

# THE Voice

Official Publication of Grand Forks - East Grand Forks Chamber of Commerce

Vol 4 Issue 1

January 2008

## Chamber of Commerce New Board Members

The Chamber of Commerce would like to introduce and welcome our newest additions to the 2008 Board of Directors.

### Elected to Three Year Terms:



**Thane Bergh**  
American  
Federal Bank



**Andy Byron**  
United Valley  
Bank



**Kent Hanson**  
Northland  
Community &  
Technical College



**Scott Roche**  
A.G. Edwards



**Steve Swanson**  
Advanced  
Engineering &  
Environmental  
Services

### Appointed to One Year Terms:



**Dave Beehler**  
Ecolab



**Jeff Jaspersen**  
CanadInns



**Curt Kreun**  
GF City Council



**Linda Pierce**  
Crary Homes &  
Real Estate



**Jim Richter**  
EGF EDHA

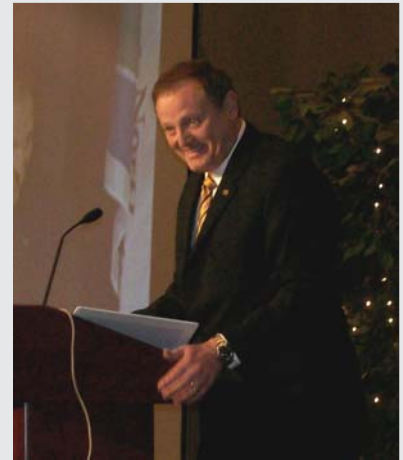


**Chris Semrau**  
Ralph  
Engelstad  
Arena



**Dr. Greg  
Weisenstein**  
UND

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**THE Chamber**  
GRAND FORKS • EAST GRAND FORKS



**Officers**

**Chair: Jerry Youngberg**  
First Realty of GFF

**Chair-Elect: Rick Duquette**  
City of Grand Forks

**Past Chair: Kristi Hall-Jiran**  
CVIC

**Secretary: Barb Schultz**  
Ideal Aerosmith, Inc.

**Curt Kreun**  
GF City Council

**Scott Roche**  
A.G. Edwards

**Directors**

**Rich Becker** - BacTee Systems/Becker  
Marketing

**Dave Beehler** - Ecolab

**Pat Berger** - United Way of GF/EGF

**Thane Bergh** - American Federal Bank

**Andy Byron** - United Valley Bank

**Kent Hanson** - NCTC

**Jeff Jasperson** - Canad Inns

**Steve Johnson** - GF Regional Airport

**Monica Musich** - Valley Dairy Stores

**Linda Pierce** - Cray Homes & Real Estate

**Jim Richter** - EGF EDHA

**Chris Semrau** - Ralph Engelstad Arena

**Steve Swanson** - AE2S

**Vance Taylor** - ND Mill & Elevator

**Klaus Thiessen** - GF Regional EDC

**Greg Weisenstein** - UND

**Sr. Military Advisor to the Board**

**Colonel Diane Hull** - GFAFB

**Save the Date**

**The Regional ATHENA Awards**

**Thursday, April 3, 2008**  
**Rydell GM Auto Center**  
**Social-5:30pm Program-6:15pm**

**New this year to the program,**  
**the ATHENA Young Professional Award.**

**For nomination and sponsorship information please contact**

**Corrina at**  
**corrinas@gochamber.org.**

**Nomination deadline is March 16<sup>th</sup>, 2008.**

**From Your Chair**



**Rising to Meet New Challenges and Opportunities**

2007 certainly provided THE CHAMBER with challenges. But with every challenge there are exciting opportunities.

Are we going to take advantage of these opportunities to move THE CHAMBER and the community to an even better place to do business, raise a family, educate our children, provide for the less fortunate, grow

old and enjoy every day of our life? I am certain that we will with your involvement and commitment to that end.

When I speak of the community I want to emphasize, and you will hear it often, that I am speaking of "THE FORKS"; "THE GRAND CITIES"; "EAST GRAND FORKS-GRAND FORKS"; "GRAND FORKS-EAST GRAND FORKS"; or any other term that encompasses the business and residential areas on both sides of the Red River at the place where the Red Lake River joins the Red River.

We are one community even though we have 2 city governments, 2 county governments, 2,3 or 4 school systems, 2 or 3 park systems, 2 states, 1 metropolitan planning organization, 2 or more post high school education organizations and a multitude of both separate and combined voluntary and civil organizations providing services that add to the quality of life in this community.

We are "RISING TO MEET THE CHALLENGES AND THE OPPORTUNITIES". You not only see it as you look at the skyline, but also as you see the changes in the community boundary lines, the new housing developments of single family homes, townhomes, condos and apartments; the growth of individual businesses, and the number of new businesses and businesses looking for employees.

THE CHAMBER was given its direction at the annual planning summit in October:

- \*To become more involved in influencing the governmental decision making process.
- \*To develop more strategic partnerships with other organizations and entities that are mutually beneficial.
- \*To find and develop needed services for members that are financially viable.
- \*To become financially stronger.
- \*To focus on both membership retention and growth.
- \*To increase the value of the membership to the business community.
- \*To continue development of "THE CHAMBER FOUNDATION".
- \*To continue work on a facility presence in East Grand Forks.

The specific goals of your chair are:

- \*Hiring a new CEO/President.
- \*Hiring a new membership director.
- \*1008 members by the end of 2008.
- \*An active and functioning Government Affairs Committee.
- \*Collaborate with other organizations in the community to develop a 5 or 10 year plan for the community.
- \*Hold a mini planning session after a new CEO is on staff.
- \*Continue moving the Board of Directors to become a policy board.

A simple THANK YOU is not adequate, but I know of no other way to express our gratitude to Kristi Hall-Jiran for her leadership, dedication and tireless devotion to THE CHAMBER this past year as Board Chair. The organization and communication she provided throughout the year has set a standard that will be very difficult to match.

A sincere THANK YOU for the opportunity you have given me to be THE CHAMBER's Board Chair for 2008.

An expectation that each of you will have a HAPPY NEW YEAR. And that will happen if you remember that..... "HAPPINESS IS A CHOICE".

*-Jerry Youngberg*

# From Your Chamber Staff

## Member Renewals

Thanks for renewing your membership in The Chamber! Renewals listed are from Nov. 26th to Dec. 26th, 2007.

5-Star Collision & Glass Center  
AAA Quality Cleaners  
Aatrix Software  
Ace Hardware  
ACME Electric Tool Crib  
Advance Chiropractic Clinic  
Advance Electric, Inc.  
Advanced Business Methods  
Agri Valley  
Alerus Financial  
Altru Health Foundation  
Altru Health System  
Altru Home Services  
Anamazon.com  
America's Best Value Inn  
American Tire Service, Inc.  
American Tire South  
Americinn  
AmeriPride  
Ameriprise Financial  
Ameriprise Financial - Debbie Albert  
Amundson Family Funeral Home  
Anderson Steel Erection & Crane Service  
Anderson, J.A. D.D.S.  
Arts & Crafts Council  
Axis Clinic, P.C.  
B & M Masonry, Inc.  
Bank Forward  
Bergstrom Electric, Inc.  
Best Buy Co., Inc.  
Betaseed  
Blue Cross/Blue Shield of ND  
Blue Stone Photography  
Brady, Martz & Associates, P.C.  
Brekke Tours & Travel  
Bremer Bank  
Britton Transport, Inc.  
Brown Corporations  
Business Essentials  
C F Industries  
C'Mon Inn  
C.L. Linfoot Company  
Cancer Center of ND  
Caribou Coffee  
Central Michigan University  
CEO Praxis  
Choice Financial Group  
Citizens Community Credit Union  
Cole Paper Company  
Comeau Electric, Inc.  
Comfort Inn  
Community Bank of the RR Valley-South  
Community Bank of the RR Valley- North  
Community Bank of the RR Valley - Col. Road  
Community Bank of the RR Valley - EGF  
Construction Engineers  
Cook Sign Co.  
CPS, Ltd.  
Crary Homes & Real Estate  
Crary Homes & Real Estate - Chris Horn  
Crary Homes & Real Estate - Linda Pierce  
Crary Homes & Real Estate - Shawn Horn

Custom Aire, Inc.  
D.J. Burris Quality Carpet Cleaning  
Dak-Minn Blood Bank  
Dakota Food Equipment  
Dakota Harvest Bakers  
Daydreams Specialities  
Deaton's Mailing Systems, Inc.  
Development Homes, Inc.  
Dr. Maxine Rasmussen  
Drees, Risky & Vallager, Ltd.  
Dusterhoft Oil, Inc.  
East Grand Floral  
Ecolab, Inc.  
Economy Plumbing, Inc.  
Edgewood Development Group, LLC  
EdwardJones - Mark Larson  
EdwardJones - Neil Robinson  
EGF Education Association  
EGF Rod & Gun Club  
Erlandson, Steve D.D.S.  
Farm Credit Services  
Farmers Insurance Group - George Wogaman  
Fert-L-Lawn  
First State Bank  
FirstLink Volunteer Center  
Floan Sanders, Inc.  
Florian & Sons Excavating  
Forks Lath & Plaster  
Forum Communications Printing  
Forx Radiator  
Frandsen Bank & Trust  
G.W. & Sons Construction, Inc.  
G.W. Sondreal Construction Inc.  
Garden Hut  
Garden Valley Telephone Company  
GCR Tire Center - Thief River  
GF ABstract & Title Company  
GF Clinic Pharmacy  
GF County Agencies  
GF County Historical Society  
GF Foundation for Education, Inc.  
GF Region Economic Development Corp.  
GF Regional Airport Authority  
GF Welding & Machine Co.  
GFK Flight Support  
Girl Scouts - Dakota Horizons  
Global Safety Network  
Golden Corral  
GOLDMARK  
Good Samaritan Village  
Grand Forks Builders and Traders Exchange  
Grand Forks Country Club Pro Shop  
Great Clips for Hair  
Greater Grand Forks Fair & Exhibition Inc.  
Greenberg Realty, Inc.  
Greenberg Realty - Lynn Kvidt  
Greenberg Roofing & Sheet Metal  
Grizzly's Grill & Saloon  
H & R Block (32nd Ave. S.)  
H & R Block ( DeMers Ave.)  
Hanson-Maves Co. (Bekins)

## Staff

### Lisa Swanson

Marketing/Program Director  
Interim Chamber Manager  
lisas@gochamber.org

### Nicole Spoor

Finance Director  
nicoles@gochamber.org

### Corrina Sachno

Program Coordinator  
corrinas@gochamber.org

### Kacey Ferry

Administrative Assistant/Receptionist  
info@gochamber.org

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East Grand Forks, MN 56721

(701)772-7271  
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www.gochamber.org

## Mission Statement

*"The Chamber of Commerce  
creates an environment  
that encourages business  
success while enhancing the  
quality of life in our region."*

Happy Harry's Bottle Shops  
Hardware Hank  
Harmon Glass Doctor  
Heritage Highland I  
Heritage Highland II  
Heyer Engineering P.C.  
HOAK Media  
Holiday Inn Express  
Hometown Management Inc.  
House of Vacuums!  
I.C.S., Inc.  
IES North Plains  
Independent School district #595  
InvisiMax  
J&G Landscaping  
J&R Sewing Center  
Jack's Shoes - GF  
Jeff's Landscaping  
Jenny Craig Weight Loss Centre  
JLG Architects  
Job Service North Dakota  
Keith's Lock & Key Shop  
Kelly Services  
Kentucky Fried Chicken  
Kidwell's Signature Cleaning, Inc.  
Kochevar, Ron  
KVRR - TV  
L&M Meats & Sausage  
Lakes & Prairies child Care Resources & Referral  
Lander, Barb



## Welcome New Members

### Sign-A-Rama

2650 32<sup>nd</sup> Ave. S., Ste. A  
Grand Forks, ND 58201  
701-738-0098  
[www.sarvalley.com](http://www.sarvalley.com)

Sign-A-Rama is a full-service visual marketing solutions provider offering a range of products from indoor and outdoor signs to trade show displays, banners, vehicle graphics, wide format digital printing and more.

### River Cinema 12

211 DeMers Ave.  
PO Box 586  
East Grand Forks, MN 56721  
218-399-9000  
[www.rivercinema12.com](http://www.rivercinema12.com)

### Comfort Keepers

212 S. 4<sup>th</sup> St., Ste. 107  
Grand Forks, ND 58201  
701-738-0006  
[www.comfortkeepers.com](http://www.comfortkeepers.com)

Comfort Keepers touches lives around Grand Forks and is the comforting solution for your loved one's in-home care. Comfort Keepers offers personal care, homemaking, laundry, errands and more.

### RML Trading, LLC.

1200 N. 47<sup>th</sup> St., Ste. B  
PO Box 12279  
Grand Forks, ND 58208-2279  
701-775-1008  
[www.rmltradingllc.com](http://www.rmltradingllc.com)

## Ambassador Calls



**Comfort Keepers**  
The Ambassadors were on hand for a ribbon cutting for new Chamber member, Comfor Keepers.



**River Cinema 12**  
The Ambassadors took part in River Cinema's open house to celebrate the opening of their new theater in EGF.



**Rehabilitation & Consulting Services**  
The Ambassadors assisted Jan Haas, from Rehabilitation & Consulting Services in a ribbon cutting.

## Please Join Us 6th Annual State of the City Address & Luncheon



Wednesday, February 13, 2008

11:30am - 1:00pm

Alerus Center

Tickets: \$15/Chamber Members

\$25/Non members

(Includes Lunch)

Don't Miss Mayor Brown's 6th Annual State of the City Address. Mayor Brown will present our accomplishments and his vision for the community for 2008 and beyond.

Tickets are \$15/person. Limited seating available, sign up soon. To register, contact The Chamber at 772-7271, [info@gochamber.org](mailto:info@gochamber.org) or online at [www.gochamber.org](http://www.gochamber.org). Deadline to register is February 7th.

*Registrations not cancelled 3 business days prior to event will be billed.*

### Corporate Sponsors:



### Business Partners:

AE2S ~ Alltel Business Solutions ~ American Federal Bank ~ Industrial Contract Services ~ Newman Outdoor Advertising ~ Nodak Electric ~ University of Minnesota, Crookston ~ Vicki Ericson, State Farm Agent

# Chamber News

## Renewals Continued...

Leisureland RV  
LM Glasfiber, Inc.  
Lunseth Plumbing & Heating  
Lutheran Social Services of North Dakota  
McDonald's Gateway Drive  
McDonald's - S. Washington  
McKinnon Company  
Med Park Credit Union  
MeritCare Clinic  
Midwest Coca-Cola of Grand Forks  
Midwest Refrigeration, Inc.  
Mikkelson Consolidated, L.L.P.  
Millennium Systems Technology  
Minnkota Power Cooperative, Inc.  
Morell's Distributing, Inc.  
Mutch Oil Co. of Grand Forks, Inc.  
ND Assn. for the Disabled  
ND Eye Clinic  
ND Mill & Elevator  
New Vision Fiberglass  
Nord, John, D.D.S.  
North Dakota University System  
Northeastern Dakota Area H.R. Assn.  
Northland Community & Technical College  
Northland Community & Technical College  
Foundation  
Northland Custom Woodworking, Inc.  
Northwestern Mutual Financial Network  
Northwood Park Townhomes  
O'Connell, James. D.D.S.  
Obermiller Nelson Engineering  
Opticare - Forks Vision Clinic  
Options: Interstae Resource Center For  
Independent Living  
Panther, Robert, DDS MS  
Parkwood Place  
Petcetera Animal Clinic  
Pizza Hut  
Polar Communications  
Polk County DAC  
Poppler's Music Store  
Porta-Mix Concrete, Inc.  
PRACS Institute, LTD.  
Prairie Public  
Praxair Distribution, Inc.  
Premium Waters, Inc.  
Priority Title, LLC  
PS Doors  
Quentin Burdick Job Corp  
Qwest Corporation  
R & R Contracting, Inc.  
Red River Auto  
Red River Farm Network  
Red River Regional Council/Small Business  
Development  
Reimer Welding Inc.  
Rent-A-Center  
Ritchie Bros. Auctioneers  
Riverfork Federal Credit Union  
Riverside Christian School  
Robert Vogel Law Office PC  
Rogers Construction  
Ryan Potato Company  
Saint Michael's Church  
Salvation Army, The  
Sanders 1907  
Scheels All Sports

Scott's Express, Inc.  
Scott's Music Stores, Inc.  
Settle Inn  
SimmonsFlint  
Skip's Budget Drug  
Southern Estates, LLP  
Spare Husband, Inc.  
Spare Wife, Inc.  
Spirit Lake Casino and Resort  
St. Anne's Guest Home  
Stadem, Paul D.D.S.  
Stamart Truck Stop  
State Farm Insurance - Kevin Kouba

Stay & Play Pet Resort  
Steamatic total Cleaning & Restoration  
Stone's Mobile Radio, Inc.  
Taco John's  
Texas Roadhouse  
The Exponent  
The UPS Store  
Thompsons USA Limited  
Toshiba Business Systems  
Toucan International Market  
Tri Valley Child Care Resource & Referral  
Wolfe-Sholes, Donna - Realtor  
Xcel Energy

## ★ ★ ★ 2008 WORLD MEN'S CURLING CHAMPIONSHIP ★ ★ ★

\*BROKEN BROOM BREAKFAST\* TUESDAY, JANUARY 15, 2008 \*7:30 AM\*



## YOU'RE CORDIALLY INVITED.

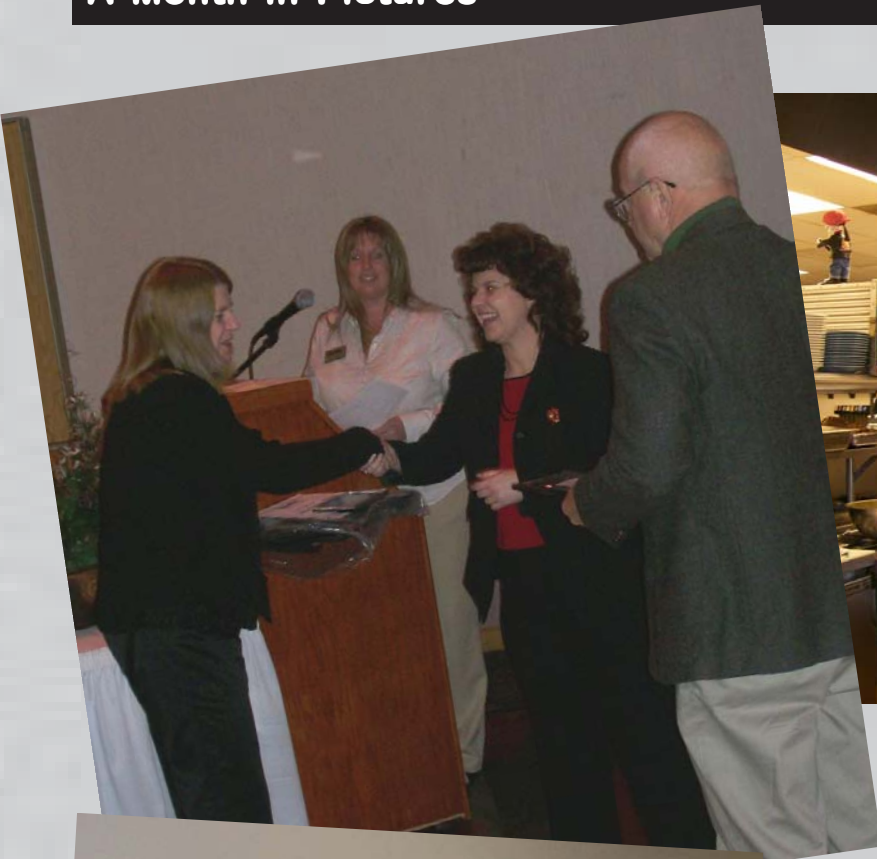
Broken Broom Breakfast: Countdown to 2008 World Men's Curling Championship. Join us at the Ralph Engelstad Arena for a complimentary breakfast as we start the countdown to the 2008 World Men's Curling Championship in April. Learn about curling, why the event is important to our community and how you can get involved. Event packages and vouchers for employee complimentary tickets will be given away. Must be present to win.

RSVP WITH NAME, E-MAIL ADDRESS  
AND PHONE NUMBER TO SARA AT  
777.6635 OR SARAI@THERALPH.COM.  
WWW.WORLDMENSCURLING2008.COM





## A Month in Pictures



Top Right: Karl Bollingberg, Alerus Financial and Keith Jenkins, East Grand Station, spent the morning cooking breakfast for Chamber Members at EggsTravaganza.

Top Left: Angela Cary, WDAZ, and Jerry Youngberg, 1st Realty of GGF, handed out certificates to Leadership 2007 Graduates.

Left: John Onken, Forks Equipment, gave away one of the door prizes at their December Business After Hours.

Bottom: Several people stopped by to join the holiday fun at The Chamber's Holiday Open House.





## A Month in Pictures



Top: Kidwell Signature Cleaning started the day off with a great breakfast at EggsTravaganza held at the Blue Moose.

Top Right: Oddly enough, rubber chickens were a great and funny part of Leadership 2007 Graduation.

Bottom Right: Klaus Thiessen, GF EDC, Jerry Youngberg, 1st Realty of GGF and Dave DeVos, Farm Credit Services, served breakfast to nearly 300 people at EggsTravaganza.

Bottom: Forks Equipment had great food, drinks, door prizes and networking at their Business After Hours.





## Altru Welcomes Dr. Attila Dalmi, Hospitalist

**Dr. Attila Dalmi**, hospitalist, returns to Altru Health System in December. He received his medical degree at the University School of Medicine, Debrecen in Debrecen, Hungary. Dr. Dalmi completed his residency training in internal medicine at Englewood Hospital and Medical Center in New Jersey. Dr. Dalmi is excited to return to Altru and work with its friendly patients and staff.



Hospital medicine is a specialty organized around a site of care (the hospital) rather than an organ (like cardiology), a disease (like oncology) or a patient's age (like pediatrics). However, unlike medical specialists in the emergency department or critical care units, hospitalists help manage patients through the continuum of hospital care. Dedicated to offering the best care possible, Altru's hospitalists work closely with the comprehensive network of over 50 different specialties. So, no matter how complex your situation, our providers help you receive the level of care you need.

## Avant Hair and Skincare Studio Welcomes New Employees

Avant Hair and Skincare Studio welcomes **Rachael Wilmot**, Cosmetologist. Rachael worked at M.J. Capelli the past 4 years, since graduating from Josef's (Fargo) in 2002. Rachael has attended multiple training classes and excels in hair color and cutting. She has received awards for her outstanding growth and progress in the Fargo area, and in addition received The Horizon Awards in 2003 for Up and Coming Stylist of the Year. We are very pleased to have such a motivated, professional and experienced stylist join our staff. Rachael sees clients at the Avant on Gateway.



Avant Hair and Skincare Studio welcomes **Jessica Kahl**, Esthetician. Jessica comes to us from The Aveda Institute, where she graduated in 2006. She also previously worked at The Serenity Salon in Bismarck,

ND as Salon Coordinator. Jessica is extremely knowledgeable in the Aveda Skincare Products & Make-up and has extensive training in The Aveda Facials and Body Waxing. We are very pleased to have Jessica join our staff, her expertise of the Aveda Products and Services is a real plus for all our clients. Jessica sees clients at the Avant on Gateway.



Avant Hair and Skincare Studio welcomes **Christine Rolfshus**, Cosmetologist. Christine comes to us from The Aveda Institute, where she graduated in 2006. In addition Christine has worked for



Nordstrom's and Macy's in the Minneapolis area as a Beauty Consultant. Aveda Colour is Christine's specialty, and she enjoys helping men and women find the color and look that is just right for them. Christine also has excellent cutting and styling skills, and her knowledge of Aveda Colour and Products is a real plus for all her clients. Christine sees clients at the Downtown Avant.

## Alerus Financial Announces New Employees and Promotions

Alerus Financial is proud to announce the addition of **Scott M. Harter** as supply management specialist at its Banksouth location, 2300 Columbia Road, Grand Forks.



Harter is responsible for ordering, receiving, recording, storing, issuing and delivering supplies, office equipment, and other items to all area of the company.

Harter moved to Grand Forks in 1998 when he belonged to the United States Air Force, where he worked in supply and inventory management. He will graduate with a Bachelor of Science in psychology from Park University in December of this year. He and his wife, Tamara, live in Grand Forks with their daughter, Lyndsey.

Alerus Financial welcomes **Kristin Muir** as administrative services specialist in the records department at its Banksouth location on Columbia Road in Grand Forks.



Muir is responsible for assisting the Retail Bank, Relationship Managers, Product Managers, Product Specialists, Underwriters, and Operations in support of new and existing accounts.

Prior to joining Alerus, Muir worked for 6 ½ years at AGSCO, Inc. She worked as a customer service manager and credit operations specialist, where she provided storefront assistance, customer service, management of accounts receivable, generated loan documents, set up new lines of credit, and oversaw the daily postings of advances and payments. She lives in Larimore with her two children, Lank and Kasenna.

Alerus Financial is proud to announce the addition of **Heather Lund** to customer service supervisor at its Corporate Center location, 401 DeMers Avenue, Grand Forks.



Lund is responsible for demonstrating and leading day-to-day transactional activities. She maintains in-depth knowledge of all teller processes and procedures to include security.

Lund recently moved to Grand Forks from St. Louis, Missouri. She was formerly an early childhood teacher and small business owner. Lund holds a Masters in Education with an emphasis in reading. She and her husband, Dan, are expecting their first child in February.

Alerus Financial is proud to announce the promotion of **Terry Guenther** as senior auditor at its Banksouth location on Columbia Road.

Guenther is responsible for the development, scheduling, and execution of internal audits for Alerus Financial primarily related to the Banking division including loan, deposit, commercial services, and communicating findings to the appropriate people.





Guenter has worked for Alerus for 26 ½ years. She has worked in a variety of positions at Alerus including items processing, teller, teller trainer, audit, personal banker, branch manager, customer service manager, call center team lead, records center team lead, and loan operations manager. She and her husband, Kenneth, live in Walsh County, North Dakota.

## EAPC Welcomes Soleim and Bakken

**Greg Soleim** has joined EAPC as its chief financial officer. Soleim spent the past seven years working at LM Glasfiber as

their controller. Prior to his employment there, he was an accountant for Drees, Risky & Vallager. Soleim earned his bachelor of accountancy at the University of North Dakota where he is currently pursuing his MBA.



**Lori Bakken** has joined EAPC as its marketing coordinator. Bakken previously was marketing manager for Amazon.com's tools and hardware business. Prior to her work at Amazon, she was the marketing

coordinator at Acme Electric and a graphics designer at US Foodservice. Bakken earned a bachelor's degree in mass communications at Minnesota State University, Moorhead in 1991.



## Altru Employees Receive Certification

**Marsha Waind** and **Jill Wilson**, certified lymphedema therapists with Altru's Outreach Therapy Services, recently attended a workshop and earned their certification in Advanced Elverex fittings. Elverex garments are a Jobst compression garment made for those with lymphedema. The garments are custom fit and supplied through the Prosthetics and Orthotics department at Altru Rehabilitation Center.

Both Marsha and Jill are occupational therapists with Altru's Outreach Therapy Services. Altru's Outreach Therapy provides comprehensive rehabilitation

services for children and adults from 24 communities throughout northeastern North Dakota and northwestern Minnesota.

## Oehlke Joins ND Chamber Staff

The North Dakota Chamber of Commerce has hired **Jeb Oehlke** as vice president of governmental affairs. He will provide leadership in developing and presenting the Chamber's policies to state and federal government entities.



Oehlke's legislative and legal experience includes serving as staff assistant to the Senate Majority Leader for the 2007 North Dakota Legislative Assembly and as legal clerk for the Broden and Goulding law

offices in Devils Lake, N.D. His government involvement began with a North Dakota Legislative Council internship during the 2003 assembly.

Oehlke earned his Juris Doctor from the University of North Dakota School of Law in 2004. He also has a bachelor's degree from North Dakota State University in human development and education.

## Dakota Science Center Earns Award

The Dakota Science Center has been awarded the *Community Partner Award* by the UND Center for Community Engagement. The award recognizes a nonprofit organization that has demonstrated an exemplary relationship with and support of one or more UND academic programs faculty, and students. The 2007 award was given to the *Dakota Science Center* for its collaboration with UND faculty and students on science-related learning projects, two summer science camps and other science related projects. Supporters of the Dakota Science Center's nomination noted that the Dakota Science Center has inspired parents and children in acquiring an interest in the field of science.

## JLG Announces New Employees

JLG Architects is pleased to announce the addition of several new employees.

**Ben Bernier, Student Intern**, comes to JLG Architects while earning his Bachelor and Master of Architecture at North Dakota State University. Prior to JLG, Ben worked for Schoen Associates the Grand Forks Herald, and the Blue Line Gaming Club. He also was employed as a Corrections Officer with Grand Forks County Corrections, after receiving his Bachelors Degree in Criminal Justice from UND.

**Heidi Brenna, Project Manager**, returns to JLG Architects after working for Schoen Associates. Heidi received her Bachelor of Architecture and Bachelor of Environmental Design from NDSU.

**Thomas Campbell II, Student Intern**, has joined JLG Architects while pursuing his Bachelor of Architecture degree at Drexel University in Philadelphia, PA. Prior to joining JLG, Tom worked for Tri-Campbell Farms and Choice Financial Group, where he was a Customer Service Representative and the Choice Financial Junior Bank Board Secretary.

**Susan Gaddie, Project Interior Designer**, returns to JLG Architects after earning her Bachelor of Science in Interior Design from NDSU. Prior to JLG, Susan worked for Varsity Mart and Home Depot in Fargo, North Dakota.

**Michael McLean, Project Designer**, joins JLG Architects after receiving his Master of Architecture from NDSU. Mike is currently working on The Current Apartments in Grand Forks, ND; Coe College Master plan in Cedar Rapids, IA; and UND Petroleum Lab Addition in Grand Forks, ND

**Neil Reardon, Project Designer**, joins JLG Architects after earning a Masters degree in Architecture from NDSU, where he also received his Bachelor of Science in Environmental Design. Prior to JLG Architects, Neil interned for Foss Architecture & Interiors and was a carpenter for CertiRestore.

**Nicole Washburn, Project Manager**, comes to JLG Architects with extensive multi-family and mixed-use housing experience in the Minneapolis area. Prior to JLG, Nicole worked for Durrant and Elness Swenson Graham Architects. Nicole graduated from NDSU with Bachelor of Architecture and a Bachelor of Science in Environmental Design degrees.

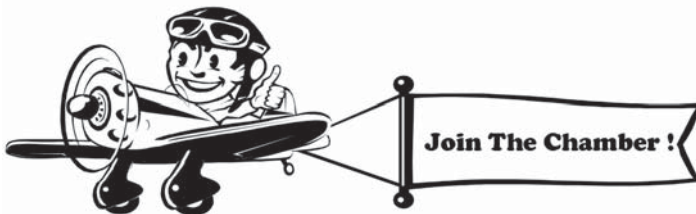
*Continued on page 11*

A Chamber & SCORE Brown Bag Seminar

## Marketing on the Edge Oddball Techniques to Gain Awareness

Marketing your business is a never-ending challenge of trying to find the right combination of the Five P's – Product, Price, Place, Promotion, and People. Countless hours are spent in researching primary and secondary data bases, drawing up formulated marketing plans, looking for “good numbers” in picking the right media mix, and keeping a wary eye on marketing costs. Too often this results in a conservative approach to marketing that may be moderately successful but leaves you, the business owner, yearning for more.

This Brown Bag program will take a look at some different twists on marketing employed by businesses to gain awareness in their marketplace by using the “3C-T” approach – **Clarity, Cleverness, Common sense, and Tracking.**



This brown bag is presented by:  
**Craig Silvernagel, Entrepreneurship Director,**  
University of North Dakota

**Tuesday January 22nd, 2008**  
**11:30am - 1:00pm**  
**The Chamber**  
**\$15/person (Includes Lunch) or**  
**\$25/person (nonmember)**

To register, contact The Chamber at 772-7271  
or [info@gochamber.org](mailto:info@gochamber.org).

Reservation deadline is January 21st.

Seating is limited, sign up soon.

*Reservations not cancelled 3 business days prior to the event will be billed.*

## 27,000+ Webpage Views in One Month!

[www.gochamber.org](http://www.gochamber.org) lists all our Chamber members and people are finding you there! Some of the categories visited and number of views received from November 27th to December 31st were:

Abstractor/Architects/Engineers	2062
Hotels & Motels	977
Restaurants	952
Realtors	929
Non Profit Org.	867
Financial Institutions	860
Contractors & Construc.	787
Finance & Investment	692
Automotive Sales & Serv.	686
Advertising Services	683
Attorneys	671

## More Ways Your Chamber Is Working For You:

Member Referrals Made By  
The Chamber In 2007:

# 928

Total for December: 78

Certificates of Origin Signed  
By The Chamber In 2007:

# 35

Total for December: 1

New Resident Packets  
Distributed By The Chamber  
In 2007:

# 281

Total for December: 5





Hosted by:



**H&R BLOCK**

**Thursday January 17th, 2008**

**4:45pm - 7:00pm**

**Hosted by H & R Block**

**To be held at Eagles Crest**

**Free Admission**

**Complimentary Hors d'oeuvres ~ Cash Bar ~ Door Prizes  
~ Progressive cash drawing is at \$700! ~ Two FREE Tax  
Preparations Given Away ~ NO RSVP Needed**

**H&R Block invites all Chamber Members and employees to their exciting Business After Hours to be held at Eagles Crest. Stop in...enjoy the fun and find out more about what H&R Block can do for you. You might even win \$700 in our progressive cash drawing! We'll draw the name of one Chamber Member business. If someone from that organization is present, they win!!**

*Business After Hours is a great time to network, catch up with friends, coworkers and clients in a fun and casual way. Spread the word and plan to attend the H&R Block Business After Hours.*

*Business Briefs Cont.*

**UND Spring Career Fair**

The UND Spring Career Fair will be held on Wednesday, February 13 from 9:30 am- 2:30 pm in the Hyslop Multipurpose Gym.

The Career Fair is presented by UND Career Services and is designed to help students learn more about professional career options. The Career Fair will include hundreds of businesses from across the country looking for future employees. Students should dress professionally and bring copies of their resume. Students and employers can register for the fair at UND Career Services in McCannel Hall, Room 280 or online at [www.career.und.edu](http://www.career.und.edu). If you have any questions or comments please feel free to contact Career Services at (701) 777.3904.

**American Cancer Society Partners with Fargo Marathon**

Since 1996, the American Cancer Society Charity Runner program has enabled thousands of athletes to dedicate their training and participation in endurance race events to the fight against cancer. The American Cancer Society is proud to announce they are bringing the Charity Runner program to the Scheels Fargo Marathon.

Every dollar raised though the Charity Runner program is used by the American Cancer Society to continue it's funding of cancer research, it's state and national legislative advocacy, and the Society's many educational and patient service programs.

The American Cancer Society is currently seeking volunteers and athletes to participant in the Charity Runner program. To register

or volunteer, contact Stacy Duncan at (701)232-1385 option 3 or email [stacy.duncan@cancer.org](mailto:stacy.duncan@cancer.org).

**Xcel Energy Announces Renewable Energy Projects**

Twenty-two proposed renewable energy projects featuring wind, hydroelectric, solar, biomass and biofuel technologies have been selected to receive nearly \$23 million from the Xcel Energy Renewable Development Fund.

An advisory board with representation from Xcel Energy, environmental groups, Xcel Energy customers and the Prairie Island Indian Community today recommended to the Minnesota Public Utilities Commission that \$8,223,922 be awarded to projects for energy production and \$14,397,817 for research and development.

Nearly 100 renewable energy proposals were reviewed during the current funding cycle. In previous cycles, more than \$52 million has been awarded for renewable energy research and renewable energy production. Currently, more than 23 megawatts of renewable energy are under development from fund initiatives.

Money for the Renewable Development Fund, which was created in 1999, comes from Xcel Energy customers. Each year the company transfers \$16 million to the fund in accordance with state statute. Owners of energy production projects sell the energy to Xcel Energy or use the energy themselves. All selected projects are subject to final approval by the Minnesota Public Utilities Commission.

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*Close ~ Quick ~ Easy*



- # Jet Service
- # Long Term Parking
- # Hotel/Motel Shuttle
- # Crosswinds Restaurant
- # Gift Shop
- # Car Rental
- # Charter Air Service
- # Air Cargo

## January 2008 Chamber Calendar

<b>January 1</b>	CHAMBER CLOSED	<b>January 15</b>	4:30pm CATS Meeting (COC)
<b>January 2</b>	12:00pm Athena Meeting (TBA)	<b>January 17</b>	4:45pm Business After Hours (H&R Block)
<b>January 8</b>	7:30am Agribusiness (Ramada Inn)	<b>January 18</b>	7:30am Past Board Chairs Meeting (COC)
	12:00pm Leadership (Adult) (TBA)	<b>January 21</b>	11:30am Ambassadors Meeting (Sam's Club)
<b>January 9</b>	7:30am Bus/Gov/Edu/Alliance (COC)	<b>January 22</b>	11:30am Brown Bag Seminar "Marketing the Edge" (COC)
<b>January 10</b>	12:00pm Finance Committee (COC)	<b>January 24</b>	8:00am MAC (COC)
	7:30am MAC Exec. (COC)	<b>January 25</b>	8:00am BOD (COC)
<b>January 11</b>	8:00am Executive Committee (COC)		

### *Business Briefs Cont.*

#### **Xcel Energy Announces Renewable Energy Projects**

Altru Cancer Center is proud to announce it has been a member of the North Central Cancer Treatment Group for the past 30 years. The NCCTG is a national clinical research group sponsored by the National Cancer Institute. NCCTG consists of a network of cancer specialists at community clinics, hospitals, and medical centers in the United States, Canada, and Mexico. The research base for NCCTG is located at Mayo Clinic in Rochester, MN.

NCCTG is dedicated to bringing clinical trials with promising new cancer therapies to communities where patients live. NCCTG specializes in researching methods of treating and preventing cancer, and in researching methods to alleviate the side effects of cancer and cancer treatments. Altru's relationship with Mayo Clinic and other leaders in cancer research allows the ability to offer patient's clinical trials. Patients can receive

treatments with the newest drugs available, newest surgical techniques and radiation treatment plans.

#### **Rustebakke Joins Axis Clinic, PC**

**Kathy Rustebakke** MPT, MDT, has joined Axis Clinic, PC, as a physical therapist. Rustebakke earned a bachelor's degree in physical therapy from UND in 1987, and a master's degree in physical therapy from UND in 1993. She has 20 years of experience as a physical therapist, and has worked in the Grand Forks community for 14 years. Her primary areas of expertise are in providing outpatient services for industrial/occupational medicine, general orthopedics and spinal rehabilitation. She has completed the McKenzie series of Mechanical Diagnosis and Treatment of the Spine and Extremities, and has received credentialing in this approach of physical therapy. She has also been involved in the development of osteoporosis and chronic pain programs. For more information, visit [www.axiscliniend.com](http://www.axiscliniend.com).

