# THE WAREHOUSE

WE BUY YOU SELL. YOU SELL WE BUY. YOU BUY WE SELL, YOU SELL WE BUY.

### consignment • exchange • upcycled • furniture • housewares • vintage

At a time when making significant purchases has become as easy as clicking a button, The Warehouse Mill Valley is bringing personality and flair back to your shopping routine. We are a fresh take on a home-goods store, located in a factory-style warehouse and curated to offer unique, antique, modern, timeless pieces that will help make your space your own. Our storefront is meant to inspire: we want you to walk through the space and imagine yourself at home. We hope you will find joy in our pieces, and that they stir in you the same enthusiasm we felt when we first laid eyes on them. Each item has a story, one that our team will always be more than happy to tell.

Have you ever spent a day at Ikea, pulling your hair out under fluorescent lighting and being shoved out of the way by a young couple on the verge of a furniture-fueled breakup? We hope to offer you the complete opposite of that experience. We'll do so with music, natural light, ever-changing vignettes, and a large outdoor patio chock-full of curated goodness. Our price points and personal shopping experience will make the entire process as quick and seamless as you'd like it to be... And rather than mindlessly scrolling through a computer screen or spending hours building your somehow-already-broken armoire, our items are available for an immediate vibe-check. Cozy up on our couches, see our silver displayed intentionally next to hand-selected glassware in a cabinet that can easily be transported to your kitchen in mere hours. Forget waiting weeks for delivery and assembly, we have what you need to transform your space by the end of the day.

Since the 1990s, the American market has been awash with inexpensive home goods made in low-wage overseas factories, designed to last only a few years. This affordable furniture makes it convenient to redecorate regularly, since we can toss everything out with each move without feeling money-guilt. This "convenience" comes at a great environmental cost. Building and shipping a single piece of furniture (Amazon, Target, Wayfair) emits an estimated 90 kilograms of carbon, the equivalent of flying a Boeing 747 for an hour. And Americans throw out 12 million tons of furniture annually, up from 2 million tons in 1960, which clogs our landfills and wastes the wood, metal, plastic, and *energy* required to create it.

The good news: at The Warehouse we are making it easy to buy and sell used furniture, allowing consumers to reduce the environmental footprint of furnishing their homes. Our consigned furniture, art, and home accessories are from Marin's finest homes, manufacturer's samples, prototypes, and closeouts. All at consignment pricing! Whether you're *selling* furniture, art and accessories OR *buying* them, The Warehouse is here for you.

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The Warehouse was built on the concept of sourcing well designed and beautiful items and great prices. We aspire to provide a stress-free experience in our beautiful showroom. The sustainability of repurposing is the right thing to do for the environment and it is a fun and upbeat vibe. Change is good, refreshing your space is fun with us, not a chore. When you're in search of a special piece of furniture that will show off your unique style, shopping at most furniture stores can be exhausting-not at the Warehouse. Love it? Easy to take it home. We arrange for Lugg or help you pick it up and take it home, its that easy! No cardboard to clean up, no supply chain issues, no waiting.

#### **CONSIGN FOR CASH**

CraigsList not your thing? FaceBook MarketPlace too much work? Bring in high-quality furnishings and decor and get paid CASH right away! Or drop it off and you will get a check when it sells.

If you consign immediately you will get a lower cash price verses waiting until it sells. At that time you will get 30% of the sales price. If you wait until it sells, we will give you 50% of the sales price (minus a 4% admin fee)

#### **DOWNSIZING OR DECLUTTERING**

Sell your fine items, and get paid. Its easy and fun. The best news is our items will not go to landfill or waste, as they will end up in the hands of like-minded individuals looking to upgrade their style. Our team of professionals have have been the consignment resource for years to affluent customers looking to update their style and transform their homes.

#### **IMMEDIATE GRATIFICATION:**

One the best things about shopping with us is that there's no ordering necessary. Just browse the showroom to find the ideal furniture or decorative accent that you can't live without. Put it in your car and take it home.

**FREE 24 HOUR HOLD**: Let's say that you find something you love, but you can't take it home right away. Not a problem! We'll hold it for you for 24 hours at no cost.

**COMMITMENT ISSUES?** We got this. Sign up for a try before you buy. Once you have your purchase at home, you can use it for 24-Hours to be sure you love it. See how the piece looks and feels in your home for a full day without any commitment. If you love it, keep it, we will charge your card.

#### **Answers to FAQ's**

#### What Is Your Return Policy?

Our entire showroom is filled with product brought to us and owned by consignors. Once an item sells, we immediately compensate the consignor. As such, we are unable to offer refunds or exchanges. This is why we offer our customers a free 24-hour hold on many of the items in our stores. If you find something you love, let our staff know and we will place a yellow label on the item(s), deeming it off limits to the rest of our customers.

#### Will You Hold an Item for Me?

Yes! We offer free 24-hour holds for when you fall in love with something in one of our stores and want dibs. After 24 hours the item or items will be released and once again available to the thousands of customers coming into our locations every day to browse, shop, discover hidden treasures, and make purchases. So, grab what you can when you see it and we'll keep it safe so you can go home and find the perfect spot for your item(s) on hold for treasures you love.

#### Do You Offer Delivery? How Much Does It Cost?

We can put you in touch with transportation companies that offer special rates to pick up and deliver large consignment items.

#### Will You Help Load My Items If I Come to Pick Them Up?

The Warehouse team members are happy to help load small items into your vehicle. When you are buying furniture or other items, we do recommend making sure you have the proper transportation. The Warehouse staff do not disassemble items. Please bring proper tools, blankets, packing materials, rope, tie-downs, and more for transportation. We are always happy to help you make moving arrangements with local, reputable companies in the area as well.







