

THE **VOICE**

Business Update

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- New Members
- Membership Renewals
- Brown Bag

www.gochamber.org



The Chamber Ambassadors 2022

“We create an environment that encourages business success while enhancing the quality of life in our region.”

Executive Committee

Chair: Tommy Kenville,
iSight Drone Services

Chair Elect: Russel Crary,
Crary Real Estate

Past Chair: Dave Zavoral,
RJ Zavoral & Son's Inc.

Matt Fisher, Probitas Promotions

Tony Hodny, H & S Electrical Services LLC

Pat Boppre, Blue Moose Bar & Grill

Barry Wilfahrt, Chamber GF/EGF

Board of Directors

Brandon Bochenski, Barys Const./City of GF

Meghan Compton, Altru Health System

Kay Derry, Northern Roots Boutique

Mike Dunn, Construction Engineers

Torrie Enget, Hugo's Family Marketplace

Mike Fridolfs, Northrop Grumman Corp.

Tarek Howard, Auto Finance Super Center

Curt Kreun, District 42 ND Senator

Brian Leach, Golf Center

Meloney Linder, University of North Dakota

Keith Lund, GF EDC

Mike McLean, JLG Architects

Anna Rosburg, Alerus Center

Andy Schneider, Dakota Concealed/
GF County Sheriff

John Schumacher, American Federal

Penny Stai, River Cinema

Sr. Military Advisor to the Board

Col. Timothy Curry, GFAFB

Chamber Staff

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President/CEO

barry@gochamber.org

Kimberly Strom

Vice President of Operations

kimberlys@gochamber.org

Tina Fetsch

Executive Assistant

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Jessica Tennison

Membership Director

jessicat@gochamber.org



More than 100 local nonprofit leaders gathered to hear BUSH Foundation CEO... shared her thoughts on leading people and the importance of optimism, caring and respect to build trust and belonging in a community. In addition to focusing on the social impacts of nonprofits, Mark Schill from Praxis Strategy group presented economic data showing the huge economic impact of the nonprofit community.

This was the first annual Chamber Non Profit Luncheon. The Chamber has over 100 nonprofits in its membership ranks.

Candidates Forum hosted by The Chamber



The Chamber hosted candidates for GF County Commission (pictured above) and also candidates for ND District 43 Senate and House candidates.

The forum is on the City of Grand Forks Facebook page at [LIINK](#).

Major infrastructure Keeps Moving Forward

First, the Chamber submitted a letter of support for the City of Grand Forks Federal funding request for the 42nd underpass at Demers. The City of Grand Forks is doing a great job taking the lead on this project. The NEPA is also close to complete on the 47th I-29 interchange. The in town bridge subcommittee has selected an engineering firm to help lead them through the process of selecting a corridor and coordinating between the two cities and two states.

Finally, members of the Chamber Infrastructure Committee along with south end businesses and farmers formally requested Grand Forks County take the lead and also begin the NEPA process on an Interchange on I-29 at Merrifield road. The County Commission voted to begun this process.



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Talk with a sales executive today.

Jordan Kramer
Grand Forks
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NEW MEMBERS

Wilbur-Ellis

Evan Punt
1562 N 52nd St
Grand Forks, ND 58203
701-746-5495

<https://www.wilburellisagribusiness.com>

Wilbur-Ellis is a 100-year-old family owned company. The Grand Forks Distribution Hub handles Ag Products including Seed, Fertilizer, and Crop Protection products. We support a dealer network spreading from Central ND to Central MN, from the Canadian Border into South Dakota.

TruWeather Solutions

Donald Berchoff
4200 James Ray Dr
Grand Forks
877-878-9847

<http://truweathersolutions.com/>

TruWeather Solutions is a leading innovator in full spectrum low altitude weather data changing the paradigm for how micro-weather is used to optimize UAS flight ops. TruWeather is the first weather solution provider to offer an array of web services and custom decision products explicitly built for UAS airspace and fleet management systems, as well as pilots, dispatchers, and schedulers. TruWeather's V360° platform offers current and predictive weather data and visualizations, Go/No Go decision analytics, weather radar, aviation weather reports, Terminal Aerodrome Forecasts, digital weather from camera images, and flight route weather risk profiles. With North Dakota among leaders in the Nation in technology investments to fuel safe and scalable UAS BVLOS operations, and in a state where weather is dynamic and changeable, it only makes business sense for North Dakota to have the most advanced weather systems.

Three Farm Daughters

Annie, Mollie & Grace
Grand Forks

<https://threefarmdaughters.com>

We like to say we created Three Farm Daughters to be your friend in the food business. We are just everyday people — farmers, mothers, sisters, consumers, homemakers and so on. In prior years before children and work, we had the luxury of strolling the grocery aisles and taking our time to flip over food packages and read ingredient legends to see if they fit our needs, however now days with kids in the cart and tight schedules, that luxury has gone away like most. We want our consumers to know that when picking Three Farm Daughters they can feel confident in what they are feeding themselves & family. That they are getting the best nutrition with clean labels while not having to compromise on the taste and texture of their favorite meals.

Top **TEN** Chamber Membership Benefits

1. New Business Contacts – Networking and new business contacts will help your business grow. With more than 100 chamber programs and events, you'll have no problem adding to your contact base.

2. Credibility – Make a statement that you are committed to the future of the Grand Forks/East Grand Forks region.

3. Leadership Development – The Chamber offers learning and professional development opportunities to help you run a smarter, more profitable business.

4. Community Commitment – Community involvement benefits you and the community and shows your commitment to helping our region grow.

5. Referrals – The Chamber's referrals of our members are a great return on your investment.

6. Publicity and Exposure – Publicity and heightened name recognition as a Chamber Member shows your customers and potential customers who you are.

7. Marketing & Advertising – Targeted and affordable advertising offered by The Chamber help you promote your business effectively on a small budget.

8. A Healthy Local Economy – Be a part of a group that is committed to creating a strong local economy to keep our business momentum moving forward.

9. Gain a Voice in Government – The Chamber is your representative on a local, regional, state and national level. With over 1100 members representing thousands of area employees, The Chamber speaks with a strong voice for our business community on issues affecting your business.

10. Partnership - You will be a part of an organization whose mission is to create an environment that encourages business success while enhancing the quality of life in our region.



2 Great FACILITIES
1 Low PRICE

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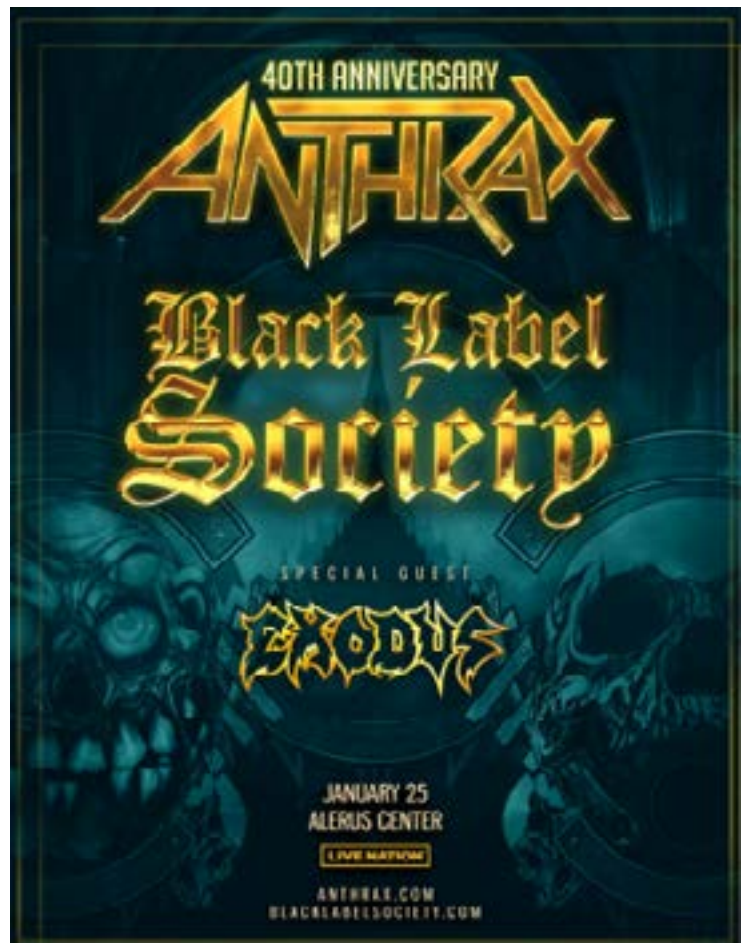
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FOR THE 2022-23 SEASON!

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ALERUS CENTER
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ANTHRAX.COM
BLACKLABELSOCIETY.COM

The following businesses know the value of their Chamber Membership and have renewed their membership in The Chamber GF/EGF.

Aaron Horak Farmers Insurance Agency	Company, LLC	Ray Holmberg
Alluma, Inc.	Halstad Telephone Company	RehabAuthority
Alluma, Inc.	HotSpring Spas & Pool Tables 2	ReMax Grand, LLC
American Crystal Sugar	ICS, Inc.	Ron & Nick Adams Farms
Auto Finance Super Center	JLG Architects	Sertoma Club of Greater Grand Forks
Becker Marketing Consultants	KLJ Engineering LLC	Staybridge Suites Grand Forks
Bully Brew Coffee - Grand Forks	La Quinta Inn & Suites	Street Is Neat Custom Bikes and Trikes, Inc.
C & R Cleaners & Laundry	Lighting Gallery, Inc.	Sublime Aesthetic Professionals, LLC
Columbia Grain	Lignite Energy Council	Terracon Consultants, Inc.
Dell-Comm, Inc.	Lithia Ford Lincoln of Grand Forks	The UPS Store
Elite Steering Driving School	Lumber Mart	United Valley Bank
Executive Properties Construction	Midco	WDAZ TV
FOB NoDak	Minn-Dak Growers, Ltd.	
Grand Cities Games	Nancy Devine	
Grand Forks Park District	Newman Outdoor Advertising	
Grand Sky Development	Northern Plains Financial	
	Pringle & Herigstad P.C.	

DOES YOUR LICENSE FLY?

GFK
Grand Forks International Airport

If your North Dakota driver's license or ID doesn't have a federally-required REAL ID gold star by May 3, 2023, you may not be able to fly in the United States.

GFK Airport wants to know: Does your License FLY?

If you don't have the "gold star" on your license you need to take action! The deadline is May 3, 2023, to get your Real ID driver's license, without a Real ID, you will be required to have a passport to fly after May 3, 2023. To learn more: <https://www.dot.nd.gov/divisions/driverslicense/real-id-information.htm> or visit www.gfkairport.com

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Click [here](#) for Application Letter

MAIN OFFICE

(Mon -Thu, 8 a.m.—5 p.m. & Fri until Noon)
930 N 3RD ST, GRAND FORKS, ND 58203

EMAIL: info@prairieharvest.net

WEB: prairieharvest.net

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- ◇ Community Connect Care Coordination
- ◇ Life Skills & Job Development
- ◇ Housing



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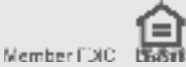


Focusing on what matters most, your business—that's living first. With First International Bank & Trust you'll be ready to say yes with banking solutions tailored to your needs, from business loans to direct deposits.

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MEET THE PEOPLE WHO ARE LIGNITE
I AM LIGNITE

IPACE
INFORM PROMOTE ADVOCATE CONNECT EDUCATE

Your Chamber Working For You

While you are hard at work, your Chamber of Commerce is working for you. The Chamber GF/EGF is a 5-star accredited chamber. We inform, promote, advocate, connect and educate our members and community.

Ambassador Meeting

We are the “welcoming arm” of The Chamber

We welcome new chamber members and businesses with ribbon cutting ceremonies We assist with registration and greeting at Chamber functions and we participate in The Chamber’s annual Membership Drive.



Ambassador Meeting- October 17th, was held at Ground Round. Ambassadors heard from Becca Cruger, EDC and Amanda Rengstorf, GF Senior Center.

Member²Member
The Chamber E-Promotion

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Eureka! Creative Problem Solving Do you have a project or challenge that requires innovative solutions?

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- Changing company culture
- Logo/slogan design
- Recruitment tactics
- New marketing strategy
- Need to find new clients

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UNIVERSITY OF NORTH DAKOTA

THE Chamber

Business After Hours



..... Hosted by

EAPC Architects Engineers

3100 Demers Ave., Grand Forks

Thursday, November 17, 2022 - 4:45pm ~ 7:00pm

EAPC Architects Engineers invites all Chamber Members and their employees to join them for a fun Business After Hours event!

Free Admission – Complimentary hors d'oeuvres & beverages
Great door prizes - Progressive cash drawing is at \$900.

Stop by... *Enjoy the fun and take advantage of great networking opportunities. You might even win **\$900** in our Progressive Cash drawing! We'll draw the name of one Chamber Member business. If someone from that organization is present, they win!!*

*Forward this message on to your friends and colleagues.
See you Thursday, November 17 at Business After Hours!*

**Because of the nature of this event, no children under 18 may attend.*

.....

Thank you to UND Nistler College of Business for hosting an eventful October Business After Hours.



BUSINESS BRIEFS

DCN team earns CPSP certification



Mark Aslakson



Todd Domres



Jennifer Guthmiller



Valerie Schwantes



Troy Walker



Craig Walz

Six Dakota Carrier Network (DCN) team members have earned the Certified Professional Sales Person (CPSP) designation, awarded through the National Association of Sales Professionals. DCN recipients are:

- Mark Aslakson, wholesale sales manager
- Todd Domres, manager of Owners and government relations
- Jennifer Guthmiller, commercial sales manager
- Valerie Schwantes, account executive
- Troy Walker, director of sales and marketing
- Craig Walz, account executive

The CPSP teaches participants the cycle a client or prospect goes through in the purchase process and teaches how to identify a client's preferred style of communication and how to speak to that. The program focuses on skills such as improving communication one-on-one, in groups, and in meetings; helping guide prospects through the process; and effectively utilizing customer-centric communication. To earn the certification, each person had to complete modules for 45 consecutive days and pass a written exam.

"The goal of this training was to hone skills that make our team even better partners for DCN's customers," said Seth Arndorfer, DCN CEO. "One of our core values is long-term relationships and the skills learned in this certification will help to grow and strengthen partnerships."

Pain Management Specialist Dr. Vinita Parikh Joins RiverView Health



Dr. Vinita Parikh

RiverView Health is excited to welcome Vinita Parikh, MD, to its medical staff. Dr. Parikh is an interventional pain management specialist as well as an anesthesiologist. Her RiverView practice will focus on pain management.

"Interventional pain management is a great field because there is such a span of different patient populations to help," she shared.

From helping patients with back pain to working with patients interested in regenerative medicine, Dr. Parikh is eager to help individuals regain the quality of life they deserve.

"The goal is to get patients to be more functional with less pain so they can continue what they enjoy doing....I am honored to assist patients to reduce their pain so they can enjoy their time with their families and continue doing activities that are important to them."

Dr. Parikh will offer services at RiverView clinics in Crookston and East Grand Forks.

BUSINESS BRIEFS

Adams Joins EDC Staff as UAS Development Officer



Bill Adams

Bill Adams has joined the Grand Forks Region Economic Development Corporation (EDC) as its Unmanned and Autonomous Systems (UAS) Development Officer. Adams will execute strategies to support primary sector business recruitment and expansion in the aerospace sector. He will focus on unmanned and autonomous systems and associated technology development within the Grand Forks, N.D. region. He will assist in leading the EDC initiatives to foster collaboration among industry partners, provide resources and expertise to engage with stakeholders, and capitalize on new opportunities for industry development.

"I am honored to join the EDC team to develop and grow the economic opportunities for UAS and UAS-related technologies in the Grand Forks region. The nation's leaders in UAS are part of the Grand Forks UAS ecosystem and I am excited to join them as we work together to develop the industry," said Adams.

EDC President & CEO Keith Lund said, "Our team is delighted to have Bill on staff. His previous experiences, education, and personability will allow him to easily adapt and excel in his role and immediately impact the expanding UAS sector and associated technology business in the region."

Adams recently graduated from the University of North Dakota in May 2022 with a Bachelor of Science in Aeronautics in Unmanned Aircraft Systems with Aviation Safety emphasis and a UAS minor and previously received an Associate of Business from the University of Minnesota. He previously worked as an account executive at UPS and owned real estate and fitness businesses. Adams moved to Grand Forks from Minneapolis knowing that it is the best place to be for UAS.

Merit Award: Grand Forks Cities Area Transit Expansion & Renovation

As a public transportation system serving both sides of the river since 1934, Cities Area Transit (CAT) required a renovation that would pay homage to its past and provide a dynamic workplace culture that honored its occupants. The prior transit facility was built in 1984 and lacked natural light, administration space, and square footage to accommodate the growing needs of maintenance, equipment, and bus storage for their commuting community.

CAT's addition and renovation provided an open floor plan that directs natural light throughout the entire facility – enhancing the employee experience while reducing energy use and cost of construction. JLG also created a circulation loop "road" design connecting the departments and articulating a welcoming path for both employees and visitors. To generate an immersive experience, JLG integrated a suspended mezzanine, raw steel panel mapping, historical bus transit graphics, and public transportation signage at every stop on the building's route. CAT redefines civic architecture with a vibrant workplace that welcomes community and reflects the facility's long legacy of public service.

JOIN US FOR OUR ANNUAL

EGGSTRAVAGANZA BREAKFAST

December 1, 2022

7:00 - 9:30 am

Blue Moose Bar & Grill
East Grand Forks

THE Chamber
GRAND FORKS • EAST GRAND FORKS

A delicious breakfast of scrambled eggs, sausage, hashbrowns, pancakes, juice and coffee will be served by your Board of Directors.

Treat your employees, family, clients & customers to the best breakfast in town at the 34th Annual Chamber of Commerce EGGStravaganza!

- Meet your Board Members & Leadership
- Network with other business people
- Hold your staff or board meetings at the Blue Moose
- Treat your staff and clients to breakfast with The Chamber!

Sponsored by:

- The Blue Moose
- Altru Health System
- JR Simplot
- ND Mill & Elevator
- US Foodservice
- Hugo's

Tickets: \$12/person ~ Get yours today!

[CLICK HERE TO REGISTER](#)

Cancellations not made 3 business days prior to event will be billed

Ribbon Cutting

The Chamber Ambassadors would love to meet you and celebrate your business with a ribbon cutting ceremony.

If you are interested, please contact Jessica at **772-7271** or jessicat@gochamber.org to schedule a ribbon cutting event.



Ethos Home Care & Hospice



PlayIT!



Wellness in the work place

Wednesday, November 16, 2022

11:30am-1:00pm

The Chamber Board Room

\$20/person - Member (Includes Lunch)

\$30/person - Non Member (Includes Lunch)

Registration Information

Limited seats available. Sign up today!

Registration for this seminar are available online only.

[Click here to register!](#)

Presented by:

Nicole Krostue

Home Therapy Solutions



Nicole Krostue has been an occupational therapist for home therapy solutions since August 2021. Prior to this, she worked for 9 years in a skilled nursing facility with older adults who have experienced a variety of illnesses/disabilities.

She received her Masters of Occupational Therapy degree at the University of North Dakota. Nicole just recently became a Certified Dementia Practitioner and is now certified in SKILLS 2CARE ® for clients with dementia and their caregivers. She also has prior training in Dementia Capable Care and is currently working on becoming a Falls Prevention Specialist. Nicole