

Calendar of Events

March 20, 2026

Strategic Leadership Workshop: Session 1 of Mastermind Series

LCCC University Partnership Ridge Campus

32121 Lorain Rd

North Ridgeville, Oh 44039

08:15 AM - 09:45 AM EST

This high-impact workshop, led by Dave Skoglund, is designed to help business owners and leaders create clarity, direction, and disciplined execution for the year ahead.

In his current role as Executive Coach and Consultant, Dave empowers business owners and senior-level managers to make more informed decisions and accelerate business performance. With a passion for growth and creating opportunities to excel, Dave has enhanced the effectiveness of sales teams, refined talent acquisition processes, strengthened organizational teamwork, and created tools for excellence.

Guaranteed Outcome: You will leave with lifelong tools for your personal and your company's success.

Join us for a focused, interactive session that will set the tone for a productive and profitable 2026.

Investment:

Chamber Members: \$50 per session

?Non-Members: \$100 per session (with \$50 applied to your North Ridgeville Chamber membership!)

Member Bundle: Register for three sessions in advance and receive a discounted rate of \$25 per session

Non-Member Bundle: Register for three sessions in advance and receive a 50% discount

April 17, 2026

RESCHEDULED April Mastermind: Marketing

LCCC University Partnership Ridge Campus

32121 Lorain Rd

North Ridgeville, Oh 44039

08:15 AM - 09:45 AM EST

Continue building momentum with the second session in our six-part Mastermind Series, focused on Marketing. This session is designed to help business owners develop consistent, sustainable growth through strategic and repeatable marketing systems.

Participants will dive into core components of an effective marketing engine, including:

Identifying Target Markets

Developing Strategic Alliances

Building a reliable Referral Process

Strengthening Lead Generation strategies

Implementing Sales Training and Scripts

Creating accurate Sales Projections

By the end of this workshop, you'll gain:

? A stronger, more reliable pipeline

? Improved lead-to-client conversions

? A confident, structured sales process

Investment:

Chamber Members: \$50 per session

?Non-Members: \$100 per session (with \$50 applied to your North Ridgeville Chamber membership!)

Member Bundle: Register for three or more sessions in advance and receive a discounted rate of \$25 per session

Non-Member Bundle: Register for all six sessions in advance and receive a 33% discount

Join us for a focused, supportive environment that will set the tone for a productive and profitable 2026.

May 15, 2026

RESCHEDULED May Mastermind: AI & Technology

LCCC University Partnership Ridge Campus

32121 Lorain Rd

North Ridgeville, Oh 44039

08:15 AM - 09:45 AM EST

The third session in our Mastermind Series focuses on leveraging AI & Technology to streamline operations and increase profitability. This workshop highlights the tools that modern businesses need to stay competitive, efficient, and responsive.

Key areas of learning include:

Practical applications of Artificial Intelligence (AI)

Strengthening organization and communication through Customer Relationship Management (CRM) systems

Attendees will leave with:

? More informed, data-driven decision-making

? Clear opportunities for automation

? Improved customer tracking and follow-up systems

Investment:

Chamber Members: \$50 per session

?Non-Members: \$100 per session (with \$50 applied to your North Ridgeville Chamber membership!)

Member Bundle: Register for three or more sessions in advance and receive a discounted rate of \$25 per session

Non-Member Bundle: Register for all six sessions in advance and receive a 33% discount

Join us for a focused, supportive environment that will set the tone for a productive and profitable 2026.