

The Source

Your monthly source for business, community, and government action!

January 2017



Special points of interest:

- Business After Hours at Montessori In The Park
- Board Nominations Deadline January 6
- Skill Builders
- Board Update



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Business & Breakfast: Capture the Hispanic Market!

If you ever wanted to gain more access to the Hispanic market, this is a program you need to attend! "DATOS: The State of the Hispanic Market" is the most comprehensive compilation of research on Hispanic consumers in Arizona.

Tuesday February 21, 2017.

Estrella Mountain Community College Avondale in the Estrella Conference Center.

Doors open for breakfast and networking at 7:00am and program begins at 7:30am.

Haymaker Restaurant Co. will cater the breakfast.

The presentation will include models to approach Latino/Hispanic consumers, give an overview of demographics, and consumer behavior in key areas.

Featured speaker is Ms. Mónica Villalobos, Vice-President Arizona Hispanic Chamber of Commerce.

Forty percent of the population in the Southwest Valley community is Latino/Hispanic. The information you learn at this event can help you grow your business in an expanding market demographic.

Thanks to Estrella Mountain Community College, Arizona Hispanic Chamber of Commerce, and Haymaker

Restaurant Co. for partnering on this event.

Seating is limited. Only \$20 for members and their guests (\$40 general admission).

Register online, www.southwestvalleychamber.org.



Board Election Nominations Closes January 6

Nominations are now open for the Chamber Board of Directors. You can nominate yourself or another Member for a Board seat on the Chamber's website (southwestvalleychamber.org) or pickup a nomination form at the Chamber office. Nominations are due by 5:00pm January 6, 2017.

Service on the Chamber's Board of Directors involves attending regular and special Board of Directors meetings, visibly representing the Chamber Board and the business community by attending

Chamber events, and participating in the discussion of long-term vision and goals for the Chamber.

Each director serves a three-year term with one third of the directors elected annually based on the fiscal year, May 1 – April 30. The election for the Chamber board of directors will open to the general membership in February 2017.

Additional information is available on the Chamber website or call the Chamber office (623-932-2260).

Chamber President, West Valley View Commentator

Chamber President and CEO John Safin proudly announces he is a commentator for West Valley View newspaper, a long standing Chamber member. His commentaries will be posted on the newspaper's website, www.westvalleyview.com, to reach their online audience. The commentaries will bring additional exposure to the Chamber and membership.



Ultimate Spring Training Fan Experience

The Cleveland Indians (2016 American League Champions) and the Cincinnati Reds will bring a new level of interactive baseball to Spring Training at the Goodyear Ballpark. "The Fan Experiences" will give everyone a chance to play ball and rub elbows with players, coaches, and personalities.

Previously, this kind of interaction was only available to select fans of both teams. Now, everyone can enjoy this once in a lifetime, unique baseball experience. Packages include an on-field workout with the coaching staff, a player and broadcaster meet-and-greet, and on-field batting practice behind home plate.

Fan Experience packages are available for purchase now at the Goodyear Ballpark Ticket Office (1933 S. Ballpark Way Goodyear AZ 85338). Each package has a limited number of openings and only available on certain game days. The Indians and Reds will graciously give a portion of the proceeds to support the Southwest Valley Chamber of Commerce.

Navigator Update

Happy New Year from the Navigators! It's a new year full of new life, new love, and time to make NEW FRIENDS! The Navigators are back in action and we are coming to visit YOU in 2017. We are your GO TO people here in the Southwest Valley and are here to help you build relationships and stay connected. Make your 2017 a successful one and come out and get social with the Navigators. We are out at most events including but not limited to: Friday Business Connections (FBC), Networking at Noon (N@N), Business After Hours (BAH), Grand Openings, and Ribbon Cuttings. Come join us at any event and we'll be more than happy to help guide you through the SWVC.



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Mary L. Reha, EA
MLR Professional Tax
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(623) 505-7141

Business After Hours

Start the new year off at the head of the class with the January Business After Hours at Montessori In The Park! Tour the school, learn about tax credits, and network with your fellow Chamber members!

Where: Montessori In The Park
1832 N. Litchfield Rd., Goodyear

When: January 12, 2017

Time: 5:00 p.m. to 7:00 p.m.

Cost: FREE

February - Pure Patio

March - We Olive & Wine Bar

April - F&J's 24 Hour Garage Door Service/Marz Mechanical

May - Thompson's Flower Shop

June - Available

July - Available



Thank you to everyone who came out to the December Business After Hours at The Office Liquidators! It was a festive evening with a great crowd. Congratulations to Kelli Hernandez of the New Life Center for winning the Ugly Holiday Sweater contest with a grand prize of \$50 donated by Champs Family Automotive. Thanks also go to Quail Run Realty for a door prize and The Office Liquidators for so many great giveaways!

The Chamber office will be closed
Wednesday January 25, 2017
for a staff training session.



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Phyllis & Carl

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NETWORKING AT NOON

Greetings Chamber Members!

Welcome to 2017!! I want to say **thank you** to all of our regular attendees of Networking at Noon and welcome those of you who have not made it out to "The Premier"



networking group in the Southwest Valley, Networking at Noon! New Years is a time of new resolutions and

commitments. Why not make one of your New Year's Resolutions be to come to Networking at Noon this year and see how we can help your business grow? We have an average attendance of 35-40 Chamber members and visitors.

If you would like a 10-15 speaking opportunity to tell us about you and your business, please let me know. I can be reached at rob@thebrightideagroup.com or 602-842-2333.

Come check us out! Be ready to

laugh and have a good time!

Networking at Noon, meets every Wednesday (unless a Field Trip has been scheduled) at Haymaker, 1800 N Litchfield Rd.

Rob Lamb,
The Bright Idea Group



Events Committee



Welcome to 2017!!!!

Time to start on those New Year's resolutions..... Let the Events Committee help you make some of those goals by keeping you updated on the latest events that could benefit you and your business. Be sure to use ALL the resources the Chamber has to offer your business, such as monthly Business After Hours, Business and Breakfast, community events and much more! There are lots of things to do at the Southwest Valley Chamber that could help you with networking, promoting your business and making great referral contacts. Check the Chamber calendar for upcoming events.

Did you meet the "Chair Man" at last month's Business After Hours? Wow! What a great facility they have, over 5,000 square feet of every kind of office furniture you need, including CHAIRS! Jim Staude and his team at The Office Liquidators put on quite the holiday spread with great food, drinks, door prizes, and more!

January's Business After Hours will be hosted by " Montessori In The Park" on Thursday, January 12 from 5 to 7pm. Be sure to stop by and show Kim and ALL her kids your support, learn about their K-5 School and how you can get tax credits for helping them provide learning materials and much more for their students.

Have you welcomed our new members yet? Every month the newsletter provides a list of new members. It's a great opportunity for you to introduce yourself and let them

know how the Chamber has impacted your business!

We are looking for Chamber members to join our committee and assist with planning events such as the Business After Hours, ribbon cuttings, A Bootiful Night, and our BIGGEST event of the year... Southwest Valley Awards Gala AKA "The SWAGGIES." We meet the 3rd Tuesday of every month, 9am at the Chamber, and would be LUCKY to have YOU on board!

Have a FABULOUS month!
Bridgett Bess,
John Manobianco
State Farm Insurance Agency





10th Anniversary Celebration!

Pot Of Gold Estate Auctions & AZFirearms.com

Ribbon Cutting, Open House, Fun, Food & Prizes!

Friday, January 27th

Ribbon Cutting at 12:noon, Open House from 5:00-7:00 p.m.

Please Join Us To Celebrate This Milestone!

215 E Western Avenue, Avondale, AZ 85323

You Are Also Invited To Preview and Attend

Pot Of Gold Auction's

Special All Day Auction With Over 600 Lots!

Saturday January 28th 10:00 a.m.

PotOfGoldEstate.com

Fantastic Auction with 600+ lots of quality items. You won't want to miss this no-minimum-bid, Live & Internet Auction which features Antiques, Guns, Coins, Jewelry, Art, Collectibles and more! Most items are offered without Reserves!

Look at me

Got good news? Share it with the Chamber and we'll tell everyone! It's the perfect pat on the back!

The City of Goodyear was recently recognized by the Arizona Talent in Event Concepts for its excellence in promoting special events. It won two Arizona Talent in Event Concepts awards: Best Event Brochure for its annual Heart and Sole 5K race, and Best Photo of Participants for the grand opening of phase two of the Estrella Foothills Bike Park.

Congratulations to Candace Wiest, president/CEO of West Valley National Bank, recognized by the Business Journal's national "Top 100 Women to Watch 2016."

Christopher Brelje of Law Offices of Brelje and Associates P.C. in Goodyear is included in the 2017 edition of Best Lawyers in America. Mr. Brelje has been included in Best Lawyers in America for the past 21 years. Mr. Brelje was previously named the 2013 Best Lawyer in the greater Phoenix area for expertise in immigration law. Mr. Brelje's firm has been a member of the Southwest Chamber for 15 years. The firm handles investor and employment immigration matters for businesses of all sizes located throughout the United States. Brelje and Associates is rated "AV" by Martindale Hubbell -- its highest ranking -- and the firm has been awarded Preeminent Law Firm status for the past 10 years.




New to the Chamber Board

The Chamber Board of Directors approved the appointment of Erika Lara, Thompson's Flower Shop in Goodyear, to the board of directors. Erika Lara is a Master Floral Designer certified by the AZ State Florist Association. She is the proud winner of ASFA 2014 People's Choice Designer of the Year and People's Choice at Phoenix Art Museum League 2015.



The board seat became vacant in October when another director resigned his board position due to a job change. A complete list of board members is available on the Chamber website, SouthwestValleyChamber.org.





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The real issues faced by real business owners

realBUSINESS is a video-based seminar featuring stories shared by real business owners. These vignettes explore critical business planning issues, such as passing ownership on from one generation to the next, preparing for the unexpected, such as the death of an owner, retaining key employees, and proper estate and retirement planning. If you are like most business owners, you spend the majority of your time working *in* your business instead of *on* your business. That means important planning issues can go unaddressed. **realBUSINESS** tackles these issues head on. No actors, no scripts – only real stories about real issues told by real business owners.

Join us for a
realBUSINESSSM
seminar



January 10th, 2016

12:00pm – 1:30pm

*Chamber Office
289 N. Litchfield Road
Goodyear, AZ 85338*

Presented by:

Steven Thomas, *Vice President*

MassMutual Arizona

Jay Gladney, *President of SCORE*

Please RSVP by 1/5/16 at (623) 694-0799

Please feel free to bring a guest

realBUSINESSSM is an interactive seminar. You will have the opportunity to discuss the issues and possible solutions in detail with a knowledgeable, experienced professional. The **realBUSINESS**SM seminar addresses these important questions:

- What is the plan for my business when I retire?
- Can my business continue in the event of my or my partner's untimely death or disability?
- Have I done everything I can to attract, retain and reward key employees?
- Have I given sufficient thought to who is the right successor to my business?
- Do I understand the importance of business valuation?

For more information, visit
www.massmutual.com/smallbusiness.

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Join us for a
realBUSINESS™
seminar



January 17th, 2016

11:30pm – 1:00pm

*Chamber Office
289 N. Litchfield Road
Goodyear, AZ 85338*

Presented by:

Steven Thomas, *Vice President*

MassMutual Arizona

Jay Gladney, *President of SCORE*

Please RSVP by 1/12/16 at (623) 694-0799

Please feel free to bring a guest

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For more information, visit
www.massmutual.com/smallbusiness.

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Services, Inc. • Michaels Stores, Inc. • Midela Enterprises, LLC • Mike Enriquez • Mike Moran Plumbing, LLC • Mike's Lawn Service • Mile Fiori, LLC • Sharon Milligan • Mind Body Med • Miss Amy's Piano & Vocal Studio • Mitchell's Servicing • Moody Spoken Shop • Moto City • Motorhead Transport & Towing LLC • Mountain Shire Management, LLC • Mountain Side Chiropractic • MyFitness • Ms Truck And Trailer Repair, LLC • MST JV, LLC • Mt. Pleasant Church • Muls For Hope, Inc • Multi-Specialty Physicians Inc • MVP Kids • MW Auto Diesel Equipment Repair, LLC • My Little Sunbeams • My New Cabinets, Inc. • My Ultimate Cleaning Service, LLC • Mythix Lures, LLC • National Tax Service • Native Grill & Wings • Nauder Alteration • Nayell Brechtman • Nayell Brechtman, LLC • Neclitabe, LLC • Neilsen Painting LLC • New Day Church of God • New Foundation Church • Nexmetro Palm Valley LLC • Nexus Entertainment, LLC • Nicely Clean Auto • Nieman Properties • NSA For CVS • Nucor-Vulcraft Group • Nunez Painting Company • Oasis Naturopathic Physicians • OCM Recycle West • Olam Cotton Valencia Gin • Olivus Landscaping LLC • Omega Dental • Onam Staffing • Opticus Vein Medical Care • Optimal Pool Care • Osborne's Jewelers • Osteo Strong • Owen Paquin, LLC • Pacific Dental Services • Palermo's Pizzeria • Palm Valley Women's Care • Palo Verde Elementary School • Paloma School District #94 • Paradise Hearing • Park Shadows Country Homes • Parrot Pete Productions, "LLC" • Partnership For A Drug Free Arizona • Passionate Paw, Inc. • Pat Dennis 4 Avondale LLC • Pats Pet Portraits • Patricia Guzman, PLLC • Patrick G Martin DDS • Patrick Gillihan • Paul S. Charnetsky, M.D. • Paul's Handyman Service • Paws & Tails Pet Grooming • Peak Performance Sports Camps, LLC • Peakview Properties • Pendergast Elementary School • Petco • Peters Painting • Phillips Garage Doors • PHO House Restaurant, LLC • Phoenix International Raceway • Phoenix Rising • Phoenix Spine Surgery Center • Piece A Cake • Pita Palms, LLC • Pitch Perfect Baseball Instruction, LLC • Planned Development & Services • Platinum Sales & Investments, LLC • PLC Charter Schools • Plumbing Masters • PNP One Care Cleaning • Pop's Provisional Place LLC • Postnet AZ138 • Powered By Parra, LLC • Powers-Leavitt Insurance • PR Consulting Pro, LLC • Preach Building Supply • Preston House Emergency Preparations, LLC • Premier Choice Events • Pride Homes • Prime Generator Solutions, LLC • Printable Crush, LLC • Pro Petroleum, Inc. • Prologistix • Properties West Realty, LLC • Pure Landscape Inc. • Pymo, LLC • Quail Run Realty • Quality construction corp. • Quera Publishing, LLC • Quera Records, LLC • R & R Partners • R. K. Darden Enterprises, LLC • RA Tickets, LLC • Rack Room Shoes • Ramo Ent., Inc. • Rancho's Rodeo Grill • Raul & Theresa's Restaurant • Rays Feed Store, LLC • RB Sales & Consulting, LLC • Ready2Bee Properties, LLC • Real Alloy, Inc. • Real Estate Photography Services, Inc. • Realty One Group • Phil Arthur • Realty One - Giordano Team • Red Barn Furniture Store • Red Dragon Buffet • Red Mountain Art Studio, LLC • Redd Hot Stone Massage • Redemption Christian Church • Rehben Automotive LLC • Reloved Homestyles LLC • Residential Inspections, LLC • Revival Caffeine, LLC • Ribbons Tea House • Richard Heideisch • Richwest Holdings, LLC • Right At Home In Home Care • Risen Perspectives LLC • Ritchie Refrigeration • RKZ Enterprises LLC • Robson Communities • Rock N Rollin Landscape Material • Rocker 7 Farm Patch • Rocket Cleaning Services, LLC • Rodney Davis Landscaping • Roeing In The Garden, LLC • Roman's Oasis • Roosevelt Irrigation District • Rose Law Group • Rousseau Farm Company • Royal Oaks Lifecare Community • Ruben & Mary's Treasures • Rubio Cleaners LLC • Rudy Najjar • Ruiz's Tax Service LLC • Run The Gauntlet, LLC • Russell Ranch HOA • RV Master Techs • S & S Tire • S&D Express, LLC • S.J. Masonry LLC • Saddle Mountain Unified School • Safer Insulation • Salvation Army • Sammy's Burgers • Sandbox Development Consultants, Inc. • Sanmar Corporation • Sarival Ranch Family Dental • Saunders Painting • SB Empire, LLC • Schult Homes Corporation • SCI Funeral & Cemetery • Scruff's Dog Food Company • Second Plan Of Hands LLC • Septic Technologies • Severson Law, PLLC • SFAM Properties, LLC • S Shacks Village, Inc • Shane's Rib Shack • Shaw And Associates P.L.C. • Shoot, Move, Communicate (SMC) AZ • Sierra Verde Apartments • Sierra Winds • Silver Trucking • Sky Transportation LLC • Skye Manufacturing, LLC • Slam Dunk Inc • Small Business It Service, LLC • Smiles & Sunshine Foundation Inc • Smoke Away LLC • Smoketree Apartments/ Syringa Properties • SMR AZ Properties, LLC • Snack On The Go Vending, LLC • Snyder Backspace Company, LLC • Snyder's - Lance, Inc • Solar City • Solis Underground Construction, LLC • Sombrore Construction • Sonic Drive In • Sonoran Medical Consulting Services, PLLC • SOS Exterminating • Realty Executives-Betty Souers • Sound Point Hearing Centers • Southwest Gas • Southwest Nationals Baseball Organization, LLC • Southwest Preferred Properties • Southwest Valley Chamber • Speech Ground Services LLC • Spidersgold LLC • Splash Rite Swim School, LLC • Sport Clips Haircuts • Sportsman's Warehouse • Spotlight Karaoke • Spotted Owl • Spreadsheet Eliminating Innovations, LLC • SS Hannah Investments LLC • St. Henry Catholic Church • St. Johns Irrigation District • St. Thomas Aquinas • Stantec Consulting Services, Inc. • Star Deluxe Commercial Cleaning, LLC • State Trailer Peoria LLC • Steel Shield Security Doors • Steiner's Amish Furniture • Stephanie Karlin For Avondale Mayor 2016 • Streey Concrete LLC • Strike The Box Print Company, LLC • Studio K10 LLC • Successful Solutions Consultants LLC • Sugarrushbakery LLC • Sun Health • Sun Valley Animal Shelter • Sun Valley Haven Assisted Living Home, LLC • Sun Valley Property Services LLC • Sundance Active Adult Community Center • Sundance Animal Hospital • Sunrise Donuts • Super Discount Transmissions • Supercharged Electric • Superior Edge Sports Training • Superior Mobile Home Service LLC • Superior Pest Control, LLC • Surprise Outdoor Kitchens, LLC • Swan Lake Properties, LLC • Sweet Salon • Synergy Healthcare Consulting, LLC • Taft Rental, LLC • Take 4, Inc. • Tatiana S. Huddleston, CPA, PLLC • Taylor Morrison Homes • TDC Consulting Group, LLC • Tease Him LLC • Tempo Urban Bistro And Coffee Bar • Tempus West Valley Realty • Tender Care Creative Center • The Ability Center • The Burning Bush Tabernacle Christian Ministries, Inc. • The Butcher & The Farmer • The Carpenter's House Of Worship • The College Planning People, LLC • The Complete Pet Animal Hospital • The Crooked Putter Restaurant • The District • The Egly Team • The Farmers Wife, LLC • The Grandkid, LLC • The Honey Baked Ham Co. • The Iliad Academy Preschool • The Innerwork Company • The Irie Place LLC • The Joint Avondale LLC • The Krone Team • The Odyssey Family Of Schools • The Organic Juice Club, LLC • The Owsley Law Office • The Pain Lotion 4 You LLC • The Painted Brush, LLC • The Pet Companions Club Of Pebble Creek • The Petstop School Of Dog Grooming • The Plaid Pear, LLC • The Potter's House Christian Fellowship • The River Church • The Rock • The Shoppe On Monroe, LLC • The Sobampo Law Firm, PLLC • The Tack Room/ South Buckeye Equestrian • The UPS Store - JDR Business Services #1453 • The Hair Shoppe • Thompson Funeral Chapel • Three Flags Media • Thunderbird Artist • Tierra Buena Water Company • Tilton Xpress, LLC • Tin Top Bar & Grill • Tire Pros • TLC Sprinkler Repair • Toadally Clean • Tobacco World • Tolleon Elementary School District • Tolleon Union High School • Tombstone Custom Works • Tonopah Rob's Vegetable Farm • Tonopah Valley Fire District • Top Hat Matt, LLC • Total Care Plumbing LLC • Total Cents, LLC • Total Property Management • Total Wine & More • Touchstone Behavioral Health • Townplace Suites By Marriott • Toys 'R' Us • Trailer Parts Sale • Trans Force • Transdev Services, Inc. CC #609 • Trileaf Environmental & Property Consultants • Trinity Lutheran School • Triple "R" Pool Repair & Service • Trucking By DST, LLC • True Media LLC • Tuesday Morning • Tungland Corporation, The • Tuscany Falls At Peblecreek • Tutor Doctor • U.S. International Media Los Angeles • Uber • Rey Lewis • Union Elementary School District • Upon The Rock Investments LLC • USA Catering, LLC • Usadweb • Utr Group LLC • V.O.M. Enterprises LLC #1453 • Vallassis • Valley Craftsman, LLC • Valley Golf Club • Valley Marine • Valley Pestcontrol • Valley Utilities Water Co. • Valleylife • Vascular Imaging Solutions, LLC • VCS & More, LLC • Vermillion Promotions • Verrado ARC, LLC • Verrado Community Association • Verrado Golf Club • Veterans Make A Wish Project • VH Harvesting LLC • Villa De Paz Golf Course • Vision Community Management, LLC • Vision Media • Vision One Cdc, LLC • Vista Del Sol • Visual Effect, LLC • Vonshay, LLC • Vortex Industries, Inc. • Voynich, LLC • Walgreens • Watchhill Furniture For The Room Store • Wayne Patrick Auctioneers • We Olive • Weidman's Solar Panel Cleaning • Wellbeing Connections, LLC • Wellspring Church • West Arizona Insurance LLC • West Side Pool Service LLC • West Side Window Cleaning • West USA • Doug Masi • West Valley Golf Cars • West Valley Junk Removal • West Valley Symphony • West Valley Trail Alliance • West Valley Vision Center • West Valley Women's Care • Western Refrigerated Freight • Western Towing • Westpointe Baptist Church • Westside Subs 3, LLC • Westworld Paintball Buckeye Extreme Sports • WHAM Art Association • White Tanks Southern Baptist • Whitsou Security & Locksmith, LLC • Wigwam Golf Resort • Wildlife World Zoo • Wilkes & McHugh, PA • Wingfield Livestock Transportation • Winter Bros Pest Pros • Withey Morris, PLLC • Women Of Purpose, Power & Persuasion, Inc. • Word Of Life Christian Center • World Of Rugs • Y & J Ventures, LLC • Yates Buick GMC • Youngz LLC • Your Family Home Team, PLLC • Your Friendly Car Guy, LLC • Yourson Contracting LLC • Yves Delorme, Inc • Zabel Real Estate • ZCM, LLC • Zepeda Painting • Zero G Studios, LLC • Zetas Grille • Zhetannah Gonzales • Ziv Zerah, LLC • Zngit, LLC • Zona Spine And Pain • Zonie Transport, LLC

West Valley View



Chamber Board Update

Guest Mr. Jerry Bowman, Co-Founder of Ambassadors of Compassion, presented the board of directors with an overview of his nonprofit organization. Ambassadors of Compassion (AOC) Leadership Program is designed to teach the critical life principles that every person should know and incorporate into their life in order to reach their full potential. AOC is looking for companies to sponsor students and volunteer mentors.

The Board Secretary's report was the mid-year attendance review of directors.

Letter from Chamber's General Council – A new vote will need to be taken to change the bylaws due to a lack of a quorum. The Chamber has returned to using the previous bylaws. The plan is to have a pre-meeting to answer any and all questions from Members with just a vote taken at the annual dinner. A letter to the membership communicating the issue and the new plan will be delivered soon.

The board's mid-year strategy session will be January 31, 2017.

It was announced Board director and Avondale City Councilmember Sandi Nielson would receive the Special Recognition Award from the State School Board.

Committee updates were presented to the board of directors. The Events Committee announced the February Business & Breakfast and started planning for "The Swaggies." Heather Champion gave the report about Navigator activities including announcing new volunteers joining the group and plan to revise Chamber 101.

Chamber President and CEO John Safin gave an activity update.

Luke AFB liaison Lt. Colonel Rochelle Smith reported a new group of Honorary Commanders was welcomed to the Base with a tour and briefs about Luke. F35s with Japan flag might be seen flying around the community.



Chairman's Circle

Platinum:



Presidential:



Thompson Funeral Chapel

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New Members

A Quality HVAC Services LLC

Bryan Cary
1300 S Litchfield Rd, #A480
Goodyear, AZ 85338
623-853-1482
www.AQualityHVAC.org

Phoenix Children's Hospital

Steve Kaiser
1919 E Thomas Rd
Phoenix, AZ 85016
602-933-0349

Power Image Sign & Design

Angela Poplawski
16088 W. Williams St.
Goodyear, AZ 85338
623-282-8223
www.powerimagesign.com

Primerica

Barbara Schacht
13143 W Seville Dr
Sun City West, AZ 85375
602-410-3379

Pet Wants West Valley

Kevin George
16589 W. Garfield St.
Goodyear, AZ 85338
623-738-5363
www.petwantswestvalley.com



Member Milestones

1 Year Anniversary

Aesthetic Dental Health
Applebee's Neighborhood Grill & Bar
Karen's Creamery
Prolific Financial Solutions
The Kothe Team at Essential Properties, Inc.
WeMar: West Maricopa Association of Realtors

5 Year Anniversary

The Iliad Academy Preschool

10 Year Anniversary

The Personal Touch Massage, LLC

25 Year Anniversary

Salt River Project (SRP)



Friday Business Connections is "The Place" for business professionals to come together to CONNECT, learn, and share ideas. FBC is an open connections group. Everyone is welcome. Invite a friend. More Connections = More Business

Friday Business Connection
2nd and 4th Friday monthly
7:30 - 8:30 am
Doors Open at 7:15 am
West-MEC
5487 N. 99th Ave



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Lunch N Learn

Lunch N Learn on Tuesday, January 10 at the Chamber.
12:00 pm - 1:30 pm. Lunch will be provided.
Sponsored by MassMutual and SCORE
RSVP to 623-694-0799

Key Issues to Plan For and Avoid to Grow Your Business
Learn from Steve Thomas, CLU, CHFC of MassMutual Arizona and Jay Gladney, President, of SCORE (with a combined 89 years of experience) and interviews with real business owners and employees.

Lunch N Learn on Tuesday, January 17 at the Chamber.
12:00 pm - 1:30 pm. Lunch will be provided.
Sponsored by MassMutual and SCORE
RSVP to 623-694-0799

Key Issues to Plan For and Avoid to Grow Your Business
Learn from Steve Thomas, CLU, CHFC of MassMutual Arizona and Jay Gladney, President, of SCORE (with a combined 89 years of experience) and interviews with real business owners and employees.

Lunch N Learn on Tuesday, January 24 at the Chamber.
11:30 am - 1:00 pm. Lunch will be provided.
Sponsored by Grand Canyon University
RSVP to 623-932-2260

GCU Education Benefit Information Session
Presented by local university counselors, Trisha Alexander and Trisha Reed-Denmon, you'll learn about 10% off GCU tuition scholarship for Chamber members and their employees. Learn about the 100% online degree programs designed specifically for working professionals. Added bonus: Bring your unofficial college transcript and receive a complimentary credit evaluation.

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BUILDER**
Southwest Valley Chamber of Commerce

Fa La La Friday Thanks

Thank you to everyone who came out to Fa La La Friday! It was the biggest one yet with awesome food, massages, bulb decorating, a photo booth, and more people than we could count!

A special thank you goes to Popeyes Louisiana Kitchen for the delicious lunch delivery and Massage Envy for the massages!

Thanks also to the Chamber's Events Committee for all their hard work and dedication in ensuring each Chamber event is a success. Fa La La Friday was no exception as the Events Committee cooked, baked, and decorated like happy little elves!

Bridgett Bess, John Manobianco State Farm Insurance
Carrie Strand, Realty ONE Group
Joy Bauer, Arts Academy of Estrella Mountain
Kim Bishop, AZFirearms.com, Gun Freedom Radio, Pot of Gold Estate Auctions
Heather Champion, Champs Family Automotive
Nina Deratany, Deep Roots Consulting
Janae Finton, Cleveland Indians
Kelli Hernandez, New Life Center
Rob Lamb, Bright Idea Group
Kenna LeFevre, Hope's Closet
Chrystal Martinez, Marz Mechanical
Marci McDeavitt, Promotions with Personality
Jennifer Polansky, Realty ONE Group
Jessica Sanchez, F&J's 24 Hour Garage Door Service



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Ribbon Cutting with Mayor Georgia Lord and Council at the new Goodyear Police Station.



Ribbon Cutting at Johnson & Associates.



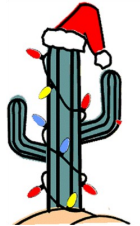
Ribbon Cutting with Goodyear Mayor Georgia Lord at Pure Patio.



Installation of new Tolleson Mayor Anna Tovar and Council members Lupe Bandin, John Carnero, and Albert Mendoza.



Thank you to our December Coffee Bar Sponsor Estrella Publishing!

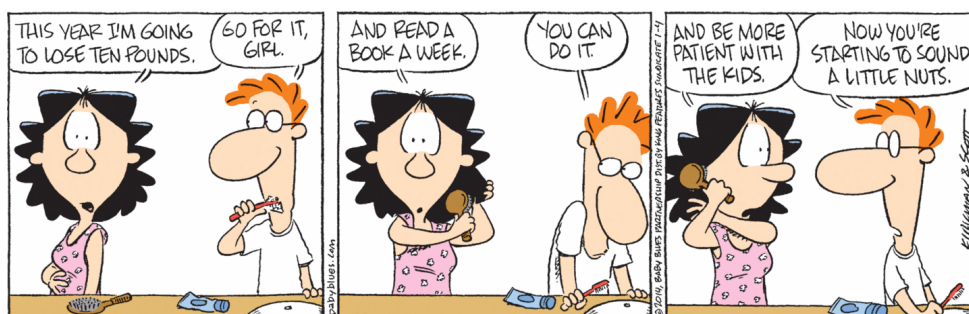


Fourth Annual Fa La La Friday



January 2017 Calendar

Date	Day	Time	Event
1	Sun	All Day	New Years Day
2	Mon	All Day	Chamber Office Closed
4	Wed	Noon	Networking At Noon @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear
7	Sat	9:00 - 1:00 PM	Farmers Market @ Goodyear Community Park, 3151 N. Litchfield Rd, Goodyear
10	Tues	12:00 - 1:30 PM	Lunch N Learn @ Chamber Office, 289 N. Litchfield Rd, Goodyear
11	Wed	7:30 AM	Southwest Valley Chamber Board of Directors Meeting @ Chamber office
11	Wed	Noon	Networking At Noon @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear
12	Thurs	5:00 - 7:00 PM	Business After Hours @ Montessori in the Park, 1832 N. Litchfield Rd, Goodyear
13	Fri	8:00 - 9:00 AM	Friday Business Connections @ West-MEC, 5487 N. 99th Ave, Glendale
13	Fri	4:00 PM	Newsletter Deadline for all articles, inserts, ads, and other content
14	Sat	9:00 - 1:00 PM	Farmers Market @ Goodyear Community Park, 3151 N. Litchfield Rd, Goodyear
16	Mon	All Day	Chamber Office Closed: Martin Luther King Jr. Day
17	Tues	9:00 AM	Events Committee Meeting @ Chamber Conference Room, 289 N. Litchfield Rd, Goodyear
17	Tues	11:30 - 1:00 PM	Lunch N Learn @ Chamber Office, 289 N. Litchfield Rd, Goodyear
18	Wed	Noon	Networking At Noon @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear
19	Thurs	11:30 - 1:00 PM	Lunch N Learn @ Chamber Office, 289 N. Litchfield Rd, Goodyear
21	Sat	9:00 - 1:00 PM	Farmers Market @ Goodyear Community Park, 3151 N. Litchfield Rd, Goodyear
24	Tues	11:30 - 1:00 PM	Lunch N Learn @ Chamber Office, 289 N. Litchfield Rd, Goodyear
25	Wed	Noon	Networking At Noon @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear
27	Fri	8:00 - 9:00 AM	Friday Business Connections @ West-MEC, 5487 N. 99th Ave, Glendale
28	Sat	9:00 - 1:00 PM	Farmers Market @ Goodyear Community Park, 3151 N. Litchfield Rd, Goodyear



February 2017 Calendar Preview

Date	Day	Time	Event
1	Wed	Noon	Networking At Noon Holiday Party @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear
4	Sat	9:00 - 1:00 PM	Farmers Market @ Goodyear Community Park, 3151 N. Litchfield Rd, Goodyear
4	Sat	10:30 - 3:30 PM	'Tale of Two Cities' Festival & Parade @ EMCC, 3000 N. Dysart Rd, Avondale
8	Wed	Noon	Networking At Noon Holiday Party @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear
9	Thurs	5:00 - 7:00 PM	Business After Hours @ Pure Patio, 116 E. Western Ave, Goodyear
10	Fri	8:00 - 9:00 AM	Friday Business Connections @ West-MEC, 5487 N. 99th Ave, Glendale
11	Sat	9:00 - 1:00 PM	Farmers Market @ Goodyear Community Park, 3151 N. Litchfield Rd, Goodyear
15	Wed	Noon	Networking At Noon @ Haymaker Restaurant, 1800 N. Litchfield Rd, Goodyear



289 N. Litchfield Rd.
Goodyear, AZ 85338
623-932-2260
www.southwestvalleychamber.org

2016 - 2017 Board of Directors

- Patty Hannon - Chair
OCM Recycle West
- Cheryl Todd - Chair Elect
AZFirearms.com, Gun Freedom Radio, Pot of Gold Estate Liq.
- Garnett Sailor - Treasurer
Quail Run Realty
- Linda Elliott - Secretary
Estrella Mountain Community College
- Kelli Hernandez - Past Chair
New Life Center
- Joy Beaver, Arts Academy of Estrella Mountain
- Wally Campbell, City of Goodyear
- Heather Champion, Champs Family Automotive
- Thomas Cheddar, Western Container Corp.
- Rocky Cocchiola, LandCare Unlimited
- Kathleen Frederick, La Loma Village
- Carl Giordano, Realty ONE Group
- Anna Lam, Base Commerce
- Lisa Lantz, Cancer Treatment Centers of America
- Erika Lara, Thomson's Flower Shop
- Kathy Jernigan-Bahr, Dick's Sporting Goods
- Joanna Jones, Empire West Tile
- Patrick McDermott, APS
- Sandi Nielson, City of Avondale
- David Schwake, Litchfield Kiwanis
- Maureen Wilson, The Insurance Lady
- Lt. Col. Rochelle Smith, Luke Air Force Base
- John Safin - President/CEO
Southwest Valley Chamber of Commerce

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ATTENTION: Nominations for the Board of Director 2017-18 Ballot Must be Received by Friday January 6, 2017 at 5:00pm

Nomination form and board of director information is available online
www.SouthwestValleyChamber.org/board-election.html