

Business Update

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THE **VOICE**

www.gochamber.org



2022 MAC Golf



MAC (Military Affairs Committee) Golf Outing

The Military Affairs Committee hosted a golf tournament at the Grand Forks Country Club. At this tournament civilian and military golfers were paired together to form a team. This is a fun way to interact with our military friends, strengthen the bonds between our community and our military members and form lasting friendships.

*Check out
August BAH
on page 12*

Executive Committee

Chair: Tommy Kenville,
iSight Drone Services

Chair Elect: Russel Crary,
Crary Real Estate

Past Chair: Dave Zavoral,
RJ Zavoral & Son's Inc.

Matt Fisher, Probitas Promotions

Tony Hodny, H & S Electrical Services LLC

Pat Boppre, Blue Moose Bar & Grill

Barry Wilfahrt, Chamber GF/EGF

Board of Directors

Brandon Bochenski, Barys Const./City of GF

Meghan Compton, Altru Health System

Kay Derry, Northern Roots Boutique

Mike Dunn, Construction Engineers

Torrie Enget, Hugo's Family Marketplace

Mike Fridolfs, Northrop Grumman Corp.

Tarek Howard, Auto Finance Super Center

Curt Kreun, District 42 ND Senator

Brian Leach, Golf Center

Meloney Linder, University of North Dakota

Keith Lund, GF EDC

Mike McLean, JLG Architects

Anna Rosburg, Alerus Center

Andy Schneider, Dakota Concealed/

GF County Sheriff

John Schumacher, American Federal

Penny Stai, River Cinema

Sr. Military Advisor to the Board

Col. Timothy Curry, GFAFB

Chamber Staff

Barry Wilfahrt

President/CEO

barry@gochamber.org

Kimberly Strom

Vice President of Operations

kimberlys@gochamber.org

Tina Fetsch

Executive Assistant

info@gochamber.org

Jessica Tennison

Membership Director

jessicat@gochamber.org



The Grand Forks and East Grand Forks City Council met in a joint meeting in July with representatives from the MPO and both counties to talk about potentially building a one or even two additional bridges connecting the two cities. A seven member subcommittee has been appointed and will come back with corridor recommendations for action by all 4 elected bodies.

The Chamber has been calling for this joint meeting for over a year as more and more federal money is announced. Also see the link to the "Its Time to Build" editorial in the Grand Forks Herald, written by Chamber Infrastructure Co-chairs Dave Zavoral and Tommy Kenville.



*Tommy Kenville,
iSight Drone Services
& T-Global, Inc.,
Chamber Board Chair*



*Dave Zavoral, RJ
Zavoral & Son's Inc.*

[LINK HERE](#)

Last month the Chamber convened a meeting of Grand Forks leaders with the ND Department of Transportation. The outcome from that meeting was very positive. There will be money available for major projects so long as local leaders can agree on priorities. The MN DOT has a similar message earlier this year for a delegation that travelled to St. Paul.

Last week a group of South Grand Forks Farmers and business people met to talk about circulating a petition to urge Grand Forks County to begin the environmental assessment on a Merrifield Interchange. It is expected this group will be at an upcoming GF County Commission meeting.

Its time to build!



The legislative budget subsection of both houses were in Grand Forks two weeks ago to tour the EERC and Grand Sky. Both have benefited greatly from ongoing Legislative investments in research and infrastructure. Chamber President & CEO, Barry Wilfahrt accompanies the group. He noted "legislators are seeing tangible results." They were most impressed by all of the building and planned building at Grand Sky. The new Sky Range and Test Site Beyond Visual Line of site projects that are underway and SDA mission at GFAFB were great talking points.

Team Grand Working to Prepare for 2023 Legislative Session



*Barry Wilfahrt,
Chamber President
and CEO*

Grand Forks will have another aggressive legislative agenda and local legislators will meet at the Chamber office with Team Grand Forks in late August to talk about 2023 legislative agenda and strategy. Meetings have been held with legislators locally and throughout the state by Team Grand Forks.

News
Chamber

Technology was the Theme at the City to Farm Tour

True North Equipment hosted nearly 40 local business people and community leaders. The group toured the new True North Impact Center on West Demers in the former Wells Concrete building. With its multiple 20 ton cranes and large assembly and working areas the Center is a one of a kind asset in the Farm Equipment world.

Advances in technology dominated the conversation. Nearly 2/3 less chemistry is necessary with the newer targeted weed and fertilizer spraying and application methods. This saves money and potential impact on the environment. Autonomous tractors, grain trucks and system to synch all of these devices is impressive. Plus, the ability to do remote software updates and diagnosis repairs before traveling to the field saves technicians time and keep equipment operating more hours at peak times.

What a difference 6 years makes since True North last hosted the City to Farm Tour. Plans are being made to tour a local processing plant (Simplot/American Crystal Sugar) in 2023 and 2024. If you are interested in being invited next year please send an email to info@gochamber.org and we will invite you next year.



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- Dan Wilbanks
President/CEO, NISC

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* Contract for at least 36 months and get 1 month free. Includes cabinet, power, and port, up to \$1,000 value. Offer valid through 12/30/22.

Maximizing Business Growth

Is your business ready?

Thursday, September 8, 2022

8:00 am – 12:00 pm

The Chamber
GRAND FORKS • EAST GRAND FORKS

River Cinema, East Grand Forks, MN
featuring

Hal Gershman

Business Owner/Operator



Hal Gershman was born in Grand Forks. He attended the University of North Dakota, graduating with a B.S. in Marketing in 1966. He served in the Peace Corps in Bolivia for 27 months where he met his future wife Kathy, also a volunteer. Hal has been a business owner since 1969, beginning with pizza houses in Mexico City and eventually Cambridge, MA. Hal returned to Grand Forks in 1976 and is the president of Happy Harry's Bottle Shops in Fargo and Grand Forks, Gershman Enterprises, LLC, and Harry's Steakhouse. He was President of the Grand Forks City Council from 2000 to 2014. Hal's proudest vote on the council was supporting his co-sponsored anti-discrimination housing ordinance. Grand Forks became the first city in North Dakota to pass such an ordinance. Hal chaired the first Grand Forks Airport Authority, served thirty years on the Alerus Financial Board of Directors and is currently ex-officio on the Economic Development Committee. He is currently on The Empire Arts Board. In 2008, Hal and Kathy funded the Hal & Kathleen W. Gershman Family Foundation to support the arts, education and social services. Hal and Kathy's daughter Leonora lives in Los Angeles with her husband and two children.

Seminar Topic

Things I've Learned Along the Way

Confronting competition, or being the competitor, is a delicate dance. I will share my thoughts on how to be the new competitor in a market and how to react to a new competitor in a market. I will also share some thoughts on business in general. Bring your questions. I'll be looking forward to answering them.

Break Out Sessions:

- Pre-Venture / Business Start-Up
- Business Growth / Business Succession
- Marketing / Finance
- Hiring / Workforce

Maximizing Business Growth

Program:

8:00 - 8:30 am

Registration

8:30 - 8:40 am

Welcome & Introductions - Theater 14

Sonia Robertson, Lighting Gallery
Co-Chair Chamber Small Business Committee

8:40 - 9:50 am

Featured Speaker

Hal Gershman, Business Owner/Operator

9:50 - 10:00 am

Break

10:00 am

Presenters Introductions

Sonia Robertson, Lighting Gallery
Co-Chair Chamber Small Business Committee

10:10 - 11:45 am

Breakout Room Discussions

(Pick a session in each time slot)

10:10 - 10:55 am

Pre-Venture / Business Start-Up – Theater 14

Tyler Sletten, Center for Innovation

Steve Moser, SCORE

Kayla Wallgren, ND Woman's Business Center

Business Growth / Business Succession – Theater 15

John Oncken, True North Equipment – Business Growth

Mark & Skyler Johnson, Sage Legal – Business Succession

11:00 - 11:45 am

Marketing / Finance – Theater 14

Amy Enget, Midco – Marketing

Jon Rentz – Finance

Hiring / Workforce – Theater 15

John Friend, PS Industry

Jacob Johnson, Doherty Staffing Solutions

11:50 am - 12:00 pm

Regroup in Theater 14 – Final Questions

Sonia Robertson, Lighting Gallery

Co-Chair Chamber Small Business Committee

THANK YOU FOR ATTENDING AND SUPPORTING THE CHAMBER!



NEW MEMBERS

Novum Business Services, LLC

Nicole Michael

2534 17th Ave S Suite F
Grand Forks ND 58201
701-757-3077

nicole@wearenovum.com

<https://wearenovum.com/>

Novum is a business services company that offers outsourced accounting, payroll, and other administrative services to small businesses and start-ups in all industries. Our team has extensive backgrounds in cost accounting, construction accounting, record keeping, and customer service to deliver detailed, accurate results that support your company's financial success.

We understand financial and administrative tasks can be a challenge for any business owner. By outsourcing these essential tasks to our team of experts, you can invest more time and energy into efforts that will help your company grow, such as:

- Strategic planning
- Training employees
- Engaging with customers
- Marketing your business
- Strengthening your leadership skills
- Getting involved in your community
- Networking with fellow professionals
- Increasing your bottom line

Drew Molstad

701-740-4410

drew.molstad@gmail.com

Kindle Wellness

Kelly Pratt

2401 S Washington St, Suite F
Grand Forks, ND 58201
701-248-8216

<https://www.kindlewellness.net/>

My goal has always been to personalize care for each of my clients. Everyone comes with their own story; therefore, it is vital that you are a part of your healthcare! We are a team, both working together towards the goals

that you have for yourself.

Greater Grand Forks Young Professionals

Sam Jenson

33 S. 3rd St Suite C
Grand Forks ND 58201
701-840-1055

<http://ggfyp.com/>

sam@ggfyp.com

Greater Grand Forks Young Professionals (GGFYP) is a non-profit group, created by young professionals for young professionals. We represent the interests of 20-40 year olds in our area. GGFYP is dedicated to the growth, learning, and development of young professionals within the region. GGFYP creates a platform for members to build relationships, develop professionally, become politically and philanthropically active, and contribute to the economic development and quality of life in our community.

The Vertebrae Clinic

Jordan Lunski

4700 S Washington St, Suite B
Grand Forks ND 58201
701-757-2555

<http://www.thevertebraeclinic.com/>

jordan@thevertebraeclinic.com

The Vertebrae Clinic serves as a pain, wellness, and performance enhancement clinic all wrapped into one. Grand Forks natives Dr. Jordan Lunski and his wife Grace founded The Vertebrae in 2020 with a vision to bring a welcoming, trusted healthcare clinic to their hometown. We strive to provide the best care, newest technologies with up to date research, and trusted referral partners. The Vertebrae serves primarily through diversified chiropractic care and utilizes many additional modalities to treat patients such as diagnostic X-ray, laser therapy, body ergonomics and mechanics and much more. Believing that every patient is unique, a carefully thought plan of attack is required in assisting the patient in reaching their wellness goals. Our goal is to get you back to doing the things you love and performing better than you ever have in the least amount of time possible.



NEW MEMBERS

Ideal Power Solutions (IPS)

Todd Mesa

Grand Forks ND

701-213-3805

www.idealpowernd.com

todd@idealpowernd.com

Ideal Power Solutions (IPS) is a Grand Forks based Electrical contractor serving the Red River Valley and surrounding areas. The company was founded to help provide the region an electrical contractor you can count on to be punctual, knowledgeable, and trustworthy. The founder of IPS, Todd Mesa holds a North Dakota and Minnesota master electrical license. With a broad range of knowledge across the electrical field, 100% customer satisfaction is guaranteed. Ready to take on any challenge and hit the ground running it's easy to say IPS is the ideal solution for any electrical related problems that may arise.

Federated Insurance

Adam Shaugabay

Grand Forks ND

218-242-1932

<https://www.federatedinsurance.com/>

ajshaugabay@fedins.com

When you partner with Federated, you get more than just a policy. You benefit from well over a century of experience in making businesses as successful as they can be. Our seasoned insurance professionals will help you manage risks to help you avoid the devastation that comes with filing a claim. Here are just a few of the resources we offer that help you ensure the success of your business and your employees:

- Federated Insurance Risk Management AcademySM
- Meet mySHIELD® — A library of general and

industry-specific risk management materials

- mySHIELD® — Arm your company with a wealth of information on human resources topics
- Business Succession Planning — Ensure your legacy continues with our succession planning services
- Risk Management Webinars — View upcoming and previously recorded webinars for the calendar year.

And if you do have to file a claim, you can take comfort in knowing that our extensive team of professionals is here to put their knowledge and experience to work for you. There is so much unpredictability in the world. Let Federated take some of the worry out of running your business, so you can focus on what really needs your attention.

Boot Barn

Hillary Starke

3801 32nd Ave S

Grand Forks ND 58201

www.bootbarn.com

Store116@bootbarn.com

At Boot Barn, we have an uncompromising desire to support local communities and the western lifestyle. We partner with local nonprofit organizations, including organizations that support United States Military Veterans and the families of fallen heroes. We offer all active and retired military personnel and first responders a discount on every item, every day. We support small businesses, local artists, and we highlight real people within the western community and use our platform to share their stories. We sponsor over 700 rodeos and local community events every year. More than anything, we celebrate the values of honesty, hard work, ingenuity, and perseverance—offering a piece of the American spirit.



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mid-season MEMBERSHIPS



PLAY THE LAST HALF OF THE SUMMER, PLUS GREAT FALL GOLF, FOR REDUCED MID-SEASON MEMBERSHIP RATES

VISIT KINGSWALK.ORG FOR DETAILS



The following businesses know the value of their Chamber Membership and have renewed their membership in The Chamber GF/EGF.

AmericInn By Wyndham Crookston	Doherty Staffing Solutions	PlayIt!
Beckstead's Auto Repair	Eagles Club #350	Quality Inn Columbia Mall
Boardwalk Bar & Grill	Edward Jones - Brian Fedje	Quentin Burdick Job Corp
Boujee Threads Closet Candy Boutique	Empire Arts Center	Ralph Engelstad Arena
Cambridge Property Mgmt	Global Safety Network	Sanford Health 929 Central Ave Clinic
Cash-Wa Distributing Co. of Fargo	Grand Forks County Historical Society	SitelogIQ, Inc.
Choice Bank - South Washington	Grease Monkey	Small Business Administration
Dakota Commercial & Development Inc. - Jerry Youngberg	J.R. Simplot	SpringHill Suites by Marriott
Dakota Dry Bean	Johnstown Bean Company	The Office Pub & Grub
Development Homes, Inc.	K & E Construction	Town Square Farmers Market
Doherty Staffing Solutions	Loffler Companies, Inc.	UND Energy & Environmental Research Center
	McGough Construction	Valley Corn Maize
	Medica Health Insurance	WiDSETH
	Northland Community & Technical College	

Top **TEN** Chamber Membership Benefits

- 1. New Business Contacts** – Networking and new business contacts will help your business grow. With more than 100 chamber programs and events, you'll have no problem adding to your contact base.
- 2. Credibility** – Make a statement that you are committed to the future of the Grand Forks/East Grand Forks region.
- 3. Leadership Development** – The Chamber offers learning and professional development opportunities to help you run a smarter, more profitable business.
- 4. Community Commitment** – Community involvement benefits you and the community and shows your commitment to helping our region grow.
- 5. Referrals** – The Chamber's referrals of our members are a great return on your investment.
- 6. Publicity and Exposure** – Publicity and heightened name recognition as a Chamber Member shows your customers and potential customers who you are.
- 7. Marketing & Advertising** – Targeted and affordable advertising offered by The Chamber help you promote your business effectively on a small budget.
- 8. A Healthy Local Economy** – Be a part of a group that is committed to creating a strong local economy to keep our business momentum moving forward.
- 9. Gain a Voice in Government** – The Chamber is your representative on a local, regional, state and national level. With over 1100 members representing thousands of area employees, The Chamber speaks with a strong voice for our business community on issues affecting your business.
- 10. Partnership** - You will be a part of an organization whose mission is to create an environment that encourages business success while enhancing the quality of life in our region.

SAND STEEL BUILDING CO.

Emerado, ND
701-594-4435
www.sandsteelbuilding.com

Metal Building Construction
Steel Fabrication
Millwright Services



Prairie Harvest Mental Health provides mental health wellbeing services to adults with mental health concerns. Prairie Harvest Mental Health has been redefining our newly designed person-centered services and is accepting referrals for the following services.

- ◆ Life Skills & Job Development
- ◆ Targeted Case Management
- ◆ Rehabilitative Services
- ◆ Housing
- ◆ Med Services—Nursing
- ◆ 1915(i) Services

Please contact us for more information. 701-795-9143 ext 22

Email your questions to info@prairieharvest.net

Click [here](#) for an application for services.



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MEET THE PEOPLE WHO ARE LIGNITE
I AM LIGNITE

IPACE
INFORM PROMOTE ADVOCATE CONNECT EDUCATE

Your Chamber Working For You

While you are hard at work, your Chamber of Commerce is working for you. The Chamber GF/EGF is a 5-star accredited chamber. We inform, promote, advocate, connect and educate our members and community.

Ambassador Meeting

Hosted by...
Mike's Pizza

We are the "welcoming arm" of The Chamber
We welcome new chamber members and businesses with ribbon cutting ceremonies We assist with registration and greeting at Chamber functions and we participate in The Chamber's annual Membership Drive.

July's Chamber Ambassador meeting was held at Mike's Pizza. Our presenters were Keith Reitmeier, SCORE and Linda Bedard.



IPACE
INFORM PROMOTE ADVOCATE CONNECT EDUCATE

Your Chamber Working For You
While you are hard at work, your Chamber of Commerce is working for you. The Chamber GF/EGF is a 5-star accredited chamber. We inform, promote, advocate, connect and educate our members and community.

How can you get the elephant out of the bathtub?

Jump Start's unique challenges get you thinking outside the box to help you create effective solutions for your business!

Sign up to learn more about Jump Start!





TRADE SHOW STYLE BUSINESS AFTER HOURS

Space is limited...

[Click Here to Reserve your space now for a "Boot-scootin Good Time"!](#)

The Alerus Center has partnered with The Chamber to host a trade show style. Business After Hours for their September 15, 2022 Business After Hours.

The Alerus Center will serve as the host for Business After Hours and will provide the food, beverages and door prizes. Chamber members may purchase booth space to

THE Chamber

Business After Hours



..... Hosted by

Balloons by Misti at the Ramada Inn

1205 N 43rd St, Grand Forks, ND

Thursday, August 18 - 4:45pm ~ 7:00pm

Balloons by Misti invites all Chamber Members and their employees to join them for a fun Business After Hours event!

Free Admission – Complimentary treats from Kool Kreations - Great door prizes - Progressive cash drawing is at \$600.

Stop by...

*Enjoy the fun and take advantage of great networking opportunities. You might even win **\$600** in our Progressive Cash drawing! We'll draw the name of one Chamber Member business. If someone from that organization is present, they win!!*

Forward this message on to your friends and colleagues. See you Thursday, August 18 at Business After Hours!

.....
Thank you to First Community Credit Union for hosting an eventful June Business After Hours.



BUSINESS BRIEFS

All Embracing Home Care Celebrates a New Location

All Embracing Home Care Celebrated their new location with an Open House and Ribbon cutting event. Their new home is at 2211 South Washington St in Grand Forks, ND.



Dee Decimus Holmes and her team are excited about the new office and the excellent location in our community. All Embracing Home Care employs almost 60 employees and serves over 100 clients in and around a tri-state area.

As a locally owned and operated business we help people of all ages live as independently as possible, without compromising their health and safety. We are a professional in-home care company, and we provide nonmedical care for senior citizens and individuals with special needs.

Thank you to the Chamber of Commerce GF/EGF and all of the friends, clients and staff that stopped by to share this special event.

If you are unsure of whether you or a loved one would benefit from in-home assistance, we advise simply making a list of activities which you or they need help with on a daily, weekly, and monthly basis. Determine if help is required on a short-term basis or for life. Now establish if family and friends can effectively cover these needs, keeping in mind that the safety and well-being of the person needing care are of the utmost importance. Simply documenting this information will go a long way in deciding if homecare is warranted. Of course, we would be happy to discuss your situation with you, as well as how in-home care can benefit you. Please contact us today at 701-330-8373.

Alerus Center accomplishments

Our Spectra (now OVG360) team has officially been managing the Alerus Center for 5 years as of July 1! Below are some of the records and accomplishments during our tenure for your awareness – we are excited to keep the momentum going!



5 YEARS AT ALERUS CENTER

RECORDS & ACCOMPLISHMENTS

- CONCERT ATTENDANCE RECORD: #1 LUKE COMBS (2021) & #3 MORGAN WALLEN (2022)
- MOST TICKETED EVENTS IN A YEAR: #1 2022 (PROJECTED AT 17), #2 2019 (16), & #3 2018 (13)*
- 2018 - FIRST TIME IN FACILITY HISTORY TO HOST 3 MAJOR CONCERTS (8,500+) IN A SINGLE YEAR
- OVER 121% INCREASE IN VENUE SPONSORSHIP REVENUE SINCE 2017
- OVER \$40,000,000 OF ECONOMIC IMPACT TO GREATER GRAND FORKS SINCE 2017
- TOP 3 VENUE RECORDS IN F&B TOTAL REVENUE & F&B PER CAP AND TOP RECORD IN MERCH PER CAP

*TICKETED EVENT COUNT DOES NOT INCLUDE THE FOOTBALL GAMES

**New staff?
Business
accomplishments?**
**SHARE YOUR NEWS
IN Business
Briefs FREE!**
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BUSINESS BRIEFS

ALERUS FINANCIAL CORPORATION ANNOUNCES EXECUTIVE LEADERSHIP CHANGES
Ann McConn, Chief Shared Services Officer, to Retire on January 6, 2023. Missy Keney Promoted to Chief Engagement Officer and Jon Hendry to Assume Role of Chief Technology Officer.



Missy Keney



Jon Hendry

Alerus Financial Corporation (Nasdaq: ALRS) (the “Company”) announced a number of changes to its executive leadership team as part of its ongoing management succession plan. Chief Shared Services Officer Ann McConn will retire on January 6, 2023. She will transition her responsibilities to Missy Keney as Chief Engagement Officer and Executive Vice President, and Jon Hendry as Chief Technology Officer and Executive Vice President.

Ms. Keney, a 17-year Alerus employee, will lead the Company’s employee and client engagement strategies, in addition to marketing and branding efforts focused on driving growth and long-term value creation for shareholders. She will also lead talent management and total rewards, connecting the Company’s mission and vision

with both the employee and client experience while building Alerus’ brand across the Company’s geographical footprint and its National Market. Ms. Keney, who previously served as the Director of Marketing and Client Experience, has been a member of the Company’s leadership team since 2017.

Mr. Hendry, a 38-year Alerus employee and member of the Alerus Financial, N.A. Board of Directors since 2008, will continue to oversee the Company’s technology infrastructure and initiatives. Mr. Hendry, who has served in numerous roles since joining the Company in 1984, will provide extensive experience and continued leadership over the Company’s digital transformation while aligning technology investments with the Company’s growth initiatives.

“We are fortunate to have had

Ann McConn’s expertise and leadership in many areas of the Company for nearly 27 years and grateful she will continue to contribute her knowledge and guidance as Missy Keney and Jon Hendry transition into their new roles,” said President and Chief Executive Officer, Katie Lorensen. “Alerus has a deep bench of strong leaders, and Missy and Jon are talented professionals who have extensive knowledge of our culture and operations. Both have played significant roles in implementing the Company’s strategic plan and will be integral in contributing to the execution of our strategic initiatives, growth objectives, and continued top-quartile financial performance.”

These changes complete the executive leadership team transition led by Ms. Lorensen, who was appointed President and Chief Executive Officer effective January 1, 2022. Previous additions included Al Villalon as Chief Financial Officer effective February 1, 2022, and Jim Collins as Chief Banking and Revenue Officer effective May 31, 2022. They joined Ms. Lorensen and Karin Taylor, who serves as Chief Risk Officer. The six-person executive team has an average age of 49 and average tenure with the Company of 10 years.

BUSINESS BRIEFS

Hatcher Joins EDC Staff as Business Development Officer



Kevin Hatcher

Kevin Hatcher has joined the Grand Forks Region Economic Development Corporation (EDC) as its Business Development Officer. Hatcher will develop and implement strategies to support primary sector business recruitment and expansion in Grand Forks County. Hatcher will work with

community leaders to attract new businesses and promote an environment that supports existing businesses in the region.

"I have lived in the Grand Forks area for my entire life and believe strongly in being part of building the type of community you want to live in. I am looking forward to continuing to assist businesses with growth and creating thriving business relationships," said Hatcher.

EDC President & CEO Keith Lund said, "We are very excited to welcome Kevin to the EDC. He is well-connected in the Grand Forks region and has exceptional business development instincts he brings to the table from prior roles."

Hatcher comes to the EDC from East Grand Forks Water and Light department where he served as the energy and customer service specialist. As part of that role, he assisted businesses in taking advantage of financial incentive programs related to energy efficiency. Hatcher earned his MBA from Dakota Wesleyan University in Mitchell, SD. He is the current president of Greater Grand Forks Young Professional's board of directors and also serves as the president of the East Grand Forks Rotary Club.

The Grand Forks Region EDC works collaboratively to foster an environment that attracts innovative people and business investment to Grand Forks County and the surrounding region, enhancing economic vitality for long-term prosperity and growth.

Impact Dakota hires new Senior Business Advisor



Wendy Hauff, is a Manufacturing and Quality Engineering Professional with 20+ years of Process Development, Continuous

Improvement and Project Management experience. She has spent her professional career working in Aerospace and Defense industries concentrated in Avionics and Cargo; recently moving into Aerial and Compact

Equipment with a process focus on Assembly, Fabrication, Welding, Paint, Material Management, Inspection and TPM.

Wendy has experience in leading larger teams as well as leading smaller teams of skilled business professionals while monitoring and measuring KPIs, conducting audits, working in cross-functional teams, and driving Continuous Improvement Projects, Kaizens, and Rapid Improvements. She has worked closely with Plant Managers, Supervisors, Quality and Manufacturing groups to drive change with a focus on improving SQDCs

utilizing DMAIC, A3 and PDCA methodologies utilizing LSS tools related to VSM, 5S and SW. She provides a focus on Training and Development as well as closing the gaps on Strategic planning leading to profitability.

In these roles she has developed strong relationships, communication and training skills with teams and cross-functional teams to accomplish many goals such improving Efficiency and Quality, reducing costs, implementing 5S programs, obtaining Certified Supplier Status and AS/ISO Certifications.

Ribbon Cutting

The Chamber Ambassadors would love to meet you and celebrate your business with a ribbon cutting ceremony.

If you are interested, please contact Jessica at **772-7271** or jessicat@gochamber.org to schedule a ribbon cutting event.



All Embracing Home Care



Edgewood Health Care



Runway Intersection Closure

August 22nd to September 1st, 2022, *there will be no Delta and Allegiant Flights scheduled during this time.*

Thank you for your patience as we work to improve the airport.

Finding the “Sweet” Spot:

Where Passion and Profession Intersect

If anything, these last couple of years have been a time of re-evaluation. The Big Quit is evidence of how as we reconsider our purpose and career paths, we ask ourselves about what we really want and does our professional life contribute to getting us there. Whether you are a human resource professional, a leader wanting ideas to engage and retain your team, or someone looking for new ways to grow professionally and personally, this brown bag can add ideas and strategies. Together we will learn about finding that sweet spot where profession, vocation, mission, and passion intersect.

Janell will lead attendees through a process of how to discern, prepare and make plans to find that spot!



Brown Bag Seminar

Wednesday, August 17, 2022

11:30 am - 1:00 pm - Chamber of Commerce Board Room



Presented by:

Janell Regimbal,

Founder and Owner

Insight to Solutions, LLC

Janell Regimbal is on a mission to help people and organizations ignite their potential and move forward

their best ideas with confidence and a successful strategy.

With more than thirty years of leadership experience

in the nonprofit human service sector, this proactive, results driven leader recognizes the power of relationships as the x factor in all we do, and shares her passion for lifetime learning, solution finding and the ability of each of us to take our ideas to action!

After 30+ years as a C-Suite executive where she managed a diverse program portfolio and a large team of directors, she launched Insight to Solutions in 2021. Her company helps individuals, organizations and systems thrive, by offering training, project management, consulting services and leadership coaching. Janell is a licensed professional clinical counselor, trained mediator, and skilled trainer.

REGISTER HERE

\$20/Member & \$30/Non Member (Includes Lunch)

If you have questions, please contact the Chamber. info@gochamber.org or 701-772-7271