

THE Voice

Official Publication of Grand Forks - East Grand Forks Chamber of Commerce

Vol 7 Issue 6

June 2011

CITY TO FARM TOUR 2011

Farmers got a late start this spring, but in just a couple of months these crops will be almost halfway to harvest. The Chamber Ag Committee would like to invite you to the City to Farm Tour on **Wednesday, July 20th** to get a firsthand look at the progress of our local field crops. In addition, we will learn about some of the recent advances in modern agriculture such as drain tile, GPS technology, and beef production. Here is a little background of the two farms we will visit on our tour.

Jared and Brandie Hagert Farm, near Emerado, North Dakota.

Highlights

- Drain tile, biotech crops and GPS.
- Jared is a 4th generation farmer on land first farmed by his great grandfather in 1905. He raises hard red spring wheat, dry edible beans, corn and soybeans; and also runs a seed conditioning business.
- Demonstration of his tile plow. Did you know that GPS is more than yield mapping, and planting?
- Jared will discuss how soybean farmers unify their efforts in this grower organization and how they are helping to increase understanding about this important technology to support the acceptance of U.S. soybeans globally.



Frank and Lucy Matejcek's Red River Angus Farm, North of Grand Forks

Highlights

- Dates back to 1880.
- Red River Angus is a family farm consisting of 1200 acres, growing wheat, barley, oats, corn, soybeans, sugarbeets and alfalfa.
 - Matejcek's cattle are raised as natural as possible, using pasture land and feed that is produced by the farm.
 - Frank will explain the process of getting his cattle from the pasture gate to our dinner plate
 - Given his proximity to the Red River, Frank will also describe what it's like to farm, and raise cattle while fighting floods.



CITY TO FARM TOUR

DETAILS

Following the tour, enjoy a catered meal at the Red River Angus Farm.

Wednesday, July 20, 2011

Participants will meet at 1:30pm and take a bus to the 2 farms.

Projected return time is 7pm.

Space is limited, contact The Chamber to sign up. No charge to attend.

701-772-7271
info@gochamber.org

Sponsored by:
Altru Health System
Ag Country
Red River Farm Network

Mission Statement

"The Chamber of Commerce creates an environment that encourages business success while enhancing the quality of life in our region."

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Grand Forks, ND 58203
PO Box 315
East Grand Forks, MN 56721
(701)772-7271
(701)772-9238 Fax
info@gochamber.org
www.gochamber.org

Officers

Chair: Jim Galloway
JLG Architects

Chair-Elect: Chris Semrau
Ralph Engelstad Arena

Past Chair: Barb Schultz
Ideal Aerosmith

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Jeff Westrem
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Jeff Wilson
Vilandre Heating & Air Conditioning

Barry Wilfahrt
The Chamber - GF/EGF

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Torrie Enget - Best Buy

Ron Galstad - Galstad, Jensen, Olson PA

Scott Huizenga - City of EGF

Brian Johnson - Choice Financial

Phyllis Johnson - UND

Jay Kleven - EAPC Architects

Curt Kreun - GF City Council

Linda Pierce - Cray Homes & Real Estate

Jim Richter - EGF EDHA

Jim Satrom - PS Doors

Klaus Thiessen - GF Regional EDC

Coleen Tweten - Midcontinent Comm.

Matt Winjum - Rhombus Guys

Chris Wolf - Alerus Financial

Sr. Military Advisor to the Board
Colonel Donald Shaffer - GFAFB

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barry@gochamber.org

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lisas@gochamber.org

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kimberlys@gochamber.org

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carlay@gochamber.org

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Chamber Changes Direction

In a prepared statement at the May Chamber Board Meeting Chamber President, Barry Wilfahrt announced a transition from a "staff driven chamber to a membership driven chamber." "For the past three years the staff and Executive Board, out of necessity have lead the organization, to achieve financial stability, internal operations stability, and program relevance. With the natural evolution of the organization this approach has begun to plateau and it is time to engage the membership more fully in the Chamber. In coming months each program of the chamber will be challenged to engage a broader base of the membership in the delivery of its programming.

According to Board Chairman Jim Galloway, "This will enable more members to be involved and also offer meaningful input into the operations and direction of the chamber." According to Wilfahrt, "It is great to see our chamber move to this next level of organizational development. We are going to have a fun next several years at the Chamber."

Chamber Supports Student Learning Devices

Workforce development continues to be one of the most pressing issues facing employers. Usually it is quality and not quantity that is the challenge. When people enter the workforce they are often not prepared for the complex technology in our working environment that, let face it, virtually every job from doctor to auto mechanic faces each day. Grand Forks Public Schools took action last month to institute a student learning device program next school year. Beginning next fall, every 6th grader will have a "subcompact version of a laptop computer" to quote district technology director Darin King. According to Darin these devices will be integrated into 6th grade curriculum and each year for the next three years one class will be added so in year three 6-8 grades will have the device.

The Chamber Board sees this as the right move and at a cost of just \$150 per student the district is doing this in a very affordable way. Having a

prepared workforce that embraces technology will pay dividends in the decades ahead keeping our region competitive in a global economy.

Global Hawk Arrives

Over the Memorial Day Weekend GFAFB officially welcomed it newest mission; the Global Hawk. The surveillance plane that operates at an altitude of between 60,000 and 70,000 will provide a vital mission for the bases future and for our nations security. The aircraft that arrived over the weekend is the Block 20 model. Later this summer the Block 40 aircraft will begin arriving ater final testing and final approval by the airforce. The Block 40 carries 4 sensors while the earlier Block 20 only carries one. The 11 Global Hawks scheduled to operate out of Grand Forks will be the state of the art in air force surveillance capability.

A June 1st formal global hawk arrival ceremony is schedule at the air base at 4 p.m. for Base Ambassadors, Honorary commanders and MAC Committee members.

Membership Drive a Success

31 new members joined the Chamber during the annual membership drive pushing chamber membership to 950. Linda Pierce was the top producer winning the trip to Las Vegas and a \$50 Gift Certificate.

A Panasonic Blu-ray player and a \$50 Gift Certificate went to Mike Helt with 3 new members.

Linda Pierce's team won the team prize with 11 new members and \$2,420.00 in new members!

Linda's team was

Linda Pierce

Sheila Massie

Terry Berg

Kristi Mishler

Shanna Field

Chamber News Continued on pg. 9

Thank You For Renewing Your Membership

The following businesses know the value of their Chamber Membership and have renewed their membership in The Chamber - GF/EGF. Please visit them for your purchasing needs.

Ace Security Services

Aflac - Kirk Motl

Annie's Cards & Gifts

Bonzer's

Boy Scouts of America

Columbia Mall

Comeau Electric

David Thompson, Attorney at Law

Denny's

Docu-Shred, Inc.

Dusterhoft Oil, Inc

East Grand Floral

Emerson Duty Free Shop

Fert-L-Lawn

Forx Rental & Mini Stor-All

Frandsen Bank & Trust (EGF)

Goldmark Property Management

Gowan Construction, Inc.

Great Plains Financial Group

Hammen & Remer

Happy Grass

Ideal Aerosmith - GF

IMM

J.A. Anderson, DDS

King's Walk Golf Course

Mike's Pizza & Pub

MSB, Inc

Northern Bag & Box Company

Northern Plains Potato Growers Association

Obermiller Nelson Engineering

Park University

Prairie Harvest Mental Health

Prudential Crary Real Estate - Mary Adams

Quentin Burdick Job Corp

R.J. Zavoral & Sons, Inc.

Ray Chiropractic

River Cities Speedway

Robinson Excavating

Roger Amundson, DDS

Sanford Health

Sharon Opdahl-State Farm Insurance

Ski & Bike Shop

Smartsearch

Stennes Granite Co.

Structures, Inc.

University of Mary

Waterfront Kitchen & Bath

Wy's Floral

BRIDGING THE FINANCING GAP

Sometimes projects need a boost when trying to cross over from concept to reality. AE2S Nexus helps bridge that gap.

We focus on creating solid plans, aggressively pursuing funding options, and assisting you with implementation to make sure your project is on solid ground.

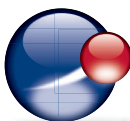
SERVICES

- Utility Rate Analysis
- Funding/Financing
- Project Development and Administration
- Economic Development
- Asset Management

AE2S

NEXUS

The Financial Link



A Division of AE2S (Advanced Engineering and Environmental Services, Inc.)

Registered Financial Advisor

www.AE2SNexus.com



Welcome New Members

Aflac - Tim Everett

Tim Everett
802 18th St NW
East Grand Forks, MN 56721
701-215-4271
tim_everett@us.aflac.com
www.aflac.com
Recruited by Kristi Mishler - Community Foundation

Autrey Law Firm

Shawn Autrey
110 N 3rd St
Grand Forks, ND 58201
701-772-2255
sladakota@msn.com
www.autreylaw.com
Recruited by Jim Galloway – JLG Architects
Autrey Law Firm provides legal advice and representation to the Grand Forks, ND area. Our attorneys are licensed to practice law in all North Dakota and Minnesota federal, state, and municipal courts. Our areas of practice include family law, bankruptcy, and criminal law. We are honest and promise to work hard for you at all times. With your budget in mind, we offer a free initial consultation and reasonable rates.

B & N Oil Company

Greg Nelson
604 S Washington
Grand Forks, ND 58201
701-772-5565
mr.tire@integraonline.com
Recruited by Kristi Mishler – Community Foundation
B & N Auto Plaza is a complete auto care center featuring 24-hour pay at the pump Sinclair Gas & Fuel, a fully stocked convenience store, a touchless car wash featuring Blue Coral wash products, and the Mr. Tire Store doing everything repair related from tires to engine replacement. B & N Auto Plaza is locally owned and has been at the corner of DeMers & South Washington since 1959.

Badman Design

David Badman
18 S 3rd St

Grand Forks, ND 58201
701-746-7300
dave@badman.com
www.badman.com
Recruited by Kristi Mishler – Community Foundation

Behl's Photography

Bruce Lysne
802 Demers Avenue
Grand Forks, ND 58201-6715
(701)772-9431
behlspho@rrv.net
www.behls.net
Recruited by Coleen Tweeten - Mid-continent

Big Jim's Tire Up North

Crystal Mutscher
122 North Main St
Drayton, ND 58225
701-454-3500
crystal_bigjims@midconetwork.com
Recruited by Tracy Foy – AT&T
Big Jim's Tire Up North is a full-service tire shop specializing in new and used Agriculture, Truck and Passenger tires. We also offer oil changes, light mechanic work, farm supply, hardware, household items, batteries, and hydraulic hose & fittings. Big Jim's Tire uses Michelin, Firestone, BFGoodrich, Sumitomo Tire, General Tire, Continental, and Bridgestone to name a few. No Job Is Too Big for "Big Jim's". Monday - Friday 7:00am – 5:30pm Saturday 8:00am – 12:00pm

Budget RV

Mike Johnson
5200 Gateway Dr
Grand Forks, ND 58201
701-772-7233
budgetrv@invisimax.com
Recruited by Larissa Pesek – Altru Hospice

Burris Carpet Plus, Inc

Don Burris
2307 S Washington
Grand Forks, ND 58201
701-787-5216
carpetplus2003@yahoo.com

www.burriscarpetplus.com
Recruited by Lori Bakken - -EAPC Architects & Engineers

Dakotaland Autoglass

Bruce Leiran
2475 S Washington
Grand Forks, ND 58201
701-775-0588
bruce.leiran@dakotalandautoglass.com
Recruited by Craig Amiot – 5 Star Collision & Glass Center

Dog'Mahal Doghaus/Ojata Records

Jeremy Swisher
308 DeMers Ave
Grand Forks, ND 58201
218-779-6863
upauat@msn.com
www.dogmahaldoghaus.com
Recruited by Dane Ferguson – Ferguson Books & Media

Ferguson Books & Media (Columbia Mall)

Dane Ferguson
2800 Columbia Rd
Grand Forks, ND 58201
701-738-8025
dane@fergusonbooks.com
www.fergusonbooks.com
Recruited by Dane Ferguson – Ferguson Books & Media

Grand Cities Towing

Kirk Driscoll
622 10th St NE
East Grand Forks, MN 56721
218-793-0008
kirk@invisimax.com
Recruited by Linda Pierce – Prudential Cray Real Estate

Grand Valley Animal Hospital

Darin Meulebroeck
2825 36th Ave S. St. B
Grand Forks, ND 58201
701-757-3500
gvoffice@midconetwork.com
Recruited by Dianne Dybwad – First State Bank

New Members Continued

iBeach 24/7 Tan

D Arneson

4571 S Washington Suite B

Grand Forks, ND 58201

701-757-4060

ibeach247tangf@gmail.com

www.ibeachtan.com

Recruited by Linda Pierce – Prudential
Crary Real Estate

iBeach Tan offers an Ultra Premium tanning experience at an unbeatable price, as low as \$9.95 per month. We do this in a luxurious environment all while giving you 24/7 convenience, giving you access to world class Ergoline and VersaSpa tanning equipment, and giving you the absolutely cleanest environment! Our Grand Forks location also provides the only Beauty Lounge located in the Dakota's! Guaranteed to reduce fine lines, wrinkles, scars, stretch marks, etc, while improving skin appearance and moisturization. Patented for age reversing and cellulite breakdown its a one-of-a-kind 24/7 opportunity you just have to experience!

Jack's Shoes

Glenna Leedah

1726 S Washington

Grand Forks, ND 58201

701-775-5225

gleedah@hotmail.com

Recruited by Shari Hanson - AFLAC

Jolly Mon Vacations

Pete Larson

2607 Oak St

Grand Forks, ND 58201

218-779-3050

pete@jollymonvacations.com

www.jollymonvacations.com

Recruited by Jeri Hird-Dutcher – Workwrite

Jolly Mon Vacations is an ARC and IATAN accredited travel agency that assists travelers with all aspects of vacation planning and booking. I am a certified River Cruise Specialist, and my niche is river cruising in Europe, China, and Russia. I also specialize in all-inclusive resorts and I book cruises,

hotels, rail, tours, packages, Allegiant, Vegas & honeymoons. No fees for my service, so give me a call. I can match or beat most online pricing, I'm on-call 24/7 while you are traveling and offer experienced advice you can use. I will pay you cash for your referrals!

Keller Williams Roers Realty - Linda Bunde

Linda Bunde

1551 28th Ave S Suite G

Grand Forks, ND 58201

(701)740-7417

msbunde@yahoo.com

www.LindaBunde.com

Recruited by Linda Pierce – Prudential
Crary Real Estate

La Touche' Finale

Terri Berg

3701 22nd Ave S

Grand Forks, ND 58201

701-741-3671

ltpainting@gmail.com

www.ltpainting.com

Recruited by Terri Berg – La Touche'
Finale

La Touché Finale, helping you put "the final touch" in your home or office.

From painting your wall to the paintings on your walls, I can help!

Check me out on facebook

Mountain Espresso Coffee House

Sandi Luck

2900 14th Ave S

Grand Forks, ND 58201

701-215-2561

mountainespresso@gmail.com

Recruited by Terri Berg – La Touche'
Finale

Mountain Espresso Coffee House is proud to be located in the entry of Valley Memorial Homes. It is a place to sit, drink coffee, eat snacks, enjoy lunch, study, read a book, or visit with friends. Mountain Espresso has fresh pastries daily including ooey gooey caramel rolls, fresh baked muffins & most amazing monster cookies you

have ever tasted. Lunches include soup, sandwiches, & pasta salads. Our house coffee is a breakfast blend that is smooth and bold and our specialty drinks are delicious! You may remember us from the drive-thru kiosks a few years agowe still have the best caramel macchiato's in town!

Free Wi-Fi, tasty pastries, and excellent coffee, what more could you ask for. Come in and visit us!

Nancy Parr DDS

Nancy Parr

1321 S Washington

Grand Forks, ND 58201

701-772-6901

ncparr@hotmail.com

Recruited by Larissa Pesek

Nancy C. Parr, DDS has been providing dental care at 1321 S. Washington St., Grand Forks since 1983. She offers general dentistry and orthodontics to patients of all ages and welcomes new patients.

Natural Bios & Vitamins

Fatima Tano

1375 S Columbia Rd

Grand Forks, ND 58201

701-757-1766

NBVITAMINS@GMAIL.COM

www.nbvit.com

Recruited by Chris Littlejohn - Smarts-earch

Olivieri's Salon & Spa

Amy Lilleberg

311 DeMers Ave

Grand Forks, ND 58201

701-775-2151

grandforks@jsohd.com

www.olivierissalons.com

Recruited by Linda Pierce – Prudential
Crary Real Estate

Olivieri's Salon was listed in the August 2008 issue of Elle magazine as North Dakota's only recommended upscale salon and spa. The staff at Olivieri's travel the world to provide and produce

New Members Continued

the most current and in-fashion styles and services. Olivieri's is a full service salon and spa offering the latest in cuts and colors as well as massages, facials, manicures, pedicures, and body waxing. Olivieri's carry's TIGI, UNITE, and Goldwell products and color. Olivieri's Salon is a dedicated team of technically trained creative professionals with exceptional education standards with a passion for customer service.

Prudential Crary Real Estate - Ernie Mangino

Ernie Mangino, CRS, GRI, Realtor
4551 S Washington
Grand Forks, ND 58201
701-739-1510
erniemangino@gra.midco.net
Recruited by Linda Pierce – Prudential Crary Real Estate

As a proud member of the Prudential Crary Homes & Real Estate sales team, Ernie would find it a pleasure to put his experience and know-how to work for you to help you reach your real estate goals. You'll enjoy working with Ernie as he helps you with all steps of buying or selling your home or business.

Rite Spot Liquor Store

Rick Abar
1901 S. Washington St.
Grand Forks, ND 58201-6339
(701)775-7051
Recruited by Mark Rios – Alerus Financial

Robert M Simons DDS

Robert Simons
2401 S Washington Suite A
Grand Forks, ND 58201
701-772-3487
rmsdds@yahoo.com
Recruited by Chris Semrau – The Ralph
Dr. Simons grew up in Grand Forks and graduated from UND in 1979 and University of Minnesota School of Dentistry in 1983. He practiced for seventeen years in Lakota, ND before relocating to Grand Forks in 2000. Dr. Simons is active in the ND Dental Association and currently serves as a trustee on the board. He currently has four full-time employees at his dental office. His of-

fice enjoys the Grand Forks Community and they are looking forward to being members of the GF-EGF Chamber.

Rosenquist Law Office

Kerry Rosenquist
301 N 3rd St
Grand Forks, ND 58203
701-775-0654
lawinfo@rahlawyers.com
Recruited by Eric Giltner - SBA

S-Y Commodities

Scott Field
2864 40th Ave S
Grand Forks, ND 58201
612-618-1084
scottwfield@yahoo.com
Recruited by Shanna Field - Wintrust Mortgage

Scentsy Wickless Candles - Joy Hagen

Joy Hagen
1905 8th Ave N
Grand Forks, ND 58201
701-740-2158
hagenjm@yahoo.com
www.joyh.scentsy.us
Recruited by Lori Landa – GF Herald
Unique Scentsy warmers use a low-watt bulb to melt the specially formulated wax slowly, maximizing the fragrance time of the Scentsy Bar or Scentsy Brick. With no flame, soot or wick, the Scentsy system is a safe way to enjoy more than 80 Scentsy fragrances.

Sledsters Food & Brew

Kalin Kresel
21 S 4th St
Grand Forks, ND 58201
701-775-0050
kalin.kresel@hotmail.com
Recruited by Mike Helt – Alerus Financial
Sledster's Food and Brew has been in the Grand Forks area since 2005. We are primarily a bar and social hotspot at night for the college students in town as well as the older crowd. People of all ages enjoy our friendly staff and great drink specials.

Snoack Studios

Shannon Noack
1924 University Ave
Grand Forks, ND 58203
701-732-0652
hello@snoackstudios.com
www.snoackstudios.com
Recruited by: Dana Boe - Nodak Mutual
Snoack Studios is a web and graphic design studio with a passion for design. We provide creative and powerful design solutions for websites, logos, print materials, and much more!

State Farm Insurance - Vicki Ericson

Vicki Ericson
1521 24th Ave. S
Grand Forks, ND 58201
701-772-2279
vicki.ericson.b7ch@statefarm.com
www.vickiericson.org
Recruited by Mike Helt – Alerus Financial

Superb Services

Tyson Bohlman
832 49th Ave S
Grand Forks, ND 58201
701-740-3950
tbohlman@superbservices.org
Recruited by Joe Forte – Gaffaney's

Tim Shea's Nursery, Inc.

Timothy A. Shea
3515 South Washington
Grand Forks, ND 58201-7164
(701)772-3489
www.sheasnursery.com/
Recruited by Craig Amiot – 5 Star Collision & Glass Center and Coleen Tweeten – Midcontinent
We are family owned, doing business throughout the Red River Valley for 30 years. We have certified nursery & landscape professionals on staff. We are a year round retail garden center featuring not only outdoor yard and garden products but also a complete line of indoor and permanent foliage plants, decorative pottery, specialty books and much more. Our specialty is landscape work, with creative designers on staff. We can handle all facets of landscaping, with the retail garden center backing up our services with product and information.

A Month in Pictures

Rydell Auto Center Business After Hours



George Kelley & Paul Holje, GF Small Business Person of Year

Community Business Excellence Awards Reception



Jamie Schumacher - Mike Maidenberg Award Recipient



RSVP Volunteers Help Stuff Chamber Express Packets



Michael Shope - ND and Region VIII Young Entrepreneur of the Year



Rydell Auto Center Business After Hours



Daron Selvig Joins AE2S

AE2S has hired **Daron Selvig** in its Fargo, ND office as a Communications Specialist. Daron may be familiar to local television news viewers as a longtime anchor at Valley News Live. Daron officially started his new duties at AE2S on May 9th and says he looks forward to an exciting career change.



“It became apparent during my very first meeting with representatives of AE2S that this was the place I wanted to work,” Selvig says. “I consider myself lucky to be joining a firm that has ranked among the top ten engineering firms to work for in the country.”

Originally from Ortonville, MN, Daron earned Bachelor of Science degrees in Mass Communications and Speech Communications at Minnesota State University in Moorhead, MN. While attending MSUM, Daron anchored morning news broadcasts at KXJB-TV. Later, Daron worked as a news anchor and reporter at KFYR-TV in Bismarck before returning to Fargo to begin a long career at then-KTHI-TV, which later changed call letters to KVLV.

As a journalist, Daron produced stories on many water projects, including the construction of Fargo’s water treatment plant and various flood control projects in the Red River Valley.

Scheffer Promoted at Bremer Bank

Bremer Bank announces the promotion of **Eric Scheffer** to business banker in Grand Forks. Scheffer, who joined the company in 2009, was previously a credit analyst and will now be responsible for working directly with the area’s business clients.



Before joining Bremer, Scheffer was a business manager for Prairie Harvest Mental Health in Grand Forks for five years. He has a bachelor’s degree in accounting from the University of North Dakota and

received the Sertoman of the Year award in 2009. Scheffer currently is the vice

president of Sertoma, the treasurer of Home Delivered Meals and is on the board of directors for the Rollin’ on the River Inline Marathon. He also volunteers with the Immanuel Lutheran Church, Junior Achievement, United Way and the North Dakota Blackhawks.

“Eric has been a great addition to our team over the past few years and his work as a credit analyst really set him up well to move into business banking,” said Kevin Beito, senior business banker at Bremer Bank in Grand Forks. “His knowledge of Bremer’s credit system and his previous management experience in business position him well. We look forward to his contributions on our business banking team.”

Byron Joins Choice Financial as Vice President

Andy Byron has joined Choice Financial as Vice President - Commercial Lending at its 1697 South 42nd Street location in Grand Forks.



Previously, Byron was a Commercial Loan Officer for United Valley Bank in Grand Forks. He also has several years of banking experience including positions in lending, mortgage and branch management.

Byron has been an active member of the Grand Forks - East Grand Forks Chamber serving as board member from 2008-2010. Currently he is a member of The Chamber’s Finance Committee as well as the Grand Forks Builders and Traders Exchange.

Byron earned a bachelor of science degree in business administration with concentrations in finance and marketing from Mayville State University, Mayville, N.D.

Meadowbrook Opens in Columbia Mall

A new specialty store, operated by a local merchant, opened recently at Columbia Mall.

Meadowbrook Home Furnishings, a well known source for furniture, gifts and home décor, opened a 5,498-square foot store next to Macy’s, across from the Dakota Café.

The Columbia Mall store is the second Grand Forks location for Meadowbrook’s owner Julie Danks Kvitne. “I am so excited to expand our offerings in a location that offers steady foot traffic. Columbia Mall is the destination shopping center for new businesses. It also attracts out of town shoppers, a market target audience that will find our store appealing,” said Kvitne, who has owned the 20-year-old business for six years.

Another local merchant also recently opened a new store at Columbia Mall. Ferguson Books & Media, a full service book store, opened a 2,499-square-foot store next to Journeys on April 1. The shopping center is the second location for this popular book store operated by Grand Forks resident Dane Ferguson.

Gustafson Promoted at Choice Financial

Sheri Gustafson of Choice Financial has been promoted within the company’s mortgage department to Secondary Market Coordinator. Gustafson will continue to serve in her current role as Home Mortgage Specialist for the Grand Forks market.



Gustafson has worked at Choice Financial since 2007 and has 12 years of experience processing mortgage, consumer and agricultural loans. She is a graduate of Aakers Business College in Grand Forks, N.D.

Choice Financial is a premier provider of financial solutions with nine locations in North Dakota, including two in the Grand Forks area at 1697 South 42nd Street and 4501 South Washington Street.

Local Business People Honored at Awards Reception

The Grand Fork/East Grand Forks Chamber of Commerce held a reception to honor and present awards to several local business people recently. The reception was emceed by Colin Cutler & Aleks Udris of Bold Method.

At the reception, **Jami Schumacher**, the public relations and internal development specialist with Grand Forks Senior Center was presented the Mike Maidenberg Emerging Leader Award. The award was started by GF Herald staff in honor of former publisher, Mike Maidenberg. Jami selected Holy Family Catholic Church and the Grand Forks Public Library to receive a donation in her honor as the recipient of the award.

Awards were also presented to **Michael Shope** of Clean Republic as the Region VIII winner of the SBA Young Entrepreneur of the Year Award, **Bob Moore** of River Cinema 15 as the East Grand Forks Small Business Person of the Year and MN State SBA Nominee and **Paul Holje & George Kelley** of Dakota Harvest as the Grand Forks Small Business Person of the Year and ND State SBA Nominee.

The reception ended with the announcement of the Regional ATHENA Award recipient for 2011. The award, sponsored by Rydell Auto Center, was presented to **Judy DeMers**, who is retired from UND School of Medicine & Health Sciences. Other nominees honored were: Annette Larson of UND School of Medicine & Health Sciences and Rohinee Damle of Greenberg Realty.



Judy DeMers, ATHENA Award Recipient



Bob Moore, EGF Small Business Person of the Year



**Ath Street
Eatery**

Phone: 701-795-9143
Find us on Facebook or
www.prairieharvest.net

Highest restaurant in town provides friendly service and spectacular food with a great view overlooking the city! Located on the 6th floor of the Grand Forks County Building ~ 151 S. 4th St

Daily Menu Items
Specials
Catering



**PRAIRIE HARVEST
MENTAL HEALTH**

Chamber News Continued from pg. 2

Special thanks to all 40 volunteers who contacted over 100 prospective members. As a footnote another 7 new members have signed up since the conclusion of the drive as a result of the membership volunteers.

Chamber to Host State of the College Event for NCTC

The Chamber Executive board voted to hold a state of the college event for NCTC this fall. For years the Chamber has held a highly successful event for UND and NCTC asked the chamber to consider doing a similar event for its EGF campus. Dates will be announced for both events mid summer.

New Members Continued

Waind Chiropractic & Acupuncture

Michael Waind
2506 A S Washington
Grand Forks, ND 58201
701-746-5477
chiroacupr@gra.midco.net
www.waindchiropractic.com
Recruited by Mike Helt – Alerus Financial

goal in mind; to provide a professional, reliable and friendly handyman and maintenance service, at a value for money price. We believe our growth is due to our 100% customer care policy which continues to put our customers first. Our continuous commitment to ensure customer satisfaction is what drives our business forward and gets us recommended by a large majority of our customers.

WEI Handyman Service

Joy Hagen
1521 DeMers Ave
Grand Forks, ND 58201
701-740-1544
hagenjm@yahoo.com
Recruited by Lori Landa – GF Herald
WEI Handyman Services was established with a simple

Choice Financial Welcomes

ANDY BYRON

Andy Byron was recently named Vice President - Commercial Lending for the bank's Grand Forks locations. Byron has been an active member of the community and brings extensive banking experience to his new position. Come experience banking with Andy at Choice Financial.



1697 S. 42nd St.
Grand Forks
701.746.6010

4501 S. Washington St.
Grand Forks
701.738.4300

Member FDIC



Hosted by Hugo's, Hugo's Wine & Spirits along with US Bank & Forks RentAll At the EGF Hugo's Location

Thursday, June 16, 2011

4:45pm - 7:00pm

Free Admission

Complimentary hors d'oeuvres & cash bar ~ Lots of Great Door Prizes ~ Progressive cash drawing is at \$400! ~ NO RSVP Needed

Hosted by:



Hugo's, Hugo's Wine & Spirits, USBank & Forks RentAll invite all Chamber Members and employees to their Business After Hours on June 16th at the EGF Hugo's Location. Stop by and take advantage of great networking opportunities while you are there. You might even win \$400 in our progressive cash drawing! We'll draw the name of one Chamber Member business. If someone from that business is present, they win!

Business After Hours is a great time to network, catch up with friends, coworkers and clients in a fun and casual way. Spread the word and plan to attend the next Business After Hours.

A Chamber & SCORE Brown Bag Seminar

HOW TO MAKE EFFECTIVE PUBLIC PRESENTATIONS Long Live Short Speeches

There are always three speeches for every one you actually gave: The one you practiced, the one you gave, and the one you wish you gave. --Dale Carnegie, world-famous author of "How to Win Friends and Influence People."

Mostly that's easier said than done: the No. 1 fear in America is fear of public speaking. In this 50-minute session, you'll learn the key tips to kill fear, boost confidence, and energize presentations.

Wednesday June 22, 2011

11:30am – 1:00pm

The Chamber

202 N. 3rd St, Grand Forks

\$20/Person (Includes Lunch)

\$30/Non-Member

Seating is limited. Sign up soon! Reservations can be made at 772-7271 or email info@gochamber.org with the names of those attending. RSVP deadline is June 21, 2011.

Key issues to be discussed:

- Kill the PowerPoint--or at least tone it down--10 tips for maximizing your ppt or other AV aids.
- Kill the jokes--you're not Jerry Seinfeld--or how to use humor effectively (and sparingly).
- Frame the message for the audience--don't talk car repair to doctors, unless that's what they paid you for.
- Stick with what you know--avoid subjects you can't address confidently (even in your own area of expertise).
- Know the technology before you hit "start"--nothing kills a show like fumbling with the remote control.

With this info, you'll confidently quote Julius Ceasar after your next speech: "I came, I saw, I conquered. Or, as Mark Twain said, "But I... never could make a good impromptu speech without several hours to prepare it."

Presented by: **Juan Miguel Pedraza**, writer/editor, National Media Relations Coordinator, Office of University Relations, University of North Dakota

Reservations not cancelled 3 business days prior to event will be billed.

Member Referrals Made By
The Chamber In 2011:

992

Total for May: 180

Certificates of Origin Signed
By The Chamber In 2011:

8

Total for May: 2

New Resident Packets
Distributed By The Chamber
In 2011:

98

Total for May: 30

**Check Out The Chamber Calendar of Events Here
www.gochamber.org**

Number of Member Exposures for May (statistic includes internet search engine visits): 585,641

Top Member Directory Views/TCS Page Views for May

	<u>Dir.</u>	<u>TCS</u>		<u>Dir.</u>	<u>TCS</u>
Lisa's Soy Scents	740	119	Jump For Joy Bounce Houses	677	36
Sanford Health	722	92	AdFarm	676	N/A
Aaltos	696	26	First State Bank	674	23
GF County Soil Cons	685	45	Ameriprise Financial Debbie Albert	672	15
American Red Cross	684	54	GF Park Districe	670	12
Shooting Star Casino	682	12	R.J. Zavoral & Sons	669	18
Dak Minn Blood Bank	680	9	Snoak Studios	668	17

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