions. Residents are connected-entertainment activities like online gaming dominate their Internet usage.

#### **ABOUT THIS AREA**

#### Household Type:

Single Family

#### **Employment:**

Svcs; Prof; Admin

#### Median Age:

36.3

#### Median Household Income:

\$63,697

#### Education:

36.2% College degree (2+ years)



6,919

2,705

2.49

52

140

36

\$169,088

-0.22%

Median Home

Population Households Avg Size

Index

Affordability

Diversity

Value

Forecasted Annual Growth Rate