

Business Update

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Business Brief

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Brown Bag

THE Voice

www.gochamber.org



**SAVE
THE DATE
Annual Dinner
January 24, 2019**
(watch for details to come)

**2018 Wake Up To UND
President Mark Kennedy &
Dave Molmen, CEO Altru**

Executive Committee

Chair: Ron Galstad

Galstad, Jensen, McCann PA

Chair-Elect: Josh Brown

Thompson-Schaefer Insurance

Past Chair: Matt Walkowiak

Ground Round

Tony Telken- Lithia Ford Lincoln

Paula Anderson - Sterling Carpet One

Dave Zavoral - RJ Zavoral & Son's, Inc.

Barry Wilfahrt - The Chamber GF/EGF

Board of Directors

Jeff Barta - Achieve Therapy & Fitness

Tom DiLorenzo - UND

Shanna Field - Wintrust Mortgage

Rachel Gornowicz - Countrywide Sanitation

Pete Haga - City of Grand Forks

Josh Grinde - Right Choice Electric

Brian Huschle - NCTC

Curt Kreun - District 42 ND Senator

Keith Lund - Grand Forks Region EDC

Tom Rosendahl - Dakota Supply Group

Lisa Swanson - Hugo's

Scott Telle - Ad Monkeys

Laurie Tweten - Coldwell Banker

Guy Useldinger - Southern Estates, Inc.

Justin Valinski - Columbia Mall

Jill Wilson - Altru

Sr. Military Advisory to the Board

Col. Benjamin Spencer - GFAFB

Staff

Barry Wilfahrt

President/CEO

barry@gochamber.org

Kimberly Strom

Vice President of Operations

kimberlys@gochamber.org

Emberly Lietz

Membership Director

emberlyl@gochamber.org

Tina Neil

Communications Director

tina@gochamber.org

Dee Decimus

Administrative Assistant

dee@gochamber.org



Chamber News

Wake Up To UND 2018

GRAND FORKS, N.D. – The Chamber of Commerce GF/EGF, and the University of North Dakota teamed up for another successful Wake Up to UND event. President Mark Kennedy spoke about “Leaders in Action. Together, we drive the future.” He also presented Altru’s CEO Dave Molmen with the Presidential Medal.



UND and the Grand Forks/East Grand Forks business community have enjoyed a long history of working together. The business community strongly supports President Kennedy’s message of Leaders in Action, because Together, we truly do drive the future.

The Grand Forks East Grand Forks Chamber voted to oppose both measures 1 and 3.

Measure 1 – Ethics Measure

North Dakotans for Sound Government (NDSG), a coalition of concerned organizations, has been formed to oppose passage of Measure 1, and educate North Dakota voters on the negative impact of the constitutional measure.

North Dakotans for Sound Government opposes Measure 1 for the following reasons:

First, the Measure is carelessly written by elite out-of-state interests.

Second, the Measure creates an unaccountable new branch of government which will cost taxpayers millions.

Third, the Measure would override every other article of our North Dakota Constitution.

“We encourage all North Dakotans to read this measure for themselves and not be hoodwinked by misleading buzzwords,” said Geoff Simon, chairman

Continued on page 3

of NDSG and Executive Director of Western Dakota Energy Association. Simon also noted that many of the so-called reforms in the measure are already codified in North Dakota state law.

"We've carefully studied Measure 1. We believe the measure, an amendment to our Constitution, is fatally flawed," says GNDC President & CEO Arik Spencer.

The NDSG coalition represents a broad array of North Dakota organizations who publicly oppose Measure 1 as it represents a serious threat by outside special interests to take control of the North Dakota Constitution and the rights and privileges of all North Dakotans. NDSG has generated considerable support and enthusiasm from all sectors of the state, with new members joining weekly. These organizations include, but are not limited to:

The Chamber Grand Forks/East Grand Forks; Greater North Dakota Chamber; Western Dakota Energy Association (formerly North Dakota Association of Oil & Gas Producing Counties); Bismarck-Mandan Chamber of Commerce; North Dakota Retail Association; Independent Community Bankers of North Dakota; Minnkota Power Cooperative; Associated General Contractors of North Dakota; Great River Energy; Credit Union Association of North Dakota; North Dakota Petroleum Marketers; Utility Shareholders of North Dakota; North Dakota Petroleum Council; Lignite Energy Council; Basin Electric Power Cooperative; Xcel Energy.

Chamber Opposes Ballot Initiatives 1 and 3

Measure 3 - Legalizing Recreational Marijuana.

Based on workforce concerns for the state, the Grand Forks East Grand Forks Chamber has joined the coalition against legalizing recreational marijuana. According to Chamber President, Barry Wilfahrt "We have joined the coalition opposing the measure because of its potential impact on workforce needs in our community and state."

These concerns were directly addressed by Greater North Dakota Chamber President and CEO Arik Spencer in his remarks at news conferences in Fargo and Bismarck two weeks ago.

Spencer noted...

1. "Recreational marijuana will compound North Dakota's workforce shortage at a time when we can't afford it.
2. "Industries ranging from health care to transportation to energy, which have strict drug and alcohol policies for both employee and public safety, have had increasing challenges finding employees in states that have legalized recreational marijuana such as Colorado and Washington.
3. "Failed employer drug tests have nearly doubled in both Colorado and Washington since legalization and with North Dakota's unemployment at 2.6%, we can't afford for that to happen here.
4. "Marijuana is still illegal under federal law. Businesses regulated by the U.S. Department of Transportation or subject to the federal Drug Free Workplace Act still must maintain a drug-free workplace for marijuana and other drug use. Recreational marijuana will make compliance with federal law that much harder.
5. "Measure 3 is bad for business. We strongly urge North Dakotans to vote NO vote on Measure 3 this November."

GROW Minnesota Shows Opportunity in EGF

As announced last May, the Chamber and the East Grand Forks EDA partnered with Grow Minnesota!, a distinctive business retention and assistance program led by the Minnesota Chamber of Commerce.

Barry Wilfahrt of the Chamber and Paul Gorte of the EDA visited 20 EGF businesses during the summer. The businesses reflect a cross-section of employers with a business focus that expands beyond the local area. They are pleased to announce their findings. In general the findings are highly favorable to East Grand Forks but express reservations about the business climate, tax structure, and regulatory environment in Minnesota on a statewide level.



East Grand Forks is a stable, locally controlled business environment. In general there is room to meet the current need and to expand.

- Local companies are diversifying and doing quite well from a profitability perspective.
- Workforce demand continues to grow.
- Workforce development must be a priority for future growth and expansion.
- EGF companies are in a growth mode and have plans for new investments.

The companies shared their thoughts about the State and local area. They are concerned with the business climate in Minnesota. The companies talked about Minnesota taxes, Workers Comp rates, minimum wage, State mandates, higher taxes resulting from the reassessments in Polk County, and the regulatory climate, specifically MCPA.

In contrast, EGF businesses like the local community support of the city and local customers. The companies talked about the need for another bridge. They praised employee and community loyalty. They noted City Hall is responsive. The companies said East Grand Forks is a solid community to do business in. They also noted the challenges of the weather. In short, they look favorably on East Grand Forks.

BRIC Change Name to Reflect New Base Retention Strategy

The BRIC Committee is changing its name to the Base Retention and Investment Committee moving forward. Changing the words "Realignment" and "Impact" to Retention and Investment "makes sense" according to Chamber President Barry Wilfahrt who has been a member of the committee since 2008. "Following the 2005 BRAC round our focus was on realigning the missions and mitigating the impact of the 2005 BRAC cuts. Since the onset of Grand Sky and with last year's change to an Air Combat Command Base from an Air Mobility Command Base the focus has shifted to base investment in infrastructure, Grand Sky infrastructure and investing time in bringing new tenants to Grand Sky and new missions to GF AFB." With the base as "safe" as it has been in decades from a potential closure perspective "the community will always need to be vigilant and develop and implement an evolving base retention strategy that includes potential new missions and ongoing base infrastructure investment."

Members of the committee continue to be representatives from the City, County, EDC, Chamber and UND. The partnership has worked remarkably well and BRIC has a strong positive profile with ND leaders and leaders in the Pentagon and throughout the Air Force.

The NDDOT is planning to reconstruct Demers Avenue during the 2019 construction season. This project is expected to take nearly all of the construction season with some minor work and cleanup likely being completed in the spring of 2020. The project will reconstruct the entire street including the sidewalks, street lights, traffic signals, etc. The current plan is to completely close Demers from 6th to 3rd Streets and detour westbound traffic northward and eastbound traffic southward. There will need to be provisions to allow north-south traffic to cross through the Demers construction but those details are not known at this time. Also, we will likely have to change the diagonal parking on Kittson and on N & S 3rd Streets to parallel while the detour is taking place and may have to consider not installing the parklet on N 3rd Street as well. Once that section is complete, they will reconstruct Demers from 3rd to the Sorlie in halves using temporary traffic signals and having both eastbound and westbound traffic utilizing a single lane. Town Square will be accessible from 3rd Street and access to the lower parking lot off of Riverboat Road will be accessible from Demers. Between the traffic detours, the construction on Demers, and the loss of parking, it will be a challenge to have any downtown events next year. We would strongly recommend that downtown events be canceled for 2019 or be held at another location. With the desire of the community and the downtown businesses to accelerate construction as quickly as possible, there would not be an opportunity to have the contractor delay the construction to permit a downtown event to take place. The project is scheduled to be bid on April 12th and construction is expected to begin shortly thereafter.

Mark S Walker, City of Grand Forks

Henry Havig Nominations Now Being Accepted 2018 Henry Havig Award For Community Service

Nominations are now being accepted for the 2018 Henry Havig Award for Community Service. This is The Chamber's most prestigious award and is given annually to those special individuals who stand above the crowd by their dedication to our community through community service in multiple volunteer leadership roles. It is an award that recognizes individuals who have provided exemplary voluntary leadership service to our community over a long period of time and in a broad spectrum of community activities. Nominees must be at least 36 years of age and have proven leadership qualities, commitments to community based organizations and the desire to improve the quality of life in our community. The Havig Award for Community Service is given in memory of a great community leader. Henry Havig was president of the board of the chamber in 1955-1956 and was a long time successful businessman who contributed greatly to our community as a member of the Grand Forks City Council and a life-long contributor to the YMCA. Please complete and return a nomination by Monday, November 19th, 2018 to: The Chamber 202 N. 3rd St. Grand Forks, ND 58203 or email to: info@gochamber.org. Additional information regarding the nominee may be included when submitting the nomination. The Selection Committee is comprised of the past recipients of the award. This award will be presented at The Chamber's Annual Dinner and Banquet on January 24th, 2018 at The Alerus Center.

Nominations shall include:

- 1. Nominee's Name**
- 2. Leadership qualities, organization memberships, youth involvement, community service and other pertinent and relevant information**
- 3. Name and signature of person submitting the nomination**

The U.S. Chamber of Commerce launched a new website, Vote for Jobs, to help you and your members prepare

Here are the tools that Vote for Jobs provides in preparation for election day:

- Register to vote
- Learn about voting early or by absentee ballot
- Find polling locations
- Check out "How They Voted" congressional scorecard



We encourage you to share this useful tool with your members and feel free to contact me with any questions.

Thank you.
 Sara Armstrong
 Vice President
 U.S. Chamber of Commerce

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C O M M I T T E E

The Chamber meets and exceed the needs of our diverse business community and over 1080 Members through the work of our Standing Committees

C
O
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N
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R

Chamber Agriculture Committee

Co-Chairs:

Carah Hart, Red River Farm Network and Brandon Heider, Frandsen Bank

AG

September 2018 Meeting Update:

NDSU Extension Crops Marketing Economist Frayne Olson talked about trade, tariffs and an outlook on the farm economy. It will be a challenging year ahead for agriculture. The committee is also planning the annual banquet for Thursday, November 15 at the Ramada Inn.

The Chamber Ag Committee meets again at the North Dakota Mill on Tuesday, October 9 at 7:30 a.m. We'll have a pancake breakfast and a quick tour the mill.



SAVE THE DATE

Farmers Appreciation Banquet - November 15, 2018



We are still accepting sponsorship for the **2018 FARMERS APPRECIATION BANQUET**
Please contact Tina at tina@gochamber.org today!

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Ambassador Meeting

Hosted by Grand Forks Public Works along with Northend Dairy Queen Catering



We are the welcoming arm of The Chamber.

We welcome new chamber members and businesses with ribbon cutting ceremonies. We assist with registration and greeting at Chamber functions, and we participate in The Chamber's annual Membership Drive.

THANK YOU

To all the employers who participated in our



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September

BUSINESS AFTER HOURS



It's the talk of the town!

This is one of the many networking opportunities The Chamber offers for its members and their employees.



Hosted by: Alerus Center "Trade Show Style"



THE Chamber
Business After Hours
2018

Thursday, October 18, 2018

4:45pm ~ 7:00pm

La Quinta Inn & Suites

4051 Garden View Dr. Grand Forks ND

**FREE
ADMISSION**

- Complimentary hors d'oeuvres
- Great Door Prizes
- Drink Tickets & Cash Bar
- Progressive cash drawing is at \$600

La Quinta Inn & Suites invites all Chamber Members and their employees to join them for a fun Business After Hours event!

**Free Admission – Complimentary hors d'oeuvres
Great door prizes - Progressive cash drawing is at \$600.**

Stop in...Enjoy the fun and take advantage of great networking opportunities. You might even **WIN \$600** in our progressive cash drawing! We'll draw the name of one Chamber Member business. If someone from that organization is present, they win!!

Because of the business nature of this event, no children under 18 may attend.

BUSINESS BRIEFS

Alerus Named One Of Best Banks To Work For In U.s.

GRAND FORKS, NORTH DAKOTA (Aug. 28, 2018) – Alerus has been named one of the Best Banks to Work For in 2018 by American Banker.

The Best Banks to Work For program, which was initiated in 2013 by American Banker and Best Companies Group, identifies, recognizes and honors U.S. banks for outstanding employee satisfaction. Full results of this year's program are available at American Banker and in the September issue of American Banker Magazine.

"We are very honored to be named as a Best Bank to Work For," said Alerus Chairman, President, and Chief Executive Officer Randy Newman. "Employees are our greatest asset and our success begins with them. A common belief within our organization is it's not just what you do, but how you do it. Whether it's our employees or clients, we're all focused on doing what's best for the people we serve."

Eighty-five companies were selected for this year's list based on a two-step process, which included an evaluation of workplace policies, practices and demographics, and employee surveys to directly assess the experiences and attitudes of individual employees. The combined scores determined the top banks and the final ranking. The program is open to commercial banks, thrifts, savings banks and other chartered retail financial institutions with at least 50 employees in the United States.

**New staff?
Business
accomplishments?
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Petrik Joins KLJ



Scott Petrik

September 12, 2018 – KLJ, an engineering firm, has hired Scott Petrik in their Grand Forks office. Petrik, an engineer, earned his bachelor's degree in civil engineering from Montana

State University. He is registered as an Engineer-in-Training in North Carolina and joins KLJ with two years of experience.

Global Friends welcomes Adam Fortwengler



Adam Fortwengler

Adam Fortwengler joined Global Friends in August 2018 as our program coordinator. Adam graduated from the University of North Dakota with a Bachelor of Science degree in

social work and a Bachelor of Arts degree in political science. Adam completed an internship with Global Friends Coalition in the summer of 2017. During his internship, Adam mentored New American families, taught driving skills on our golf cart and coordinated a behind-the-wheel driver's education course. When his internship ended, he remained on as a steady volunteer helping countless New American families navigate paperwork, assisting with driving lessons, providing transportation, and advocating for families in social services. Prior to joining Global Friends, Adam worked at the Grand Forks Housing Authority and was a football coach for many years.

Riskey-Barta joins Bremer Bank Treasury Management



Breanna Riskey-Barta

Breanna Riskey-Barta has been promoted to the role of Treasury Management Banker in Grand Forks. Riskey-Barta graduated from the College of St. Benedict with a Bachelor's

Degree in Psychology and a minor in Management. She joined the Bremer Bank team in 2005 and has held previous positions as a Client Service Associate, Business Services Associate and most recently as the Business Services Associate Team Lead.

Welcome to Altru Health System



Rebecca Pulkrabek, MS, FNP-C

Grand Forks, N.D. – Rebecca Pulkrabek, MS, FNP-C joins the team at Altru Professional Center and specializes in pain management. She is a certified family nurse practitioner and chronic pain is a

specific practice of hers.

"I strive to provide personalized, compassionate, collaborative care to my patients," Pulkrabek explains. "Every person deserves to be treated with dignity and respect, and to be a part of the care they receive." She believes the love she puts into her job is what matters most.

Pulkrabek earned her Bachelor of Science in nursing at the University of North Dakota and went on to receive her Master of Science in the family nurse practitioner program also at the University of North Dakota. **Carly**

BUSINESS BRIEFS

Choice Financial Raises Over \$25,000 for Altru's Hospice

Heroes for Hospice was held on July 17, 2018 at Choice Financial in Grand Forks. An estimated 600 people attended, raising \$25,683 for Altru's Hospice. Attendees of the lunch enjoyed a feast provided by Red Pepper, Popolino's Pizza and O' For Heaven's Cakes. The event also featured a memorial wall where guests were invited to remember their loved ones.

"We couldn't be happier with the support the community has shown for our Heroes for Hospice fundraiser," Chris Johnson, Grand Forks Market President for Choice Financial said. "Altru's Hospice is a fantastic organization that helps so many people during times when they need it most. We are delighted to be able support them."

The Heroes for Hospice fundraiser helps provide funding for Altru's Hospice to offer end-of-life care for terminally ill patients and support for their families.

The first Hospice event was held in 2013 in Fargo. Since then, Choice Financial has held hospice fundraising events across North Dakota in Fargo, Dickinson, Bismarck, and now Grand Forks. Since 2013, Choice Financial has raised over \$750,000 for four Hospice organizations (Hospice of the Red River Valley, Sanford Hospice, CHI Health at Home Hospice and Altru's Hospice) across North Dakota.

EAPC Architects Engineers welcomes Lee Estad



Lee Estad

EAPC Architects Engineers welcomes Lee Estad to the Grand Forks office as a Construction Specialist. He provided his talents at EAPC for 10 years, now is back to do it again! Since 2007, Lee worked at Altru Health System as a construction manager gaining extensive design and construction experience within the healthcare industry. Lee knows a thing or two about good customer service and says that it should be the number one goal for everyone. "It's my goal and will always be during my career. Treating people with respect and engaging them in the process always builds trust for a better working relationship. Good customer service or even better, great customer service, helps businesses build financial growth each year to provide better services for current and new customers." Lee's primary role at EAPC will be project management, construction administration, and estimating.

Lohstreter, PA-C Joins Truyu Team at Altru Health System



Carly Lohstreter, PA-C

Grand Forks, N.D. – Carly Lohstreter, PA-C joins the Truyu team and specializes in dermatology. She enjoys treating all skin types and conditions, including psoriasis, rashes, eczema, acne, skin cancer and hair loss. She is able to perform minor skin excisions, cyst removals, and injections for alopecia and psoriasis. Carly also has experience in cosmetic injectable treatments including Botox, dermal fillers and Kybella.

"I believe in patient centered care in which the patient is involved in management of their disease," Lohstreter mentions. "Every person is different, which makes their needs, wants and treatment also different." Carly is motivated by her patients, and she loves being able to make a difference in their lives.

Carly earned her Master of Physician Assistant Studies from Rocky Mountain College in Billings, Montana. She completed her dermatology training in California and is excited to be returning to the Grand Forks area. In her free time, Carly enjoys spending time with her husband and children. She likes to cook, travel and be outdoors.

BUSINESS BRIEFS

JLG Architects hires 16

GRAND FORKS, ND – September 25, 2018 – JLG Architects, a 100-percent employee-owned architecture firm, has hired 16 new design and administrative professionals. JLG now employs approximately 120 employees.

- KAREN MUTSCHELKNAUS, Senior Interior Designer
- ALAINA HARDIE, Senior Interior Designer
- JESSE HADLEY, Senior Project Manager
- ADAM SCHOLLES, Project Technician
- COLE JOHNSON, Project Architect
- LAUREN KINKER, Job Captain
- NIC PIETRON, Job Captain
- BRANDON WATTS, Job Captain
- BEN JOHNSON, Project Support
- SHELLEY VANG, Project Support
- JAVAN ARROYO, Project Support
- MIRANDA CHRISTENSEN, Project Support
- MATTHEW DUNHAM, Project Support
- ERIC ANTONSON, Project Management Accountant
- JONATHAN CZECH, Staff Accountant
- MEGHAN ENSRUD, Human Resources Coordinator

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Above all, the ISight RPV Services team believes that our value is only as great as the value we provide our customers. We offer a solution that is designed to help you work faster, safer and more effectively than other solutions available. By measurably reducing the time it takes to inspect assets, we save you time and money. Automated inspections remove past barriers, putting the power of time and planning back in your hands.

As one of the most experience operators in the United States, we would like to put our experience to work with industry leaders throughout the United States and abroad. ISight's customers include engineering firms, DOD contractors, NASA, Ellingson Companies, and the North Dakota and Nevada FAA UAS Test Sites. A sister company, UAI International (uaiinternational.com), founded in 2010, provides chase plane operations (providing over 500 hours of sense and avoid support for the UAS industry within the region, online training and consulting. UAI international's online curriculum consists of:

- Full Motion Video
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- Geospatial Sensing (Part 2)

Both companies are wholly owned by the Midwest Drone Group.



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Ribbon Cutting

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Emberly Lietz,
Chamber Membership Director



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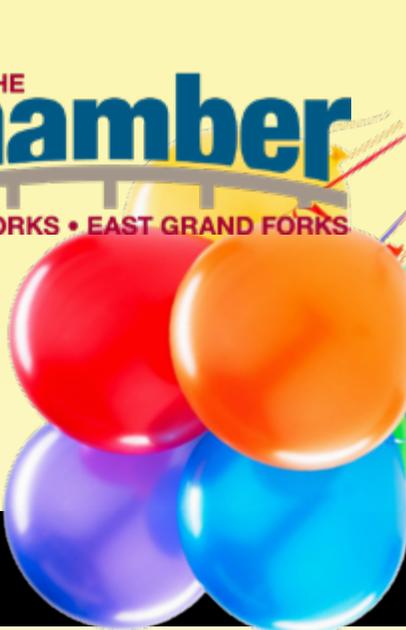
GRAND

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Welcome



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NEW MEMBERS

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Lauren Huff
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lauren@thomsenhomesllc.com
www.thomsenhomesllc.com

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The Chamber Weekly E-Promotion

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The Chamber E-Promotion

CLICK HERE TO VIEW SAMPLE

Sept. 1 - Sept. 30
Membership Renewals

The following businesses know the value of their Chamber Membership and have renewed their membership in The Chamber-GF/EGF.

GIVE THEM A VISIT!

Asche Insurance Agency	Orchard Oil
Bank Forward - Columbia Rd	Patty Hajostek-Colonial Life/UNUM Insurance
Becker Marketing Consultants	Pins & Needles
Benchmark Mortgage	Polar Communications
Black Gold Potato Sales	Prairie Public
Blue Moose Bar & Grill	Pringle & Herigstad P.C.
Broken Sentry Games	Probitas Promotions
Bud & Ralph's Appliance Service	Ralph Engelstad Arena
Century 21, Red River Realty - Alexa Lovelien	RE/MAX Grand
Denny's	Retrax Holdings, LLC
East Grand Forks Dental Care	Salt Therapies LLC
EdgeData LLC.	Sertoma Club of Greater Grand Forks
Five Star Storage	Shopko
Forx Rentall & Mini Stor-All	Sickies Garage Burgers & Brews
Grand Forks Marathon	Smiling Moose Rocky Mountain Deli
HOPE Evangelical Covenant Church	Stable Days Youth Ranch
iHeart Media	Staybridge Suites Grand Forks
Inspire Pharmacy	T-Global, Inc.
JLG Architects	The Shrink Tank.com LLC
KLJ	TruHome Property Solutions
Lignite Energy Council	WDAZ TV
Maximum Impact Promotions & Specialties	Wendy's - 32nd Ave
Nate's Canopy & Tent Rental	Widseth Smith Nolting
New Vision Truck Accessories	Wintrust Mortgage
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clothes to be used for Prairie Harvest Mental Health's
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SEPTEMBER

Brown Bag Seminar



Recruiting in Times of Low Unemployment



What are successful strategies to recruit new hires from entry level to professional positions? What do candidates respond to, and what do employers unintentionally do that prevents them from getting the best talent? Hear the tricks that Professional Recruiters utilize, and innovative techniques to increase your applicant flow!

Through this interactive workshop you will learn:

- How to attract talent from a wide area
- What is the role of starting pay?
- Information for all types of industries!

Presented by:
Mike Henke

Mike Henke Inc. partners with companies throughout the Midwest in the areas of Training and Development. For more information visit: mikehenkeinc.com.

Wednesday, Oct. 17 2018

11:30am – 1:00pm

The Chamber, 202 N 3rd St

**\$20/Person – Chamber Member
(Includes Lunch)**

**\$30/Person – Non-Member
(Includes Lunch)**

**Registrations are
available online only.**

**To register and add the event
automatically to your calendar click
the register button below.**

REGISTER NOW

Seating is limited to 32 Attendees. Sign up soon!
Reservations not cancelled 3 days prior to
event will be invoiced.



SEPTEMBER BROWN BAG SEMINAR BOOSTING YOUR BOTTOM LINE How to Find More Profit in Your Business

Presented by:

Eric Giltner

Senior Area Manager,

US Small Business Administration

Coming to Grand Forks...

The Dale Carnegie Leadership Course

When you look at successful people, what do you see?

Confidence. Competence. Enthusiasm.

They're engaged in all aspects of their work and life, inspiring others as they lead by example. That's what the Dale Carnegie Course is about: Giving professionals the leadership skills to succeed and make a lasting impact at their organization.

What is the Dale Carnegie Course?

Innovative. Interactive. Engaging. Sustainable.

Learn to:

- Gain confidence
- Use a proven process to recall names and facts
- Build trust and persuade people to take action
- Project an enthusiastic attitude
- Communicate logically, clearly, and concisely
- Energize and engage listeners
- Manage stress and minimize worry
- Strengthen relationships
- Give constructive feedback that empowers others
- Encourage positive thinking
- Identify and reward successes
- Commit to continuous improvement

Now What?

Contact Bethany Berkeley to learn more!
O: 701.476.8734 | C: 512-961-0063
bethany.berkeley@dalecarnegie.com



Start Dates:

October 1, 2018 (Mondays)
January 3, 2019 (Thursdays)

Format

1:00 – 4:30PM
9 Weeks

What else does Dale Carnegie offer?

- Management, Presentations, and Sales Training
- Interactive Workshops
- Assessments
- Executive Coaching
- Succession Planning



The Chamber - GF/EGF and Northland College
invite you to attend the Annual



Thursday, October 18th, 2018
11:30am Lunch and Program
(Registration opens at 11:00am)

**Program featuring:
Northland President,
Dr. Dennis Bona**

**Northland College - EGF Campus in the Student Commons
2022 Central Avenue NE - On-site parking**

\$20/person (open seating) • \$160/reserved table of 8

RSVP deadline is October 10, 2018



NORTHLAND
COMMUNITY & TECHNICAL COLLEGE

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